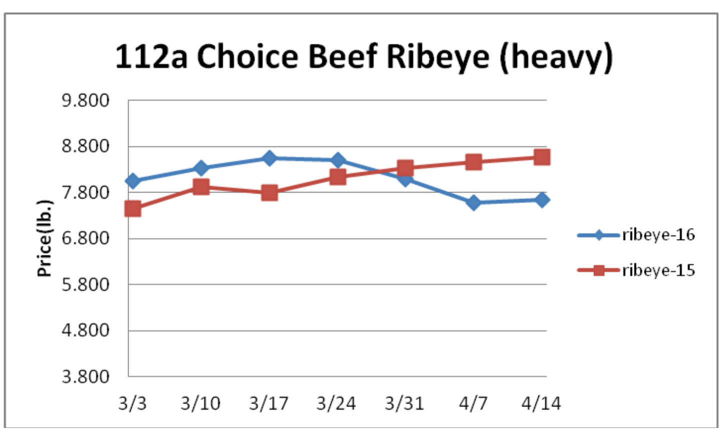
Weekly Market Updates

Volume No. 21 Issue No. 14 Date: April 7, 2016

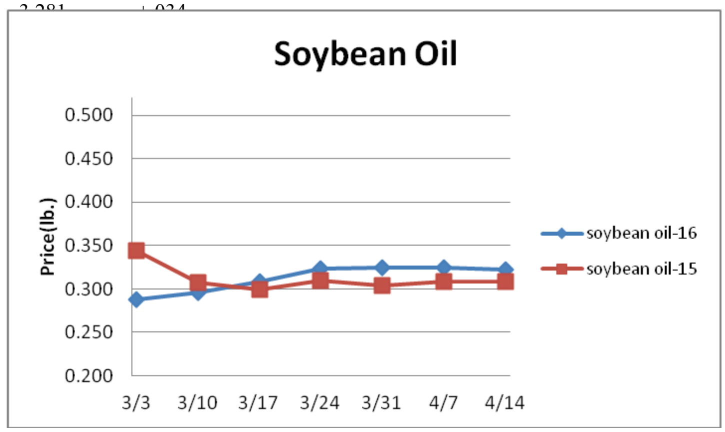
Beef- Beef production last week declined 1.4% but was 8.9% larger than last year's Easter holiday shortened week. Beef output is expected to trend modestly above 2015 levels during the next several months. Beef prices are mostly trending below year ago levels. The USDA choice boxed beef cutout is 16% below a year ago and the lowest for mid-April since 2013. However, beef demand is starting to escalate for the pending grilling season. Spot choice boxed beef shipments last week were the largest for any week since the winter of 2014. Modest beef market increases are likely to occur in the near term especially for steak cuts including strips and top sirloins. Price USDA, FOB per pound.

	Price	Last Week	Difference	Price 15
Live Cattle	1.367	1.355	+.012	1.650
Feeder Cattle Index (CME)	1.577	1.583	-.006	2.193
Ground Beef 81/19	1.791	1.668	+.123	2.371
Ground Chuck	1.818	2.006	-.188	2.462
109e Export Rib (choice)	6.681	6.545	+.136	7.882
109e Export Rib (prime)	9.090	9.233	-.143	9.144
112a Ribeye (choice)	7.636	7.581	+.055	8.569
112a Ribeye (prime)	9.999	10.007	-.008	9.883
116 Chuck (select)	2.598	2.577	+.021	3.194
116 Chuck (choice)	2.665	2.507	+.158	3.159
116b Chuck Tdnr (choice)	2.111	2.029	+.082	2.759
120 Brisket (choice)	2.057	1.966	+.091	2.928
121c Outside Skirt (ch/sel)	6.485	6.703	-.218	5.994
121d Inside Skirt (ch/sel)	4.837	4.948	-.111	4.981
167a Knckle, Trm. (ch.)	2.321	2.204	+.117	3.289
168 Inside Round (ch.)	2.192	2.089	+.103	2.756
174 Short Loin (ch. 0x1)	6.656	6.562	+.094	6.630
174 Short Loin (prime)	7.836	7.992	-.156	7.849
180 1x1 Strp (choice)	6.776	6.935	-.159	6.787
180 1x1 Strp (prime)	9.251	6.303	+2.948	8.330
180 0x1 Strp (choice)	7.364	7.501	-.137	7.513
184 Top Butt, bnls (ch.)	4.291	4.291	-	4.496
184 Top Butt, bnls (prime)	4.434	4.468	-.034	4.775
185a Sirloin Flap (choice)	5.825	5.742	+.084	4.895
185c Loin, Tri-Tip (choice)	3.071	2.669	+.402	4.370
189a Tender (select)	9.504	9.739	-.235	10.846
189a Tender (choice)	9.805	10.352	-.547	11.223
189a Tender (prime)	13.889	14.000	-.111	15.426
193 Flank Steak (choice)	5.997	5.869	+.128	6.143
50% Trimmings	.819	.835	-.016	1.172
65% Trimmings	1.261	1.242	+.019	1.370
75% Trimmings	1.346	1.401	-.055	2.223
85% Trimmings	1.999	1.986	+.013	2.729
90% Trimmings	2.180	2.201	-.021	2.928
90% Imported Beef (frz.)	1.990	2.028	-.038	2.448
95% Imported Beef (frz.)	2.118	2.035	+.083	2.615
Veal Rack (Hotel 7 rib)	8.575	8.575	-	9.950
Veal Top Rnd. (cp. off)	15.800	15.800	-	17.600



Oil, Grains, Misc- World palm oil supply concerns continue to support food oil prices. During March, palm oil output in Malaysia, a major producer, declined 18.4% from last year and was the smallest for the month since 2012. Soybean oil and palm oil prices could track above 2015 levels into the summer. Prices USDA, FOB.

	Price	Last Week	Difference	Price 15
Soybeans, bushel	9.219	8.877	+.342	9.643
Crude Soybean Oil, lb.	.322	.325	-.003	.309
Soybean Meal, ton	291.600	275.200	+16.400	332.100
Corn, bushel	3.509	3.440	+.069	3.676
Crude Corn Oil, lb.	.423	.398	+.025	.393
High Fructose Corn Syrup	.127	.126	+.001	.131
Distillers Grain, Dry	120.084	123.938	-3.854	186.167
Crude Palm Oil, lb. BMD	.264	.264	-	.263
HRW Wheat, bushel	4.250	4.510	-.260	5.260
DNS Wheat 14%, bushel	5.310	5.390	-.080	5.980
Durum Wheat, bushel	5.488	5.500	-.012	8.136
Pinto Beans, lb.	.235	.235	-	.239
Black Beans, lb.	.233	.233	-	.340
Rice, Long Grain, lb.	.229	.234	-.005	.239

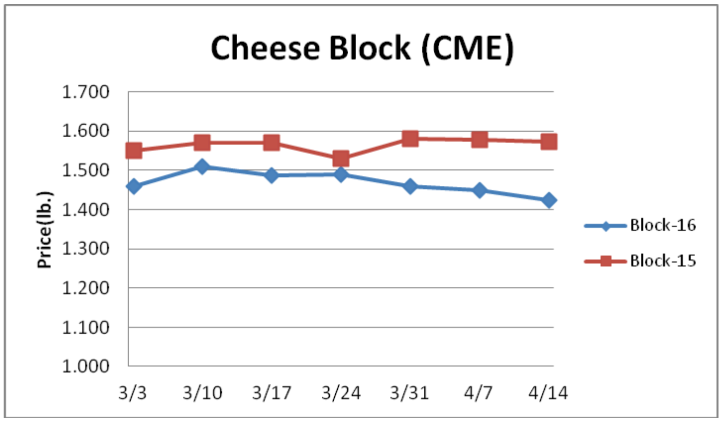


Dairy - The butter market has firmed reaching its most expensive price level in eight weeks. Restaurant chains and manufacturers have been active in moving recipes to butter from margarine which is boosting butter demand. Further, buyers are wary of butter price increases that have occurred during the last two spring and summers. In 2015, the butter market rose 17.7% during the next five weeks. However, any further butter price increases this year could be less intense. The cheese markets are edging lower. History suggests further modest cheese price declines could occur. Prices per pound, except Class I Cream (hundred weight), from USDA.

	Price	Last Week	Difference	Price 15
Cheese Barrels (CME)	1.435	1.443	-.008	1.615
Cheese Blocks (CME)	1.425	1.450	-.025	1.573
American Cheese	1.528	1.543	-.015	1.715
Cheddar Cheese (40 lb.)	1.538	1.570	-.032	1.683
Mozzarella Cheese	1.610	1.643	-.033	1.755
Provolone Cheese	2.075	2.075	-	2.158
Parmesan Cheese	3.690	3.690	-	3.505
Butter (CME)	2.070	2.003	+.067	1.770
Nonfat Dry Milk	.842	.854	-.012	1.084
Whey, Dry	.248	.248	-	.456
Class 1 Base	13.740	13.740	-	15.500
Class II Cream, heavy	2.254	2.192	+.062	2.035
Class III Milk (CME)	13.710	13.720	-.010	15.650
Class IV Milk (CME)	13.410	13.020	+.390	13.890

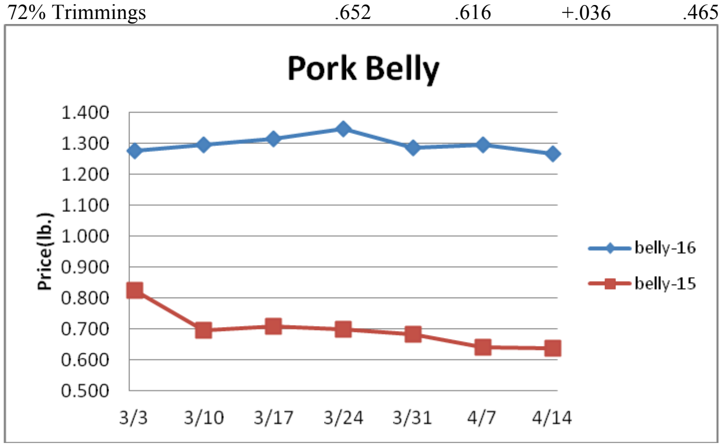
Weekly Market Updates

PERFORMANCE FOODSERVICE



0**Pork-** Pork output last week declined 1.2% and was 1.8% less than the same week a year ago. Hog slaughter was the smallest for any non-holiday week in seven months. Seasonally declining pork production should bring modest support to pork prices in the coming months. Retail pork prices in China have risen substantially in recent months as the pork supply declines there. Chinese retail pork prices during March were the highest since the summer of 2014. Assuming this trend continues, it could bring a boost to U.S. pork exports and prices. Prices USDA, FOB per pound.

	Price	Last Week	Difference	Price 15
Live Hogs	.458	.458	-	.454
Belly (bacon)	1.267	1.296	-.029	.691
Sparerib (4.25 lb. & down)	1.701	1.703	-.002	1.752
Ham (20-23 lb.)	.580	.565	+.015	.513
Ham (23-27 lb.)	.574	.577	-.003	.507
Loin (bone-in)	.759	.776	-.017	.824
Bbybck Rib (1.75 lb. & up)	2.825	2.811	+.014	2.603
Tenderloin (1.25 lb.)	2.186	2.180	+.006	2.075
Boston Butt, untrmd. (4-8 lb.)	.846	.828	+.018	.805
Picnic, untrmd.	.457	.432	+.025	.569
SS Picnic, smoker trm. bx.	.596	.583	+.013	.569
42% Trimmings	.339	.279	+.060	.200
72% Trimmings	.652	.616	+.036	.465

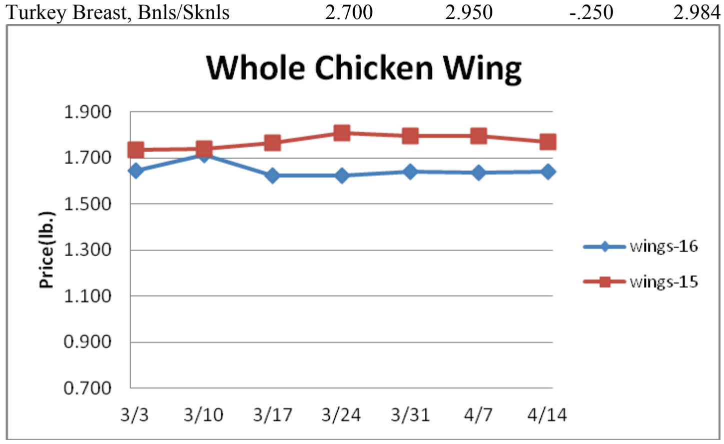


The Kitchen Sink (Various Markets) - Recent appreciation in the Brazilian real compared to the U.S. dollar has brought support to coffee and sugar prices. The greater longer term price risk in the coffee market remains to the upside. Price bases noted below.

	Price	Last Week	Difference	Price 15
Whole Peeled, Stand (6/10)	12.113	12.081	+.032	12.729
Tomato Paste- Industrial (lb.)	.449	.447	+.002	.471
Coffee, lb., ICE	1.263	1.209	+.054	1.373
Sugar, lb., ICE	.278	.275	+.003	.246
Cocoa, mt., ICE	2963.000	2882.000	+81.000	3127.000
Orange Juice, lb., ICE	1.340	1.433	-.093	1.364
Honey (Clover), lb.	1.800	1.800	-	2.065

Poultry- Chicken output for the week ending April 2nd rose 1% from the previous week and was 3.6% larger than last year. 2016 broiler slaughter is tracking 2.1% above the prior year while weights are 1.3% heavier. The chicken breast markets have softened as of late with the ARA Boneless Skinless Chicken Breast Index declining to a two week low. This is counter seasonal and not a healthy signal for chicken producers. Recent chick placement data suggests that year-on-year chicken output expansion could intensify as the spring progresses. If so, it is likely to temper any pending season chicken breast price appreciation. The chicken wing markets may find modest support in the near term as supplies are stockpiled for pending feature activity. Prices USDA, FOB per pound except when noted.

Chicken	Price	Last Week	Difference	Price 15
Whole Birds (2.5-3 lb.-GA)	1.150	1.148	+.002	1.150
Wings (whole)	1.640	1.635	+.005	1.770
Wings (jumbo, cut)	1.809	1.785	+.024	1.742
Breast, Bone In	.870	.890	-.020	1.205
Breast, Bnless Skinless	1.425	1.385	+.040	1.945
Tenderloin (random)	1.800	1.800	-	1.900
Tenderloin (sized)	2.000	2.000	-	2.300
Legs (whole)	.424	.469	-.045	.478
Leg Quarters	.330	.315	+.015	.490
Thighs, bone in	.536	.538	-.002	.715
Thighs, boneless	.973	.941	+.032	1.081
Eggs and Others				
Large (dozen)	.673	.707	-.034	1.132
Medium (dozen)	.478	.475	+.003	.865
Whole Eggs- Liquid	.675	.675	-	.566
Egg Whites- Liquid	.755	.755	-	.516
Egg Yolks- Liquid	.915	.915	-	.914
Whole Turkeys (8-16 lb.)	1.250	1.250	-	1.060
Turkey Breast, Bnls/Sknls	2.700	2.950	-.250	2.984

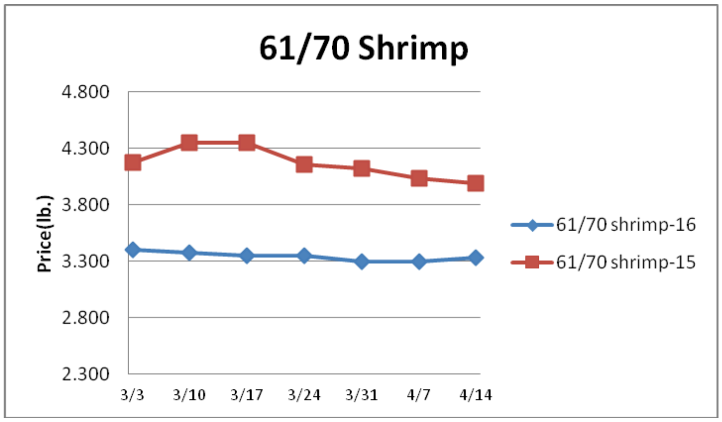


Seafood- Shrimp trade remains favorable for U.S. buyers. During February, the U.S. imported 17.5% more shrimp than a year ago posting a record high for the month. Shrimp imports from Thailand during February were up 33% from the prior year and the biggest since 2013. The shrimp markets are anticipated to generally track below last year into the summer. Prices for fresh product, unless noted, per pound from Fisheries Market News.

	Price	Last Week	Difference	Price 15
Salmon (wh. Atl., 10-12 lb.)	n/a	n/a	-	n/a
Catfish Filets	n/a	n/a	-	n/a
Trout (drn. 8-14 oz.)	n/a	n/a	-	n/a
Shrimp (16/20), Frz	6.359	6.385	-.026	7.252
Shrimp (61/70), Frz.	3.333	3.300	-.033	3.990
Shrimp, Tiger (26/30), Frz.	4.850	4.633	+.217	5.517
Snow Crab, Legs 5-8 oz, Frz	5.225	5.225	-	5.250
Snow Crab, Legs 8 oz/ up, Fz	6.050	6.050	-	5.450
Cod Tails, 3-7 oz., Frz.	2.800	2.800	-	2.763
Cod Loins, 3-12 oz., Frz	3.188	3.188	-	3.113
Salmon Portions, 4-8 oz, Frz	5.609	5.609	-	6.279
Pollock, Alaska, Deep Skin	1.765	1.765	-	1.800

Weekly Market Updates

PERFORMANCE FOODSERVICE

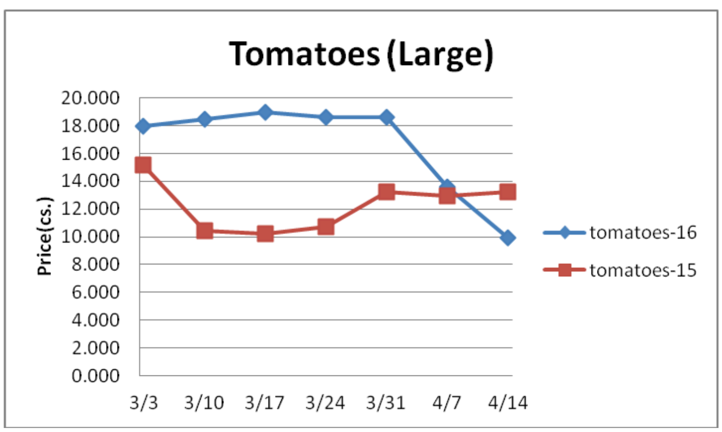


Energy & Currency- Saudi Arabia and Russia have agreed to a crude oil production growth freeze. However, crude oil prices are due for a short term correction lower. Currency US dollar is worth.

	Price	Last Week	Difference	Price 15
Crude Oil, barrel- nymex	41.590	36.620	+4.970	53.910
Natural Gas, mbtu- nymex	2.033	1.918	+.115	2.549
Heating Oil, gal- nymex	1.271	1.380	-.109	1.817
Electricity, mwht- nymex	34.500	33.550	+.950	40.600
Gasoline, gal- nymex	1.517	1.374	+.143	1.864
Diesel Fuel, gal- eia	2.128	2.115	+.013	2.754
Ethanol, gal- usda	1.404	1.320	+.084	1.500
Canadian $	1.280	1.318	-.038	1.254
Japanese Yen	109.328	110.392	-1.064	119.544
Mexican Peso	17.535	17.838	-.303	15.327
Euro	.884	.882	+.002	.945
Brazilian Real	3.520	3.699	-.179	3.068
Chinese Yuan	6.475	6.485	-.010	6.205

Paper/Plastic-Provided by; resin- www.plasticsnews.com, pulp- www.paperage.com.

Wood Pulp/ Plastic Resin	Price	Last Week	Difference	Price 15
WP; NBSK (napkin, towel)	912.822	928.625	-15.803	967.381
WP; 42 lb. Linerboard (corr.)	676.792	677.931	-1.139	679.356
Res; PS-CHH (cup, cont.)	.960-1.00	.960-1.00	-	1.150-1.190
Res; PP-HIGP (hvy utensil)	.700-.720	.700-.720	-	.920-.940
Res; PE-LLD (cn liner, film)	.590-.620	.590-.620	-	.880-.910



Produce- Avocado's continue to trade at engaging levels for buyers as supplies remain ample. The avocado market this week is tracking at its lowest levels for mid-April since 2006. This is due to strong imports from Mexico. Just last week avocado imports from the country were 61% bigger than the previous year. Season to date U.S. avocado imports are tracking 29% above 2015. Avocado prices could remain well below year ago levels this spring. The tomato harvest in Florida remains subpar but output is expected to improve in the coming weeks. Modestly lower tomato prices could be forthcoming. Price bases noted below.

	Price	Last Week	Difference	Price 15
Limes (150 ct.)	40.000	36.000	+4.000	34.000
Lemons (95 ct.)	25.850	25.850	-	21.850
Lemons (200 ct.)	20.350	20.350	-	23.850
Honeydew (6 ct.)	10.875	10.042	+.833	11.725
Cantaloupe (15 ct.)	9.500	9.975	-.475	10.450
Blueberries (12 count)	37.500	33.500	+4.000	15.000
Strawberries (12 pnts.)	11.250	10.500	+.750	9.667
Avocados (Hass 48 ct.)	23.750	23.750	-	38.250
Bananas (40 lb.)- Term.	14.633	14.833	-.200	16.302
Pineapple (7 ct.)- Term.	14.917	13.854	+1.063	14.333
Idaho Potato (60 ct., 50 lb.)	9.875	9.625	+.250	16.000
Idaho Potato (70 ct., 50 lb.)	10.000	10.000	-	14.125
Idaho Potato (70 ct.)-Term.	16.023	16.354	-.331	19.651
Idaho Potato (90 ct., 50 lb.)	9.375	9.500	-.125	6.250
Idaho Pot. # 2 (6 oz., 100 lb.)	11.750	11.750	-	7.500
Processing Potato (cwt.)	9.250	9.250	-	10.000
Yellow Onions (50 lb.)	9.250	8.900	+.350	6.750
Yell Onions (50 lb.)-Term.	14.828	14.388	+.440	13.875
Red Onions (25 lb.)- Term.	15.886	15.600	+.286	11.333
White Onions (50 lb.)- Term.	22.708	21.083	+1.625	25.677
Tomatoes (large- case)	9.950	13.617	-3.667	13.200
Tomatoes (5x6-25 lb.)-Term	17.208	20.020	-2.812	17.417
Tomatoes (4x5 vine ripe)	8.950	9.475	-.525	8.160
Roma Tomatoes (large- case)	8.919	9.913	-.994	10.200
Roma Tomatoes (xlarge-cs)	9.169	9.919	-.750	10.450
Green Peppers (large- case)	18.300	29.375	-11.075	17.300
Red Peppers (large 15lb. cs.)	9.950	10.950	-1.000	17.950
Iceberg Lettuce (24 count)	7.777	6.859	+.918	10.913
Iceberg Lettuce (24)-Term.	13.125	12.625	+.500	19.500
Leaf Lettuce (24 count)	9.338	6.814	+2.524	18.777
Romaine Lettuce (24 cnt.)	9.158	7.201	+1.957	15.400
Mesculin Mix (3 lb.)-Term.	6.250	6.250	-	6.563
Broccoli (14 ct.)	7.775	7.138	+.637	13.838
Squash (1/2 bushel)	8.350	11.350	-3.000	4.350
Zucchini (1/2 bushel)	4.850	5.850	-1.000	4.850
Green Beans (bushel)	15.767	18.969	-3.202	19.400
Spinach, Flat 24's	22.200	13.950	+8.250	14.480
Mushrms (10 lb, lg.)-Term.	16.417	16.417	-	15.667
Cucumbers (bushel)	8.375	8.875	-.500	8.118
Pickles (200-300 ct.)- Term.	27.917	23.417	+4.500	24.271
Asparagus (small)	11.750	11.750	-	9.750
Freight (Truck; CA-Cty Av.)	4043.750	4050.000	-6.250	5450.000

Retail Prices-CPI, % compared to prior month from BLS.

	Feb-16	Jan-16	Dec-15	Nov-15
Beef and Veal	+.352	+1.404	-2.370	-1.400
Dairy	-.515	+.009	+.106	-.568
Pork	-.886	-.533	-2.320	-2.300
Chicken	-.064	-.702	-1.670	+.310
Fresh Fish and Seafood	-1.836	+2.066	-1.184	-1.350
Fresh Fruits and Veg.	-.015	+2.635	+.548	+.337