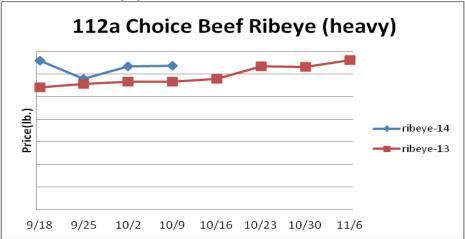
### Beef, Veal and Lamb Report

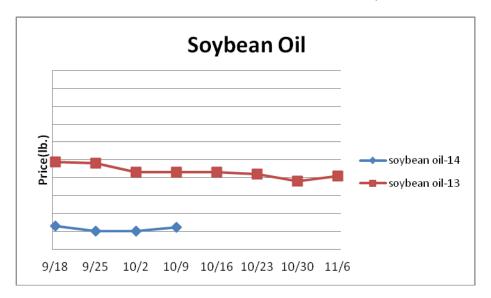
**Beef, Veal & Lamb** - Beef output last week rose 2% but was 7% less than the same week a year ago. Models are indicating that cattle supplies should be closer to 2013 levels during the next few months but the recent action in the cattle futures markets suggests otherwise. Beef demand remains solid with total shipments last week the largest since December 2012. Solid beef sales along with tempered beef output could support the beef markets in the near term. U.S. beef imports during August were 47% more than the previous year. If this trend continues it could limit the upside in the lean beef trim markets. Last year the 90% domestic beef trim market fell 8.2% during the next eight weeks. Price USDA, FOB per pound



| 3,10 3,23 10,2 10,3             | 10,10 10,20  | 10,00 11,0      |                     |
|---------------------------------|--------------|-----------------|---------------------|
|                                 | Market Trend | <b>Supplies</b> | Price vs. Last Year |
| Live Cattle (Steer)             | Increasing   | Good            | Higher              |
| Ground Beef 81/19               | Increasing   | Good            | Higher              |
| Ground Chuck                    | Increasing   | Good            | Higher              |
| 109 Export Rib (choice)         | Decreasing   | Good            | Higher              |
| 109 Export Rib (prime)          | Decreasing   | Good            | Lower               |
| 112a Ribeye (choice)            | Increasing   | Good            | Higher              |
| 112a Ribeye (prime)             | Increasing   | Good            | Higher              |
| 116 Chuck (choice)              | Increasing   | Good            | Higher              |
| 120 Brisket (choice)            | Increasing   | Good            | Higher              |
| 121c Outside Skirt (ch/sel.)    | Increasing   | Good            | Higher              |
| 167a Knckle, Trimmed (choice)   | Increasing   | Good            | Higher              |
| 168 Inside Round (choice)       | Increasing   | Good            | Higher              |
| 174 Short Loin (choice 0x1)     | Increasing   | Good            | Higher              |
| 174 Short Loin (prime 2x3)      | Decreasing   | Good            | Higher              |
| 180 1x1 Strip (choice)          | Increasing   | Good            | Higher              |
| 180 1x1 Strip (prime)           | Decreasing   | Good            | Lower               |
| 180 0x1 Strip (choice)          | Increasing   | Good            | Higher              |
| 184 Top Butt, boneless (choice) | Increasing   | Good            | Higher              |
| 184 Top Butt, boneless (prime)  | Decreasing   | Good            | Lower               |
| 185a Sirloin Flap (choice)      | Increasing   | Good            | Higher              |
| 185c Loin, Tri-Tip (choice)     | Increasing   | Good            | Higher              |
| 189a Tender (select, 5 lb & up) | Decreasing   | Good            | Higher              |
| 189a Tender (choice, 5 lb &up)  | Decreasing   | Good            | Higher              |
| 189a Tender (prime, heavy)      | Decreasing   | Good            | Higher              |
| 193 Flank Steak (choice)        | Decreasing   | Good            | Lower               |
| 50% Trimmings                   | Increasing   | Good            | Higher              |
| 65% Trimmings                   | Steady       | Good            | Higher              |
| 75% Trimmings                   | Decreasing   | Good            | Higher              |
| 85% Trimmings                   | Increasing   | Good            | Higher              |
| 90% Trimmings                   | Decreasing   | Good            | Higher              |
| 90% Imported Beef (frozen)      | Decreasing   | Good            | Higher              |
| Veal Rack (Hotel 7 rib)         | Increasing   | Good            | Higher              |
| Veal Top Round (cap off)        | Increasing   | Good            | Higher              |

## Oil and Grains Report

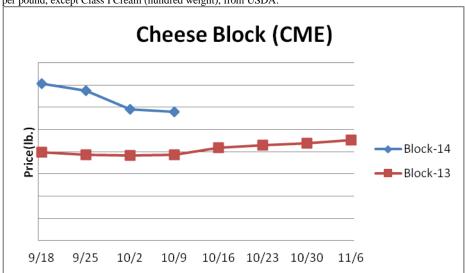
**Oil & Grains- Oil, Grains, Misc-** Winter wheat plantings is progressing domestically achieving 56% complete last week. The wheat markets could carve out a bottom soon. Prices USDA, FOB.



|                            | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|----------------------------|--------------|-----------------|---------------------|
| Soybeans                   | Decreasing   | Good            | Lower               |
| Crude Soybean Oil          | Increasing   | Good            | Lower               |
| Soymeal                    | Decreasing   | Good            | Lower               |
| Corn                       | Increasing   | Good            | Lower               |
| Crude Corn Oil             | Steady       | Good            | Lower               |
| Distillers Grain, Dry      | Decreasing   | Good            | Lower               |
| Crude Palm Oil             | Decreasing   | Good            | Lower               |
| Hard Red Winter Wheat      | Increasing   | Good            | Lower               |
| Dark Northern Spring Wheat | Increasing   | Good            | Lower               |
| <b>High Fructose</b>       | Increasing   | Good            | Lower               |
| Durum Wheat                | Increasing   | Good            | Higher              |

#### **Dairy Report**

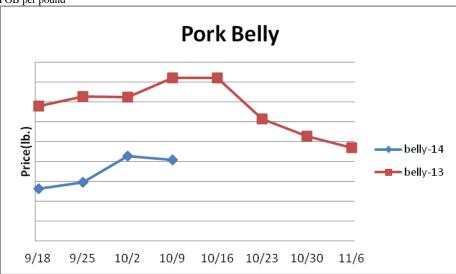
**Dairy** - The butter market remains historically inflated. However, the record premium in domestic butter to the international markets could help improve supplies in the coming months. U.S. butter imports during August were up 51.2% versus the previous year and butter exports declined sharply. Even better butter import growth is anticipated this fall which, along with expanding milk production, should weigh on the butter markets. The cheese markets have softened in the last week. Still, the greater price risk in the cheese markets remains to the downside. The cheese Prices per pound, except Class I Cream (hundred weight), from USDA.



|                              | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|------------------------------|---------------------|-----------------|---------------------|
| Cheese Barrels- CME          | Decreasing          | Good            | Higher              |
| Cheese 40 lb Blocks- CME     | Decreasing          | Good            | Higher              |
| American Cheese              | Decreasing          | Good            | Higher              |
| Cheddar Cheese               | Decreasing          | Good            | Higher              |
| Mozzarella Cheese            | Decreasing          | Good            | Higher              |
| Provolone Cheese             | Decreasing          | Good            | Higher              |
| Parmesan Cheese              | Decreasing          | Good            | Higher              |
| Butter- One lb Solids        | Decreasing          | Good            | Higher              |
| Nonfat Dry Milk              | Increasing          | Good            | Lower               |
| Whey, Dry                    | Decreasing          | Good            | Higher              |
| Class I Milk Base            | Steady              | Good            | Higher              |
| Class II Cream (Heavy Cream) | Decreasing          | Good            | Higher              |
| Class III Milk- CME          | Increasing          | Good            | Higher              |
| Class IV Milk- CME           | Decreasing          | Good            | Lower               |

### **Pork Report**

**Pork-** Pork production last week declined .1% and was 3.2% less than the previous year. Hog supplies are seasonally improving but the gains have been tempered by PEDv. Pork production is anticipated to remain below the prior year levels into next spring. Thus any further fall pork market declines are likely to be only modest. Elevated prices have mitigated pork export demand. The U.S. exported 12% less product during August compared to 2013. Prices USDA, FOB per pound



|                                | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|--------------------------------|---------------------|-----------------|---------------------|
| Live Hogs                      | Decreasing          | Good            | Higher              |
| Belly (bacon)                  | Decreasing          | Good            | Lower               |
| Spare Rib (4.25 & down)        | Increasing          | Good            | Higher              |
| Ham (23-27 lb)                 | Increasing          | Good            | Higher              |
| Loin (bone-in)                 | Decreasing          | Good            | Higher              |
| Baby Back Rib (1.75 & up)      | Decreasing          | Good            | Higher              |
| Tenderloin (1.25 lb)           | Increasing          | Good            | Higher              |
| Boston Butt, untrimmed 4-8 lb. | Decreasing          | Good            | Higher              |
| Picnic, untrimmed              | Increasing          | Good            | Higher              |
| SS Picnic, smoker trim boxed   | Increasing          | Good            | Higher              |
| 42% Trimmings                  | Increasing          | Good            | Higher              |
| 72% Trimmings                  | Increasing          | Good            | Higher              |

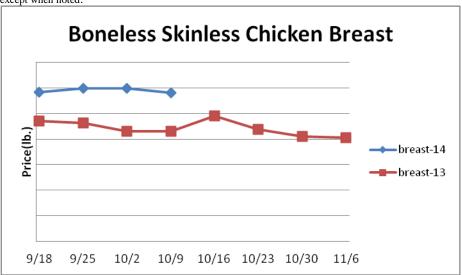
## **Canned Tomato Report**

**Tomato Products, Canned** – The U.S. tomato for canning harvest is winding down and is estimated to be 17% larger than the previous year. The canned tomato markets could soften some this fall. Prices per case (6/10) FOB, unless noted from ARA

|                       | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|-----------------------|---------------------|-----------------|---------------------|
| Whole Peeled Standard | Steady              | Good            | Same                |
| Diced, Fancy          | Steady              | Good            | Same                |
| Ketchup, 33%          | Steady              | Good            | Same                |
| Tomato Paste- Ind.    | Steady              | Good            | Same                |

### **Poultry Report**

**Poultry** -Chicken output for the week ending September 27th rose .5% from the previous week and was 4.5% more than the same week a year ago. The USDA is forecasting chicken production this fall to be 1.7% larger than last year. However, chick placement data and heavier bird weights indicate that chicken output expansion could be more intense. The chicken breast markets have remained stubbornly inflated during the last few weeks. Still, chicken breast demand is starting to wane which could influence the breast markets downward. The chicken wing markets have reached their highest levels in 18 months as wing demand seasonally escalates. Some modest chicken wing price relief is anticipated during November where the five year average move during the month is lower by 4%. Prices USDA, FOB per pound except when noted.



|                                | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|--------------------------------|---------------------|-----------------|---------------------|
| Whole Chicken (2.5-3 lb-GA)    | Steady              | Good            | Higher              |
| Chicken Wings, Whole           | Increasing          | Good            | Higher              |
| Chicken Wings, Jumbo Cut       | Increasing          | Good            | Higher              |
| Chicken Breast, Bone-In        | Steady              | Good            | Higher              |
| Chicken Breast, Bnless Sknless | Decreasing          | Good            | Higher              |
| Chicken Tender (random)        | Steady              | Good            | Higher              |
| Chicken Tender (sized)         | Steady              | Good            | Higher              |
| Chicken Legs (whole)           | Increasing          | Good            | Lower               |
| Chicken Leg Quarters           | Steady              | Good            | Lower               |
| Chicken Thighs, bone in        | Decreasing          | Good            | Lower               |
| Chicken Thighs, boneless       | Decreasing          | Good            | Lower               |
| Large Eggs                     | Increasing          | Good            | Higher              |
| Medium Eggs                    | Increasing          | Good            | Higher              |
| Whole Eggs- Liq                | Increasing          | Good            | Higher              |
| Egg Whites- Liq                | Decreasing          | Good            | Higher              |
| Egg Yolks- Liq                 | Decreasing          | Good            | Lower               |
| Whole Turkey (8-16 lb)         | Increasing          | Good            | Higher              |
| Turkey Breast- Bnls/Sknls      | Decreasing          | Good            | Higher              |

### **Seafood Report**

**Seafood** - U.S. shrimp imports have been strong. During August, the U.S. imported 4.5% more shrimp than the prior year marking the largest total since December 2010. A rising U.S. dollar and solid imports could weigh on shrimp prices in the coming months. But persisting Thailand shrimp output challenges may temper any pending shrimp price declines. Prices for fresh product, unless noted, per pound from Fisheries Market News



|                               | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|-------------------------------|---------------------|-----------------|---------------------|
| Salmon, Whole (10-12 lb)      | n/a                 | Good            | n/a                 |
| Catfish, Filets               | n/a                 | Good            | n/a                 |
| Trout, Drn. (8-14 oz)         | n/a                 | Good            | n/a                 |
| Shrimp (16-20 count)          | Increasing          | Good            | Higher              |
| Shrimp (61-70 count)          | Decreasing          | Good            | Lower               |
| Shrimp, Tiger (26-30 count)   | Increasing          | Good            | Higher              |
| Snow Crab Legs (5-8 oz)       | Steady              | Good            | Higher              |
| Snow Crab Legs (8 oz up)      | Steady              | Good            | Lower               |
| Cod Tails, 3-7 oz. Frz.       | Steady              | Good            | Lower               |
| Cod Loins, 3-12 oz. Frz.      | Steady              | Good            | Higher              |
| Salmon Portions, 4-8 oz. Frz. | Steady              | Good            | Higher              |

### Bean, Rice, Coffee and Sugar Report

|                  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------|--------------|-----------------|---------------------|
| Pinto Beans      | Decreasing   | Good            | Lower               |
| Black Beans      | Steady       | Good            | Lower               |
| Rice, Long Grain | Steady       | Good            | Lower               |
| Coffee Beans     | Increasing   | Good            | Higher              |
| Sugar            | Increasing   | Good            | Higher              |
| Honey            | Steady       | Good            | Higher              |

## **Paper Product Report**

| Wood Pulp (paper)                  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------------------------|--------------|-----------------|---------------------|
| NBSK- Paper napkin                 | Steady       | Good            | Higher              |
| 42 lb. Linerboard-corrugated box   | Steady       | Good            | Lower               |
| Plastic Resins (plastic, foam)     |              |                 |                     |
| PS-CHH-utensils, cups, to-go cont. | Steady       | Good            | Higher              |
| PP-HIGP-heavy grade utensils       | Steady       | Good            | Higher              |
| PE-LLD-can liners, film, bags      | Steady       | Good            | Higher              |

## **Retail Price Change from Prior Month**

|                             | <b>Aug-14</b> | <u>Jul-14</u> | <u>Jun-14</u> |
|-----------------------------|---------------|---------------|---------------|
| Beef and Veal               | Increasing    | Increasing    | Increasing    |
| Dairy                       | Increasing    | Increasing    | Decreasing    |
| Pork                        | Increasing    | Increasing    | Increasing    |
| Chicken                     | Increasing    | Increasing    | Increasing    |
| Fresh Fish and Seafood      | Increasing    | Decreasing    | Increasing    |
| Fresh Fruits and Vegetables | Decreasing    | Decreasing    | Decreasing    |

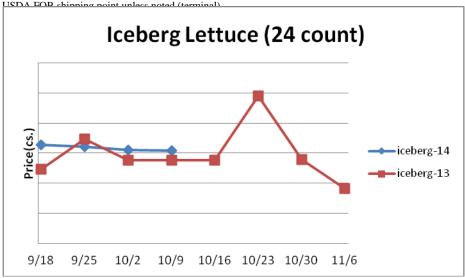
## **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables -** The 2014 vegetable for processing harvest season is culminating. Some modest price relief for processed vegetables could develop in the near term. Prices FOB per case from ARA.

| Canned 6/10                  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------------------|--------------|-----------------|---------------------|
| Corn, Fancy Whole Kernel     | Steady       | Good            | Same                |
| Green Beans, Fancy 4 sv      | Steady       | Good            | Same                |
| Green Peas, Fancy 4 sv/blend | Steady       | Good            | Same                |
| <u>Frozen</u>                |              |                 |                     |
| Corn, Cob 96 count           | Steady       | Good            | Same                |
| Corn, Kernel 12/2.5 lb.      | Steady       | Good            | Same                |
| Green Beans, Cut 12/2 lb.    | Steady       | Good            | Same                |
| Green Peas, 12/2.5 lb.       | Steady       | Good            | Same                |
| Potatoes, FF Fancy, 6/5 lb.  | Steady       | Good            | Same                |
|                              |              |                 |                     |

### **Produce Report**

**Produce** - The lettuce markets continue to trend at elevated levels as supplies remain subpar. Iceberg lettuce shipments are trending 3% below the previous season. The lettuce markets could remain somewhat supported for the next several weeks. The tomato markets have been oversupplied for the last few months. However, adverse weather in Mexico as of late is expected to shorten the available tomato supply later this fall. The greater price risk in the tomato markets remains to the upside. Avocado prices usually soften in November despite a declining domestic supply. Prices



|                                 | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|---------------------------------|--------------|-----------------|---------------------|
| Limes (150 count)               | Steady       | Good            | Lower               |
| Lemons (95 count)               | Steady       | Good            | Higher              |
| Lemons (200 count)              | Steady       | Good            | Higher              |
| Honeydew (6 ct.)                | Decreasing   | Good            | Higher              |
| Cantaloupe (15 count)           | Increasing   | Good            | Higher              |
| Blueberries (12 count)          | Increasing   | Good            | Same                |
| Strawberries (12 pints)         | Steady       | Good            | Higher              |
| Avocados, Hass (48 count)       | Decreasing   | Good            | Lower               |
| Bananas (40 lb)-Term.           | Increasing   | Good            | Higher              |
| Pineapple (7 ct.)- Term.        | Decreasing   | Good            | Lower               |
| Idaho Potato (60 count)         | Increasing   | Good            | Lower               |
| Idaho Potato (70 count)         | Increasing   | Good            | Lower               |
| Idaho Potato (70 count)-Term.   | Decreasing   | Good            | Lower               |
| Idaho Potato (90 count)         | Steady       | Good            | Lower               |
| Idaho Potato #2 (6 oz. min.)    | Decreasing   | Good            | Lower               |
| Processing Potato (100 lb)      | Increasing   | Good            | Higher              |
| Yellow Onions (50 lb)           | Decreasing   | Good            | Lower               |
| Yellow Onions (50 lb)-Term.     | Increasing   | Good            | Higher              |
| Red Onions (25 lb)-Term.        | Decreasing   | Good            | Higher              |
| White Onions (50 lb)-Term.      | Increasing   | Good            | Higher              |
| Tomatoes, (large- case)         | Increasing   | Good            | Same                |
| Tomatoes, (5x6, 25 lb.)-Term.   | Increasing   | Good            | Lower               |
| Tomatoes, Vine Ripe, (4x5)      | Increasing   | Good            | Same                |
| Roma Tomatoes (large- case)     | Increasing   | Good            | Lower               |
| Roma Tomatoes (xlarge- case)    | Increasing   | Good            | Lower               |
| Green Peppers (large- case)     | Increasing   | Good            | Lower               |
| Red Peppers (large- 15 lb. cs.) | Decreasing   | Good            | Lower               |
| Iceberg Lettuce (24 count)      | Decreasing   | Good            | Higher              |
| Iceberg Lettuce (24 cnt)-Term.  | Increasing   | Good            | Higher              |

# **Produce Report (continued)**

| Leaf Lettuce (24 count)     | Decreasing | Good | Higher |
|-----------------------------|------------|------|--------|
| Romaine Lettuce (24 count)  | Increasing | Good | Higher |
| Mesculin Mix (3 lb)-Term.   | Decreasing | Good | Lower  |
| Broccoli (14 cnt.)          | Decreasing | Good | Lower  |
| Squash (case)               | Decreasing | Good | Higher |
| Zucchini (case)             | Decreasing | Good | Higher |
| Green Beans (bushel)        | Increasing | Good | Higher |
| Spinach, Flat 24's          | Increasing | Good | Lower  |
| Mushrooms (large), Term.    | Increasing | Good | Higher |
| Cucumbers, Bushel           | Increasing | Good | Higher |
| Pickles (200-300 ct.)-Term. | Decreasing | Good | Higher |
| Asparagus (small)           | Decreasing | Good | Higher |
| Freight (CA to City Avg.)   | Decreasing | Good | Higher |