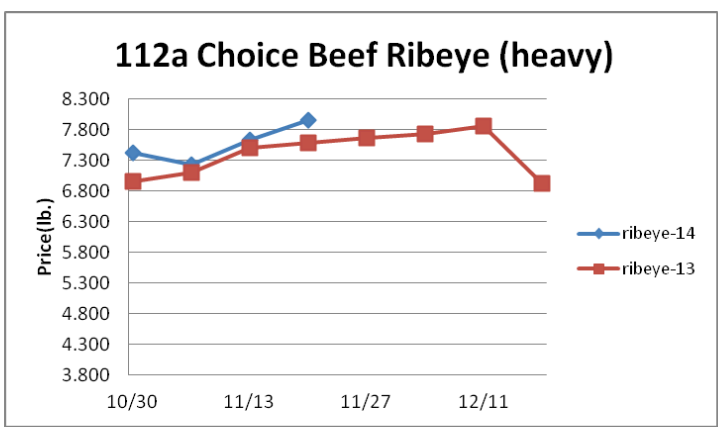
Weekly Market Updates

PERFORMANCE FOODSERVICE

Volume No. 19 Issue No. 46 Date: November 19, 2014

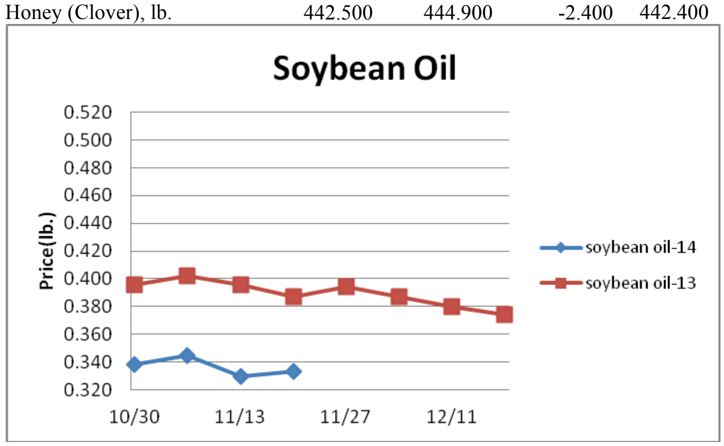
Beef- Beef output last week declined .6% and was 4.1% less than the same week a year ago. Beef supplies are expected to remain limited with the USDA forecasting winter beef production to be 5% less than the previous year. Holiday demand is starting to pick up for various beef cuts. Total beef shipments last week for the second largest for any week in over a year. Modestly higher beef tenderloin and ribeye prices could be forthcoming. Last year the choice heavy 112a beef ribeye market rose 3.6% during the next three weeks before peaking. Choice tenderloin prices rose 7.8% during that same time period. Look for beef demand to shift to end cut products after the holidays. Price USDA, FOB per pound.

	Price	Last Week	Difference	Price 12
Live Cattle	1.694	1.666	+.028	1.318
Feeder Cattle Index (CME)	2.409	2.412	-.003	1.652
Ground Beef 81/19	2.667	2.647	+.020	1.868
Ground Chuck	2.891	2.774	+.117	1.933
109e Export Rib (choice)	7.538	7.337	+.201	6.382
109e Export Rib (prime)	8.383	8.003	+.380	10.624
112a Ribeye (choice)	7.960	7.630	+.330	7.584
112a Ribeye (prime)	9.568	9.394	+.174	10.973
116 Chuck (select)	3.281	3.156	+.125	2.533
116 Chuck (choice)	3.312	3.191	+.121	2.568
116b Chuck Tdnr (choice)	3.244	3.202	+.042	2.246
120 Brisket (choice)	3.172	3.129	+.043	2.017
121c Outside Skirt (ch/sel)	5.713	5.491	+.222	4.007
121d Inside Skirt (ch/sel)	4.236	3.988	+.248	3.209
167a Knckle, Trm. (ch.)	3.297	3.149	+.148	2.252
168 Inside Round (ch.)	2.931	2.843	+.088	2.140
174 Short Loin (ch. 0x1)	5.451	5.435	+.016	3.967
174 Short Loin (prime)	8.243	8.432	-.189	8.943
180 1x1 Strp (choice)	4.807	5.096	-.289	4.207
180 1x1 Strp (prime)	9.085	8.694	+.391	9.079
180 0x1 Strp (choice)	5.249	5.149	+.100	4.594
184 Top Butt, bnls (ch.)	3.503	3.480	+.023	2.574
184 Top Butt, bnls (prime)	3.901	3.843	+.058	3.463
185a Sirloin Flap (choice)	4.186	4.179	+.007	3.589
185c Loin, Tri-Tip (choice)	3.407	3.461	-.054	3.146
189a Tender (select)	10.893	11.763	-.870	9.714
189a Tender (choice)	11.759	12.820	-1.061	12.025
189a Tender (prime)	15.065	15.022	+.043	14.405
193 Flank Steak (choice)	4.516	4.407	+.109	3.605
50% Trimmings	1.141	1.170	-.029	1.144
65% Trimmings	1.754	1.796	-.042	1.270
75% Trimmings	2.342	2.311	+.031	1.655
85% Trimmings	2.731	2.770	-.039	1.800
90% Trimmings	2.943	2.961	-.018	1.901
90% Imported Beef (frz.)	2.875	2.900	-.025	2.013
95% Imported Beef (frz.)	3.060	3.103	-.043	2.140
Veal Rack (Hotel 7 rib)	9.950	9.950	-	8.375
Veal Top Rnd. (cp. off)	16.450	16.450	-	15.025



Oil, Grains, Misc.- The 2015-16 U.S. winter wheat crop planting season is winding down under mostly favorable conditions. Soil moisture ratings during October for the winter wheat belt were the best since 2009. Still, a bottom may be near in the wheat markets due in part to geopolitical tensions with major wheat exporter Russia. Prices USDA, FOB

	Price	Last Week	Difference	Price 12
Soybeans, bushel	9.956	9.984	-.028	12.811
Crude Soybean Oil, lb.	.333	.330	+.003	.387
Soybean Meal, ton	442.500	444.900	-2.400	442.400
Corn, bushel	3.355	3.262	+.093	4.075
Crude Corn Oil, lb.	.338	.345	-.007	.387
High Fructose Corn Syrup	.126	.124	+.002	.137
Distillers Grain, Dry	112.958	106.021	+6.937	206.250
Crude Palm Oil, lb. BMD	.305	.307	-.002	.369
HRW Wheat, bushel	5.850	5.650	+.200	6.985
DNS Wheat 14%, bushel	6.030	5.840	+.190	7.520
Durum Wheat, bushel	11.497	12.872	-1.375	7.000
Pinto Beans, lb.	.248	.243	+.005	.380
Black Beans, lb.	.298	.298	-	.410
Rice, Long Grain, lb.	.257	.257	-	.286
Coffee, lb. NYBOT	9.956	9.984	-.028	12.811
Sugar, lb. NYBOT	.333	.330	+.003	.387
Honey (Clover), lb.	442.500	444.900	-2.400	442.400



Dairy- The cheese markets have softened during the last week with CME cheese blocks settling at an eleven month low. Expanding milk output compared to the prior year has encouraged cheese production this fall. This factor and declining export demand have weighed on the cheese markets. The greater price risk in the cheese markets remains to the downside once holiday supplies are secured. Butter prices have been flat lately with a soft undertone. Butter price declines are likely impending. Prices per pound, except Class I Cream (hundred weight), from USDA.

	Price	Last Week	Difference	Price 12
Cheese Barrels (CME)	1.915	1.937	-.022	1.745
Cheese Blocks (CME)	1.800	1.990	-.190	1.820
American Cheese	2.067	2.230	-.163	1.870
Cheddar Cheese (40 lb.)	2.090	2.257	-.167	1.890
Mozzarella Cheese	2.230	2.397	-.167	2.030
Provolone Cheese	2.587	2.755	-.168	2.388
Parmesan Cheese	3.935	4.102	-.167	3.735
Butter (CME)	1.987	1.990	-.003	1.650
Nonfat Dry Milk	1.440	1.447	-.007	1.951
Whey, Dry	.590	.590	-	.565
Class 1 Base	24.060	24.060	-	20.200
Class II Cream, heavy	2.531	2.742	-.211	2.174
Class III Milk (CME)	18.500	18.750	-.250	17.7100
Class IV Milk (CME)	16.900	17.580	-.680	20.8400

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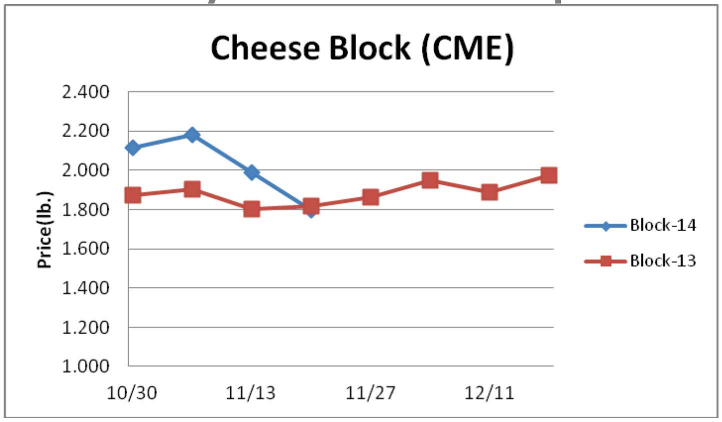
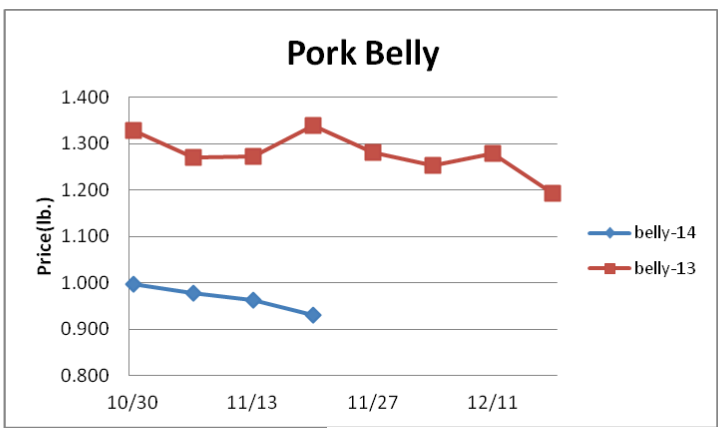


Pork- Pork production last week declined .3% and was 4.3% less than the same week a year ago. Pork output is anticipated to seasonally peak in the coming weeks which usually signals that a bottom in the pork markets is near. Still, pork production during the first quarter of next year is projected to be 1% larger than 2014 which should temper any pending pork market increases. Ham prices remain elevated due to holiday demand. History suggests that sharply lower ham prices should be anticipated in late December. Prices USDA, FOB per pound.

	Price	Last Week	Difference	Price 12
Live Hogs	.634	.641	-.007	.582
Belly (bacon)	.931	.963	-.032	1.282
Sparerib (4.25 lb. & down)	1.671	1.665	+.006	1.481
Ham (20-23 lb.)	1.033	1.052	-.019	.931
Ham (23-27 lb.)	.920	.980	-.060	.807
Loin (bone-in)	.963	.965	-.002	.912
Bbybck Rib (1.75 lb. & up)	2.261	2.780	-.519	.048
Tenderloin (1.25 lb.)	2.639	2.649	-.010	2.354
Boston Butt, untrmd. (4-8lb.)	1.113	1.096	+.017	.883
Picnic, untrmd.	.843	.846	-.003	.745
SS Picnic, smoker trm. bx.	1.139	1.109	+.030	1.030
42% Trimmings	.283	.339	-.056	.398
72% Trimmings	.751	.837	-.086	.727



Tomato Products, Canned- Canned tomato prices remain steady to lower. The California tomato for canning harvest will end soon. Prices per case (6/10) FOB, unless noted from ARA.

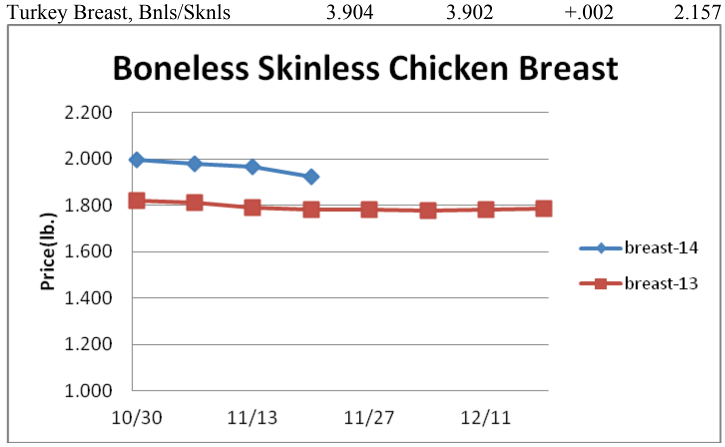
	Price	Last Week	Difference	Price 12
Whole Peeled, Standard	12.250	12.250	-	12.250
Diced, Fancy	12.750	12.750	-	12.750
Ketchup, 33%	13.438	13.438	-	13.438
Tomato Paste- Industrial (lb.)	.398	.398	-	.398

Processed Vegetables- September 30th frozen cut corn (7%), cob corn (6%), and green pea (20%) stocks were all larger than the previous year. Adequate processed vegetable supplies are expected in 2015. Prices per case (6/10) FOB, unless noted from ARA

	Price	Last Week	Difference	Price 12
Corn, Fcy whl kern- can 6/10	19.656	19.656	-	19.656
Green Beans Fcy- can 6/10	19.250	19.250	-	19.250
Green Peas, Fcy- can 6/10	20.750	20.750	-	20.750
Corn, Cob- froz 96 ct.	14.750	14.750	-	14.750
Corn, Kernel- froz 12/2.5#	19.500	19.500	-	19.500
Green Beans Cut- froz 12/2#	15.300	15.300	-	15.300
Green Peas- froz 12/2.5#	26.250	26.250	-	26.250
Potatoes, FF Fncy- froz 6/5#	14.000	14.000	-	14.000

Poultry- Chicken output for the week ending November 8th rose 2% from the prior week and was 3% larger than the same week a year ago. Bird weights remained heavy, averaging 1.3% more than 2013. Solid chicken production expansion may continue in the near term. The six week moving average for chick placements is now tracking 3.8% higher than the prior year marking the largest increase since December 2010. As one would expect, the strong chicken output is weighing on many of the chicken markets. The ARA Daily Chicken Wing Index has fallen nearly $.15 a pound during the last three weeks. Further chicken wing and breast market declines are likely. Prices USDA, FOB per pound except when noted

Chicken	Price	Last Week	Difference	Price 12
Whole Birds (2.5-3 lb.-GA)	1.140	1.140	-	1.045
Wings (whole)	1.580	1.605	-.025	1.225
Wings (jumbo, cut)	1.767	1.785	-.018	1.183
Breast, Bone In	1.185	1.200	-.015	1.040
Breast, Bnless Skinless	1.925	1.965	-.040	1.780
Tenderloin (random)	1.580	1.680	-.100	1.550
Tenderloin (sized)	1.840	1.940	-.100	1.770
Legs (whole)	.542	.575	-.033	.572
Leg Quarters	.520	.520	-	.500
Thighs, bone in	.725	.773	-.048	.766
Thighs, boneless	1.285	1.266	+.019	1.268
Eggs and Others				
Large (dozen)	1.300	1.268	+.032	1.377
Medium (dozen)	1.072	1.075	-.003	1.048
Whole Eggs- Liquid	.771	.771	-	.802
Egg Whites- Liquid	1.162	1.162	-	.995
Egg Yolks- Liquid	.669	.669	-	.643
Whole Turkeys (8-16 lb.)	1.175	1.205	-.030	1.043
Turkey Breast, Bnls/Sknls	3.904	3.902	+.002	2.157



Seafood- Like in shrimp, a rising U.S. dollar and historically inflated price levels are encouraging solid salmon imports. The world exported 15% more salmon to the U.S. during September than the previous year marking the second largest volume on record. If this trend endures as expected, salmon prices could fall below previous year levels this winter. Prices for fresh product, unless noted, per pound from Fisheries Market News

	Price	Last Week	Difference	Price 12
Salmon (wh. Atl., 10-12 lb.)	n/a	n/a	-	n/a

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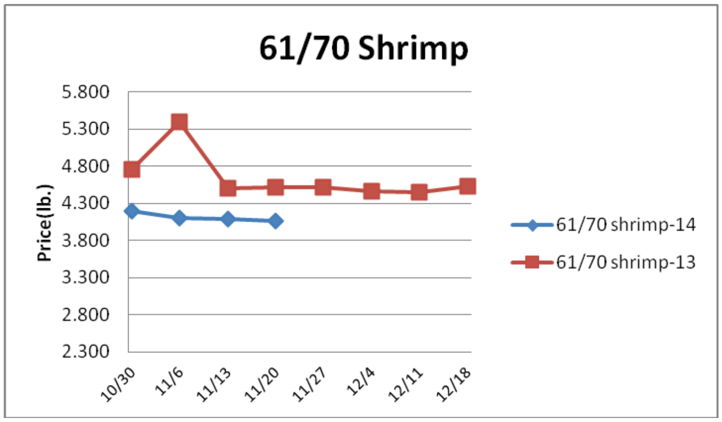
Catfish Filets	n/a	n/a	-	n/a
Trout (drn. 8-14 oz.)	n/a	n/a	-	n/a
Shrimp (16/20), Frz	7.912	8.173	-.261	8.840
Shrimp (61/70), Frz.	4.065	4.093	-.028	4.512
Shrimp, Tiger (26/30), Frz.	6.613	6.613	-	7.700
Snow Crab, Legs 5-8 oz, Frz	5.400	5.400	-	5.300
Snow Crab, Legs 8 oz/ up, Fz	5.625	5.625	-	6.250
Cod Tails, 3-7 oz., Frz.	3.062	3.013	+.049	3.088
Cod Loins, 3-12 oz., Frz	3.050	3.050	-	3.025
Salmon Portions, 4-8 oz, Frz	6.242	6.242	-	5.958
Pollock, Alaska, Deep Skin	1.750	1.750	-	1.775

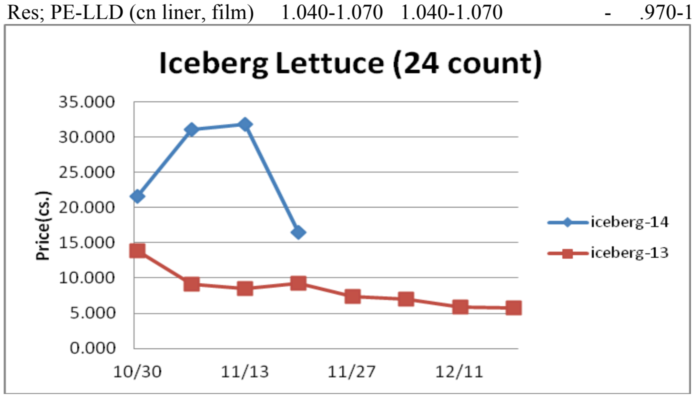


Energy & Currency- Recent bouts of cold weather throughout most of the U.S. has been supportive of natural gas prices. Typically natural gas prices move higher in the coming weeks. Currency US dollar is worth

	Price	Last Week	Difference	Price 12
Crude Oil, barrel- nymex	74.820	77.280	-2.460	93.340
Natural Gas, mbtu- nymex	4.541	4.188	+.353	3.556
Heating Oil, gal- nymex	2.383	2.455	-.072	2.901
Electricity, mwht- nymex	54.250	60.150	-5.900	41.190
Gasoline, gal- nymex	2.047	2.100	-.053	2.640
Diesel Fuel, gal- eia	3.661	3.677	-.016	3.822
Ethanol, gal- usda	2.133	1.877	+.256	1.825
Canadian $	1.134	1.131	+.003	1.045
Japanese Yen	117.605	115.354	+2.251	99.939
Mexican Peso	13.591	13.603	-.012	12.959
Euro	.796	.802	-.006	.739
Brazilian Real	2.585	2.562	+.023	2.273
Chinese Yuan	6.121	6.134	-.013	6.095

Paper/Plastic-Provided by; resin- www.plasticsnews.com, pulp- www.paperage.com.

Wood Pulp/ Plastic Resin	Price	Last Week	Difference	Price 12
WP; NBSK (napkin, towel)	988.075	989.204	-1.129	995.224
WP; 42 lb. Linerboard (corr.)	671.950	672.235	-.285	669.386
Res; PS-CHH (cup, cont.)	1.310-1.350	1.310-1.350	-	1.170-1.210
Res; PP-HIGP (hvy utensil)	1.170-1.190	1.170-1.190	-	1.090-1.110
Res; PE-LLD (cn liner, film)	1.040-1.070	1.040-1.070	-	.970-1.000



Produce- The tomato markets remain elevated due to subpar harvests during the last several weeks. Total tomato shipments last week were 10% less than the previous year. Now that the chief tomato harvest areas have transitioned south, some modest improvement in tomato supplies are anticipated. Modestly lower tomato prices could be forthcoming. The available supply of iceberg lettuce is improving as the Yuma/Imperial Valley area boosts output. Iceberg lettuce price weakness may endure in the short term. Prices USDA FOB shipping point unless noted (terminal).

	Price	Last Week	Difference	Price 12
Limes (150 ct.)	17.000	9.500	+7.500	10.000
Lemons (95 ct.)	31.350	33.850	-2.500	26.350
Lemons (200 ct.)	15.850	19.850	-4.000	19.850
Honeydew (6 ct.)	7.250	6.475	+.775	7.600
Cantaloupe (15 ct.)	8.950	13.475	-4.525	5.450
Blueberries (12 count)	26.000	20.500	+5.500	17.250
Strawberries (12 pnts.)	19.000	19.000	-	23.000
Avocados (Hass 48 ct.)	28.750	28.750	-	32.750
Bananas (40 lb.)- Term.	14.829	14.891	-.062	14.554
Pineapple (7 ct.)- Term.	13.563	13.813	-.250	7.468
Idaho Potato (60 ct., 50 lb.)	12.625	11.500	+1.125	8.375
Idaho Potato (70 ct., 50 lb.)	12.625	11.500	+1.125	8.375
Idaho Potato (70 ct.)-Term.	15.367	15.099	+.268	15.912
Idaho Potato (90 ct., 50 lb.)	8.750	8.250	+.500	8.500
Idaho Pot. # 2 (6 oz., 100 lb.)	12.750	12.500	+.250	12.000
Processing Potato (cwt.)	8.250	8.000	+.250	6.000
Yellow Onions (50 lb.)	5.000	5.084	-.084	8.250
Yell Onions (50 lb.)-Term.	11.834	12.021	-.187	14.106
Red Onions (25 lb.)- Term.	11.313	11.605	-.292	10.400
White Onions (50 lb.)- Term.	20.438	21.230	-.792	27.572
Tomatoes (large- case)	17.950	19.450	-1.500	15.450
Tomatoes (5x6-25 lb.)-Term	22.584	23.204	-.620	17.270
Tomatoes (4x5 vine ripe)	20.950	16.950	+4.000	12.950
Roma Tomatoes (large- case)	27.767	22.125	+5.642	13.541
Roma Tomatoes (xlarge-cs)	28.117	22.795	+5.322	14.116
Green Peppers (large- case)	12.450	13.800	-1.350	11.212
Red Peppers (large 15lb. cs.)	21.950	14.950	+7.000	18.950
Iceberg Lettuce (24 count)	16.500	31.867	-15.367	9.272
Iceberg Lettuce (24)-Term.	33.667	42.167	-8.500	16.166
Leaf Lettuce (24 count)	13.967	13.735	+.232	7.551
Romaine Lettuce (24 cnt.)	22.684	28.625	-5.941	9.235
Mesculin Mix (3 lb.)-Term.	6.844	6.907	-.063	6.656
Broccoli (14 ct.)	12.394	12.625	-.231	20.163
Squash (1/2 bushel)	16.850	8.850	+8.000	6.350
Zucchini (1/2 bushel)	18.850	8.135	+10.715	8.350
Green Beans (bushel)	26.900	19.778	+7.122	21.668
Spinach, Flat 24's	12.750	12.305	+.445	11.555
Mushrms (10 lb, lg.)-Term.	16.925	15.646	+1.279	15.145
Cucumbers (bushel)	13.290	13.343	-.053	10.600
Pickles (200-300 ct.)- Term.	25.738	22.006	+3.732	25.437
Asparagus (small)	10.500	10.500	-	16.000
Freight (Truck; CA-Cty Av.)	5356.250	4975.000	+381.250	5050.000

Retail Prices-CPI, Percent compared to prior month from BLS.

	Sep-14	Aug-14	Jul-14	Jun-14
Beef and Veal	+1.973	+4.217	+.435	+.104
Dairy	+.536	+.555	+.275	-.430
Pork	+.073	+2.147	+.715	+.536
Chicken	-.113	+.658	+.527	+.507
Fresh Fish and Seafood	+1.072	+.570	-.233	+.367
Fresh Fruits and Veg.	+1.088	-.339	-.730	-1.498