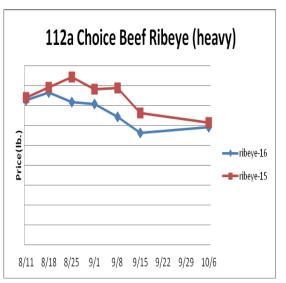
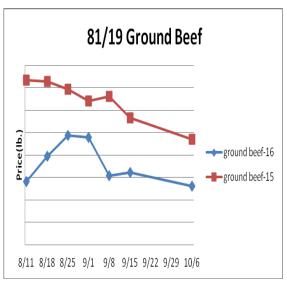
#### **Beef, Veal and Lamb Report**

**Beef, Veal & Lamb-** Beef production last week rose 3.5% and was 5.5% larger than the same week last year. This is due in part to spot cattle and cattle futures prices falling to levels not experienced in nearly six years. Slaughter ready cattle supplies are expected to remain adequate too ample during the next few months which should encourage strong beef output. Beef demand for various holiday beef cuts including ribeyes and tenderloins is building. The five-year average move for the heavy choice 112a ribeye and 189a tender markets are increases of 22% and 10% respectively. However, any further price appreciation this fall for any beef markets is likely to be tempered by solid year over year gains in production.

| Description                  | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Live Cattle (Steer)          | Decreasing   | Short    | Lower               |
| Feeder Cattle Index (CME)    | Decreasing   | Short    | Lower               |
| Ground Beef 81/19            | Decreasing   | Good     | Lower               |
| Ground Chuck                 | Decreasing   | Good     | Lower               |
| 109 Export Rib (ch)          | Decreasing   | Good     | Lower               |
| 109 Export Rib (pr)          | Decreasing   | Good     | Lower               |
| 112a Ribeye (ch)             | Decreasing   | Good     | Lower               |
| 112a Ribeye (pr)             | Decreasing   | Good     | Higher              |
| 114a Chuck , Shlder Cld(ch)  | Decreasing   | Good     | Lower               |
| 116 Chuck (sel)              | Increasing   | Good     | Higher              |
| 116 Chuck (ch)               | Increasing   | Good     | Higher              |
| 116b Chuck Tender (ch)       | Decreasing   | Good     | Lower               |
| 120 Brisket (ch)             | Decreasing   | Good     | Lower               |
| 120a Brisket (ch)            | Decreasing   | Good     | Lower               |
| 121c Outside Skirt (ch/sel)  | Decreasing   | Good     | Lower               |
| 121d Inside Skirt (ch/sel)   | Decreasing   | Good     | Lower               |
| 121e Cap & Wedge             | Increasing   | Good     | Lower               |
| 167a Knckle, Trimmed (ch)    | Decreasing   | Good     | Lower               |
| 168 Inside Round (ch)        | Steady       | Good     | Lower               |
| 169 Top Round (ch)           | Decreasing   | Good     | Lower               |
| 171b Outside Round (ch)      | Increasing   | Good     | Lower               |
| 174 Short Loin (ch 0x1)      | Decreasing   | Good     | Lower               |
| 174 Short Loin (pr 2x3)      | Decreasing   | Good     | Lower               |
| 180 1x1 Strip (ch)           | Increasing   | Good     | Lower               |
| 180 1x1 Strip (pr)           | Decreasing   | Good     | Lower               |
| 180 0x1 Strip (ch)           | Decreasing   | Good     | Lower               |
| 184 Top Butt, boneless (ch)  | Decreasing   | Good     | Lower               |
| 184 Top Butt, boneless (pr)  | Decreasing   | Good     | Lower               |
| 185a Sirloin Flap (ch)       | Decreasing   | Good     | Lower               |
| 185c Loin, Tri-Tip (ch)      | Decreasing   | Good     | Lower               |
| 189a Tender (sel, 5 lb & up) | Decreasing   | Good     | Lower               |
| 189a Tender (ch, 5 lb &up)   | Decreasing   | Good     | Lower               |
| 189a Tender (pr, heavy)      | Decreasing   | Good     | Lower               |
| 193 Flank Steak (ch)         | Decreasing   | Good     | Higher              |
| 50% Trimmings                | Decreasing   | Good     | Lower               |
| 65% Trimmings                | Decreasing   | Good     | Lower               |
| 75% Trimmings                | Decreasing   | Good     | Lower               |
| 85% Trimmings                | Decreasing   | Short    | Lower               |
| 90% Trimmings                | Decreasing   | Short    | Lower               |
| 90% Imported Beef (frz)      | Decreasing   | Good     | Lower               |
| 95% Imported Beef (frz)      | Decreasing   | Good     | Lower               |
| Veal Rack (Hotel 7 rib)      | Steady       | Good     | Lower               |
| Veal Top Round (cap off)     | Steady       | Good     | Lower               |

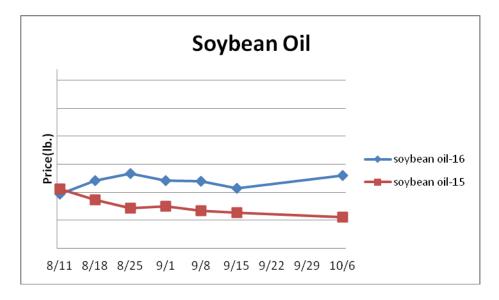




# Grains

September 1<sup>st</sup> domestic wheat stocks were the biggest for the date in the last 29 years due in part to record wheat crop yields. Ample wheat supplies are expected to persist this fall which should cause relatively engaging wheat prices to persist. Still, the downside price risk from here is likely only modest.

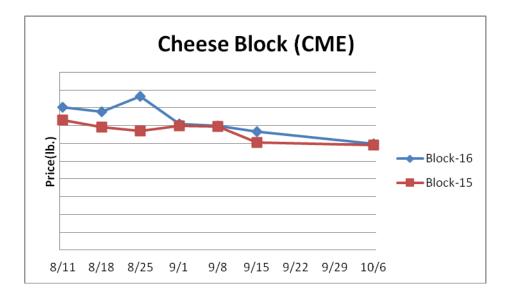
| Description              | Market Trend | Supplies | Price vs. Last Year |
|--------------------------|--------------|----------|---------------------|
| Soybeans, bushel         | Decreasing   | Good     | Higher              |
| Crude Soybean Oil, lb    | Decreasing   | Good     | Higher              |
| Soybean Meal, ton        | Decreasing   | Good     | Lower               |
| Corn, bushel             | Increasing   | Good     | Lower               |
| Crude Corn Oil, lb       | Increasing   | Good     | Higher              |
| High Fructose Corn Syrup | Increasing   | Good     | Lower               |
| Distillers Grain, Dry    | Decreasing   | Good     | Lower               |
| Crude Palm Oil, lb BMD   | Decreasing   | Good     | Higher              |
| HRW Wheat, bushel        | Decreasing   | Good     | Lower               |
| DNS Wheat 14%, bushel    | Increasing   | Good     | Lower               |
| Durum Wheat, bushel      | Increasing   | Short    | Lower               |
| Pinto Beans, lb          | Steady       | Good     | Higher              |
| Black Beans, lb          | Decreasing   | Good     | Higher              |
| Rice, Long Grain, lb     | Steady       | Good     | Lower               |



## Dairy

The butter market this week fell to a 14-month low as supplies remain burdensome. As of August 31<sup>st</sup>, butter holdings were 52% larger than the prior year and the biggest for the month since 1993. History suggests that even lower butter prices may be forthcoming. The five-year average move for the CME butter market from this week until the end of the year is a decline of 22%. August 31<sup>st</sup> cheese stocks were 6% bigger than 2015 and a record for the month. Cheese prices usually move downward during the fall as well but better export interest may temper any declines.

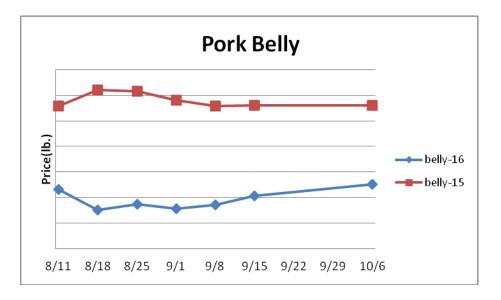
| Description                 | Market Trend | Supplies | Price vs. Last Year |
|-----------------------------|--------------|----------|---------------------|
| <b>Cheese Barrels (CME)</b> | Increasing   | Good     | Lower               |
| Cheese Blocks (CME)         | Decreasing   | Good     | Lower               |
| American Cheese             | Decreasing   | Good     | Lower               |
| Cheddar Cheese (40 lb)      | Decreasing   | Good     | Lower               |
| Mozzarella Cheese           | Decreasing   | Good     | Lower               |
| Provolone Cheese            | Steady       | Good     | Lower               |
| Parmesan Cheese             | Decreasing   | Good     | Lower               |
| Butter (CME)                | Decreasing   | Good     | Lower               |
| Nonfat Dry Milk             | Increasing   | Ample    | Higher              |
| Whey, Dry                   | Increasing   | Good     | Higher              |
| Class 1 Base                | Steady       | Good     | Higher              |
| Class II Cream, heavy       | Decreasing   | Good     | Lower               |
| Class III Milk (CME)        | Increasing   | Good     | Lower               |
| Class IV Milk (CME)         | Decreasing   | Good     | Lower               |



## Pork

Pork output last week declined .9% but was 6.4% bigger than last year. Solid year over year gains in pork production are anticipated to persist at least into the winter as affirmed by the most recent USDA hog and pigs inventory data. As of September 1<sup>st</sup>, the total U.S. hog and pig inventory was 2.4% more than 2015 with the heaviest hogs up 4.1%. The swine breeding herd was .5% bigger than the previous year marking the third largest summer build in the last nine years. Lower pork prices are anticipated in the coming weeks.

| Description                  | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Live Hogs                    | Decreasing   | Ample    | Lower               |
| Sow                          | Decreasing   | Ample    | Lower               |
| Belly (bacon)                | Increasing   | Good     | Lower               |
| Sparerib(4.25 lb & down)     | Decreasing   | Good     | Lower               |
| Ham (20-23 lb)               | Decreasing   | Good     | Lower               |
| Ham (23-27 lb)               | Decreasing   | Good     | Lower               |
| Loin (bone in)               | Decreasing   | Good     | Lower               |
| Babyback Rib (1.75 lb & up)  | Increasing   | Good     | Higher              |
| Tenderloin (1.25 lb)         | Decreasing   | Good     | Higher              |
| Boston Butt, untrmd (4-8 lb) | Decreasing   | Good     | Higher              |
| Picnic, untrmd               | Increasing   | Good     | Higher              |
| SS Picnic, smoker trm box    | Increasing   | Good     | Higher              |
| 42% Trimmings                | Decreasing   | Good     | Lower               |
| 72% Trimmings                | Decreasing   | Good     | Lower               |



# **Poultry**

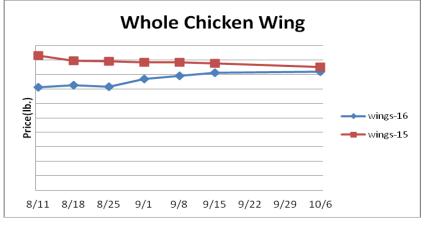
Chicken production for the week ending September 24<sup>th</sup> was flat with the prior week and .3% less than the same week a year ago. Chicken output during the six-week period ending September 24<sup>th</sup> was .9% less than 2015. Better margins are expected to lead to year over year chicken production expansion this fall. The USDA is forecasting Q4 chicken output to be 2.2% larger than last year. Despite the tempered chicken production, chicken breast and tender prices are falling. Last week the ARA Chicken Tender Index declined by the sharpest amount for the last week of September in six years. Further chicken breast and tender market decreases are anticipated. Last year the ARA Chicken Tender Index fell 20% during the next six weeks.

| Description                 | Market Trend | Supplies | Price vs. Last Year |
|-----------------------------|--------------|----------|---------------------|
| Whole Birds (2.5-3 GA)      | Steady       | Good     | Lower               |
| Wings (whole)               | Increasing   | Good     | Lower               |
| Wings (jumbo cut)           | Decreasing   | Good     | Higher              |
| Wing Index (ARA)            | Increasing   | Good     | Higher              |
| Breast, Bone In             | Decreasing   | Good     | Lower               |
| Breast, Boneless Skinless   | Decreasing   | Good     | Lower               |
| Breast Boneless Index (ARA) | Decreasing   | Good     | Higher              |
| Tenderloin Index (ARA)      | Decreasing   | Good     | Higher              |
| Legs (whole)                | Decreasing   | Good     | Higher              |
| Leg Quarters                | Decreasing   | Good     | Lower               |
| Leg Quarter Index (ARA)     | Decreasing   | Good     | Higher              |
| Thighs, Bone In             | Increasing   | Good     | Higher              |
| Thighs, Boneless            | Increasing   | Good     | Higher              |

| Description               | Market Trend | Supplies | Price vs. Last Year |
|---------------------------|--------------|----------|---------------------|
| Whole Turkey (8-16 lb)    | Steady       | Short    | Lower               |
| Turkey Breast, Bnls/Sknls | Decreasing   | Short    | Lower               |

#### Eggs

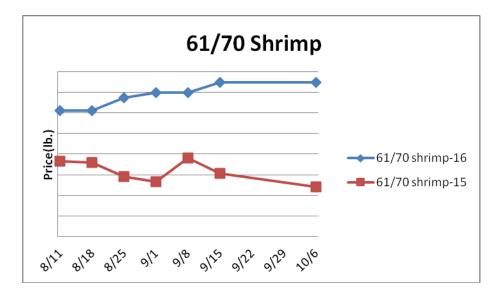
| Description               | Market Trend | Supplies | Price vs. Last Year |
|---------------------------|--------------|----------|---------------------|
| Large Eggs (dozen)        | Decreasing   | Short    | Lower               |
| Medium Eggs (dozen)       | Steady       | Short    | Lower               |
| Liquid Whole Eggs         | Steady       | Short    | Lower               |
| Liquid Egg Whites         | Steady       | Short    | Lower               |
| Liquid Egg Yolks          | Decreasing   | Short    | Lower               |
| Egg Breaker Stock Central | Decreasing   | Short    | n/c                 |



## Seafood

The shrimp markets continue to mostly trade above 2015 levels. However, if the U.S. dollar remains relatively inflated this fall as expected it should cause solid shrimp imports to continue. Thus, the upside price risk for the shrimp markets may only be modest for the next several months.

| Description                   | Market Trend | Supplies | Price vs. Last Year |
|-------------------------------|--------------|----------|---------------------|
| Shrimp (16/20 frz)            | Increasing   | Good     | Higher              |
| Shrimp (61/70 frz)            | Steady       | Good     | Higher              |
| Shrimp Tiger (26/30 frz)      | Decreasing   | Good     | Higher              |
| Snow Crab Legs (5-8 oz frz)   | Increasing   | Good     | Higher              |
| Snow Crab Legs (8oz & up frz) | Increasing   | Good     | Higher              |
| Cod Tails (3-7 oz frz)        | Steady       | Good     | Lower               |
| Cod Loins (3-12 oz frz)       | Steady       | Good     | Lower               |
| Salmon Portions (4-8 oz frz)  | Increasing   | Good     | Higher              |
| Pollock Alaska, Deep Skin     | Steady       | Good     | Lower               |



### **Paper and Plastic Product Report**

| Description                        | Market Trend | Supplies | Price vs. Last Year |
|------------------------------------|--------------|----------|---------------------|
| Wood Pulp (paper)                  |              |          |                     |
| NBSK- Paper napkin                 | Steady       | Good     | Lower               |
| 42 lb. Linerboard-corrugated box   | Steady       | Good     | Higher              |
| Plastic Resins (plastic, foam)     |              |          |                     |
| PS-CHH-utensils, cups, to-go cont. | Steady       | Good     | Lower               |
| PP-HIGP-heavy grade utensils       | Increasing   | Good     | Lower               |
| PE-LLD-can liners, film, bags      | Increasing   | Good     | Lower               |

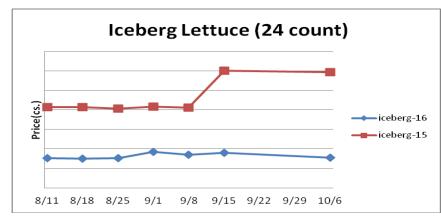
### **Retail Price Change from Prior Month**

| Description                 | Aug-16     | Jul-16     | Jun-16     |
|-----------------------------|------------|------------|------------|
| Beef and Veal               | Increasing | Decreasing | Decreasing |
| Dairy                       | Increasing | Decreasing | Decreasing |
| Pork                        | Increasing | Increasing | Increasing |
| Chicken                     | Decreasing | Decreasing | Decreasing |
| Fresh Fish and Seafood      | Decreasing | Increasing | Increasing |
| Fresh Fruits and Vegetables | Increasing | Decreasing | Decreasing |

# **Various Markets**

Orange juice futures last month rose to their most expensive level in over four years and remain historically inflated. Hurricane Matthew is raising crop concerns in Florida. Orange juice prices may remain volatile.

| Description                  | Market Trend | Supplies | Price vs. Last Year |
|------------------------------|--------------|----------|---------------------|
| Whole Peeled, Stand (6/10)   | Steady       | Good     | Higher              |
| Tomato Paste-Industrial (lb) | Steady       | Good     | Higher              |
| Coffee lb ICE                | Decreasing   | Good     | Higher              |
| Sugar lb ICE                 | Decreasing   | Ample    | Higher              |
| Cocoa mt ICE                 | Decreasing   | Short    | Lower               |
| Orange Juice lb ICE          | Decreasing   | Good     | Higher              |
| Honey (clover) lb            | Steady       | Good     | Lower               |



**Produce** 

The lettuce markets continue to trade at relatively engaging levels for buyers as supplies remain at least sufficient for today's demand. The chief lettuce production area will begin to transition south to Huron, California in just a few weeks and then on to the Yuma-Imperial Valley area shortly thereafter. No major lettuce supply gaps are anticipated during the output region shift but the move could be accompanied with some market volatility. Heavy precipitation in Florida over the last couple of weeks could shorten the tomato harvest this fall. History suggests that higher tomato prices could be forthcoming

| Description                   | Market Trend | Supplies | Price vs. Last Year |
|-------------------------------|--------------|----------|---------------------|
| Limes (150 ct)                | Decreasing   | Good     | Higher              |
| Lemons (95 ct)                | Decreasing   | Good     | Lower               |
| Lemons (200 ct)               | Decreasing   | Short    | Higher              |
| Honeydew (6 ct)               | Increasing   | Good     | Lower               |
| Cantaloupe (15 ct)            | Steady       | Good     | Lower               |
| Blueberries (12 ct)           | Increasing   | Good     | Higher              |
| Strawberries (12 pnt)         | Increasing   | Good     | Lower               |
| Avocados (Hass 48 ct)         | Decreasing   | Good     | Higher              |
| Bananas (40 lb) Term          | Steady       | Good     | Lower               |
| Pineapple (7 ct) Term         | Decreasing   | Good     | Lower               |
| Idaho Potato (60 ct 50 lb)    | Increasing   | Short    | Higher              |
| Idaho Potato (70 ct 50 lb)    | Increasing   | Short    | Higher              |
| Idaho Potato (70 ct ) Term    | Decreasing   | Short    | Lower               |
| Idaho Potato (90 ct 50 lb)    | Increasing   | Short    | Lower               |
| Idaho Potato #2 (6 oz 100 lb) | Increasing   | Short    | Lower               |
| Processing Potato (cwt)       | Decreasing   | Short    | Lower               |
| Yellow Onions (50 lb)         | Decreasing   | Good     | Higher              |
| Yellow Onions (50 lb) Term    | Decreasing   | Good     | Lower               |
| Red Onions (25 lb) Term       | Decreasing   | Good     | Lower               |
| White Onions (50 lb) Term     | Decreasing   | Good     | Lower               |
| Tomatoes (lg case)            | Decreasing   | Good     | Lower               |
| Tomatoes (5x6 lb) Term        | Decreasing   | Good     | Lower               |
| Tomatoes (4x5 vine ripe)      | Decreasing   | Good     | Lower               |
| Roma Tomatoes (1g case)       | Increasing   | Good     | Higher              |
| Roma Tomatoes (xlg case)      | Increasing   | Good     | Higher              |
| Green Peppers (lg case)       | Increasing   | Good     | Higher              |
| Red Peppers (lg 15 lb case)   | Increasing   | Good     | Lower               |
| Iceberg Lettuce (24 ct)       | Decreasing   | Good     | Lower               |
| Iceberg Lettuce (24 ct) Term  | Increasing   | Good     | Lower               |
| Leaf Lettuce (24 ct)          | Decreasing   | Good     | Higher              |
| Romaine Lettuce (24 ct)       | Increasing   | Good     | Lower               |
| Mesculin Mix (3 lb) Term      | Steady       | Good     | Lower               |
| Broccoli (14 ct)              | Decreasing   | Good     | Lower               |
| Squash (1/2 bushel)           | Decreasing   | Good     | Higher              |
| Zucchini (1/2 bushel)         | Decreasing   | Good     | Lower               |
| Green Beans (bushel)          | Decreasing   | Good     | Higher              |
| Spinach (flat 24)             | Increasing   | Good     | Lower               |
| Mushrooms (10 lb lg) Term     | Steady       | Good     | Higher              |
| Cucumbers (bushel)            | Decreasing   | Good     | Lower               |
| Pickles (200-300 ct) Term     | Decreasing   | Good     | Lower               |
| Asparagus (sm)                | Decreasing   | Good     | Higher              |
| Freight (truck CA-Cty Av)     | Decreasing   | Good     | Lower               |

Market Report provided by American Restaurant Association- <u>www.AmericanRestaurantAssociation.com-</u>941-379-2228