USDA Agricultural Marketing Service

DAIRY MARKET NEWS

WEEK OF DECEMBER 11 - 15, 2017
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DAIRY MARKET NEWS AT A GLANCE

CME GROUP CASH MARKETS (12/15)
BUTTER: Grade AA closed at $2.2450. The weekly average for Grade AA is $ 2.2230 (+.0085).
CHEESE: Barrels closed at $1.6600 and 40# blocks at $1.5300. The weekly average for barrels is $1.6680 (+.0755) and blocks, $1.4835 (-.0060).
NONFAT DRY MILK: Grade A closed at $.6575. The weekly average for Grade A is $.6710 (-.0320).

BUTTER HIGHLIGHTS: Cream for butter production is readily available. Butter production remains active as manufacturers are pushing to fill remaining holiday orders. Inventories are mixed. Some industry contacts report that inventories have been drawn down. However, others who have already filled their holiday orders see the possibility of expanding their stock. Demand is strong as buyers are following typical seasonal patterns. Bulk butter prices range from 1 cent to 9 cents over the CME average. The market undertone is slightly bullish. However, butter makers perceive a decline in prices following the end-of-year holiday purchasing. Friday’s CME group cash trading saw Grade AA butter close at $2.2450, up $0.0250 from last Friday.

CHEESE HIGHLIGHTS: Plentiful milk supplies continue to flow into cheese vats across the country. Class III milk prices in the Midwest were reported from $1 to $4.50 under market. Cheese plant managers have reported that holiday spot milk loads will only be considered if the discounts are substantial. Cheese production is falling in line with heavy milk supplies, and some plant managers are ramping up production for the second half of December. Contacts in the Northeast have pointed out the uptrend in market purchases recently, potentially chipping away at the oversupply of barrel cheese. However, other cheese contacts are hesitant in ballyhooing current trends, as they view the inverted price rift as an indicator of instability in the near future. Friday on the CME, barrels closed at $1.6600, down $.0100 from last Friday. Blocks closed at $1.5300, up $.0550 from last Friday.

FLUID MILK: Milk output in the Northeast, the Midwest, California, the Pacific Northwest, and the mountain states of Idaho, Colorado, and Utah is stable and in line with usual seasonal patterns. However, milk yield is up in the Southeast and Arizona, while it is steady to increasing in New Mexico. Nationwide, milk supplies are sufficient to meet end users' needs. Class I sales are generally steady to higher in all the regions, except in the Midwest where they are mixed. In the face of the upcoming holidays, finding haulers for milk transportation is a current issue in the Midwest and the West regions. In an effort to provide a financial relief to dairy manufacturers and milk handlers in Florida after the devastation of Hurricane Irma, a proposal to amend Florida Federal Milk Marketing Order through a temporary supplemental charge on Class I milk is under review. Condensed skim is readily available in the market, but its sales are steady to lower. Cream is currently more available in the East and West. Meanwhile, cream sellers in the Midwest say that buyers' interest for cream is at a low point. **Cream multiples** for all usages are **1.18-1.34** in the East, **1.18-1.29** in the Midwest, and **1.00-1.26** in the West.

DRY PRODUCTS: Prices for low/medium heat nonfat dry milk (NDM) declined this week. Purchases are made, generally, on an as needed basis. The market tone is aquiver. High heat NDM prices are steady to lower. In some areas, inventories are sufficient to cover contract/spot need. Although, in other areas, some processors ran high heat while responding to some last minute holiday baking interest. Dry buttermilk prices have decreased. The availability and interest are mixed. The market undertone for dry buttermilk is weak. Dry whole milk prices are unchanged on light trading. Requests from chocolate dry mix manufacturers are fair. Dry whey prices are steady to decreased. Spot market activities are irregular. The tone is mixed as the demand has increased due to lower spot prices. Whey protein concentrate WPC34% prices are unchanged. Buyers seem reticent to making extra purchases ahead of the winter holidays. Lactose prices are unchanged with light spot market activity. Buyers and sellers are wending their way through offers and debates on price in efforts to gain coverage for their lactose. Rennet casein prices are steady, while acid casein prices are lower. Weakness in the whole dairy complex is placing pressure on casein markets.

ORGANIC DAIRY MARKET NEWS: AMS reports total organic milk products sales for October 2017 were 218 million pounds, up 0.4 percent from the previous October 2016 and up 0.2 percent, January-October, compared with the same period of 2016. Total organic whole milk products sales for October 2017, 87 million pounds, were up 6.8 percent compared with October last year and up 6.5 percent, January-October, compared with the same period of 2016.

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CME GROUP CASH TRADING

COMMODITY	MONDAY DEC 11	TUESDAY DEC 12	WEDNESDAY DEC 13	THURSDAY DEC 14	FRIDAY DEC 15	WEEKLY CHANGE*	WEEKLY AVERAGE#
CHEESE BARRELS	$1.6700 (N.C.)	$1.6700 (N.C.)	$1.6700 (N.C.)	$1.6700 (N.C.)	$1.6600 (-.0100)	(-.0100)	$1.6680 (+.0755)
40# BLOCKS	$1.4575 (-.0175)	$1.4450 (-.0125)	$1.4550 (+.0100)	$1.5300 (+.0750)	$1.5300 (N.C.)	(+.0550)	$1.4835 (-.0060)
NONFAT DRY MILK GRADE A	$.6825 (N.C.)	$.6800 (-.0025)	$.6700 (-.0100)	$.6650 (-.0050)	$.6575 (-.0075)	(-.0250)	$.6710 (-.0320)
BUTTER GRADE AA	$2.1900 (-.0300)	$2.2075 (+.0175)	$2.2125 (+.0050)	$2.2600 (+.0475)	$2.2450 (-.0150)	(+.0250)	$2.2230 (+.0085)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. *Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week.
Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

DAIRY MARKET NEWS AT A GLANCE

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This week, total organic retail ad numbers reported a sharp decline, 36 percent, ahead of the upcoming holiday. For now, organic milk ad numbers, as a percentage of total organic ads by commodity show a slight uptick, 44 percent, from the previous week. Conversely, cream cheese ads dropped to 15 percent. Organic sour cream ads grew to 8 percent of total organic ads by commodity, the results of a 459 percent increase, nationally, in 16 ounce organic sour cream ads. Butter ads edged up 5 percent, prompted by the holiday baking season. The retail milk price spread between organic half gallon and conventional half gallon carries an organic price premium of $1.56.

NATIONAL RETAIL REPORT (DMN): While total conventional dairy advertisements increased 4 percent, total organic dairy ads decreased by 36 percent. Ice cream, in 48 to 64 ounce packages, remained the most advertised dairy item this week. Holiday favorites, such as conventional cream cheese and egg nog, and conventional and organic sour cream and butter each realized significant percentage increases in the number of advertisements. The weighted average advertised price for organic butter is $4.75 compared with $3.22 for conventional, an organic price premium of $1.53. Total conventional cheese advertisements decreased 3 percent from last week. There were no reported prices for organic cheese in 8 ounce, 1 pound or 2 pound packages this week. The U.S. advertised price for conventional 8 ounce cheese blocks is $2.13, up 2 cents, while the U.S. advertised price for conventional 8 ounce cheese shreds is $2.14, down 2 cents. Conventional 8 ounce cheese blocks and shreds are the second and third most advertised dairy items for the week, respectively. The average sale price for conventional 4-6 ounce yogurt is $.55, and $1.09 for organic 4-6 ounce yogurt, resulting in an organic premium of $.54. The average sale price for conventional 4-6 ounce Greek yogurt is $.99, and no ads for organic 4-6 ounce Greek yogurt were recorded. Total conventional yogurt ad numbers decreased 18 percent, while total organic yogurt ads decreased 60 percent. The weighted average price for conventional half gallon milk is $2.31. The weighted average price for organic half gallon milk is $3.87, resulting in an organic price premium of $1.56. Ad numbers for organic milk decreased 37 percent and conventional milk ad numbers decreased 9 percent from last week.

SEPTEMBER MAILBOX PRICES (USDA, FMMO & CDFA): In September 2017, mailbox milk prices for selected reporting areas in Federal milk orders averaged $17.55 per cwt, down $0.16 from the August 2017 average but up $0.45 per cwt from the September 2016 average. The component tests of producer milk in September 2017 were: butterfat, 3.81 percent; protein, 3.13 percent; and other solids, 5.75 percent. When compared to the previous month, the September Mailbox prices decreased in 14 of the 19 Federal milk order reporting areas and increased in 5 of the 19 Federal milk order reporting areas. The Western Pennsylvania reporting area reported the largest decrease of $0.66 per cwt from the previous month while the Southern Missouri reporting area reported the greatest increase of $1.26 per cwt from the previous month. Averaged over all Federal milk order reporting areas, the September 2017 Mailbox price decreased an average of $0.12 per cwt. Mailbox prices in September 2017 ranged from $19.87 in the Florida reporting area to $15.63 in the New Mexico reporting area.

DECEMBER MILK SUPPLY AND DEMAND ESTIMATES (WASDE): The milk production forecast is lowered for 2017 on slower growth in milk per cow. The slower growth in milk per cow is expected to carry into 2018 and combined with an expected slower rate of growth in cow numbers, the 2018 milk production forecast is lowered. The 2017 and 2018 fat basis import and export forecasts are unchanged from the previous month. On a skim-solids basis, the 2017 and 2018 export forecasts are raised on higher expected whey exports. No changes are made to 2017 and 2018 skim-solids basis import forecasts. Price forecasts for cheese, butter, and nonfat dry milk are lowered for 2017 on current price weakness and slower demand. The 2017 whey price forecast is unchanged at the midpoint. All dairy product price forecasts are reduced for 2018 on pressure from large stocks and slower expected demand. Class III and Class IV price forecasts are lowered for 2017 and 2018, reflecting the lower product prices. All milk prices are forecast lower at $17.60 to $17.70 per cwt for 2017 and $16.65 to $17.45 per cwt for 2018.

RETAIL PRICES FOR CONVENTIONAL AND ORGANIC MILK, DECEMBER 2017 (FMMO): A survey of retail prices conducted by the Federal milk market administrators found conventional whole milk prices for December 2017 average $3.35 per gallon. December organic whole milk prices average $4.22 per gallon, an organic premium of $0.87. The simple averages of monthly gallon prices for the period of January through December are $3.39 for conventional whole milk and $4.23 for organic whole milk. In December, conventional reduced fat (2%) milk gallons average $3.28 and organic reduced fat (2%) milk gallons average $4.17, an organic premium of $0.89. The simple averages of monthly gallon prices for the period of January through December are $3.33 for conventional reduced fat (2%) milk and $4.23 for organic reduced fat (2%) milk.

MONDAY, DECEMBER 11, 2017
CHEESE -- SALES: 36 CARS BARRELS: 23 @ $1.6700, 1 @ $1.6675, 2 @ $1.6725, 10 @ $1.6700; 3 CARS 40# BLOCKS: 2 @ $1.4800, 1 @ $1.4575; LAST BID UNFILLED: 6 CARS BARRELS: 1 @ $1.6500, 1 @ $1.6600, 4 @ $1.6700; 1 CAR 40# BLOCKS @ $1.4400; LAST OFFER UNCOVERED: 3 CARS BARRELS: 1 @ $1.6750, 2 @ $1.6900; 1 CAR 40# BLOCKS @ $1.4600
NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ $0.6800; LAST BID UNFILLED: 3 CARS GRADE A: 1 @ $0.6725, 1 @ $0.6825, 1 @ $0.6725; LAST OFFER UNCOVERED: NONE
BUTTER -- SALES: 3 CARS GRADE AA: 2 @ $2.2000, 1 @ $2.1900; LAST BID UNFILLED: 5 CARS GRADE AA: 1 @ $2.1900, 1 @ $2.1000, 1 @ $2.1825, 1 @ $2.1800, 1 @ $2.1700; LAST OFFER UNCOVERED: 10 CARS GRADE AA: 6 @ $2.3000, 1 @ $2.2300, 2 @ $2.2200, 1 @ $2.2100

TUESDAY, DECEMBER 12, 2017
CHEESE -- SALES: 19 CARS BARRELS: 1 @ $1.6700, 3 @ $1.6600, 1 @ $1.6650, 5 @ $1.6625, 2 @ $1.6650, 7 @ $1.6700; 3 CARS 40# BLOCKS: 1 @ $1.4575, 1 @ $1.4550, 1 @ $1.4450; LAST BID UNFILLED: 6 CARS BARRELS @ $1.6700; 2 CARS 40# BLOCKS: 1 @ $1.4400, 1 @ $1.4425; LAST OFFER UNCOVERED: 2 CARS BARRELS: 1 @ $1.6750, 1 @ $1.6725; 1 CAR 40# BLOCKS @ $1.4500
NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 5 CARS GRADE A: 1 @ $0.6725, 1 @ $0.6600, 3 @ $0.6750; LAST OFFER UNCOVERED: 6 CARS GRADE A: 1 @ $0.6900, 1 @ $0.7200, 1 @ $0.6800, 1 @ $0.7100, 2 @ $0.7300
BUTTER -- SALES: 21 CARS GRADE AA: 1 @ $2.1925, 1 @ $2.2050, 2 @ $2.2100, 1 @ $2.2050, 3 @ $2.2075, 9 @ $2.2100, 1 @ $2.2175, 1 @ $2.2200, 1 @ $2.2100, 1 @ $2.2075; LAST BID UNFILLED: 13 CARS GRADE AA: 1 @ $2.1900, 1 @ $2.1800, 1 $2.1700, 1 @ $2.1600, 1 @ $2.1500, 1 @ $2.2000, 1 @ $2.1675, 1 @ $2.1950, 1 @ $2.1975, 2 @ $2.2050, 1 @ $2.2075, 1 @ $2.1975; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 1 @ $2.2250, 2 @ $2.2300, 1 @ $2.2175, 1 @ $2.2150

WEDNESDAY, DECEMBER 13, 2017
CHEESE -- SALES: 16 CARS BARRELS @ $1.6700; 1 CAR 40# BLOCKS @ $1.4550; LAST BID UNFILLED: 12 CARS BARRELS @ $1.6700; 2 CARS 40# BLOCKS: 1 @ $1.4200, 1 @ $1.4450; LAST OFFER UNCOVERED: 1 CAR BARRELS @ $1.6725; 1 CAR 40# BLOCKS @ $1.4650
NONFAT DRY MILK -- SALES: 9 CARS GRADE A: 2 @ $0.6700, 2 @ $0.6675, 1 @ $0.6650, 1 @ $0.6675, 2 @ $0.6650, 1 @ $0.6700; LAST BID UNFILLED: 4 CARS GRADE A: 1 @ $0.6200, 1 @ $0.6400, 1 @ $0.6675, 1 @ $0.6700; LAST OFFER UNCOVERED: 5 CARS GRADE A: 1 @ $0.7000, 1 @ $0.7100, 2 @ $0.7175, 1 @ $0.6750
BUTTER -- SALES: 3 CARS GRADE AA: 2 @ $2.2100, 1 @ $2.2125; LAST BID UNFILLED: 7 CARS GRADE AA: 1 @ $2.2100, 1 @ $2.1975, 1 @ $2.1875, 1 @ $2.2000, 1 @ $2.2100, 2 @ $2.2125; LAST OFFER UNCOVERED: 2 CARS GRADE AA: 1 @ $2.3000, 1 @ $2.2200

THURSDAY, DECEMBER 14, 2017
CHEESE -- SALES: 11 CARS BARRELS: 3 @ $1.6700, 1 @ $1.6725, 1 @ $1.6700, 1 @ $1.6725, 3 @ $1.6700, 1 @ $1.6725, 1 @ $1.6700; LAST BID UNFILLED: 9 CARS BARRELS @ $1.6700; 11 CARS 40# BLOCKS: 1 @ $1.4575, 2 @ $1.4325, 2 @ $1.4550, 1 @ $1.5300, 2 @ $1.4550, 2 @ $1.4750, 1 @ $1.5000; LAST OFFER UNCOVERED: 1 CAR BARRELS @ $1.6725
NONFAT DRY MILK -- SALES: 1 CAR GRADE A @ $0.6650; LAST BID UNFILLED: 6 CARS GRADE A: 1 @ $0.6500, 1 @ $0.6400, 1 @ $0.6575, 1 @ $0.6600, 1 @ $0.6550, 1 @ $0.6600; LAST OFFER UNCOVERED: 5 CARS GRADE A: 1 @ $0.7025, 1 @ $0.7100, 2 @ $0.7200, 1 @ $0.6750
BUTTER -- SALES: 13 CARS GRADE AA: 2 @ $2.2400, 1 @ $2.2500, 1 @ $2.2600, 1 @ $2.2575, 2 @ $2.2550, 1 @ $2.2500, 3 @ $2.2600, 1 @ $2.2575, 1 @ $2.2600; LAST BID UNFILLED: 20 CARS GRADE AA: 1 @ $2.2125, 1 @ $2.2100, 1 @ $2.2075, 1 @ $2.2050, 1 @ $2.2150, 2 @ $2.2175, 5 @ $2.2225, 4 @ $2.2575, 4 @ $2.2300; LAST OFFER UNCOVERED: 4 CARS GRADE AA: 1 @ $2.2625, 1 @ $2.2750, 2 @ $2.2650

FRIDAY, DECEMBER 15, 2017
CHEESE -- SALES: 15 CARS BARRELS: 4 @ $1.6675, 1 @ $1.6650, 1 @ $1.6675, 3 @ $1.6650, 2 @ $1.6625, 4 @ $1.6600; LAST BID UNFILLED: 1 CAR BARRELS @ $1.6600; 1 CAR 40# BLOCKS @ $1.5000; LAST OFFER UNCOVERED: 2 CARS BARRELS: 1 @ $1.6700, 1 @ $1.6900; 1 CAR 40# BLOCKS @ $1.5600
NONFAT DRY MILK -- SALES: NONE; LAST BID UNFILLED: 4 CARS GRADE A: 1 @ $0.6500, 1 @ $0.6400, 1 @ $0.6500, 1 @ $0.6525; LAST OFFER UNCOVERED: 5 CARS GRADE A: 1 @ $0.6900, 1 @ $0.6575, 1 @ $0.6850, 1 @ $0.6600, 1 @ $0.6650
BUTTER -- SALES: NONE; LAST BID UNFILLED: 10 CARS GRADE AA: 2 @ $2.2100, 1 @ $2.2125, 1 @ $2.2025, 2 @ $2.2150, 4 @ $2.2350; LAST OFFER UNCOVERED: 5 CARS GRADE AA: 2 @ $2.3000, 2 @ $2.2800, 1 @ $2.2450

BUTTER MARKETS

NORTHEAST

Butter production remains active at most manufacturing plants in the region. Cream is highly accessible, at lower multiples, when compared to last week as some butter makers acquire additional loads with the intent of putting away production for future use. At present, butter demand is good. However, with the bulk of holiday orders satisfied, sales are likely to see a decline, with a strong probability of butter stocks expanding. Bulk butter prices are reported 4-8 cents over the market of the CME Group, with various time frames and averages used. Tuesday’s CME Group cash trading saw Grade AA butter close at $2.2075, up $0.0075 from a week ago. Notwithstanding, butter prices typically decline following end-of-year holiday purchasing, and sources expect the trend will be relived. This week, a cooperative export assistance program accepted requests for export assistance to sell 440,925 pounds (200 metric tons) of butter. Howbeit, concerns exist due to a competitive GDT market price, which could lessen export shipments. According to the DMN *National Retail Report-Dairy*, December 8-14, 2017, the Northeast weighted average retail price for 1-pound butter was $3.45, 8 cents higher than the national price, but down 4 cents from last week’s regional price. Retail butter markets reported prices ranging $2.50-$5.49 in the Northeast. The surveyed average price in the Southeast is $3.13, 24 cents lower than the national price. Prices range $2.50-$3.99 in the Southeast.

CENTRAL

Central region butter producers report orders are back in line with expectations following a slow start to the month. Some contacts have suggested buyers’ interest levels are ahead of expectations following the holiday rush. Cream remains abundant for butter churning. That being said, certain plant managers have relayed that some microfixing continues. Butter producers report Class IV cream multiples in the 1.13 to 1.18 f.o.b. range. Expectations are that multiples will only see heavier discounts in the second half of December. The butter market tone remains resilient. Butter market contacts continue to suggest the slight ebbs and flows of CME prices have benefitted both buyers and sellers, and the overall market tone is somewhat bullish. Bulk butter prices ranged from 1 cent to 9 cents over the CME average. DMN *National Retail Report-Dairy* for December 8-14 noted the national weighted average advertised price for a 1 pound package of butter is $3.37, $0.13 above one week ago and $0.60 higher than one year ago. The weighted average regional prices in the Midwest and South Central were $3.63 and $3.14, respectively. Wednesday at the CME Group, Grade AA butter closed at $2.2125, down $0.0125 from last Wednesday.

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NATIONAL DAIRY PRODUCTS SALES REPORT

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
December 9, 2017					
	2.2299	1.6547	1.6644	0.2909	0.7310
	3,210,080	13,831,757	12,758,611	11,585,137	16,731,875

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WEST

Western butter makers are working to fill any remaining holiday orders. Demand is following typical seasonal patterns. Manufacturers say there are currently no big surprises in the butter market. Print butter orders, for after the holidays, have slackened, as retailers and buyers evaluate sales and near term butter needs. Inventories have been drawn down, but processors are finding themselves in a transition period. Cream is becoming less expensive and is readily available. Some butter makers are shifting production focus back to making bulk butter and placing the butter into storage for early 2018 butter needs. Other manufacturers would rather sustain current levels of production and are not eager to take on more cream. Industry contacts are watching global butter prices closely. Prices have faltered in Europe and Oceania, narrowing or even reversing the gap between American and foreign butter prices. Some see this convergence of world butter prices as a hint that more imported butter or milk fat may be coming to the U.S. butter market. Bulk butter pricing in the West this week is 2 cents to 6 cents above the market, based on the CME Group with various periods and averages used. The DMN *National Retail Report–Dairy* for the week of December 8-14 found that the U.S. weighted average advertised price of 1 pound butter is $3.37, up $.13 from last week. The U.S. weighted average price was $2.77 one year ago. In the Southwest, the weighted average advertised price of 1 pound butter is $3.89, with a price range of $2.99-$4.99. The weighted average price in the Northwest is $2.39. This week, a cooperative export assistance program accepted requests for 440,925 pounds (200 metric tons) of butter. So far this year, the program has assisted member cooperatives who have contracts to sell 5.2 million pounds of butter (82% milkfat) in export markets. The Grade AA butter price at the CME Group on Wednesday closed at $2.2125, down $.0125 from a week ago.

CHEESE MARKETS

NORTHEAST

Cheese production is strong in the Northeast as milk volumes are available for processing needs. With continuous output, supplies are steady to heavy. This week, the cheese barrel prices on the CME Group platform have increased from recent weeks and surpassed the cheese block prices. Many market participants report on buyers buying large barrel inventories in past months, but now with barrel production and inventories decreased, the current demand has increased. The Northeast process cheese price increased $0.0550, but wholesale cheddar and Muenster prices decreased $0.0950. The Grade A Swiss price is steady. At Tuesday's CME Group trading, daily cash prices saw barrels closed at $1.6700, up $0.1075, and blocks closed at $1.4450, down $0.0675 from last Tuesday. This week, a cooperative export assistance program accepted requests for export assistance to sell 2.954 million pounds (1,340 metric tons) of cheese. The DMN *National Retail Report-Dairy*, for December 8-14, 2017, noted the U.S. weighted average advertised price for 8 ounce cheese block was $2.11, down 21 cents from the previous week, but up 21 cents from last year. The U.S. weighted average advertised price of 8 ounce cheese shreds was $2.16, no price change from last week, but 5 cents above a year ago. Northeast region's weighted average advertised price for 8 ounce cheese blocks was $2.28, 17 cents above the U.S. average, with a regional price range of $0.99-$3.00. The Southeast region's average price for 8 oz. cheese blocks was $2.15, 4 cents above the average U.S. price, with a regional price range of $1.50-$3.00. The Northeast average price for 8 oz. cheese shreds was $2.35, 19 cents above the U.S. average price, with a regional price range of $0.99-$3.00. In the Southeast, the average price for 8 oz. shreds was $2.20, 4 cents above the U.S. average, with prices ranging $1.67-$2.50.

WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Cheddar 40# Block	:	1.9475-2.2325
Process 5# Sliced	:	1.7300-2.2100
Muenster	:	1.9325-2.2825
Grade A Swiss Cuts 10 - 14#	:	3.2650-3.5875

MIDWEST CHEESE

Milk into Midwestern cheese plants is readily available. Current reported spot milk loads range from $1 to $4.50 under Class III. Some cheese producers point out that only heavily discounted milk offers will be considered for the remainder of 2017. Cheese production is moderately active. However, some cheese plant managers suggest that due to ample milk volumes, seven day workweeks are expected as early as next week. Cheese sales are steady to slow. Traditional and/or artisanal cheese makers report gift packages are being prepped and shipped apace, and sales are meeting expectations. Some Italian style cheesemakers relay that CME cheese prices have enervated their buyers and the cheese market in general. As the large and inverted CME price gap continues, so goes the unsteady cheese market tone. In CME Group trading Wednesday, barrels closed at $1.6700, up $.1000 from last Wednesday and blocks closed at $1.4550, down $.0150 from last Wednesday. The DMN *National Retail Report-Dairy* shows that December 8-14 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of $2.04, 12 cents below the national average. Midwest prices range from $1.67-$2.50. One year ago, the national price was $2.11. For 8 ounce blocks, the Midwest average price is $1.85, 26 cents below the national average price. Midwest ads are priced from $1.67-$2.00. Last year, the national price was $1.90. Midwestern wholesale prices are unchanged for Swiss cuts, up $.0550 for process, but down $.0950 for all other types.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED,
DOLLARS PER POUND (1000 - 5000 POUNDS MIXED LOTS)

Process American 5# Loaf	:	1.6850-2.0450
Brick And/Or Muenster 5#	:	1.8550-2.2800
Cheddar 40# Block	:	1.5825-1.9775
Monterey Jack 10#	:	1.8300-2.0350
Blue 5#	:	2.1225-3.1100
Mozzarella 5 - 6# (Low Moisture, Part Skim)	:	1.6550-2.5950
Grade A Swiss Cuts 6 - 9#	:	2.7825-2.9000

WEST CHEESE

The western cheese output is ongoing as milk is plentiful and more of it moves to the vats. Some processors are hesitant to take on additional loads of milk due to the current weakness of cheese prices and the ample supplies. According to some contacts, block cheese purchases decreased a little bit, but barrel cheese sales are picking up. However, the contacts report not comprehending the reason behind buyers' sudden interest in barrel cheese. Other market participants suggest that the holiday orders are steady to up. As the U.S. competition with the EU for market share increases, more pressure is put on prices. In addition, cheese processors are keeping a close eye on cheese and Class III milk futures. The DMN *National Retail Report-Dairy* for the week of December 8-14 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is $2.16, steady from last week. Packs average $1.90 in the Southwest and $2.08 in the Northwest. One year ago, the national price was $2.11. For 8 ounce blocks, the U.S. price is $2.11, down $.21 from last week. Blocks average $1.98 in the Southwest and $2.00 in the Northwest. One year ago, the national price was $1.90. In the West, wholesale prices were up $.0550 for process, but down $.0950 for cheddar block, cuts, and Monterey Jack. Swiss cut wholesale prices are unchanged from last week. This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 2.95 million pounds (1,340 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 70.27 million pounds of American-type cheeses in export markets. In CME Group trading Wednesday, barrels closed at $1.6700, up $.1000 from a week ago and blocks closed at $1.4550, down $.0150.

WHOLESALE SELLING PRICES: DELIVERED, DOLLARS PER POUND
(1000 - 5000 POUNDS MIXED LOTS)

Process 5# Loaf	:	1.6725-1.9300
Cheddar 40# Block	:	1.6150-2.0600
Cheddar 10# Cuts	:	1.7950-2.0150
Monterey Jack 10#	:	1.8050-1.9650
Grade A Swiss Cuts 6 - 9#	:	2.8425-3.2725

FOREIGN TYPE CHEESE

The European Union (EU) cheese market has not changed much from the previous week. Supplies are still readily available. Domestic cheese demand for the holiday season is increasing. However, exports within the EU are stable. In Germany, cheese buyers are partly waiting to make any major purchases hoping that cheese prices will further decline. Reports suggest that manufacturers are intentionally reducing their production with the goal of decreasing their cheese supplies to the minimum possible. The current price structure is uneven in Germany. In addition, prices for sliced cheese have declined. In the U.S., the prices for wholesale blue, gorgonzola, parmesan Italy, and Romano decreased by $.0950 while all other prices remained stable.

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CHEESE MARKETS

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WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	NEW YORK IMPORTED	DOMESTIC
Blue	2.6400-5.2300	2.0000-3.4875*
Gorgonzola	3.6900-5.7400	2.5075-3.2250*
Parmesan (Italy)	-0-	3.3900-5.4800*
Romano (Cows Milk)	-0-	3.1900-5.3400*
Sardo Romano (Argentine)	2.8500-4.7800	-0-
Reggianito (Argentine)	3.2900-4.7800	-0-
Jarlsberg-(Brand)	2.9500-6.4500	-0-
Swiss Cuts Switzerland	-0-	3.3025-3.6250
Swiss Cuts Finnish	2.6700-2.9300	-0-

* = Price change.

COLD STORAGE

WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS
IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

	BUTTER	CHEESE
12/11/17	11,280	95,736
12/01/17	12,779	96,364
CHANGE	-1,499	-628
% CHANGE	-12	-1

FLUID MILK AND CREAM

EAST

SPOT SHIPMENTS OF GRADE A MILK INTO OR OUT OF FLORIDA & SOUTHEASTERN STATES

	THIS WEEK		LAST WEEK		LAST YEAR	
	IN	OUT	IN	OUT	IN	OUT
FLORIDA	12	0	2	0	0	25
SOUTHEAST STATES	0	0	0	0	0	0

The **Northeast** milk production is fairly steady as milk volumes are adequate for bottling facilities. Some balancing manufacturers report milk volumes into their plants were lower than previous weeks. This week, there have been winter storms in areas of the **Mid-Atlantic** and Northeast. With the stormy weather, milk haulers are working through the stressful conditions to get milk into processing facilities. Retailers had an uptick in milk sales this week. Milk production in the **Southeast** is marginally increasing. With the devastation of Hurricane Irma affecting the state of **Florida**, there was a hearing for a proposal submitted by dairy coops to amend Florida Federal Milk Marketing Order through a temporary supplemental charge on Class I milk to provide financial relief to dairy producers and milk handlers. The proposal is currently under review. Florida's milk shipments import season is coming to an end. Class I sales in the Southeast are strong this week. With the current holiday demand for Class II products, **cream multiples** are **1.18-1.34.** Many market participants report cream is more available throughout the region this week than recent weeks. **The condensed skim** market is steady to weak as it is readily available for processing needs, and some industry contacts communicate condensed skim buyers and end users are shifting towards the powder market as product prices have decreased. According to the DMN *National Retail Report-Dairy*, for the period of December 8-14, 2017, the U.S. weighted average advertised price for the half-gallon pack size milk was $2.23, down 10 cents compared to last week, but up 58 cents from last year. In the Northeast, the weighted average price for the flavored milk half-gallon pack size was $2.74, up 24 cents from the previous week.

SPOT PRICES OF CLASS II CREAM, DOLLARS PER LB. BUTTERFAT:

F.O.B. producing plants: Northeast -	2.6131-2.9674
F.O.B. producing plants: Upper Midwest -	2.6131-2.8567

PRICES OF CONDENSED SKIM, DOLLARS PER LB. SOLIDS, F.O.B. PRODUCING PLANTS:

Northeast - Class II - includes monthly formula prices -	.65- .86
Northeast - Class III - spot prices -	.55-1.06

NOTE: Due to evolving market conditions, collection and publication of the table entitled Spot Shipments of Grade A Milk Into or Out of Florida & Southeastern States will be terminated. The last Dairy Market News report to carry the table will be Report 52 of 2017, to be released on December 29, 2017. Questions and comments can be directed to: Janet.Linder@ams.usda.gov, (608)422-8588.

MIDWEST

Fluid milk reports are unchanged from last week. Fluid milk is plentiful. Some contacts are hopeful the single-digit upper Midwest temperatures will begin to curb milk production. Fluid milk sales are day to day according to milk suppliers and expected to drop off for the next two weeks. Cheese contacts are expecting discounted milk throughout the rest of December and into the first week of 2018. **Cream** sellers also report a marked slowdown of interest over the next two weeks. Reported **cream multiples** for Class II ranged from **1.18 to 1.29**. Class II processors have ramped up production and intakes early in the month, but as of the end of this week many will pull back on the reins. Both fluid milk and cream contacts continue to point out the logistical hurdles that they face during the holidays. The difficulty in finding haulers who are willing to work and/or are not already booked has become systemic among Central region fluid milk and cream contacts. The DMN *National Retail Report-Dairy* for December 8-14 noted the national weighted average advertised price for one gallon of milk was $2.38, up 4 cents from last week and 3 cents higher than a year ago. The weighted average regional prices in the Midwest and South Central were $2.50 and $2.16, respectively.

WEST

California farm milk production is steady this week. Requests from bottlers are active due to the last holiday specialty orders being pushed through the production lines. Milk supplies throughout the state are sufficient to meet end users' needs. According to some industry contacts, sales in the spot market are limited. According to CDFA, January 2018 Class 1 prices in California are $16.07 in the North and $16.35 in the South. The statewide average Class 1 price based on production is $16.09. This price is down $1.88 from the previous month, and $2.69 lower than a year ago. In **Arizona**, milk production is trending higher as cooler temperatures continue to improve cows' comfort. With ample milk supplies in most parts of the state, balancing plants are working at full capacity. Bottling demand is steady to increasing as educational institutions prepare to close and the holiday favorite foods are made. In **New Mexico**, milk output is stable to slightly increasing. Supplies are abundant, and manufacturing plants are processing at near capacity. Although the demand from 12K public schools is decreasing due to most schools getting ready to close next week, Class I demand is increasing as bottlers prepare to fill out their holiday milk needs. Nevertheless, contacts report that hauling capacity is tight. Class II sales are flat while Class III sales are increasing. Class IV orders vary due to scheduled maintenance affecting daily intakes. **Pacific Northwest** milk production has sustained a steady, seasonal pace. Industry contacts say milk supplies are currently neither long nor short, but manufacturers have plenty of milk for processing. Presently, only a few spot loads of milk are getting juggled within the region. However, milk handlers are already making their plans for the next few weeks when schools will close for winter breaks and Class I processors take a step back from intake volumes. Milk production in the mountain states of **Idaho**, **Colorado** and **Utah** is stable. Processors have ample supplies of milk to draw from for production runs. A few industry contacts say discounted loads of milk can be obtained by any processor with space available. Some cold weather was ushered into the region, but the brisk temperatures have not degraded cow comfort. Although early in the snow season, dairy contacts are starting to watch the snow cap accumulation totals. Reservoirs are currently filled, but snowfall has been slight so far. Western **condensed skim** market is unchanged from last week. Large volumes are readily available for sale. **Cream** supplies in the West are higher and sales are limited in the spot market. Therefore, cream sellers are anxious to find a home for their cream. Some are hoping to move more cream over the holidays. Ice cream manufacturing has stopped for the most part. This week, multiples for cream are lower at the bottom of range, with the full range for all Classes being **1.00-1.26.** According to the DMN *National Retail Report-Dairy* for the week of December 8-14, the national weighted average advertised

-CONTINUED ON PAGE 4A-

FLUID MILK AND CREAM

-CONTINUED FROM PAGE 4-

price for one gallon of milk is $2.38, up $0.04 from last week, and $0.03 higher from a year ago. The weighted average regional price in the Southwest is $2.52, with a price range of $1.89-$2.79. The weighted average regional price in the Northwest is $1.93, with a price range of $1.89-$1.99. According to the NASS *Dairy Products* report, hard ice cream production in the West region for October 2017 is 11.6 million gallons, 11.6 percent lower than a month ago, and 12.4 percent below the previous year.

NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

NONFAT DRY MILK - CENTRAL AND EAST

CENTRAL: Low/medium heat nonfat dry milk (NDM) prices in the Central region declined on the range and top of the mostly price series. Low/medium heat NDM spot activity was relatively light. Low/medium heat NDM production remains active, with heavy amounts of milk flowing into production in the Central region. Low/medium heat NDM inventories are readily available. The NDM market tone is aquiver. NDM values face downward pressures from a variety of factors, particularly the worldwide oversupply of NDM and skim milk powder. High heat NDM prices remained steady on a week of moderate trading activity. High heat NDM producers report that inventories are available. Production of high heat NDM is unchanged.
EAST: Prices for low/medium heat nonfat dry milk (NDM) are lower at the top and bottom of the range, while steady to lower in the mostly series. Production rates tends to be steady, but some plants in the region see a leisurely decline. Production in the region began with steady dryer schedules, but output dipped as a mid-week snowstorm, in upper portions of the region, diverted milk to bottlers. Infrequent buyer/seller interactions led to lackluster low/medium heat NDM spot sales. Low/medium heat NDM purchases are made, generally, on as needed basis. Supplies are readily available and continue to build. The production of high heat NDM stirred some this week. Processors ran high heat while responding to some last minute holiday baking interest. Inquiries from spot markets are frequent. High heat NDM sources note stocks as adequate for regular customers' near term needs. The market undertone is steady.

F.O.B. CENTRAL/EAST: Includes EXTRA GRADE and GRADE A

LOW/MEDIUM HEAT:	.6700 - .7700	MOSTLY:	.7000 - .7450
HIGH HEAT:	.8500 - .9500		

NONFAT DRY MILK - WEST

The western production of low/medium heat nonfat dry milk (NDM) is hearty, mainly supported by large condensed skim volumes moving into balancing plants. As a result, inventories are growing, becoming more available in the market. In this way, this week, the regional f.o.b. spot prices for low/medium heat NDM are down on a weaker market undertone. NDM spot sales activity varies according to the buyer needs and sales strategies from manufacturers. However, in general terms, the downward NDM pricing trends are driving sales inside and outside the country. Meanwhile, prices for high heat nonfat dry milk are steady to lower, shadowing low/medium heat NDM downward pricing trends. Production is sporadic while inventories are sufficient to cover any contract/spot need.

F.O.B. WEST: Includes EXTRA GRADE and GRADE A

LOW/MEDIUM HEAT:	.6200 - .7900	MOSTLY:	.7000 - .7500
HIGH HEAT:	.8500 - .9500		

CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING	PRICE	TOTAL SALES
December 8	$.7485	10,946,458
December 1	$.7517	13,357,260

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

DRY BUTTERMILK - CENTRAL AND EAST

CENTRAL: Prices for Central dry buttermilk decreased on the top of the range. Dry buttermilk spot activity slightly increased. Dry buttermilk production has slowed, but contacts suggest interest remains somewhat steady. The dry buttermilk market tone is unstable. Some Central region buyers purchased dry buttermilk outside of the Central region. As Midwestern purchasers are finding discounts in the Western region, some contacts expect Central region market prices to continue to fall in order to balance out interregional competition and to more closely align with nonfat dry milk price points.
EAST: Dry buttermilk prices in the East inched lower at the top of the range, but spot sales trading continues to be limited. With active butter churning occurring, East dry buttermilk production is seeing a slight uptick. Sources report both interest and offers as continuous. Nonetheless, not much dry buttermilk is exchanging hands. Buyers are pushing for lower offering prices, supported by the weakening NDM market and dry buttermilk processors' desire to have the least possible inventory at year's end. The undertone for dry buttermilk in the East markets is weak and unsettled.

F.O.B. CENTRAL/EAST: .7500 - .8600

DRY BUTTERMILK - WEST

In the west, dry buttermilk f.o.b. spot prices are lower on the range and steady to lower on the mostly series. The current dry buttermilk values are following NDM downward pricing trends. The tone of the dry buttermilk market is weaker, similar to the current NDM market situation, as supply is well above demand. Due to increased strong regional milk/cream intakes, condensed buttermilk drying schedules are more active in several balancing plants. As a result, inventories continue growing, becoming more available and, therefore, easier to obtain for several buyers/end users.

F.O.B. WEST: .6500 - .8400 MOSTLY: .7300 - .7500

DRY WHOLE MILK - NATIONAL

National dry whole milk f.o.b. spot prices are unchanged on light trading. Production is irregular, mainly driven by contractual needs. However, some processors anticipate increasing production during the upcoming weeks in order to help, in some way, to reduce the large milk/cream intakes in the market. Meanwhile, requests for dry whole milk from chocolate dry mix manufacturers are fair, as the winter has arrived.

F.O.B. PRODUCING PLANT: 1.2900 - 1.4500

WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

DRY WHEY - CENTRAL

Central whey spot prices decreased on the top of the range and bottom of the mostly price series. Spot activity eased a bit following a busy week, although whey offers remain ubiquitous. Whey suppliers are in a fervor to clear end of year inventories. Condensed whey offers are also aplenty, as many producers are averting the drying process whenever possible. The dry whey market tone remains unstable. As bearishness permeates the overall whey market tone, one potentially encouraging sign is that global buyers have shown a bit more interest this week, according to some Midwestern Class III producers. Feed whey spot market prices remained steady. Feed whey inventories are available, however some buyers reported receiving pushback on bids at the lower end of the current range.

F.O.B. CENTRAL: .2200 - .3400 MOSTLY: .2600 - .3000
F.O.B. CENTRAL: ANIMAL FEED MILK REPLACER: .1500 - .2500

DRY WHEY - NORTHEAST

Current Northeast dry whey prices slid down on the top of the range this week. Trading activities are steady to increased as spot prices have declined. Whey powder production is strong as cheese production is continuous. Inventories are balanced to building. The market undertone is mixed as the demand has increased due to lower prices.

F.O.B. NORTHEAST: EXTRA GRADE AND GRADE A: . 3000 - .3700

DRY WHEY - WEST

Prices for western dry whey are unchanged from last week, reflecting minor changes in various bases. The market undertone is quiet as the spot market activities are irregular. Most dry whey sales are to fulfill existing contractual obligations. Contacts report that large inventories of whey are available for sale and some manufacturers are eager to clear as many loads as possible before the year ends. Dry whey output remains stable and in line with cheese production tendencies.

NONHYGROSCOPIC: .2000 - .3675 MOSTLY: .2850 - .3100

WHEY PROTEIN CONCENTRATE 34% - CENTRAL AND WEST

Whey protein concentrate 34% prices are unchanged. Industry contacts describe the market activity as light. Buyers seem reticent to making extra purchases ahead of the winter holidays, being content to use available inventories and watching for favorable pricing, especially if they can substitute other dairy proteins for WPC34%. WPC34% production is steady. Inventories vary depending on the ability of the manufacturer to meet tight end user specifications. Processors that can meet infant formula requirements have committed or more comfortable stocks and stronger demand.

F.O.B. EXTRA GRADE 34% PROTEIN: .6500 - .9400 MOSTLY: .6900 - .8250

LACTOSE - CENTRAL AND WEST

Lactose prices are unchanged this week with light spot market activity. While overall demand is stable, manufacturers view intense competition from other American and European processors, as well as heavy stocks worldwide, as the gravamen of lower prices and a weaker lactose market. American lactose producers report mixed inventories. Some processors say stocks are committed, while others suggest lactose is readily available. Much of the perspective on inventories and prices within the lactose market depends on the degree to which the manufacturer has aggressively pursued current spot and contract sales opportunities. Quarter one contracting is ongoing. Some sellers report they have much of their Q1 contracts in place, but buyers and sellers continue to wend their way through the morass of offers, counteroffers and debates on price in an effort to gain coverage or a market for their lactose.

Including spot sales and up to 3 month contracts.
F.O.B. EDIBLE, NON PHARMACEUTICAL 1700 - .3500 MOSTLY: 1800 - .2600

CASEIN - NATIONAL

Rennet casein prices are unchanged, while acid casein prices are steady to lower. Industry contacts say spot sale prices for acid casein are trending lower. Weakness in the whole dairy complex is placing pressure on casein markets. However, market participants are watching factors that may impact Oceania milk production closely. Variations in milk production can have a dramatic impact on casein manufacturing, buyer decisions, and ultimately casein prices.

SPOT SALES AND UP TO 3 MONTH CONTRACTS. PRICES ARE F.O.B., U.S. WAREHOUSE FOR EDIBLE NONRESTRICTED AND VARY ACCORDING TO MESH SIZE AND QUALITY.

RENNET:	2.1700 - 2.3200
ACID:	3.0000 - 3.3200

U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

WEEK ENDING	2017 WEEKLY DAIRY COWS	2017 CUMULATIVE DAIRY COWS	2016 WEEKLY DAIRY COWS	2016 CUMULATIVE DAIRY COWS
11/25/2017	48.4	2,699.9	45.8	2,642.1

WEBSITE: http://www.ams.usda.gov/mnreports/sj_ls714.txt
SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

CLASS III MILK PRICES (3.5% Butterfat)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	17.05	16.06	15.72	15.72	15.23	15.63	16.68	17.73	19.00	21.02	20.83	18.66
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40

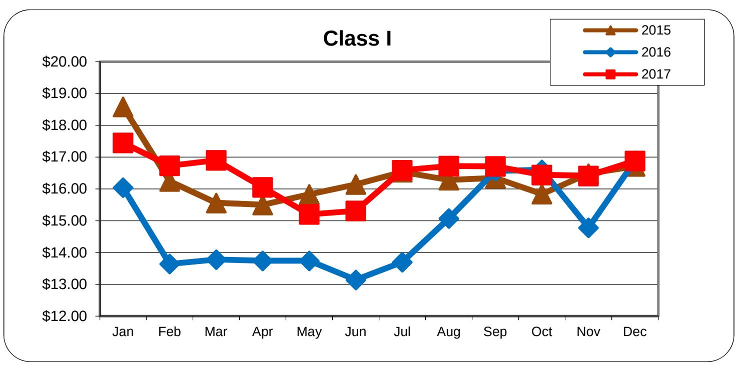
CLASS IV MILK PRCES (3.5% Butterfat)

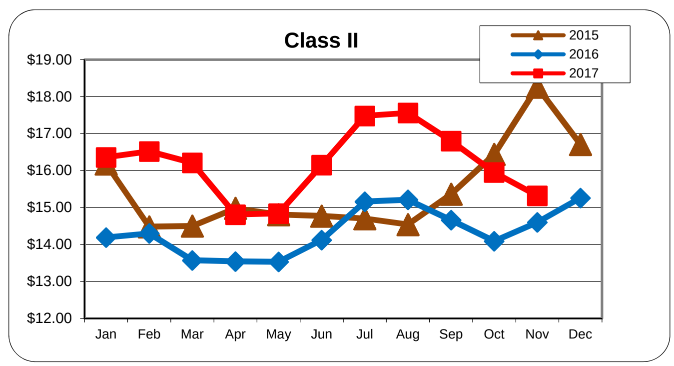
YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2012	16.56	15.92	15.35	14.80	13.55	13.24	14.45	15.76	17.41	18.54	18.66	17.83
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97

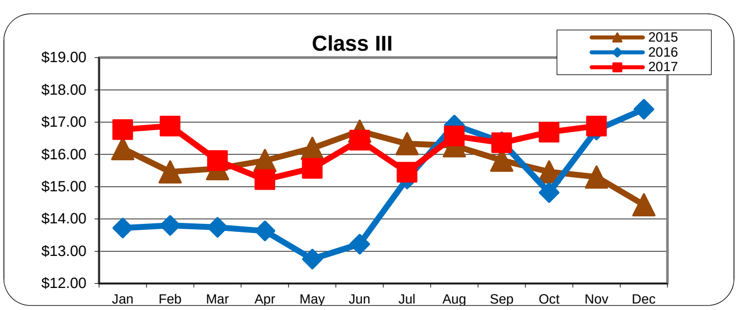
FEDERAL MILK ORDER CLASS PRICES FOR 2017 (3.5% Butterfat)

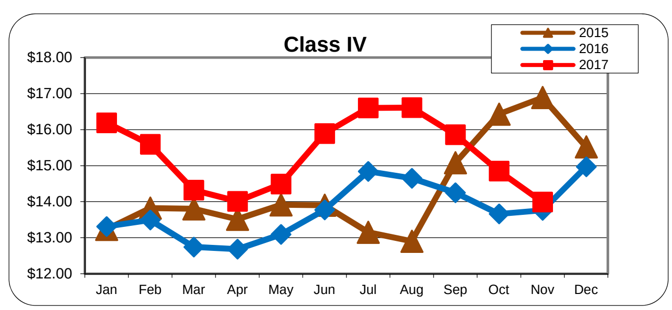
CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	17.45	16.73	16.90	16.05	15.20	15.31	16.59	16.72	16.71	16.44	16.41	16.88
II	16.36	16.52	16.21	14.81	14.84	16.15	17.48	17.56	16.80	15.95	15.32	
III	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36	16.69	16.88	
IV	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86	14.85	13.99	

1/ Specific order differentials to be added to this base price can be found by going to: www.ams.usda.gov/DairyMarketingStatistics; then select “Prices”; and then select “Principal Pricing Points.”









ORGANIC DAIRY MARKET NEWS
Information gathered December 4-15, 2017

ORGANIC DAIRY FLUID OVERVIEW

Milk Product Sales. AMS reports total organic milk products sales for October 2017 were 218 million pounds, up 0.4 percent from the previous October 2016 and up 0.2 percent, January-October, compared with the same period of 2016.

Total organic whole milk products sales for October 2017, 87 million pounds, were up 6.8 percent compared with October last year and up 6.5 percent, January-October, compared with the same period of 2016.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, OCTOBER 2017, WITH COMPARISONS[1/]

Product Name	Sales OCT.	Sales Y-T-D	Change[2/] Prev Yr.	Change[2/] Y-T-D
	Mil. Lbs.		Percent	
ORGANIC PRODUCTION PRACTICE				
Whole Milk	87	833	6.8	6.5
Reduced Fat Milk (2%)	65	656	1.2	0.2
Low Fat Milk (1%)	32	324	-8.2	-9.8
Fat-Free Milk (Skim)	21	225	-12.9	-13.9
Flavored Fat-Reduced Milk	12	101	5.9	32.9
Other Fluid Milk Products	0	2	-59.5	-10.6
Total Fat-Reduced Milk 3/	131	1,306	-3.3	-3.4
Tot. Organic Milk Products	218	2,140	0.4	0.2

***Total Fluid Milk Products Adjusted for Calendar Composition will not be published until release of "*An Overview of Calendar Composition of Fluid Milk Sales*."

[1]/ These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data.

[2]/ Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis;

[3]/ Organic fat-reduced milk categories are total of reduced fat, low-fat, skim, and flavored fat reduced milk composition.

ORGANIC GRAIN AND FEEDSTUFF MARKETS. Organic feed grade corn demand is good, trading 3 cents higher. Forward contracting is moderate. Farmers with high moisture corn are selling on the spot market, rather than storing on farm, due to the challenge of drying. Increased price levels on imported corn have improved trading activity and demand for domestic corn. Feed grade soybean demand and activity is moderate, as exchanges take place 10 cents higher. Soybean meal and oil demand are moderate on light trades. Feed HRW wheat demand is adequate with activity occurring mostly in the East and West regions. Trading is inactive on all organic food and feed grade rye, sorghum, triticale, and millet grains. Organic hay in Kansas is trading at 1.10/pt RFV. The NASS Crop Progress report for the week ending 11/26/17 shows 95% corn harvested, sorghum, 95%; and winter wheat, 92%.

ORGANIC DAIRY RETAIL OVERVIEW

DIRECT TO CONSUMER ORGANIC DAIRY PRODUCT PRICES.

The following tables identify U.S. price range results from a Dairy Market News national survey of publicly available prices of organic dairy products, available from farmstead outlets and online. There may be prices offered outside of the price range which were not identified by the survey. These are cows' milk products.

Information is for the period December 4 - 15, 2017.

ORGANIC CHEESE

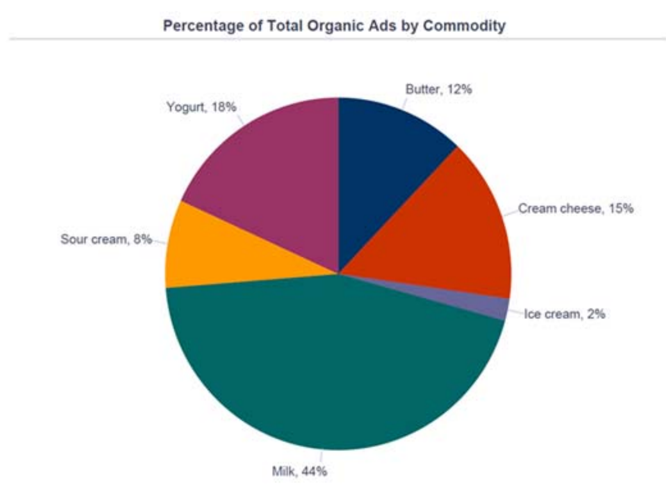
Commodity	Type	Pack Size	:Organic :Price Range $
Cheese	Cheddar Mild-Medium	8 oz.	: 4.25 - 11.00
Cheese	Cheddar Sharp	8 oz.	: .5.00 - 12.00
Cheese	Colby	8 oz.	: .25 - 5.75
Cheese	Monterey Jack	8 oz.	: 5.00 - 5.75
Cheese	Mozzarella	8 oz.	: 4.25 - 7.50
Cheese	Gouda	8 oz.	: 10.00 - 12.00
Cheese	Curds	16 oz.	: 6.00 - 6.75

ORGANIC BUTTER

Commodity	Pack Size	: Organic : Price Range $
Butter	8 oz.	: 5.00 - 9.00
Butter	1 lb.	: 6.85 - 14.00

Organic Dairy Overview. This week, total organic retail ad numbers reported a sharp decline, 36 percent, ahead of the upcoming holiday. For now, organic milk ad numbers, as a percentage of total organic ads by commodity show a slight uptick, 44 percent from the previous week. Conversely, cream cheese ads dropped to 15 percent. Organic sour cream ads grew to 8 percent of total organic ads by commodity, the results of a 459 percent increase, nationally, in 16 ounce organic sour cream ads. Butter ads edged up 5 percent, prompted by the holiday baking season. The retail milk price spread between organic half gallon and conventional half gallon carries an organic price premium of $1.56.

The pie chart below displays percentages of all the organic commodities detailed in the survey. Click the link to view the PDF version of this report, https://



www.ams.usda.gov/mnreports/dybdairyorganic.pdf

Data source: USDA Dairy Market News

Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from December 15-21, 2017, identifying weekly specials and containing organic dairy content.

Retail survey ads reflect "advertised specials" and not the range of non-advertised supermarket cooler prices.

Product pricing information of selected organic dairy commodities, from the current weekly retail survey, is presented in the following table:

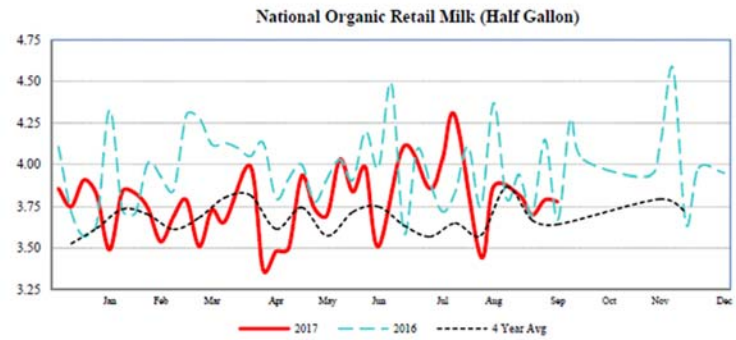
-CONTINUED ON PAGE 8A-

ORGANIC DAIRY MARKET NEWS
Information gathered December 4-15, 2017

-CONTINUED FROM PAGE 8-

NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICE
(Dollars)

Commodity	This Week	Last Week	Last Year
Butter	4.75	5.18	5.00
Milk			
Half Gal.	3.87	3.52	3.98
Gal.	6.29	5.94	5.99
8 oz.	1.09	.83	1.07
Yogurt			
4-6 oz. Greek	…	1.25	.60
32 oz. Greek	…	…	3.99
4-6 oz. Yogurt	1.09	…	1.33
32 oz. Yogurt	2.50	2.69	3.99



Complete results of the "National Retail Report-Dairy" and "Weekly National Organic Summary" is accessible using the following links:

https://www.ams.usda.gov/mnreports/dybretail.pdf
https://www.ams.usda.gov/mnreports/lswnos.pdf

Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders and California, September 2017, With Comparisons

In September 2017, mailbox milk prices for selected reporting areas in Federal milk orders averaged $17.55 per cwt, down $0.16 from the August 2017 average but up $0.45 per cwt from the September 2016 average. The component tests of producer milk in September 2017 were: butterfat, 3.81%; protein, 3.13%; and other solids, 5.75%. When compared to the previous month, the September Mailbox prices decreased in 14 of the 19 Federal milk order reporting areas and increased in 5 of the 19 Federal milk order reporting areas. The Western Pennsylvania reporting area reported the largest decrease of $0.66 per cwt from the previous month while the Southern Missouri reporting area reported the greatest increase of $1.26 per cwt from the previous month. Averaged over all Federal milk order reporting areas, the September 2017 Mailbox price decreased an average of $0.12 per cwt. Mailbox prices in September 2017 ranged from $19.87 in the Florida reporting area to $15.63 in the New Mexico reporting area.

Reporting Area [1]	Mailbox Milk Price [2]		
	Sep 2016	Aug 2017	Sep 2017
	(dollars per hundredweight)		
New England States [3]	18.13	18.96	18.80
New York	16.82	17.97	17.70
Eastern Pennsylvania [4]	16.86	17.95	17.77
Appalachian States [5]	18.00	18.63	18.66
Southeast States [6]	18.48	18.36	18.68
Southern Missouri [7]	18.66	17.63	18.89
Florida	19.65	20.19	19.87
Western Pennsylvania [8]	17.04	18.54	17.88
Ohio	17.26	17.98	17.77
Indiana	16.80	17.64	16.99
Michigan	15.32	16.06	15.77
Wisconsin	17.78	18.03	18.05
Minnesota	17.63	17.79	17.65
Iowa	17.59	17.84	17.53
Illinois	17.55	18.11	18.16
Corn Belt States [9]	16.36	16.76	16.46
Western Texas [10]	16.69	17.41	17.25
New Mexico	15.63	15.81	15.63
Northwest States [11]	17.13	17.95	17.88
All Federal Order Areas [12]	17.10	17.71	17.55
California [13]	15.63	17.13	16.33

[1] Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders.
[2] Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program.
[3] Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.
[4] Includes all counties to the east of those listed in [8].
[5] Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia.
[6] Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi.
[7] Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these.
[8] The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these.
[9] Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in [7].
[10] Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby.
[11] Includes Oregon and Washington.
[12] Weighted average of prices for all reporting areas.
[13] Calculated by California Department of Food and Agriculture, and published at:
https://www.cdfa.ca.gov/dairy/uploader/postings/mailboxmap/Default.aspx

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December Supply and Demand Estimates

The milk production forecast is lowered for 2017 on slower growth in milk per cow. The slower growth in milk per cow is expected to carry into 2018 and combined with an expected slower rate of growth in cow numbers, the 2018 milk production forecast is lowered. The 2017 and 2018 fat basis import and export forecasts are unchanged from the previous month. On a skim-solids basis, the 2017 and 2018 export forecasts are raised on higher expected whey exports. No changes are made to 2017 and 2018 skim-solids basis import forecasts. Price forecasts for cheese, butter, and nonfat dry milk are lowered for 2017 on current price weakness and slower demand. The 2017 whey price forecast is unchanged at the midpoint. All dairy product price forecasts are reduced for 2018 on pressure from large stocks and slower expected demand. Class III and Class IV price forecasts are lowered for 2017 and 2018, reflecting the lower product prices. All milk prices are forecast lower at $17.60 to $17.70 per cwt for 2017and $16.65 to $17.45 per cwt for 2018.

U.S. Milk Supply and Use

Commodity	2016	2017 Projected		2018 Projected	
		Nov	Dec	Nov	Dec
	(billion pounds)				
Milk					
Production	212.4	215.8	215.7	219.7	219.3
Farm Use	1.0	1.0	1.0	1.0	1.0
Fat Basis Supply	12.3	12.7	12.7	13.6	13.6
Beginning Commercial Stocks	211.4	214.8	214.7	218.7	218.3
Marketings	7.0	6.1	6.1	6.1	6.1
Imports	230.8	233.6	233.6	238.4	238.0
Total Commercial Supply					
Fat Basis Use					
Commercial Exports	8.4	9.1	9.1	9.4	9.4
Ending Commercial Stocks	12.7	13.6	13.6	12.4	12.8
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	209.7	210.9	210.8	216.7	215.9
Skim-Solid Basis Supply					
Beginning Commercial Stocks	9.2	9.5	9.5	12.6	12.6
Marketings	211.4	214.8	214.7	218.7	218.3
Imports	6.5	6.1	6.1	6.1	6.1
Total Commercial Supply	227.1	230.4	230.4	237.4	237.0
Skim-Solids Basis Use					
Commercial Exports	39.0	39.9	40.1	41.7	41.8
Ending Commercial Stocks	9.5	12.6	12.6	10.7	12.0
CCC Donations	0.0	0.0	0.0	0.0	0.0
Domestic Commercial Use	178.5	177.9	177.6	185.1	183.2

NOTE: Totals may not add due to rounding.

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December Milk Supply and Demand Estimates-cont'd

U.S. Dairy Prices

Commodity	2016	2017 Projected		2018 Projected	
		Nov	Dec	Nov	Nov
		(dollars per pound)			
Product Prices [1]					
Cheese	1.6050	1.630-1.640	1.630-1.640	1.625-1.715	1.620-1.700
Butter	2.0777	2.325-2.355	2.315-2.345	2.285-2.405	2.270-2.380
Nonfat Dry Milk	0.8292	0.860-0.880	0.855-0.875	0.770-0.840	0.745-0.805
Dry Whey	0.2875	0.440-0.450	0.440-0.450	0.325-0.355	0.310-0.340
		(dollars per cwt)			
Milk Prices [2]					
Class III	14.87	16.15-16.25	16.15-16.25	15.50-16.40	15.30-16.10
Class IV	13.77	15.10-15.30	15.05-15.25	14.15-15.15	13.90-14.80
All Milk [3]	16.30	17.65-17.75	17.60-17.70	16.90-17.80	16.65-17.45
	Quarterly				
	2017 III	2017 IV [4]	2018 I [4]	2018 II [4]	2018 III [4]
			(billion pounds)		
Milk Production	53.5	53.4	54.4	56.2	54.3
			(dollars per cwt)		
All Milk Price [2, 3]	17.70	17.75-17.95	16.50-17.00	16.20-17.00	16.40-17.40
Class III Price [2]	16.13	16.25-16.45	15.05-15.55	15.20-16.00	15.30-16.30
Class IV Price [2]	16.36	13.95-14.25	13.25-13.85	13.75-14.65	14.15-15.25

[1] Simple average of monthly prices calculated from AMS weekly average dairy product prices for class price computations. Details may be found by going to http://www.ams.usda.gov/rules-regulations/mmr/dmr; scroll down to Publications, National Dairy Products Sales Reports, and select Current Release & Archives." [2] Annual and quarterly Class III and Class IV prices are the simple average of monthly minimum Federal order milk prices paid by regulated plants for milk used in the respective classes. All milk price is the simple average of monthly prices received by farmers for milk at average test. [3] Does not reflect any deductions from producers as authorized by legislation. [4] Projection.

Source: U.S. Department of Agriculture. World Agricultural Outlook Board. *World Agricultural Supply and Demand Estimates, WASDE-572, December 12, 2017.* Approved by the Interagency Commodity Estimates Committee [members for Dairy are: Shayle Shagam, Chairperson, WAOB; Carolyn Liebrand, AMS; Paul Kiendl, FAS; Jerry Cessna, ERS; and Milton Madison, FSA].

Retail Prices for Conventional Whole Milk, Average of Three Outlets, Selected Cities, By Months, 2017 [1]

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg [2]
	(dollars per gallon)												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.79
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38	4.38	4.38	4.38	4.38	4.38	4.38	4.27
Boston, MA	3.27	3.25	3.23	3.24	3.26	3.26	3.24	3.26	3.26	3.26	4.38	3.22	3.34
Chicago, IL	3.66	3.66	3.66	3.66	3.66	3.66	3.66	3.99	3.99	3.99	3.99	3.99	3.80
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06	2.16	2.09	2.06	2.06	1.99	2.09	2.18
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.16
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85	2.82	2.82	2.79	2.79	2.79	2.85	2.91
Denver, CO	3.22	3.42	3.42	3.19	3.19	3.19	3.22	3.22	3.46	3.22	3.22	3.16	3.26
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.95
New York, NY	3.92	3.92	3.90	3.93	3.97	3.81	3.96	3.93	3.97	3.97	3.97	3.96	3.93
Hartford, CT	3.72	3.72	3.71	3.69	3.33	3.66	3.30	3.44	3.20	3.35	3.49	3.49	3.51
Houston, TX	2.59	2.39	2.39	2.35	2.35	2.29	2.32	2.45	2.35	2.35	2.35	2.52	2.39
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16	2.26	2.25	2.32	2.37	2.29	2.29	2.35
Kansas City, MO	4.27	4.15	4.20	4.14	4.09	4.08	4.11	4.16	4.17	4.17	4.18	4.25	4.16
Louisville, KY	2.85	2.92	2.84	2.79	2.89	2.79	2.85	2.75	2.55	2.69	2.65	1.82	2.70
Miami, Fl	3.75	3.87	3.89	3.89	3.89	3.85	3.98	3.98	4.04	4.04	4.00	3.91	3.92
Milwaukee, WI	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.96	3.96	3.96	3.96	3.98
Minneapolis, MN	3.99	4.06	4.06	4.06	4.06	4.06	4.16	4.16	4.06	4.16	4.16	4.16	4.10
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61	3.61	3.61	3.88	3.88	3.84	3.88	3.68
Oklahoma City, OK	3.65	3.76	3.67	3.57	3.58	3.17	3.62	3.67	3.82	3.60	3.60	3.53	3.60
Philadelphia, PA	4.09	3.97	4.00	3.92	3.86	3.86	3.96	3.96	3.96	3.90	3.92	3.97	3.95
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69	2.69	2.69	2.69	2.56	2.69	2.69	2.69
Pittsburgh,PA	3.94	3.84	3.76	3.72	3.67	3.68	3.75	3.75	3.75	3.75	3.76	3.79	3.76
Portland, OR	3.46	3.46	3.46	3.39	3.32	3.29	3.29	3.32	3.39	3.39	3.39	3.39	3.38
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36	3.36	3.36	3.36	3.36	3.36	3.26	3.41
St. Louis, MO	3.69	3.65	3.65	3.65	3.65	3.72	3.72	3.56	3.26	3.26	3.19	3.26	3.52
Syracuse, NY	3.29	3.29	3.29	3.29	3.29	3.29	3.01	2.66	2.68	2.94	2.94	2.94	3.08
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12	3.92	3.82	3.92	3.92	3.99	3.82	3.93
Wichita, KS	2.84	2.98	2.82	2.69	2.45	2.62	2.45	2.64	2.44	2.59	2.49	2.59	2.63
Simple Average	3.47	3.46	3.40	3.40	3.38	3.36	3.37	3.37	3.36	3.37	3.41	3.35	3.39

[1] As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers.

[2] Simple average of monthly prices.

Retail Prices for Conventional Reduced Fat (2%) Milk, Average of Three Outlets, Selected Cities, By Months, 2017 [1]

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg [2]
	(dollars per gallon)												
Atlanta, GA	3.86	3.86	3.86	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.76	3.79
Baltimore, MD	4.11	4.11	4.11	4.11	4.11	4.38	4.38	4.38	4.38	4.38	4.38	4.38	4.27
Boston, MA	3.24	3.22	3.19	3.20	3.22	3.22	3.21	3.22	3.22	3.22	3.20	3.19	3.21
Chicago, IL	3.49	3.49	3.49	3.49	3.49	3.66	3.66	3.89	3.89	3.89	3.89	3.89	3.69
Cincinnati, OH	2.82	2.62	2.02	2.06	2.09	2.06	2.16	2.09	2.06	2.06	1.99	2.09	2.18
Cleveland, OH	3.36	3.26	3.19	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.12	3.16
Dallas, TX	3.28	3.19	2.92	2.99	2.82	2.85	2.82	2.82	2.79	2.79	2.79	2.85	2.91
Denver, CO	3.16	3.49	3.42	3.19	3.19	3.19	3.22	3.22	3.46	3.22	3.22	3.16	3.26
Detroit, MI	2.92	2.92	2.86	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.95
New York, NY	3.92	3.92	3.90	3.93	3.97	3.94	3.96	3.93	3.97	3.97	3.83	3.96	3.93
Hartford, CT	3.69	3.69	3.68	3.66	3.30	3.63	3.26	3.41	3.16	3.32	3.46	3.46	3.48
Houston, TX	2.59	2.39	2.39	2.35	2.35	2.29	2.32	2.45	2.35	2.35	2.35	2.52	2.39
Indianapolis, IN	2.42	2.42	2.42	2.39	2.59	2.16	2.26	2.25	2.32	2.37	2.29	2.29	2.35
Kansas City, MO	3.95	3.95	3.96	3.85	3.82	3.79	3.85	3.89	3.84	3.85	3.86	3.96	3.88
Louisville, KY	2.75	2.85	2.74	2.79	2.79	2.69	2.85	2.75	2.55	2.69	2.65	1.82	2.66
Miami, Fl	3.75	3.87	3.89	3.89	3.89	3.85	3.98	3.98	4.04	4.04	4.00	3.91	3.92
Milwaukee, WI	3.79	3.79	3.79	3.79	3.79	3.79	3.79	3.79	3.76	3.76	3.76	3.76	3.78
Minneapolis, MN	3.92	3.99	3.99	3.99	3.99	3.99	4.09	4.09	3.99	4.09	4.09	4.09	4.03
New Orleans, LA	3.56	3.63	3.43	3.64	3.64	3.61	3.61	3.61	3.88	3.88	3.84	3.88	3.68
Oklahoma City, OK	3.49	3.63	3.53	3.46	3.48	3.47	3.51	3.57	3.70	3.60	3.60	3.41	3.54
Philadelphia, PA	3.87	3.72	3.75	3.67	3.62	3.63	3.70	3.71	3.71	3.61	3.66	3.71	3.70
Phoenix, AZ	2.76	2.76	2.69	2.69	2.69	2.69	2.69	2.69	2.69	2.56	2.69	2.69	2.69
Pittsburgh,PA	3.70	3.61	3.53	3.48	3.44	3.45	3.47	3.47	3.47	3.48	3.50	3.54	3.51
Portland, OR	3.26	3.26	3.26	3.16	3.09	3.06	3.06	3.09	3.16	3.16	3.16	3.16	3.16
Seattle, WA	3.49	3.49	3.49	3.49	3.49	3.36	3.36	3.36	3.36	3.36	3.36	3.26	3.41
St. Louis, MO	3.62	3.59	3.55	3.55	3.55	3.62	3.62	3.49	3.19	3.19	3.12	3.19	3.44
Syracuse, NY	3.22	3.22	3.22	3.22	3.22	3.22	2.94	2.58	2.60	2.87	2.88	2.88	3.01
Washington, DC	3.79	3.78	3.78	4.12	4.12	4.12	3.92	3.82	3.92	3.92	3.99	3.82	3.93
Wichita, KS	2.84	2.98	2.82	2.49	2.42	2.42	2.45	2.47	2.61	2.49	2.59	2.49	2.59
Simple Average	3.40	3.40	3.34	3.33	3.31	3.31	3.31	3.31	3.31	3.31	3.31	3.28	3.33

[1] As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers.

[2] Simple average of monthly prices.

Retail Prices for Organic Whole Milk,
Average of Three Outlets, Selected Cities, By Months, 2017 [1]

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg [2]
	(dollars per half-gallon)												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72	3.72	3.72	3.72	3.59	3.59	3.59	3.77
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69	4.69	4.69	4.69	4.69	4.49	4.47	4.76
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14	4.11	4.11	3.86	3.86	3.86	3.84	4.04
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.74	4.74	4.74	4.74	4.91
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37	3.19	3.44	3.19	3.19	3.29	3.89	3.42
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.75
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34	3.49	3.24	3.49	3.24	3.24	3.49	3.40
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70	3.44	3.44	3.44	3.44	3.32	3.32	3.50
New York, NY	3.99	3.99	3.99	3.99	3.99	3.99	4.05	4.05	3.98	3.98	3.98	4.15	4.01
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44	4.34	4.34	4.33	4.33	4.33	4.19	4.31
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98	2.98	2.98	3.24	3.24	3.24	3.24	3.07
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44	3.44	3.44	3.44	3.44	3.25	3.25	3.73
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24	5.24	5.24	5.24	4.99	5.24	5.24	5.22
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44	3.44	3.44	3.44	3.31	3.25	3.25	3.43
Miami, Fl	4.64	4.24	4.24	4.24	4.64	4.24	4.24	4.24	4.24	4.24	4.24	4.24	4.31
Milwaukee, WI	4.44	4.99	4.69	4.69	4.99	4.99	4.99	4.99	4.99	5.04	5.04	5.04	4.91
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84	4.84	4.99	4.84	4.49	4.49	4.49	4.77
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.85	4.68	4.68	4.68	4.68	4.68	4.73	4.75
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.07
Pittsburgh,PA	5.39	5.39	5.39	5.39	5.39	5.39	5.04	5.39	5.39	5.39	5.39	5.39	5.36
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79	4.79	4.79	4.79	4.89	4.79	4.79	4.78
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54	3.59	3.69	3.49	3.49	3.49	3.54	3.61
St. Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99	4.24	3.99	4.04	3.99	3.99	4.49	4.18
Syracuse, NY	4.34	4.34	4.34	4.34	4.34	4.34	4.34	4.34	4.24	4.39	4.39	4.24	4.33
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02	5.02	4.99	4.99	4.99	4.99	4.94	5.02
Wichita, KS	3.59	3.59	3.59	3.44	3.44	3.44	3.44	3.44	3.44	3.31	3.25	3.25	3.44
Simple Average	4.31	4.31	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15	4.14	4.22	4.23

[1] As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers.

[2] Simple average of monthly prices.

Retail Prices for Organic Reduced Fat (2%) Milk, Average of Three Outlets, Selected Cities, By Months, 2017 [1]

City and State	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. 2/
	(dollars per half-gallon)												
Atlanta, GA	3.97	3.97	3.97	3.97	3.72	3.72	3.72	3.72	3.72	3.59	3.59	3.59	3.77
Baltimore, MD	4.94	4.94	4.94	4.94	4.94	4.69	4.69	4.69	4.69	4.69	4.49	4.47	4.76
Boston, MA	4.14	4.14	4.14	4.14	4.14	4.14	4.11	4.11	3.86	3.86	3.86	3.84	4.04
Chicago, IL	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.99	4.74	4.74	4.74	4.74	4.91
Cincinnati, OH	3.59	3.59	3.34	3.59	3.37	3.37	3.19	3.44	3.19	3.19	3.29	3.89	3.42
Cleveland, OH	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99	3.99
Dallas, TX	3.94	3.94	3.94	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.69	3.75
Denver, CO	3.54	3.69	3.14	3.39	3.49	3.34	3.49	3.24	3.49	3.24	3.24	3.49	3.40
Detroit, MI	3.64	3.59	3.59	3.59	3.54	3.70	3.44	3.44	3.44	3.44	3.32	3.32	3.50
New York, NY	3.99	3.99	3.99	3.99	3.99	3.99	4.02	4.05	3.98	3.98	3.98	4.15	4.01
Hartford, CT	4.09	4.09	4.39	4.44	4.44	4.44	4.34	4.34	4.33	4.33	4.33	4.19	4.31
Houston, TX	2.98	2.98	2.98	2.98	2.98	2.98	2.98	2.98	3.24	3.24	3.24	3.24	3.07
Indianapolis, IN	4.44	4.44	4.44	3.89	3.89	3.44	3.44	3.44	3.44	3.44	3.25	3.25	3.73
Kansas City, MO	4.99	5.34	5.24	5.24	5.39	5.24	5.24	5.24	5.24	4.99	5.24	5.24	5.22
Louisville, KY	3.39	3.39	3.39	3.69	3.69	3.44	3.44	3.44	3.44	3.31	3.25	3.25	3.43
Miami, Fl	4.64	4.24	4.24	4.24	4.64	4.24	4.24	4.24	4.24	4.24	4.24	4.24	4.31
Milwaukee, WI	4.39	4.99	4.69	4.69	4.99	4.99	4.99	4.99	4.99	5.04	5.04	5.04	4.90
Minneapolis, MN	4.84	4.84	4.84	4.84	4.84	4.84	4.84	4.99	4.84	4.49	4.49	4.49	4.77
New Orleans, LA	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07	5.07
Oklahoma City, OK	4.88	4.98	4.53	4.73	4.93	4.88	4.68	4.68	4.68	4.68	4.68	4.73	4.76
Philadelphia, PA	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69	4.69
Phoenix, AZ	3.99	3.99	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.09	4.07
Pittsburgh,PA	5.39	5.39	5.39	5.39	5.39	5.39	5.04	5.39	5.39	5.39	5.39	5.39	5.36
Portland, OR	4.64	4.64	4.84	4.79	4.79	4.79	4.79	4.79	4.79	4.89	4.79	4.79	4.78
Seattle, WA	3.69	3.69	3.69	3.69	3.69	3.54	3.59	3.69	3.49	3.49	3.49	3.54	3.61
St. Louis, MO	4.99	4.49	3.99	3.99	3.99	3.99	4.24	3.99	4.01	3.96	3.99	4.49	4.18
Syracuse, NY	4.49	4.49	4.49	4.34	4.34	4.34	4.34	4.34	4.24	4.24	4.24	3.94	4.32
Washington, DC	5.06	5.07	5.07	5.07	5.05	5.02	5.02	4.99	4.99	4.99	4.99	4.94	5.02
Wichita, KS	3.59	3.59	3.59	3.44	3.44	3.44	3.44	3.44	3.44	3.31	3.25	3.25	3.44
Simple Average	4.31	4.32	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15	4.14	4.17	4.23

[1] As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in selected cities or metropolitan areas. One outlet of the largest and second largest food store chains and the largest convenience store chain are surveyed. The price represents the most common brand in nonreturnable plastic containers.

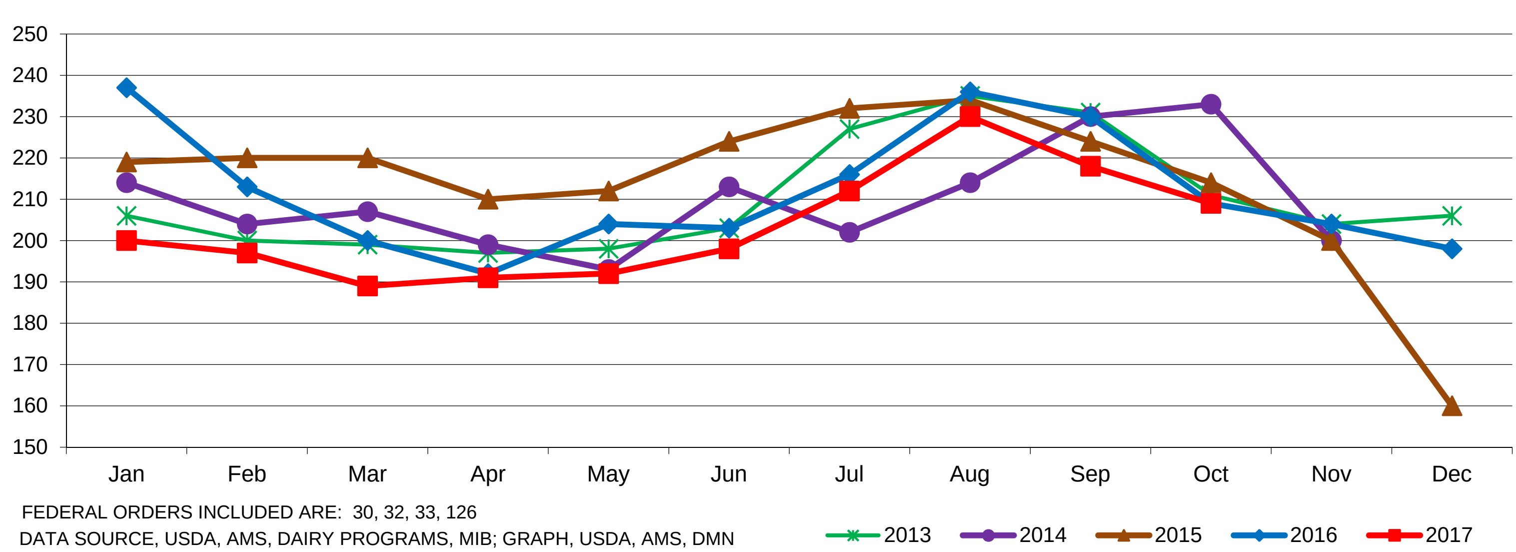
[2] Simple average of monthly prices.

Retail Prices for Organic Whole and 2% Milk, Average of Two Outlets, by Months, 2017 [1]

Products	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg. [2]
	(dollars per half gallon)												
Organic Whole Milk	4.31	4.31	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15	4.14	4.22	4.23
Organic 2% Milk	4.31	4.32	4.26	4.26	4.28	4.22	4.20	4.21	4.19	4.15	4.14	4.17	4.23

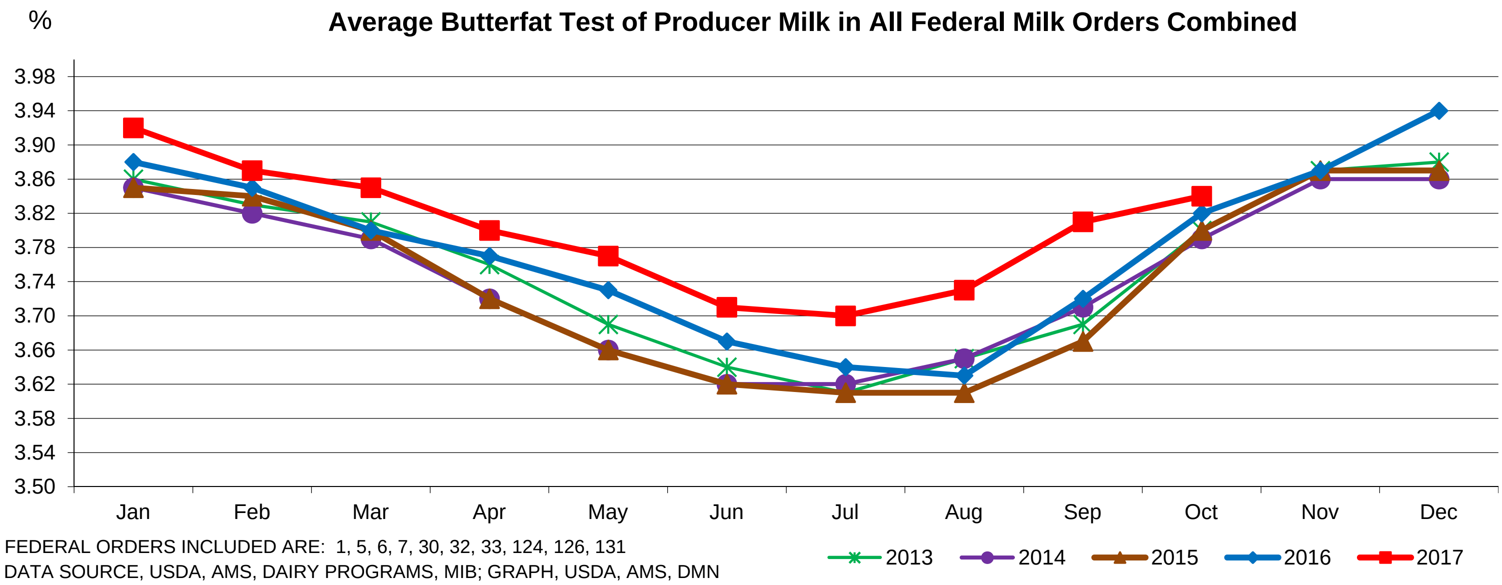
[1] As collected by Federal milk order market administrators based on a survey conducted one day between the 1st and 10th of each month (excluding Fridays and weekends) in 28
https://www.ams.usda.gov/sites/default/files/media/Retail_Milk_Prices.pdf

Average Somatic Cell Count of Producer Milk in Four Federal Milk Orders Combined



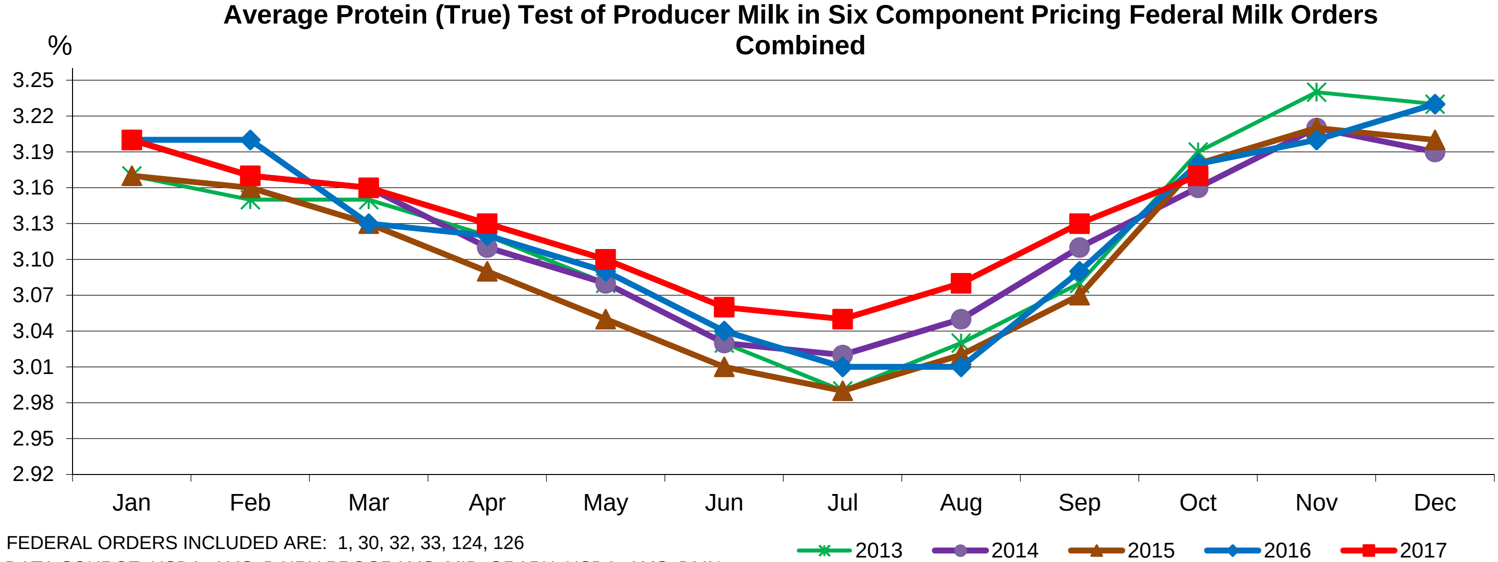
FEDERAL ORDERS INCLUDED ARE: 30, 32, 33, 126
DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

Average Butterfat Test of Producer Milk in All Federal Milk Orders Combined



FEDERAL ORDERS INCLUDED ARE: 1, 5, 6, 7, 30, 32, 33, 124, 126, 131
DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

Average Protein (True) Test of Producer Milk in Six Component Pricing Federal Milk Orders Combined



FEDERAL ORDERS INCLUDED ARE: 1, 30, 32, 33, 124, 126
DATA SOURCE, USDA, AMS, DAIRY PROGRAMS, MIB; GRAPH, USDA, AMS, DMN

Agricultural Marketing Service

Dairy Market News Branch

National Retail Report-Dairy

Websites: http://www.marketnews.usda.gov/mnp/da-home **and** http://www.ams.usda.gov/mnreports/dybretail.pdf

Volume 84- Number 50 | Issued Weekly | Friday, December 15, 2017

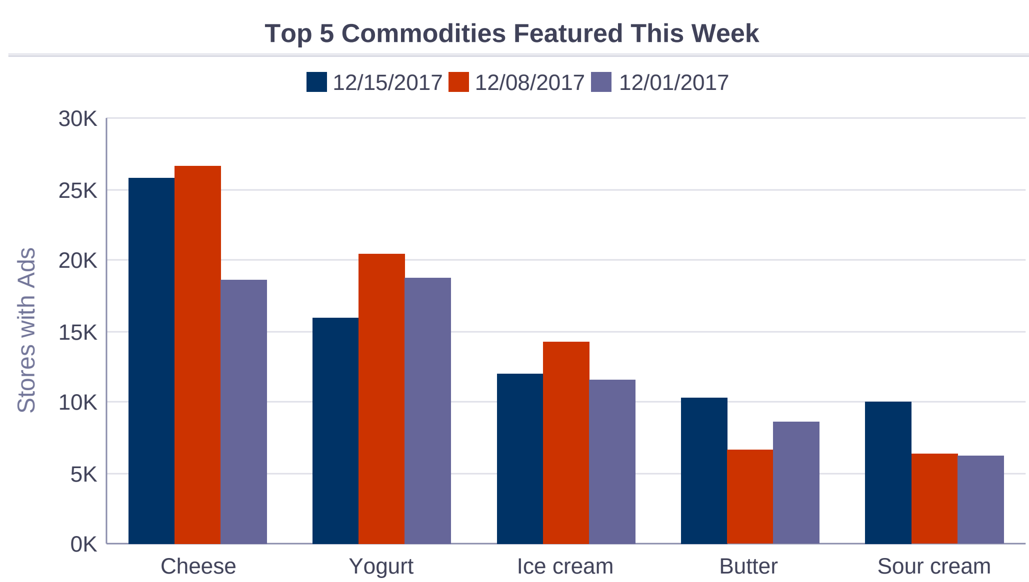
Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 12/15/2017 to 12/21/2017

While total conventional dairy advertisements increased 4 percent, total organic dairy ads decreased by 36 percent. Ice cream, in 48 to 64 ounce packages, remained the most advertised dairy item this week. Holiday favorites, such as conventional cream cheese and egg nog, and conventional and organic sour cream and butter each realized significant percentage increases in the number of advertisements. The weighted average advertised price for organic butter is $4.75 compared with $3.22 for conventional, an organic price premium of $1.53.

Total conventional cheese advertisements decreased 3 percent from last week. There were no reported prices for organic cheese in 8 ounce, 1 pound or 2 pound packages this week. The U.S. advertised price for conventional 8 ounce cheese blocks is $2.13, up 2 cents, while the U.S. advertised price for conventional 8 ounce cheese shreds is $2.14, down 2 cents. Conventional 8 ounce cheese blocks and shreds are the second and third most advertised dairy items for the week, respectively.

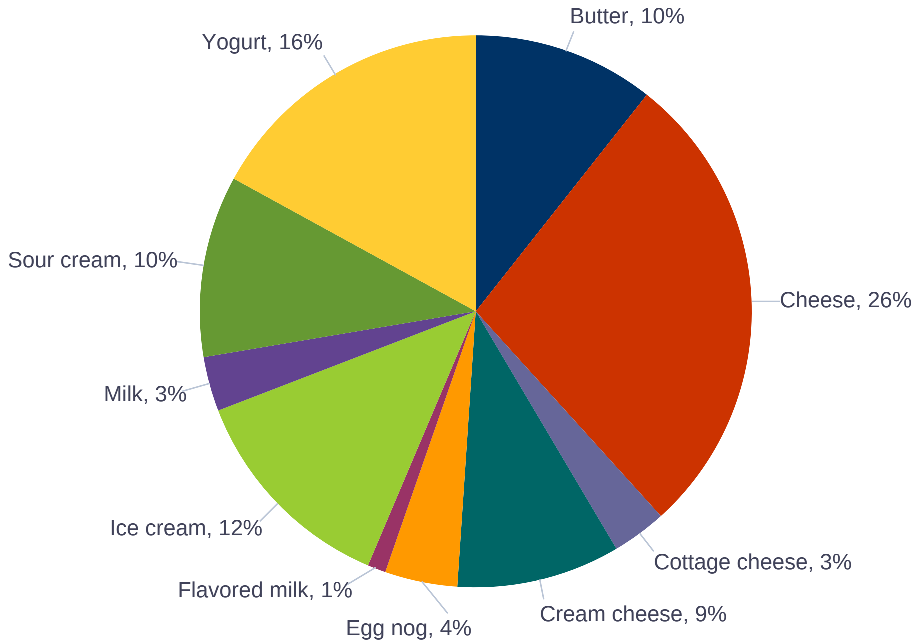
The average sale price for conventional 4-6 ounce yogurt is $.55, and $1.09 for organic 4-6 ounce yogurt, resulting in an organic premium of $.54. The average sale price for conventional 4-6 ounce Greek yogurt is $.99, and no ads for organic 4-6 ounce Greek yogurt were recorded. Total conventional yogurt ad numbers decreased 18 percent, while total organic yogurt ads decreased 60 percent.

The weighted average price for conventional half gallon milk is $2.31. The weighted average price for organic half gallon milk is $3.87, resulting in an organic price premium of $1.56. Ad numbers for organic milk decreased 37 percent and conventional milk ad numbers decreased 9 percent from last week.

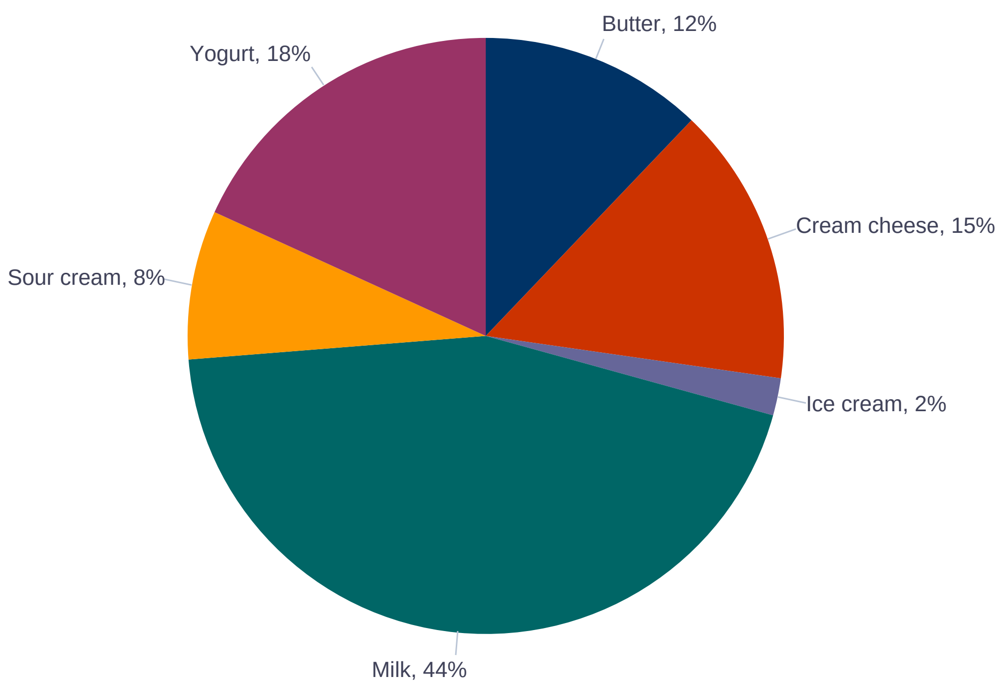


1 -- Dairy Market News surveys nearly 150 retailers, comprising over 23,000 individual stores, with online weekly advertised features.

Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity



Wtd Avg - Simple weighted average

NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	9784	3.22	6305	3.37	12152	2.77
Cheese	Natural Varieties	8 oz block	10872	2.13	10646	2.11	7547	2.23
Cheese	Natural Varieties	1 # block	2092	4.15	2210	4.00	859	3.91
Cheese	Natural Varieties	2 # block	1112	6.49	1480	5.40	1131	6.19
Cheese	Natural Varieties	8 oz shred	10378	2.14	10174	2.16	7227	2.14
Cheese	Natural Varieties	1 # shred	1236	4.48	1987	3.76	488	4.16
Cottage cheese		16 oz	2927	1.99	3495	2.23	2897	1.83
Cream cheese		8 oz	9169	1.68	7343	1.66	13689	1.51
Egg nog		quart	436	3.50	161	2.99	620	2.74
Egg nog		half gallon	3015	3.66	880	3.96	2530	3.71
Flavored milk	All fat tests	half gallon	884	2.82	699	2.43	349	1.82
Flavored milk	All fat tests	gallon	125	2.08	724	2.12	403	3.73
Ice cream		48-64oz	11783	3.28	14139	2.99	12562	3.05
Milk	All fat tests	half gallon	1191	2.31	421	2.23	767	1.99
Milk	All fat tests	gallon	1344	2.52	2364	2.38	1008	2.92
Sour cream		16 oz	9652	1.76	6205	1.94	8751	1.67
Yogurt	Greek	4-6 oz	9810	.99	11846	.98	9829	.98
Yogurt	Greek	32 oz	2122	4.59	1430	4.89	1005	4.44
Yogurt	Yogurt	4-6 oz	2232	.55	3730	.50	6274	.61
Yogurt	Yogurt	32 oz	764	2.50	1493	2.44	3023	2.16

REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.29-4.99	1975	3.56	2.29-3.99	2682	3.09	1.88-3.99	1754	3.11
Cheese	Natural Varieties	8 oz block	1.49-3.00	2697	2.23	1.50-2.99	3729	2.31	1.66-2.00	2421	1.87
Cheese	Natural Varieties	1 # block	1.99-2.99	364	2.15	2.99-4.99	799	4.83			
Cheese	Natural Varieties	8 oz shred	1.59-3.00	2586	2.32	1.50-2.50	2316	2.21	1.66-2.50	2195	1.95
Cheese	Natural Varieties	1 # shred	4.79	147	4.79	2.99-4.99	799	4.83			
Cottage cheese		16 oz	1.67-2.69	1637	2.23	1.25-2.50	175	1.69	1.25-2.00	369	1.59
Cream cheese		8 oz	0.79-2.99	1890	1.59	0.79-2.00	1979	1.78	0.88-2.00	1291	1.61
Egg nog		quart	3.49-3.99	338	3.90						
Egg nog		half gallon	2.99-4.99	858	4.47	2.99	1002	2.99	3.99	53	3.99
Flavored milk	All fat tests	half gallon	3.49	118	3.49				1.99-2.00	233	2.00
Ice cream		48-64oz	1.88-4.99	3374	2.65	2.50-5.68	2804	3.89	2.50-3.99	1267	3.15
Milk	All fat tests	half gallon	0.99-3.00	602	2.01						
Milk	All fat tests	gallon							1.88-3.29	515	2.12
Sour cream		16 oz	1.48-2.50	2498	1.84	1.25-2.00	2787	1.72	1.25-2.00	1122	1.70
Yogurt	Greek	4-6 oz	0.69-1.25	2682	1.00	0.88-1.00	1934	.99	0.88-1.00	1647	.99

Wtd Avg - Simple weighted average

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Greek	32 oz	2.99-5.00	416	3.87	4.99	735	4.99	4.98	180	4.98
Yogurt	Yogurt	4-6 oz	0.43-0.70	1290	.54	0.70	61	.70	0.50-0.66	287	.60
Yogurt	Yogurt	32 oz	2.50-2.99	119	2.74				2.50	180	2.50

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.29-4.37	1604	3.10	2.49-3.50	1340	3.24	2.50-3.99	345	3.20
Cheese	Natural Varieties	8 oz block	1.67-2.79	933	1.97	1.67-3.00	869	1.95	1.67-1.99	165	1.79
Cheese	Natural Varieties	1 # block	2.99-4.99	503	4.06	3.99	137	3.99	4.99	289	4.99
Cheese	Natural Varieties	2 # block	4.99-8.99	445	6.90	5.99-8.99	484	6.37	4.99-5.99	135	5.50
Cheese	Natural Varieties	8 oz shred	1.50-2.99	1383	1.90	1.67-3.50	1185	2.14	1.67-2.79	628	2.36
Cheese	Natural Varieties	1 # shred	2.99-4.99	290	3.37						
Cottage cheese		16 oz	1.50-2.58	264	1.90	1.25	90	1.25	1.29-2.00	392	1.72
Cream cheese		8 oz	0.79-2.50	2015	1.59	0.99-2.00	1359	1.84	1.29-2.00	545	1.80
Egg nog		quart	2.00	74	2.00						
Egg nog		half gallon	3.89	139	3.89	2.99-3.99	663	3.39	3.99	289	3.99
Flavored milk	All fat tests	half gallon				2.50	244	2.50	3.49	289	3.49
Flavored milk	All fat tests	gallon				1.99	114	1.99			
Ice cream		48-64oz	2.25-4.99	1552	3.70	2.49-4.99	2128	3.29	1.99-3.99	530	2.99
Milk	All fat tests	half gallon	1.89	133	1.89	2.50	422	2.50			
Milk	All fat tests	gallon	2.50-3.99	214	3.10	1.99-2.99	604	2.64			
Sour cream		16 oz	1.29-3.50	1093	1.77	1.25-2.00	828	1.89	1.25-1.99	1261	1.62
Yogurt	Greek	4-6 oz	0.79-1.00	703	.96	0.88-1.00	2099	.98	0.88-1.00	672	.96
Yogurt	Greek	32 oz	2.79-4.99	307	4.09	3.50	90	3.50	4.99-5.29	394	5.07
Yogurt	Yogurt	4-6 oz	0.40-0.50	126	.46	0.50	230	.50	0.50-0.60	166	.54
Yogurt	Yogurt	32 oz				1.99-3.00	383	2.35	2.99	61	2.99

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.99-4.99	60	4.27	3.00	24	3.00
Cheese	Natural Varieties	8 oz block				2.25-2.50	58	2.40
Cheese	Natural Varieties	2 # block	5.99	21	5.99	6.99	27	6.99
Cheese	Natural Varieties	8 oz shred				2.25-2.99	85	2.59
Cream cheese		8 oz	1.99-2.00	32	1.99	1.25-1.75	58	1.54
Egg nog		quart				2.50	24	2.50
Egg nog		half gallon	3.99	11	3.99			
Flavored milk	All fat tests	gallon	2.99	11	2.99			
Ice cream		48-64oz	3.00-4.99	53	4.10	3.50-3.99	75	3.83
Milk	All fat tests	half gallon				6.99	34	6.99
Milk	All fat tests	gallon	2.99	11	2.99			

Wtd Avg - Simple weighted average

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Sour cream		16 oz	1.50-3.00	39	2.58	2.25	24	2.25
Yogurt	Greek	4-6 oz	1.25-1.66	39	1.54	1.25	34	1.25
Yogurt	Yogurt	4-6 oz	0.60	21	.60	0.79-0.99	51	.90
Yogurt	Yogurt	32 oz	2.29	21	2.29			

NATIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	513	4.75	326	5.18	725	5.00
Cheese	Natural Varieties	8 oz block					180	3.29
Cheese	Natural Varieties	8 oz shred			110	3.49		
Cottage cheese		16 oz					141	3.29
Cream cheese		8 oz	637	2.40	1215	2.50	152	2.52
Egg nog		quart					3	3.99
Ice cream		48-64oz	105	5.99	62	5.99	1220	4.21
Milk	All fat tests	half gallon	761	3.87	2144	3.52	927	3.98
Milk	All fat tests	gallon	729	6.29	614	5.94	180	5.99
Milk	All fat tests	8 oz UHT	388	1.09	244	.83	543	1.07
Sour cream		16 oz	352	2.30	63	2.79	294	2.50
Yogurt	Greek	4-6 oz			608	1.25	62	.60
Yogurt	Greek	32 oz					147	3.99
Yogurt	Yogurt	4-6 oz	528	1.09			195	1.33
Yogurt	Yogurt	32 oz	250	2.50	1325	2.69	221	3.99

REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cream cheese		8 oz							2.50	348	2.50

Wtd Avg - Simple weighted average

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All fat tests	half gallon	3.99	135	3.99				2.99	225	2.99
Milk	All fat tests	gallon	7.99	147	7.99				6.99	213	6.99
Milk	All fat tests	8 oz UHT	1.25	147	1.25						
Yogurt	Yogurt	4-6 oz	1.25	304	1.25	0.88	114	.88	0.88	110	.88
Yogurt	Yogurt	32 oz							2.50	250	2.50

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.49-5.49	492	4.72						
Cream cheese		8 oz							2.29	289	2.29
Ice cream		48-64oz							5.99	105	5.99
Milk	All fat tests	half gallon	3.50	72	3.50	3.50-4.99	284	4.38			
Milk	All fat tests	gallon	5.99	80	5.99				5.00	289	5.00
Milk	All fat tests	8 oz UHT				1.00	241	1.00			
Sour cream		16 oz	2.79	63	2.79				2.19	289	2.19

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	5.49	21	5.49			
Milk	All fat tests	half gallon	3.79	21	3.79	6.49	24	6.49

REGIONAL DEFINITIONS

As used in this report, regions include the following states:

NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States

Wtd Avg - Simple weighted average

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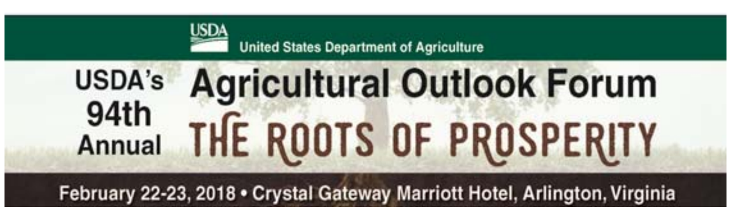

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