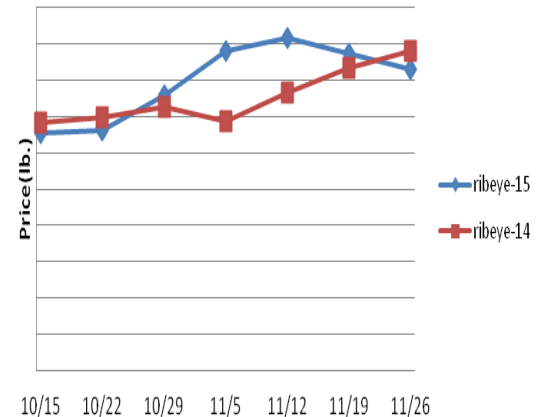


# Beef, Veal and Lamb Report

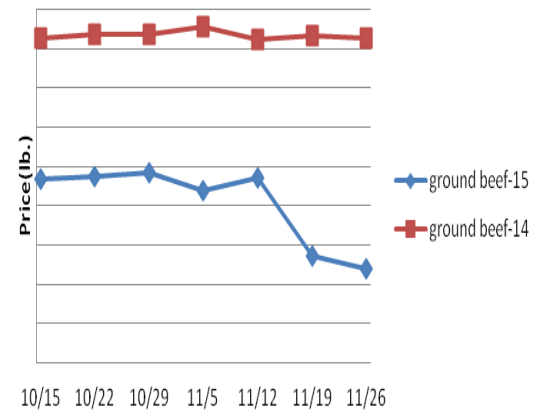
**Beef, Veal & Lamb** - Beef production last week rose 2.3% and was 2.7% larger than last year. Solid beef output expansion compared to the previous year is anticipated in the coming months but holiday shortened production this week may bring support to the beef markets. The November 1<sup>st</sup> cattle on feed inventory was 2.1% bigger than 2014 and the largest for the date in three years. Placements into feedlots during the month were 3.7% less than a year ago. Still, models suggest that the near slaughter ready cattle supply is historically large. Further, an increase in placements into feedlots is expected in 2016. Holiday beef cut item markets, including ribeyes and tenderloins, should peak soon. Price USDA, FOB per pound

Description	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Short	Lower
Feeder Cattle Index (CME)	Decreasing	Short	Lower
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Decreasing	Good	Lower
109 Export Rib (ch)	Increasing	Good	Lower
109 Export Rib (pr)	Increasing	Good	Lower
112a Ribeye (ch)	Decreasing	Good	Lower
112a Ribeye (pr)	Increasing	Good	Lower
114a Chuck , Shlder Cld(ch)	Increasing	Good	Lower
116 Chuck (sel)	Decreasing	Good	Lower
116b Chuck Tender (ch)	Increasing	Good	Lower
116 Chuck (ch)	Decreasing	Good	Lower
120 Brisket (ch)	Decreasing	Good	Lower
120a Brisket (ch)	Decreasing	Good	Lower
121c Outside Skirt (ch/sel)	Decreasing	Good	Lower
121d Inside Skirt (ch/sel)	Decreasing	Good	Lower
121e Cap & Wedge	Increasing	Good	Lower
167a Knuckle, Trimmed (ch)	Decreasing	Good	Lower
168 Inside Round (ch)	Decreasing	Good	Lower
169 Top Round (ch)	Decreasing	Good	Lower
171b Outside Round (ch)	Decreasing	Good	Lower
174 Short Loin (ch 0x1)	Decreasing	Good	Lower
174 Short Loin (pr 2x3)	Increasing	Good	Lower
180 1x1 Strip (ch)	Decreasing	Good	Higher
180 1x1 Strip (pr)	Steady	Good	Lower
180 0x1 Strip (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (ch)	Decreasing	Good	Lower
184 Top Butt, boneless (pr)	Increasing	Good	Lower
185a Sirloin Flap (ch)	Increasing	Good	Lower
185c Loin, Tri-Tip (ch)	Decreasing	Good	Lower
189a Tender (sel, 5 lb & up)	Decreasing	Good	Lower
189a Tender (ch, 5 lb & up)	Decreasing	Good	Lower
189a Tender (pr, heavy)	Decreasing	Good	Higher
193 Flank Steak (ch)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Decreasing	Good	Lower
75% Trimmings	Decreasing	Good	Lower
85% Trimmings	Decreasing	Short	Lower
90% Trimmings	Decreasing	Short	Lower
90% Imported Beef (frz)	Decreasing	Good	Lower
95% Imported Beef (frz)	Decreasing	Good	Lower
Veal Rack (Hotel 7 rib)	Steady	Good	Lower
Veal Top Round (cap off)	Steady	Good	Higher

## 112a Choice Beef Ribeye (heavy)



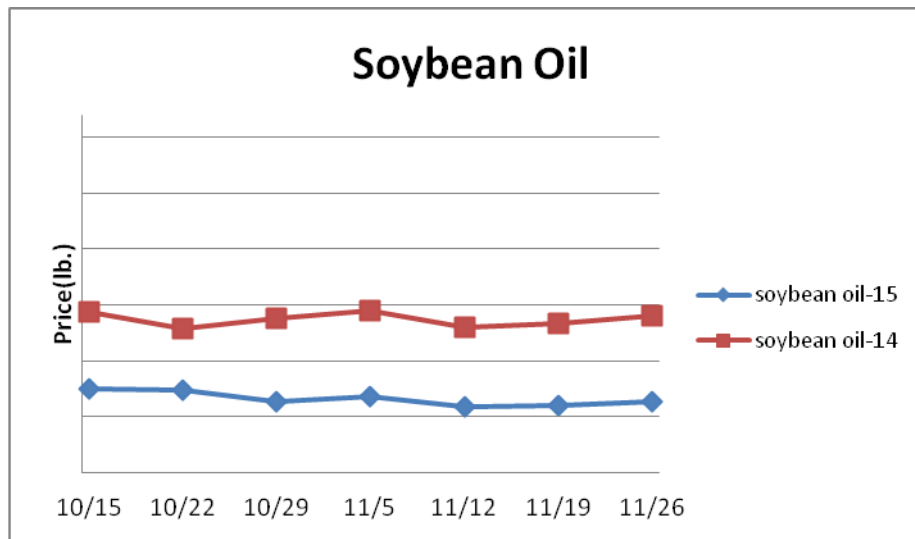
## 81/19 Ground Beef



# Grains

The newly elected Argentine President Mauricio Macri campaigned on abolishing the existing high grain export taxes there. This could free up some soybean and soybean product supplies on the world stage in the coming months keeping a lid on prices. Argentina is a major soybean product exporter. Prices USDA, FOB

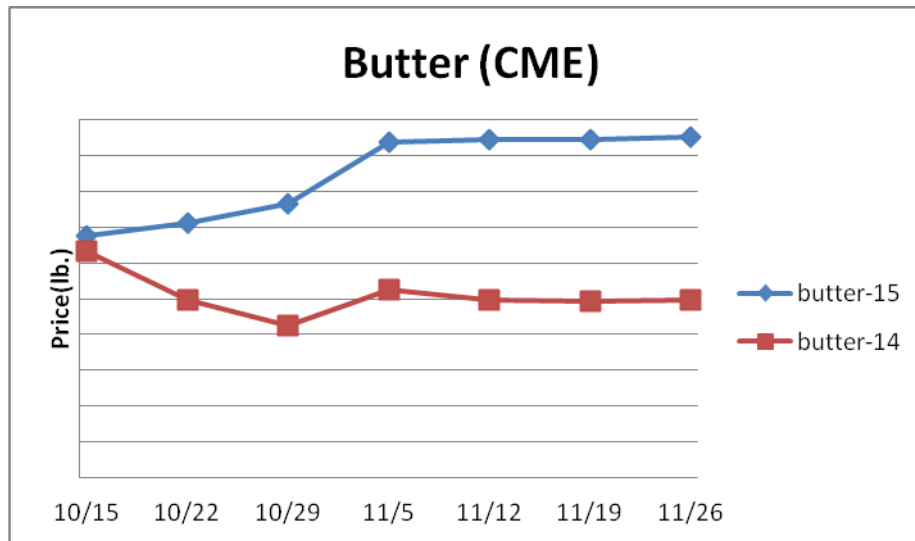
Description	Market Trend	Supplies	Price vs. Last Year
Soybeans, bushel	Decreasing	Good	Lower
Crude Soybean Oil, lb	Increasing	Good	Lower
Soybean Meal, ton	Decreasing	Good	Lower
Corn, bushel	Increasing	Good	Higher
Crude Corn Oil, lb	Steady	Good	Higher
High Fructose Corn Syrup	Increasing	Good	Higher
Distillers Grain, Dry	Increasing	Good	Higher
Crude Palm Oil, lb BMD	Steady	Good	Lower
HRW Wheat, bushel	Increasing	Good	Lower
DNS Wheat 14%, bushel	Increasing	Good	Lower
Durum Wheat, bushel	Increasing	Short	Lower
Pinto Beans, lb	Steady	Good	Lower
Black Beans, lb	Steady	Good	Lower
Rice, Long Grain, lb	Steady	Good	Lower



# Dairy

Poor margins for milk farmers are tempering production. U.S. milk output during October was just .1% more than last year due to a .3% larger milk cow herd and a 2% decline in milk per cow yields. October marked the smallest year over year gain in monthly milk production since the fall of 2012. California, the biggest butter producing state typically accounting for a third of output, experienced a 5.5% decline in milk production during the month. This could temper any pending seasonal price declines in butter. The CME cheese markets could remain at engaging levels into January. Prices per pound, except Class I Cream (hundred weight), from USDA.

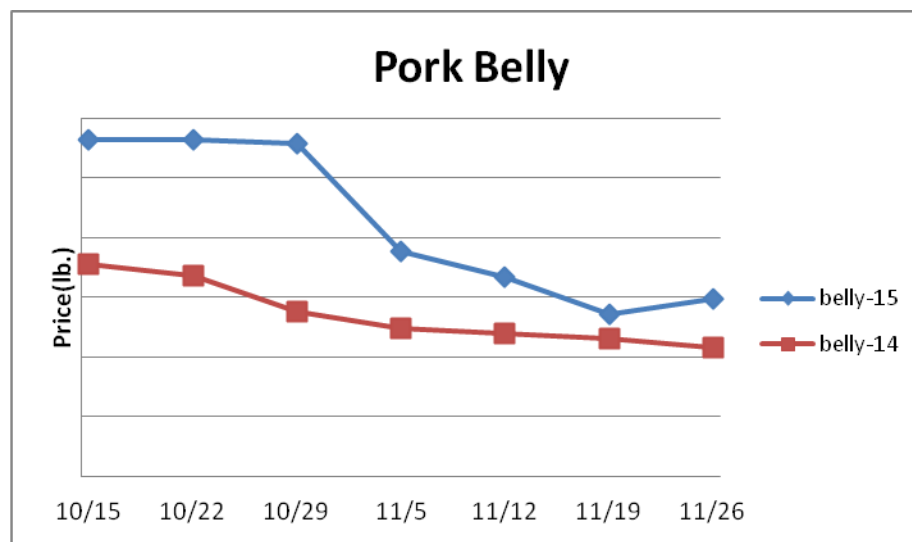
Description	Market Trend	Supplies	Price vs. Last Year
Cheese Barrels (CME)	Increasing	Good	Lower
Cheese Blocks (CME)	Increasing	Good	Lower
American Cheese	Decreasing	Good	Lower
Cheddar Cheese (40 lb)	Decreasing	Good	Lower
Mozzarella Cheese	Decreasing	Good	Lower
Provolone Cheese	Decreasing	Good	Lower
Parmesan Cheese	Decreasing	Good	Lower
Butter (CME)	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Ample	Lower
Whey, Dry	Decreasing	Good	Lower
Class 1 Base	Increasing	Good	Lower
Class II Cream, heavy	Steady	Good	Higher
Class III Milk (CME)	Decreasing	Good	Lower
Class IV Milk (CME)	Increasing	Good	Lower



# Pork

Pork output last week rose .7% to a new record high and was 6% larger than the same week a year ago. Hog supplies are adequate but are expected to be much closer to year ago levels this winter which could bring support to the pork markets. Pork belly prices have declined to a five month low. History suggests that the belly markets may decline another 4% or so before bottoming in early January. But continued strong bacon demand and depleted belly stocks could cause belly prices to remain above the prior year levels deep into 2016. Prices USDA, FOB per pound.

Description	Market Trend	Supplies	Price vs. Last Year
Live Hogs	Decreasing	Ample	Lower
Sow	Decreasing	Ample	Lower
Belly (bacon)	Increasing	Good	Higher
Sparerib(4.25 lb & down)	Decreasing	Good	Lower
Ham (20-23 lb)	Increasing	Good	Lower
Ham (23-27 lb)	Decreasing	Good	Lower
Loin (bone in)	Increasing	Good	Lower
Babyback Rib (1.75 lb & up)	Increasing	Good	Higher
Tenderloin (1.25 lb)	Decreasing	Good	Lower
Boston Butt, untrmd (4-8 lb)	Decreasing	Good	Lower
Picnic, untrmd	Decreasing	Good	Lower
SS Picnic, smoker trm box	Decreasing	Good	Lower
42% Trimmings	Decreasing	Good	Lower
72% Trimmings	Decreasing	Good	Lower



# Poultry

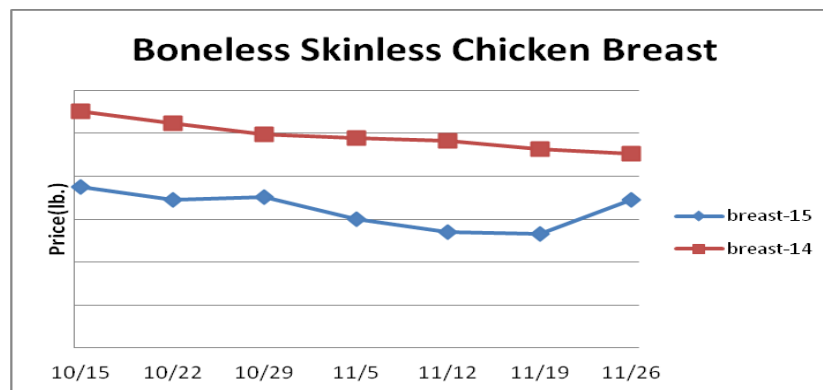
Chicken production for the week ending November 14<sup>th</sup> declined 3.4% from the previous week but was 1.1% larger than the same week last year. Turkey output for the same week was estimated to be 2.8% less than 2014. Chicken production is expected to tracking just modestly above the previous year levels this winter. The USDA is forecasting first quarter 2016 chicken output to be 2.7% above the prior year but recent chick placement data suggests that the USDA projection is overstated. Southeast boneless skinless chicken breast prices have fallen below \$1 a pound for the first time since the spring of 2006. The downside price risk in the chicken breast markets is likely nominal. The chicken wing markets could find support next month. Prices USDA, FOB per pound except when noted.

Description	Market Trend	Supplies	Price vs. Last Year
Whole Birds (2.5-3 GA)	Steady	Good	Lower
Wings (whole)	Steady	Good	Lower
Wings (jumbo cut)	Decreasing	Good	Lower
Wing Index (ARA)	Increasing	Good	Lower
Breast, Bone In	Increasing	Good	Lower
Breast, Boneless Skinless	Increasing	Good	Lower
Breast Boneless Index (ARA)	Decreasing	Good	Lower
Tenderloin (random)	Increasing	Good	Lower
Tenderloin (sized)	Increasing	Good	Lower
Legs (whole)	Increasing	Good	Lower
Leg Quarters	Decreasing	Good	Lower
Leg Quarter Index (ARA)	Steady	Good	Lower
Thighs, Bone In	Decreasing	Good	Lower
Thighs, Boneless	Decreasing	Good	Lower

Description	Market Trend	Supplies	Price vs. Last Year
Whole Turkey (8-16 lb)	Steady	Short	Higher
Turkey Breast, Bnls/Sknls	Increasing	Short	Higher

# Eggs

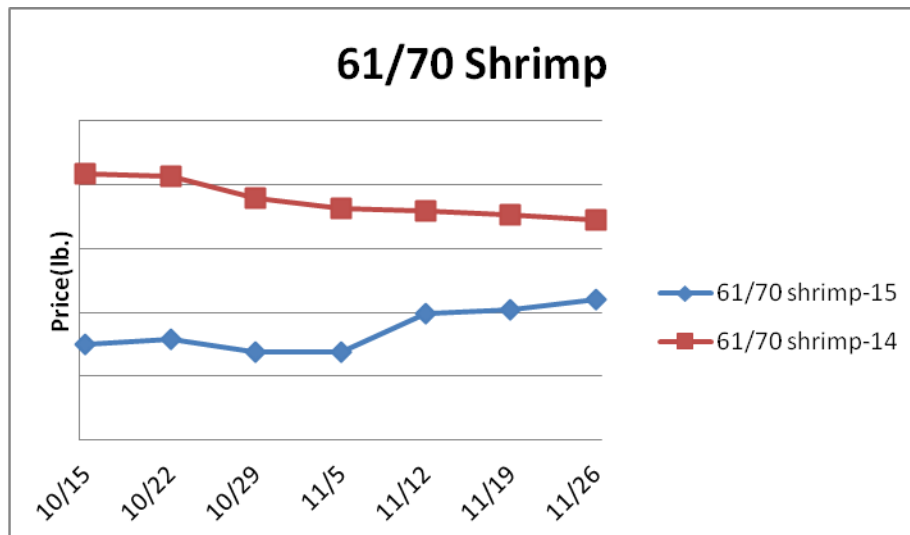
Description	Market Trend	Supplies	Price vs. Last Year
Large Eggs (dozen)	Increasing	Short	Higher
Medium Eggs (dozen)	Steady	Short	Higher
Liquid Whole Eggs	Steady	Short	Higher
Liquid Egg Whites	Steady	Short	Higher
Liquid Egg Yolks	Steady	Short	Higher



# Seafood

Retailers have been activity featuring seafood as of late. Retail seafood prices in October were down 2.9% versus the previous year and the least expensive for any month in nearly two years. This trend may continue this winter which should encourage solid seafood consumption. The downside price risk in the wholesale seafood markets is likely limited. Prices for fresh product, unless noted, per pound from Fisheries Market News.

Description	Market Trend	Supplies	Price vs. Last Year
Shrimp (16/20 frz)	Increasing	Good	Lower
Shrimp (61/70 frz)	Increasing	Good	Lower
Shrimp Tiger (26/30 frz)	Increasing	Good	Lower
Snow Crab Legs (5-8 oz frz)	Steady	Good	Lower
Snow Crab Legs (8oz & up frz)	Steady	Good	Higher
Cod Tails (3-7 oz frz)	Steady	Good	Lower
Cod Loins (3-12 oz frz)	Steady	Good	Higher
Salmon Portions (4-8 oz frz)	Steady	Good	Lower
Pollock Alaska, Deep Skin	Steady	Good	Higher



# Paper and Plastic Product Report

Description	Market Trend	Supplies	Price vs. Last Year
<b>Wood Pulp (paper)</b>			
NBSK- Paper napkin	Steady	Good	Lower
42 lb. Linerboard-corrugated box	Steady	Good	Lower
<b>Plastic Resins (plastic, foam)</b>			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Lower
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Lower

## Retail Price Change from Prior Month

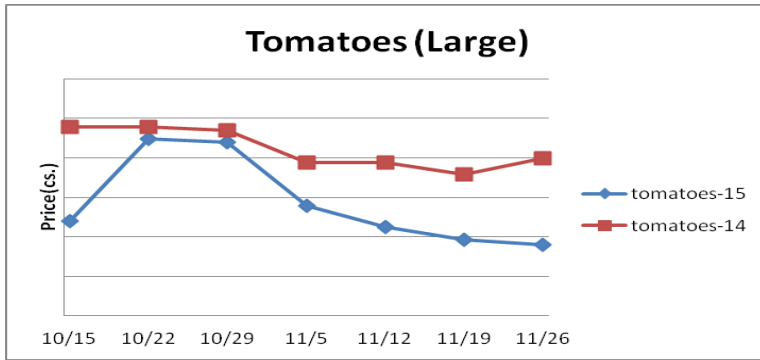
Description	Oct-15	Sept-15	Aug-15
Beef and Veal	Decreasing	Decreasing	Decreasing
Dairy	Decreasing	Increasing	Decreasing
Pork	Increasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Decreasing
Fresh Fish and Seafood	Decreasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Increasing	Increasing	Increasing

## Various Markets

Canned tomato prices have been trending lower this fall declining to near 8 year lows due in part to the record harvest. Still, the downside risk is likely limited from here in the canned tomato markets. Price bases noted below.

Description	Market Trend	Supplies	Price vs. Last Year
<b>Whole Peeled, Stand (6/10)</b>	Decreasing	Good	Lower
<b>Tomato Paste-Industrial (lb)</b>	Decreasing	Good	Lower
<b>Coffee lb ICE</b>	Decreasing	Good	Lower
<b>Sugar lb ICE</b>	Increasing	Ample	Higher
<b>Cocoa mt ICE</b>	Increasing	Short	Higher
<b>Orange Juice lb ICE</b>	Decreasing	Good	Higher
<b>Honey (clover) lb</b>	Steady	Good	Lower

# Produce



The lettuce markets remain inflated due to limited supplies as the chief harvest area transition to the Yuma- Imperial Valley region has culminated. Earlier weather challenges may cause lettuce supplies to remain subpar in the near term. However, history suggests that the greater price risk in the lettuce markets from here is to the downside. The lettuce markets could be especially erratic during December. The tomato markets have declined during the last few weeks as the Florida harvest builds. Tomato shipments from the state for the week ending November 14<sup>th</sup> were 25% better than the previous year. Price bases noted below

Description	Market Trend	Supplies	Price vs. Last Year
Limes (150 ct)	Steady	Good	Lower
Lemons (95 ct)	Decreasing	Good	Higher
Lemons (200 ct)	Steady	Short	Higher
Honeydew (6 ct)	Increasing	Good	Lower
Cantaloupe (15 ct)	Steady	Good	Lower
Blueberries (12 ct)	Increasing	Good	Lower
Strawberries (12 pnt)	Increasing	Good	Higher
Avocados (Hass 48 ct)	Steady	Good	Same
Bananas (40 lb) Term	Decreasing	Good	Lower
Pineapple (7 ct) Term	Decreasing	Good	Lower
Idaho Potato (60 ct 50 lb)	Decreasing	Short	Lower
Idaho Potato (70 ct 50 lb)	Steady	Short	Lower
Idaho Potato (70 ct ) Term	Decreasing	Short	Lower
Idaho Potato (90 ct 50 lb)	Decreasing	Short	Higher
Idaho Potato #2 (6 oz 100 lb)	Decreasing	Short	Higher
Processing Potato (cwt)	Steady	Short	Higher
Yellow Onions (50 lb)	Decreasing	Good	Higher
Yellow Onions (50 lb) Term	Increasing	Good	Higher
Red Onions (25 lb) Term	Decreasing	Good	Higher
White Onions (50 lb) Term	Decreasing	Good	Higher
Tomatoes (lg case)	Decreasing	Good	Lower
Tomatoes (5x6 lb) Term	Decreasing	Good	Lower
Tomatoes (4x5 vine ripe)	Decreasing	Good	Lower
Roma Tomatoes (lg case)	Decreasing	Good	Lower
Roma Tomatoes (xlg case)	Decreasing	Good	Lower
Green Peppers (lg case)	Decreasing	Good	Higher
Red Peppers (lg 15 lb case)	Increasing	Good	Lower
Iceberg Lettuce (24 ct)	Increasing	Good	Higher
Iceberg Lettuce (24 ct) Term	Increasing	Good	Higher
Leaf Lettuce (24 ct)	Increasing	Good	Higher
Romaine Lettuce (24 ct)	Increasing	Good	Higher
Mesculin Mix (3 lb) Term	Increasing	Good	Lower
Broccoli (14 ct)	Increasing	Good	Higher
Squash (1/2 bushel)	Increasing	Good	Lower
Zucchini (1/2 bushel)	Increasing	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach (flat 24)	Increasing	Good	Higher
Mushrooms (10 lb lg) Term	Decreasing	Good	Lower
Cucumbers (bushel)	Increasing	Good	Higher
Pickles (200-300 ct) Term	Decreasing	Good	Lower
Asparagus (sm)	Decreasing	Good	Higher
Freight (truck CA-Cty Av)	Increasing	Good	Higher