POWERED BY URNER BARRY'S COMTELL®

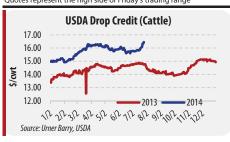
Market Report

Friday, July 25, 2014 Number 30- Volume 07

North American Meat <u>Association</u>

| BOT Soybean1,212.YMEX Light Crude Oil102.pose Lard, Chicago Basis0.dible Tallow, Chicago Basis0.dible Tallow, Chicago Basis0.eef Trimmings, 90% Fresh292.eef Trimmings, 50% Fresh150.ust/NZ Blend Cow 90% EC Spot272.SDA Drop Credit16.12A 3 Ribeye Roll, Lip-On CH730.16A 3 Chuck Roll, Neck-Off CH345.68 3 Round, Top (Inside) CH350.80 3 Strip Loin, Bnls, 0x1 CH680.36 Coarse Ground 73%255.89A 4 Loin, Tenderloin, PSM0 CH1,050.attle-Fax, 6-State Fed Steer Price155.elect Hams 20/23143.q Cut Bellies 14/16150./4 Trmd. Loins 21/dn170./4 Tr Boston Butts 9/dn171.pareribs, Light, Fresh181.resh Pork Trim (42%)85.arcass Lamb Y4+55/65345.amb Cuts, 204 Rack, 8-Rib, 7/Up845.amb Cuts, 232 Loin Trmd 4x4540.amb Cuts, 234 Leg, Boneless500. | ek We 45 3 25 1,176 09 103 45 0 45 0 41 0 00 297 | 3.53 5.72 |
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| amb Cuts, 204 Rack, 8-Rib, 7/Up 845. amb Cuts, 206 Shoulder, Cross Cut 295. amb Cuts, 232 Loin Trmd 4x4 540. amb Cuts, 234 Leg, Boneless 500. | 00 147 | 7.00 94.00 |
| amb Cuts, 206 Shoulder, Cross Cut295.amb Cuts, 232 Loin Trmd 4x4540.amb Cuts, 234 Leg, Boneless500. | 00 345 | 5.00 295.00 |
| amb Cuts, 232 Loin Trmd 4x4 540. amb Cuts, 234 Leg, Boneless 500. | 00 845 | 5.00 570.00 |
| amb Cuts, 234 Leg, Boneless 500. | 00 295 | 5.00 220.00 |
| | 00 540 | 0.00 475.00 |
| average Veral Ilida off 200 /210 NC 200 | 00 500 | 0.00 485.00 |
| arcass Veal, Hide-off, 255/315, NC 395. | | 5.00 370.00 |
| eal Cuts, 306 Hotel Rack, 7-Rib 14/20 975. | 00 395 | 5.00 890.00 |
| eal Cuts, 310 Shoulder Clod 14/20 670. | | 0.00 630.00 |
| eal Cuts, 332 Loin, 4x4 Trim 12/18 685. | 00 975 | 5.00 650.00 |
| eal Cuts, 348A Leg, TBS 3-Pc 24/32 1,150. | 00 975 00 670 | |

WEEKLY

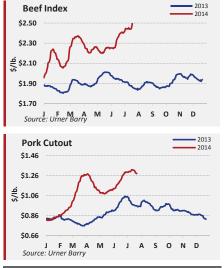


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E-mail: namp@urnerbarry.com

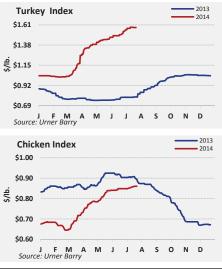
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| EST. DAILY CATTLE SLAUGHTER | | | | | | | |
|----------------------------------|------|------|------|------|------|------|-------|
| | М | Т | W | TH | F | S | Total |
| тw | 115 | 114 | 114 | 115 | 107 | 6 | 571 |
| LW | 112 | 116 | 116 | 115 | 114 | 4 | 577 |
| *LY | 119 | 121 | 121 | 123 | 123 | 32 | 640 |
| EST. DAILY HOG SLAUGHTER | | | | | | | |
| тw | 372 | 398 | 395 | 393 | 303 | 1 | 1,862 |
| LW | 363 | 397 | 395 | 395 | 282 | 1 | 1,833 |
| *LY | 395 | 400 | 401 | 400 | 394 | 1 | 1,990 |
| EST. DAILY SHEEP SLAUGHTER | | | | | | | |
| тw | 9 | 9 | 7 | 8 | 6 | 0 | 39 |
| LW | 9 | 8 | 8 | 9 | 5 | 1 | 40 |
| *LY | 9 | 9 | 8 | 8 | 7 | 0 | 41 |
| EST. DAILY CALVES SLAUGHTER | | | | | | | |
| тw | 2 | 2 | 2 | 2 | 2 | 0 | 10 |
| LW | 2 | 2 | 2 | 2 | 2 | 0 | 10 |
| *LY | 3 | 3 | 3 | 2 | 4 | 0 | 16 |
| EST. DAILY COW & BULL SLAUGHTER | | | | | | | |
| | F | S | М | Т | W | ΤН | |
| LW | 7/4 | 7/5 | 7/7 | 7/8 | 7/9 | 7/10 | Total |
| | 1 | 0 | 18 | 22 | 21 | 24 | 86 |
| тw | 7/11 | 7/12 | 7/14 | 7/15 | 7/16 | 7/17 | Total |
| | 21 | 2 | 21 | 24 | 24 | 22 | 114 |
| *LY | 25 | 4 | 23 | 26 | 25 | 26 | 129 |
| *Last Year's numbers are rounded | | | | | | | |

Record high offal prices have contributed to a record drop credit, further aiding packer margins.



FOREIGN EXCHANGE RATES

| | v | This Veek | Last Week | Last Year | | |
|--------------------------|---------------|---------------|--------------|--------------|--|--|
| Australia, Dollar | 0.939 | | 0.940 | 0.926 | | |
| Mexico, Peso | 12.957 | | 12.956 | 12.668 | | |
| Canada, Dollar | 1.082 | | 1.073 | 1.028 | | |
| Japan, Yen | 101.795 | | 101.360 | 98.117 | | |
| China, Yuan (RMB) | 6.191 | | 6.208 | 6.132 | | |
| Brazil, Real | 2.229 | | 2.228 | 2.252 | | |
| South Korea, Won | 1,02 | 27.040 | 1,029.700 | 1,111.400 | | |
| Taiwan, Dollar | 2 | 9.962 | 30.009 | 29.875 | | |
| European Union, Euro | | 1.343 | 1.353 | 1.328 | | |
| COLD STORAGE STOCKS | | | | | | |
| (Pounds in Thousands) | 6/30/13 | 5/ | 31/14 | 6/30/14 | | |
| Beef in Freezer, Bnls | 434,090 | 336,100 | | 319,662 | | |
| Cuts | 47,158 | 41,544 | | 38,097 | | |
| Total Beef | 481,248 | 377,644 | | 357,759 | | |
| PORK & OTHER | 6/30/13 | 5/31/14 | | 6/30/14 | | |
| Pork in Freezer, Picnics | 13,669 | | 9,413 | 7,887 | | |
| Hams | 161,648 | 1(|)9,999 | 126,099 | | |
| Bellies | 42,033 | 85,888 | | 84,036 | | |
| Loins | 28,845 | 28,845 39,462 | | 28,128 | | |
| Spareribs | 56,652 89,59 | | 39,596 | 60,502 | | |
| Butts | 16,165 21,732 | | 21,732 | 20,555 | | |
| Trimmings | 48,516 47,940 | | 43,848 | | | |

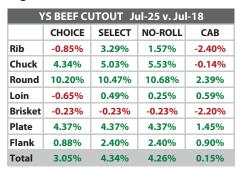
Other Pork in Freezer 105,002 91,231 87,231 Total 565,063 575,818 537,717 Veal in Freezer 5,633 2,752 3,317 Lamb & Mutton in Freezer 19,307 25,208 31,179 Total 24,940 27,960 34,496

Data Updated: July 24, 2014

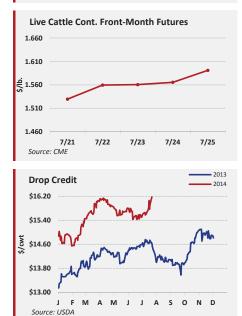
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North American Meat Associatio

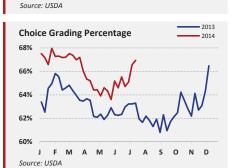
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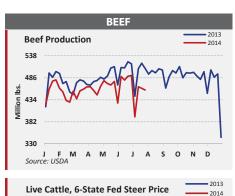






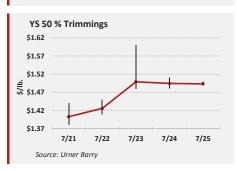


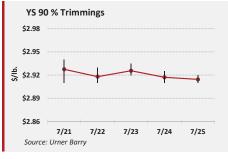






Source: Cattle Fax







J F M A M J J A S O N D Source: USDA



Friday, July 25, 2014 BEEF COMMENTARY

Demand for supplies destined for ground beef processing remained stout, leading to end cuts surging higher in value. Carcass cutouts advanced to recorded historical highs. Middle meats edged lower in value, but the strength of spot market end cuts overpowered the lower rib and loin market.

LIVE CATTLE: Cash cattle markets surprised everyone again this week by setting new record highs. Live cattle sold this week mainly at \$162/ cwt to \$166/cwt, \$7/cwt to \$9/cwt higher from week prior range of sales. Dressed carcass sales were spread between \$255/cwt and \$262/cwt, \$8/ cwt to \$14/cwt advanced from week ago. Packer competition for cattle largely contributed once again to cattle markets hitting record level sales.

SLAUGHTER & BEEF PRODUCTION: The weekly F.I. Slaughter came in 6,000 head lower from week prior, assessed at 571,000 head. The same week in 2013 saw 640,000 head processed under inspection. Live cattle weights reportedly gained another 3 pounds from week prior report, now tipping the scales at an estimated 1316 pounds. Dressed carcass weights reported at 802 pounds, a 1 pound gain over week ago.

RIBS: Choice Ribs needed some additional discounting throughout most of the week, and the Yellow Sheet Rib Cutout value saw a modest drop. The Select Rib Cutout made a sharp move higher, closing the spread with its choice counterpart.

CHUCKS: Not to the level seen by the round section of the carcass, but chuck values strengthened due to stout ground beef processing demand.

ROUNDS: Yellow Sheet Round Cutout values saw over 10% gains develop this week, which translates in a \$22+ gain in the Carcass Primal value. Relentless demand for ground beef supplies remains the story with end cuts.

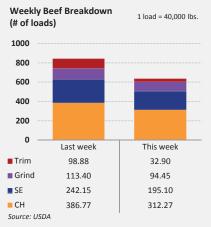
LOINS: Loin cutout values deviated only minimally from week prior closing levels. Strips and short loins saw slight discounts for quick ship movement.

BONELESS BEEF: Fresh 50s continued to trend higher this week. Nearby demand was reportedly still active. This week's cattle slaughter was estimated at 571,000 head. Live cattle once again set a record high with trade mostly between \$162-166/cwt; which is up \$7-9/cwt over week prior sales. Fresh 90s were steady to slightly lower in some instances. Availability varied from region to region.

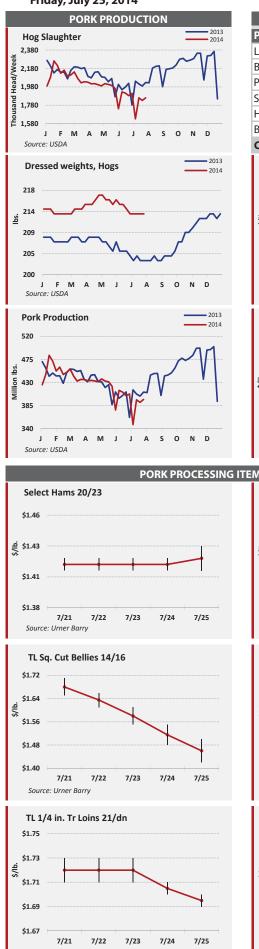
YS BEEF CUTOUT-CH/SE SPREAD (\$/cwt)

| | м | Т | W | TH | F |
|-----|------|------|------|------|------|
| TW | 4.71 | 4.55 | 4.44 | 4.13 | 3.87 |
| *LW | 7.23 | 6.53 | 7.18 | 6.32 | 6.75 |

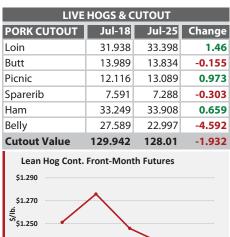
*Last Week's numbers are rounded

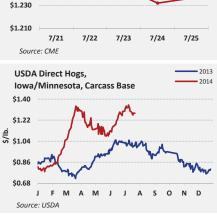


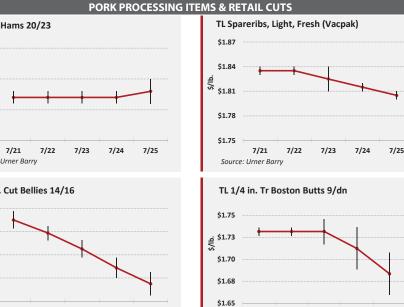
Friday, July 25, 2014

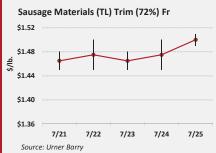


Source: Urner Barry









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Source: Urner Barry

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7/25

7/24

PORK COMMENTARY

Profitability was maintained this week, albeit at thin levels, as hog values dropped at a more moderate rate than wholesale pork prices. In the bellwether Iowa-Southern Minnesota area, the weighted average fell 1.6 percent to \$125.56/ cwt. At the same time, Urner Barry's pork carcass cutout lost 2.5 percent, going from \$131.296/cwt last Friday to \$128.010/cwt this Friday. The Urner Barry pork packer margin index ranged between \$4.58 and \$9.49/head.

PORK PRODUCTION: Total pork production for the week ending July 26, 2014 was estimated at 397 million lbs. This total was 1.4 percent over last week and 1.6 percent below the same week a year ago. Average hog weights, at 284 pounds, were even with last week and 13 pounds over last year.

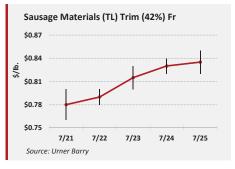
HAMS: Bone-in hams were largely steady this week. Exports to Mexico remain strong, while domestic demand is seen as average at best. Boneless hams on the other hand lost around \$7/ cwt over the course of the week as buyers became cautious at prices nearly double that of 2013.

BELLIES: Bellies were sharply lower this week as retail demand retreated from the market. High bacon prices, fresh availability and record bellies in cold storage were all factors which drove away buyers. As a result, 12 through 20lb bellies lost between 11 and 12.5 percent or \$19 to \$21/cwt by Friday.

TRIMMINGS: Seasonal summer trim demand combined with the beginnings of Labor Day preparation and a light slaughter resulted in firmer fresh 42, 72 and boneless picnic values. Respectively, these products gained 10.4, 2 and 3.9 percent during the week.

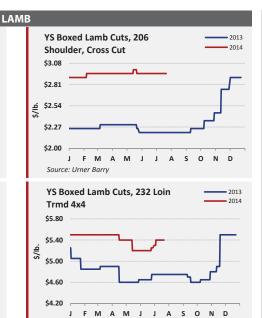
RETAIL: Trade in fresh pork became increasingly unsettled this week, and exhibited a softer trend as the week wore-on. While availability varied by seller, and was generally considered limited given the current constraints on production; the lack of buyer interest contributed to larger on-hand supplies, and a willingness to discount. While not all week-to-week comparisons will show lower figures, many are trading off of their established highs. In the end, bone-in loin values are steady with week ago levels; bone-in centers managed to hold onto \$6.00 to \$7.00/cwt gains, and boneless loins were mixed. The balance of the loin complex showed marginal improvement, as did the picnic. Butt values declined \$1.00 to \$5.00/cwt amid a declining call. Spareribs were a mixed-bag as the lights declined and mediums firmed; they're now trading on par. St. Louis Ribs were steady and Loin Back Ribs steady to weaker.

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2013 YS Carcass Lamb Y4+55/65 2014 \$3.50 \$3.30 \$/lb \$3.10 \$2.90 \$2.70 Т F м Α м Т Т Α s 0 Ν D Source: Urner Barry YS Boxed Lamb Cuts, 204 2013 2014 Rack, 8-Rib, 7/Up \$9.10 \$7.90 ¶ \$\$ \$6.70 \$5.50 \$4.30 J F M Α М A s 0 Ν D Source: Urner Barry



2013

2014

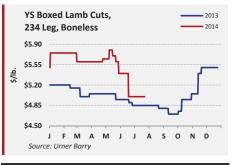
2013

2014

LAMB COMMENTARY

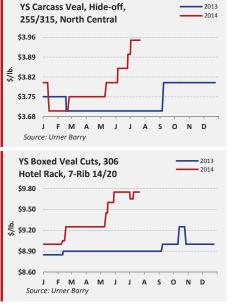
Friday, July 25, 2014

Lamb carcasses settled at steady price levels this week. Boxed cuts were mostly steady. Movement was reportedly a little lighter this week in some areas.



VEAL COMMENTARY

Veal carcasses traded this week at mostly steady price levels. Most of the boxed cuts traded within their previous quoted price ranges. That being said, some of the racks did trade in light volume at a discount.



FMAMJJASOND

Yellow, Omaha Corn No. 2

\$8.50

\$7.00

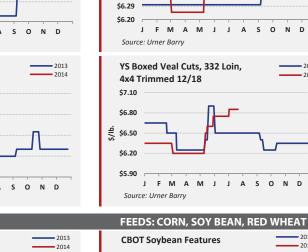
\$5.50

\$4.00

\$2.50

Source: CME

\$/bushe



Source: Urner Barry

YS Boxed Veal Cuts, 310

Shoulder Clod 14/20

\$6.74

\$6.65

\$6.56

\$6.47

\$6.38

VEAL



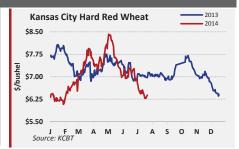
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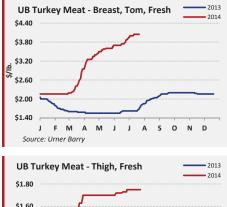




NAMP The NAMP Meat Buyer's Guide The Meat Guia • Item names in English and Spanish • Fully applicable in Canada North American Meat Association • Customized the front cover with E-mail: namp@urnerbarry.com • http://shop.namp.com your company logo NAN

POULTRY **UB NF WOG Chickens** 2013 2014 Cutting Stock 3 lbs & up \$1.20 \$1.08 \$0.95 \$0.83 \$0.70 F M Α s ο Ν D Α м J J Source: Urner Barry UB NE Jumbo Bnls/Sknls 2013 2014 Breasts Tender Out \$2.40 \$2.05 _____ \$€\$1.70 \$1.35 \$1.00 F М Α м o Ν D Source: Urner Barry 2013 UB NE Leg Quarters (bulk) 2014 \$0.54 \$0.5 \$/lb \$0.47 \$0.44 \$0.40 FMA м Т Α s 0 Т J Source: Urner Barry

2013 UB Toms, East, Frozen 16 lbs 2014 \$1.13 \$1.10 \$1.08 \$1.05 \$1.03 \$1.00 F м Α M 0 D Source: Urner Barry





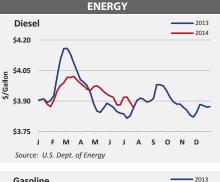
POULTRY COMMENTARY

It's been another long week for the chicken complex. Demand continued to soften and so did the values for a number of listed lines. Boneless breast offerings were being discounted heavily all week in order for sellers to keep their inventories moving. As far as supplies were concerned, plant availability may have been less burdensome as we closed on Friday, but spot load values were still trying to settle. Sources have been optimistically reporting that next week's retail demand looks promising. For most of the week, tenders still traded at steady values however, whole birds and WOGs did not. All sized whole birds and WOGs are still searching for their bottom. Jumbo wings continued to be held with confidence. Asked and paid prices were trending higher all week. Buyers' needs for small and medium sized wings were less aggressive, but they're still rated steady for now. Based on reported sales, whole legs and leg meat remain soft. Drumsticks and leg guarters are mostly balanced, but they have begun to teeter some. Thighs and thigh meat were fully supported all week. MSC is less interesting, but trading at values that are no worse than market related.

It was another quiet week in the turkey market and because only a little had been discovered;

minor adjustments were all that could be made. The raw materials complex is still rated steady to firm depending on the item at hand. Tom breast meat, thigh meat and scapula interest remains brisk. Offerings were still limited and commanding no less than full market values or better. Buyers' needs may not be as aggressive for destrapped tenders, breast trim and wing meat, but trading levels were still fully supportive all week. Fresh and frozen drums were being sold at market related values in the states however, on the export front bids appeared to be slightly discounted. Whole wings were mostly steady. Hen two-joints continue to be pursued with very little success. Tom two joints were well balanced all week and moved regularly at market related prices. Tom necks have softened some. Whole body tom prices are fully maintained. 24 lb. toms have become very difficult to find and our listed quotations were adjusted higher to reflect their position. Hens and bone-in breasts finish another week rated steady to full steady. Fresh and frozen MST needed a few minor corrections this week. Reported sales suggest that trading levels are retreating a bit.

Friday, July 25, 2014







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