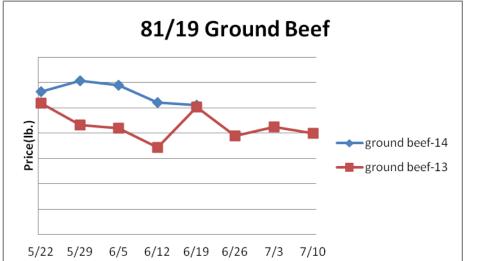
# **Beef, Veal and Lamb Report**

**Beef, Veal & Lamb-**Beef production last week declined 1.4% and was 6.3% less than the same week a year ago. Relatively tight cattle supplies are expected to limit beef output for the foreseeable future. The USDA is forecasting beef production this summer to track 4.5% below the previous year. Retail beef prices during May were 10.7% more expensive than the prior year and a record. High retail beef prices are anticipated to dampen demand for the typically more expensive beef cuts during the next several months which could limit the upside market risk in steak cuts. That being said, retailers are planning to feature more ground beef products which could be supportive of beef trim prices. Price USDA, FOB per pound



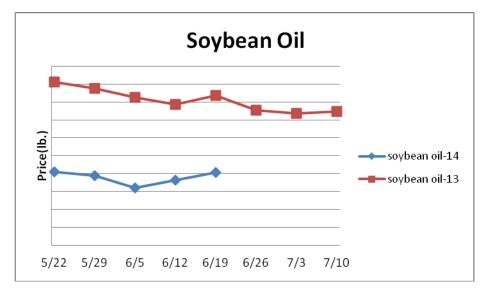
	Market Trend	<b>Supplies</b>	Price vs. Last Year
Live Cattle (Steer)	Increasing	Good	Higher
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Decreasing	Good	Higher
109 Export Rib (choice)	Increasing	Good	Higher
109 Export Rib (prime)	Decreasing	Good	Higher
112a Ribeye (choice)	Increasing	Good	Higher
112a Ribeye (prime)	Increasing	Good	Higher
116 Chuck (choice)	Increasing	Good	Higher
120 Brisket (choice)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel.)	Decreasing	Good	Higher
167a Knckle, Trimmed (choice)	Increasing	Good	Higher
168 Inside Round (choice)	Increasing	Good	Higher
174 Short Loin (choice 0x1)	Decreasing	Good	Higher
174 Short Loin (prime 2x3)	Increasing	Good	Higher
180 1x1 Strip (choice)	Increasing	Good	Lower
180 1x1 Strip (prime)	Decreasing	Good	Higher
180 0x1 Strip (choice)	Increasing	Good	Lower
184 Top Butt, boneless (choice)	Increasing	Good	Higher
184 Top Butt, boneless (prime)	Increasing	Good	Higher
185a Sirloin Flap (choice)	Increasing	Good	Higher
185c Loin, Tri-Tip (choice)	Increasing	Good	Lower
189a Tender (select, 5 lb & up)	Increasing	Good	Higher
189a Tender (choice, 5 lb &up)	Decreasing	Good	Higher
189a Tender (prime, heavy)	Increasing	Good	Higher
193 Flank Steak (choice)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Decreasing	Good	Higher
85% Trimmings	Increasing	Good	Higher
90% Trimmings	Increasing	Good	Higher
90% Imported Beef (frozen)	Increasing	Good	Higher

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Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Same

#### **Oil and Grains Report**

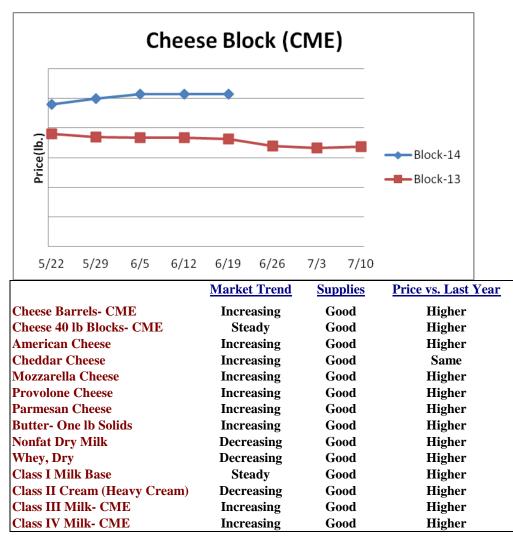
**Oil & Grains & Misc** - The expected El Nino weather pattern is now anticipated to be weaker which should help world palm oil production. Still, food oil prices may find a bottom soon. Prices USDA, FOB.



	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
Soybeans	Decreasing	Good	Lower
Crude Soybean Oil	Increasing	Good	Lower
Soymeal	Decreasing	Good	Lower
Corn	Decreasing	Good	Lower
Crude Corn Oil	Steady	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil	Increasing	Good	Lower
Hard Red Winter Wheat	Decreasing	Good	Lower
Dark Northern Spring Wheat	Decreasing	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Lower
Durum Wheat	Increasing	Good	Lower

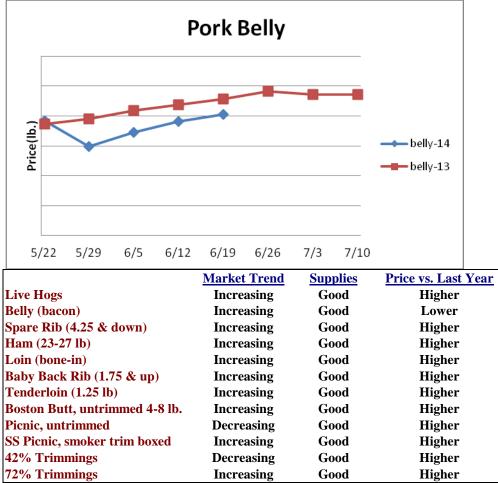
### **Dairy Report**

**Dairy-**The CME cheese markets have been fairly range bound during the last week at historically expensive price levels. Seasonally strong spring milk production is enduring longer than normal this year due favorable weather which could weigh on the cheese markets for the near term. The greater price risk in the cheese markets from here is almost certainly to the downside however, cheese prices are projected to remain above 2013 levels into at least August. The butter market remains elevated as well. Modestly lower butter prices are expected during July. Prices per pound, except Class I Cream (hundred weight), from USDA.



#### **Pork Report**

**Pork** - Pork output last week declined .7% but was 3.4% above the same week a year ago. Heavy hog weights continue to temper the impact of the PEDv tighter hog supply. Hog carcass weights during the last month have been averaging near 5% above the previous year levels at record highs. However, limited hog supplies are expected to shorten pork production in the coming weeks which could be especially supportive of the pork markets. Prices USDA, FOB per pound.



# **Canned Tomato Report**

**Tomato Products, Canned** – The California tomato for canning harvest will be getting underway shortly. Inflated raw product costs for canners are expected to cause the canned tomato markets to remain firm. Prices per case (6/10) FOB, unless noted from ARA.

	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
Whole Peeled Standard	Steady	Good	Same
Diced, Fancy	Steady	Good	Same
Ketchup, 33%	Steady	Good	Same
Tomato Paste- Ind.	Steady	Good	Same

### **Poultry Report**

Whole Eggs- Liq

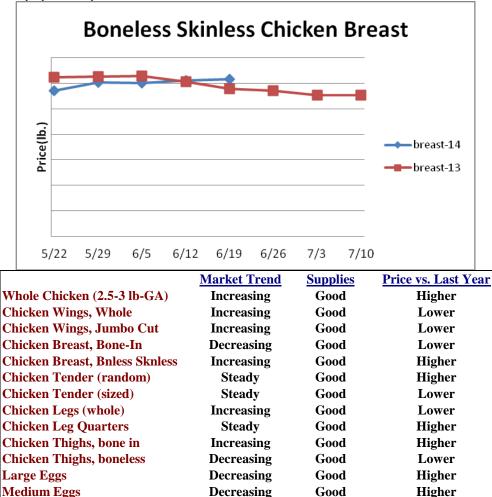
Egg Whites- Liq

Egg Yolks- Liq

Whole Turkey (8-16 lb)

**Turkey Breast- Bnls/Sknls** 

**Poultry**- Chicken production last week was 2.1% more than the same week a year ago. Challenges with the broiler hatchery flock are expected to cause chicken output expansion to be slow for the next several months. The USDA is forecasting summer chicken production to be just .7% larger than the previous year. If realized, it would mark the smallest year over year expansion in chicken output for a quarter since the first quarter of 2013. The chicken breast markets remain elevated. History indicates that the upside price risk in the chicken breast markets is likely nominal from here. However, the downside price risk for the next few months is likely limited as well due to slower chicken production expansion and the historically undervalued retail chicken prices compared to beef and pork. Prices USDA, FOB per pound except when noted.



Decreasing

Decreasing

Decreasing

Increasing

Increasing

Good

Good

Good

Good

Good

Higher

Higher

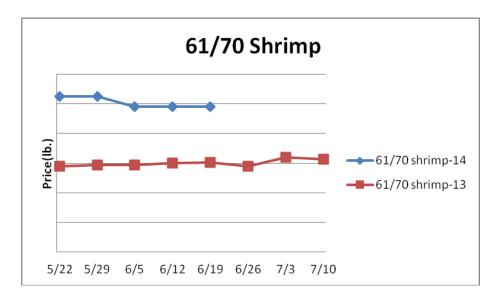
Lower

Higher

Higher

### **Seafood Report**

**Seafood** - U.S. salmon imports during April were 13% larger than last year and a record for the month. Still, strong demand, despite the existing inflated retail prices, is expected to support the salmon markets above 2013 levels during the next few months. Seafood retail prices during May were 9.4% more expensive than the same month a year ago and a record. Prices for fresh product, unless noted, per pound from Fisheries Market News.



	Market Trend	<b>Supplies</b>	Price vs. Last Year
Salmon, Whole (10-12 lb)	n/a	Good	n/a
Catfish, Filets	n/a	Good	n/a
Trout, Drn. (8-14 oz)	n/a	Good	n/a
Shrimp (16-20 count)	Increasing	Good	Higher
Shrimp (61-70 count)	Steady	Good	Higher
Shrimp, Tiger (26-30 count)	Steady	Good	Higher
Snow Crab Legs (5-8 oz)	Increasing	Good	Higher
Snow Crab Legs (8 oz up)	Increasing	Good	Lower
Cod Tails, 3-7 oz. Frz.	Steady	Good	Lower
Cod Loins, 3-12 oz. Frz.	Steady	Good	Higher
Salmon Portions, 4-8 oz. Frz.	Decreasing	Good	Higher

### **Bean, Rice, Coffee and Sugar Report**

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Pinto Beans	Steady	Good	Lower
Black Beans	Steady	Good	Higher
Rice, Long Grain	Increasing	Good	Lower
Coffee Beans	Decreasing	Good	Higher
Sugar	Steady	Good	Higher
Honey	Steady	Good	Higher

#### **Paper Product Report**

Wood Pulp (paper)	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
NBSK- Paper napkin	n/a	Good	n/a
42 lb. Linerboard-corrugated box Plastic Resins (plastic, foam)	n/a	Good	n/a
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
<b>PP-HIGP-</b> heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Higher

### **Retail Price Change from Prior Month**

	<u>May-14</u>	<u>Apr-14</u>	<u>Mar-14</u>
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Increasing	Increasing	Increasing
Pork	Increasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Increasing	Increasing	Decreasing
Fresh Fruits and Vegetables	Increasing	Increasing	Increasing

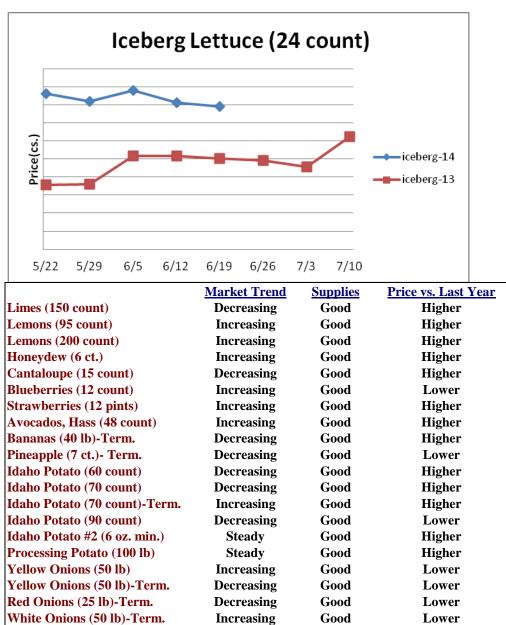
# **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables -**The seasonal harvest for green peas for processing typically expands in the coming weeks. The processed vegetable markets remain mostly firm. Prices FOB per case from ARA.

<u>Canned 6/10</u>	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
Corn, Fancy Whole Kernel	Steady	Good	Same
Green Beans, Fancy 4 sv	Steady	Good	Same
Green Peas, Fancy 4 sv/blend	Steady	Good	Same
<u>Frozen</u>			
Corn, Cob 96 count	Steady	Good	Same
Corn, Kernel 12/2.5 lb.	Steady	Good	Same
Green Beans, Cut 12/2 lb.	Steady	Good	Same
Green Peas, 12/2.5 lb.	Steady	Good	Same
Potatoes, FF Fancy, 6/5 lb.	Steady	Good	Same

#### **Produce Report**

**Produce** - Tomato supplies remain limited which is supporting the tomato markets. Tomato shipments last week declined 26% from the previous week and were 42% less than the same week a year ago. The chief tomato harvest areas are in the process of shifting north in both the east and west which eventually should bring some supply relief. However, the tomato markets could remain erratic during the next few weeks. Lettuce prices remain well supported as well with growers picking ahead to meet demand. This could cause near term lettuce prices to remain inflated. Prices USDA FOB shipping point unless noted (terminal).



Market Report provided by American Restaurant Associationwww.AmericanRestaurantAssociation.com- 941-379-2228

Tomatoes, (large- case)	Increasing	Good	Higher
Tomatoes, (5x6, 25 lb.)-Term.	Decreasing	Good	Higher
Tomatoes, Vine Ripe, (4x5)	Increasing	Good	Higher
Roma Tomatoes (large- case)	Decreasing	Good	Lower
Roma Tomatoes (xlarge- case)	Decreasing	Good	Lower
Green Peppers (large- case)	Decreasing	Good	Higher
Red Peppers (large- 15 lb. cs.)	Steady	Good	Lower
Iceberg Lettuce (24 count)	Decreasing	Good	Higher
Iceberg Lettuce (24 cnt)-Term.	Decreasing	Good	Higher

# **Produce Report (continued)**

Leaf Lettuce (24 count)	Decreasing	Good	Lower
Romaine Lettuce (24 count)	Decreasing	Good	Lower
Mesculin Mix (3 lb)-Term.	Decreasing	Good	Lower
Broccoli (14 cnt.)	Increasing	Good	Higher
Squash (case)	Increasing	Good	Lower
Zucchini (case)	Increasing	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach, Flat 24's	Decreasing	Good	Lower
Mushrooms (large), Term.	Increasing	Good	Higher
Cucumbers, Bushel	Increasing	Good	Higher
Pickles (200-300 ct.)-Term.	Decreasing	Good	Higher
Asparagus (small)	Steady	Good	Lower
Freight (CA to City Avg.)	Increasing	Good	Lower