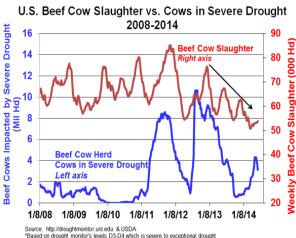


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## Better Moisture = Better Chance of Expansion

All cattle prices have been very strong so far in 2014 and especially calf prices. In fact, the CattleFax 550 lb. steer calf price is now more than \$45/cwt. higher than where it was to start the year. The stout cattle market is being driven by drought induced smaller supplies and strong consumer demand for beef. And as a result, profit potential is very high for cow-calf producers in 2014. Couple the profitability prospects with improving moisture conditions for many regions of the country and you fuel a lot of discussion related to the prospects of cow herd expansion.



\*Based on drought monitor's levels D3-D4 which is severe to exceptional drought \*Beef cow slaughter based on 8-wk moving average

With Mother Nature being a key component to the possibilities of expansion here is an update on how much the situation has improved. In general, looking back over the past several years you can see that in 2011 the drought conditions really heated up as over 25 percent (8.5 million head) of the U.S. beef cow herd was being impacted by severe to exceptional drought. Additionally, if you include the cows in areas where conditions were just abnormally dry to severe drought that percentage increases to over 50 percent of

the beef cow herd. Some improvement occurred through the first half of 2012, but then the rains dried up for much of the country and the severity of the drought increased into 2013. However, by October of last year, the percentage of the beef cow herd in severe drought had dropped from 35 percent (11 million head) during late 2012 to less than 3 percent (600,000 head).

Today much of the country is still dealing with abnormally dry conditions, but with the exception of the western region of the U.S., the severity of the drought is still much improved with more improvement expected to occur during the remainder of the year. The impact from improving moisture conditions can be seen in the reduced beef cow slaughter rates. As the chart shows the trend in weekly beef cow slaughter rates has been declining since 2013. This decline, coupled with a smaller percentage of heifers being offered up in auction barns, indicates producers are in the beginning stages of stabilization/expansion. Assuming Mother Nature does continue to bring more moisture you can expect the expansion topic to gain even more traction in the coming weeks and months ahead which is likely to continue to be very supportive to all cattle prices - especially calf and feeder values. Tod Kalous This Week in Brief is sponsored by:



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### Market Highlights

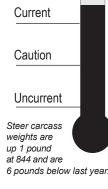
The fed cattle market was \$2 to \$3 higher this week. In the South, cattle traded at \$147 to mostly \$148. For the North, the bulk of the sales occurred at \$148 to \$150 on a live basis and \$235 to \$239 dressed. Boxed beef was steady for Choice this week, while Selects were modestly higher. With the higher fed cattle price this week, sellers have increased asking prices for beef going into next week. Feeder cattle values were \$4 to \$5 firmer for the week while calves were \$4 to \$8 higher. Demand is stout for all classes of replacement classes amid seasonally limited offerings. Early summer pasture conditions are good to excellent in many parts of the country. Slaughter cows were \$1 to \$2 higher this week. Corn prices dropped during the week as growing conditions in the Midwest are near ideal.

### **WASDE Update**

The USDA released the monthly World Agricultural Supply and Demand Estimates (WASDE) report this week. The U.S. corn balance sheets, both old and new crop, were left unchanged from last month. The next key fundamental updates will be on June 30th when the Acreage and quarterly Grain Stocks reports are released. Changes to the U.S. soybean balance sheets were also minimal with the old crop crush projection being revised slightly higher, resulting in a 5 million bushel decline in projected ending stocks for the 2013/14 and 2014/15 marketing years. Projected wheat ending stocks for the 2014/15 market year (which began on June 1st) were revised higher due to a combination of larger beginning stocks and lower usage expectations which offset a decline in the production estimate from 1.963 billion bushels to 1.942 billion. All winter wheat production was pegged at 1.381 billion bushels, down 10 percent from last year.

### <u>Currentness</u>

Very current



# Long Term Bull Continues

### Fed-Cattle Outlook

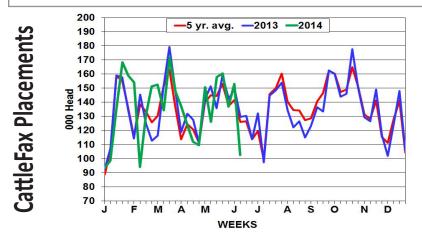


The fed market has rallied \$5 over the past two weeks after dropping \$9 from the spring highs. The market continues to outperform expectations due to tight beef and pork supplies, strong domestic and export demand and currentness/leverage at the feedlot level. With the recent improvements in moisture in most of the country non-fed slaughter levels will continue to show large year-over-year declines and heifer retention will pick up, both of these factors will support substantially tighter beef supplies through the remainder of 2014 and 2015. That said, seasonally fed supplies will be at or above todays level over the next 45 days and beef usage/demand normally drops off moving through the heat of the summer. This would suggest the fed market will have a pull back from today's levels moving into the summer.

**Next Week**: Fed supplies will be even to larger, while the beef complex is expected to trade firm early softer late. Fed cattle prices are expected to trade near \$148 basis the Plains.

Late June-July: Fed cattle supplies will be at their seasonal peak. Cattle feeders are expected to remain willing sellers

|        | Point court receip are expected to remain mining senters                |             |   |   |                       |   |   |     |  |                               |   |                                     |                              |
|--------|---|-------------|---|---|-----------------------|---|---|-----|--|-------------------------------|---|-------------------------------------|------------------------------|
| P      | roject  | led F       | ed-C  | Cattle  | e Mo                  | arketin   | gs (000   | Hea | d) 1   | 3-Jui                         | n-201                                     | 4                                   |                              |
|        | Adj. Wkl<br>Placed<br>Against<br>778<br>848<br>767<br>739<br>765<br>743 | Pr<br>t Car | re Mo<br>ryover<br>393<br>372<br>372<br>353<br>310<br>310 | Begi<br>Inv<br>117<br>122<br>113<br>109<br>107<br>105 | 1<br>1<br>9<br>2<br>4 | Mo<br>Shipmen<br>869<br>910<br>843<br>837<br>818<br>708 | Carry-<br>ts Over %<br>30<br>29<br>30<br>27<br>28<br>36 |     | Net<br>eeks<br>I.2<br>I.4<br>I.2<br>I.2<br>I.2<br>I.6<br>3.8 | Ship<br>1<br>1<br>1<br>1<br>1 | wg<br>ments<br>44<br>40<br>39<br>24<br>30 | %<br>Yr 4<br>9<br>9<br>9<br>9<br>10 | Ago<br>6<br>0<br>6<br>4<br>5 |
|        |   |             |   | С   | attle                 | eFax Sl   | hipment   | s   |  |                               |   |                                     |                              |
|        | Jan   | Feb         | Mar   | Apr   | Мау                   | / Jun   |   | Jul | Aug  | Sep                           | Oct                                       | Nov                                 | Dec                          |
|        |   |             |   | Μ   | onth                  | ly Tota   | s (000 hd   | )   |  |                               |   |                                     |                              |
| 2013   |   | 538         | 568   | 541   | 614                   |   | 2012  |     |  | 533                           |   |                                     | 586                          |
| 2014   | 605   | 534         | 553   | 589   |                       |   | 2013  |     | 641  | 592                           | 597                                       | 516                                 | 596                          |
|        |   |             |   |   |                       |   | es (000 h   |     |  |                               |   |                                     |                              |
| 2013   |   | 128         | 135   | 123   | 139                   |   | 2012  |     |  | 140                           |   | 127                                 | 146                          |
| 2014   | 137   |             | 132   | 134   | 139                   |   | 2013  |     | 146  | 148                           | 130                                       | 129                                 | 142                          |
| 14%13  | 93  | 104         | 98  | 109   | 100                   |   | 13%12   |     | 102  | 106                           | 107                                       |                                     | 97                           |
| 14%5Yr | 101   | 96          | 103   | 105   | 99                    | 101   | 13%5Yr  | 107 | 97   | 105                           | 102                                       | 102                                 | 100                          |
|        |   |             |   | Сс  | attle                 | Fax Plo   | acemen  | ts  |  |                               |   |                                     |                              |
|        | Jan   | Feb         | Mar   | Apr   | May                   | Jun   |   | Jul | Aug  | Sep                           | Oct                                       | Nov                                 | Dec                          |
|        |   |             |   | M   | ontĥ                  | ly Tota   | s (000 hd   | )   | 5  |                               |   |                                     |                              |
| 2013   | 575   | 504         | 614   | 532   | 688                   | 523   | 2012  | 609 | 702  | 527                           | 605                                       | 535                                 | 580                          |
| 2014   | 605   | 529         | 635   | 542   | 643                   | 256   | 2013  | 599 | 576  | 576                           | 702                                       | 576                                 | 541                          |
|        |   |             |   | We  | ekly                  | Averag  | es (000 h   | d)  |  |                               |   |                                     |                              |
| 2013   |   | 120         | 146   | 121   | 156                   |   | 2012  |     | 153  | 151                           |   | 127                                 |                              |
| 2014   | 138   | 132         | 151   | 123   | 153                   |   | 2013  |     | 131  | 144                           | 153                                       | 144                                 | 129                          |
| 14%13  | 105   | 110         | 103   | 102   | 98                    |   | 13%12   | 94  | 86   | 95                            | 117                                       | 113                                 | 89                           |
| 14%5Yr | 107   | 99          | 108   | 107   | 102                   | 105   | 13%5Yr  | 115 | 86   | 89                            | 99  | 105                                 | 101                          |



due to profitability. Softer beef demand is the norm, although expected high pork values due to PEDv will support strong prices for all proteins. Fed cattle prices are expected to stay historically strong, but drift lower with risk back into the low \$140's.

August-September: Projected fed cattle supplies will decline moving from summer to fall and beef production will continue to run well below year-ago levels. Continued lower non-fed slaughter levels will contribute to the production declines. Beef demand/ usage normally improves as the weather cools moving into the fall. Supply/demand fundamentals suggest the fed market will rally into the fall and trade in the mid-to-upper \$140's. Kevin Good

#### Contract and Formula Cattle 13-Jun-2014

|            | Scheduled<br>in<br>June | Shipped<br>in<br>June | Scheduled<br>in<br>July | Scheduled<br>in<br>August |
|------------|-------------------------|-----------------------|-------------------------|---------------------------|
| Kansas     | 225,000                 | 111,000               | 215,000                 | 210,000                   |
| Texas      | 330,000                 | 148,000               | 310,000                 | 300,000                   |
| Colorado   | 80,000                  | 41,000                | 80,000                  | 80,000                    |
| Nebraska   | 200,000                 | 100,000               | 195,000                 | 180,000                   |
| Totals     | 835,000                 | 400,000               | 800,000                 | 770,000                   |
| Basis Bids | July                    | Augus                 | t Sep                   | tember                    |
| Steers     | \$1 under               | \$.50 under to        | even \$.50 to           | \$1.50 under              |
| Heifers    | \$1under                | \$.50 under to        | even \$.50 to           | \$1.50 under              |

### Firmer Cash Market Supports Beef

The Choice boxed beef cut-out price closed the week \$0.10 softer for Choice, with the Select cutout advancing \$1.71 for the week. Higher fed cattle prices over the past couple of weeks have resulted in sellers pricing product higher as



Beei

they attempt to maintain their positive margins.

Many beef purchasers have stayed open on some of their needs for June, believing that prices would drop and product would become more available. Some work still needs to be done for immediate needs as well as the 4<sup>th</sup> of July. Shorter bought buyers may be forced to cover at least a portion of their needs at higher prices.

**Next Week:** Asking prices will be higher due to the higher fed cattle market over the past two weeks. Production may be scaled back if buyer interest is limited at the higher ask. Look for a firmer cut-out as a result. Choice boxes are anticipated to sell from \$230 to \$234, Selects between \$223 and \$227. *Duane Leng* 

### Fed Cattle Prices 13-Jun-2014

|      | Live<br>Steers | Hot-Wgt<br>Prices | Live<br>Heifers | Hot-Wgt<br>Prices |        | Contract<br>Formula |
|------|----------------|-------------------|-----------------|-------------------|--------|---------------------|
| PANH | 148            | N.T.              | 148             | N.T.              | 77,000 | 98%                 |
| KS   | 148            | N.T.              | 148             | 233               | 72,000 | 83%                 |
| NE   | 148-150        | 235-239           | 148-150         | 235-239           | 78,000 | 40%                 |
| CO*  | 150            | N.T.              | 150             | N.T.              | 26,000 | 81%                 |
| CB   | 148-150        | 235-238           | 148-150         | 235-238           | 23,000 | 0%                  |
| PNW* | N.T            | N.T.              | N.T             | N.T.              | 0      | 0%                  |
| SW   | N.T            | N.T.              | N.T             | N.T.              | 0      | 0%                  |

Price ranges reflect the last best test for average choice to high quality cattle. \*Includes all reported Canadian Imports

# 214 Day Revalor®-XS vs. Revalor-IS Re-implanted with Revalor-S

### Trial protocol consisted of:

- Idaho trial location
- 2,147 head of cattle, 28 pens of about 77 head per pen
- Two implant treatments:
  - Revalor®-XS (trenbolone acetate and estradiol) on day 1
  - Revalor-IS on day 1 and Revalor-S re-implanted on day 140
- No vaccine boosters were given
- All cattle were weighed at 70 day, 140 day and 174 day intervals

### Summary

Groups implanted with Revalor-XS and Revalor-IS followed by a re-implant of Revalor-S did not differ for any measurements of growth performance over the 214-day feeding period."There were no differences between Revalor-XS and Revelor-IS/Revalor-S for any carcass traits measured.

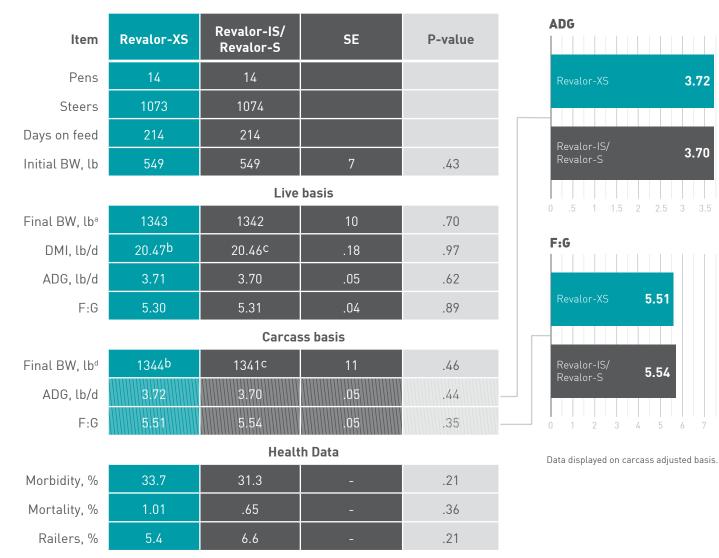


 
 Table 1. Performance of steers implanted with Revalor-IS on day 1 followed by Revalor-S on day 140 compared to steers implanted with Revalor-XS.

<sup>a</sup> 4% pencil shrink was applied to full weight; <sup>b,c</sup> Treatments means are significantly different (P<.05).</li>
 <sup>d</sup> Final adjusted shrunk weight adjusted to an average overall dressing percent of trial.



# Table 2. Carcass characteristics of steersimplanted with either Revalor-IS on day 1followed by Revalor-S on day 140 comparedto steers implanted with Revalor-XS.

### Table 3. Interim growth performance by steer calves implanted with Revalor-IS followed by Revalor-S on day 140 or with Revalor-XS on day 1 only.

| Item                           | Revalor-XS | Revalor-IS/<br>Revalor-200 | SE             | P-value  | Item            | Revalor-XS        | Revalor-IS/<br>Revalor-IS/S | SE       | P-value |
|--------------------------------|------------|----------------------------|----------------|----------|-----------------|-------------------|-----------------------------|----------|---------|
| Pens                           | 14         | 14                         |                |          |                 |                   | Day 1                       | to 69    |         |
| Steers                         | 1073       | 1074                       |                |          | DMI, lb/d       | 16.52             | 16.45                       | .33      | .78     |
| Hot carcass weight, lb         | 852a       | 850b                       | 7              | .48      | ADG, lb/d       | 3.95              | 3.95                        | .05      | .95     |
| Dressing percent               | 63.4       | 63.3                       | .10            | .33      | Feed efficiency | 4.19              | 4.17                        | .07      | .54     |
| REA, in <sup>2</sup>           | 13.92      | 13.84                      | .26            | .35      |                 |                   | Day 70                      | to 139   |         |
| REA/100 lb carcass weight      | 1.63       | 1.63                       | .02            | .63      | DMI, lb/d       | 21.72             | 21.54                       | .29      | .54     |
| Marbling score <sup>c</sup>    | 452        | 455                        | 8              | .38      | ADG, lb/d       | 4.05 <sup>c</sup> | 3.83b                       | .05      | .001    |
| Rib fat, in                    | .56ab      | .56ab                      | .03            | .89      | F:G             | 5.36 <sup>a</sup> | 5.62 <sup>b</sup>           | .06      | .02     |
| KPH, %                         | 3.00       | 3.00                       | .09            | .51      | Day 140 to 174  |                   |                             |          |         |
| Empty body fat, % <sup>d</sup> | 29.6       | 29.7                       | .40            | .86      | DMI, lb/d       | 21.76             | 21.33                       | .25      | .19     |
|                                | USDA Q     | luality Grade, a           | s a percentage | of total | ADG, lb/d       | 3.90a             | 4.07b                       | .04      | .01     |
| Avg.+High Choice               | 22.5       | 25.4                       | -              | .14      | F:G             | 5.59 <sup>a</sup> | 5.24 <sup>b</sup>           | .08      | .01     |
| Total Choice and Prime         | 71.5       | 72.8                       | -              | .50      |                 |                   | Day 175                     | i to end |         |
| Select                         | 28.2       | 26.5                       |                | .37      | DMI, lb/d       | 22.80             | 23.04                       | .27      | .12     |
| Standard                       | .29        | .70                        | -              | .43      | ADG, lb/d       | 3.45              | 3.56                        | .09      | .28     |
|                                | USDA       | Yield Grade, as            | a percentage o | of total | F:G             | 6.64              | 6.50                        | .12      | .43     |
| YG 1                           | 6.6        | 7.2                        | -              | .58      |                 |                   | Day 1                       | to 214   |         |
| YG 2                           | 29.9       | 26.9                       | -              | .14      | DMI, lb/d       | 20.47             | 20.46                       | .18      | .97     |
| YG 3                           | 43.8       | 47.1                       | -              | .14      | ADG, lb/d       | 3.71              | 3.70                        | .05      | .62     |
| YG 4 and 5                     | 19.7ª      | 18.7 <sup>b</sup>          | -              | .63      | F:G             | 5.30              | 5.31                        | .04      | .89     |

<sup>a,b</sup> Treatments means are significantly different (P<.05).

<sup>c</sup> Slight = 300 to 390, Small = 400 to 490, etc.

<sup>d</sup> Calculated according to equations described by Guiroy et al. (2001; Journal of Animal Science 79:1983).

### Conclusion

Revalor-XS had equal growth performance and carcass characteristics when compared to a traditional implant/re-implant program of Revalor-IS/Revalor-S in steers fed for 214 days.

A withdrawal period has not been established for Revalor products in pre-ruminating calves. Do not use in calves to be processed for veal. For complete information, refer to product label.

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### Cattle<mark>Fax</mark>

# Rain and Supply

There are two feeder cattle and calf markets at this point in time, the spot/immediate delivery market and the late summer/fall delivery market. They are both on fire in terms of prices and they both have many of the same factors driving them, with the biggest being rain.

There has been adequate rain across many of the summer grazing regions the last 30 days enough in some regions, where ranchers are looking to take in more cattle to graze. This dynamic has led support to the 600-750 pound feeder market in the spot market as ranchers are buying some

| Feed  | ler Cattl | e and Calv | ves: Representa | tive Direct | Sales |
|-------|-----------|------------|-----------------|-------------|-------|
| Area  | # Hd.     | Wt.        | Breed Type      | Price       | Del.  |
| CENT  | RAL       |            | STEERS          |             |       |
| CO    | 900       | 875        | CH ENG X        | 197.70      | AUG   |
| CO    | 150       | 750        | CH ENG X-DEL    | 205.75      | AUG   |
| CO    | 650       | 600        | CH ENG X-DEL    | 207.00      | OCT   |
| CO    | 750       | 650        | CH ENG X-DEL    | 205.00      | OCT   |
| MT    | 400       | 655        | CH ENG X        | 218.35      | OCT   |
| MT    | 5100      | 935        | CH ENG X        | 192.85      | SEP   |
| NM    | 300       | 675        | CH ENG X        | 215.00      | OCT   |
| NM    | 400       | 785        | CH ENG X        | 201.70      | OCT   |
| SD    | 300       | 950        | CH ENG X        | 186.50      | SEP   |
| CENT  |           |            | HEIFERS         |             |       |
| CO    | 900       | 600        | CH ENG X-DEL    | 195.00      | OCT   |
| MT    | 1350      | 850        | CH ENG X        | 189.85      | SEP   |
| OK    | 1150      | 700        | CH ENG X        | 192.95      | AUG   |
| OK    | 900       | 700        | CH ENG X        | 196.65      | SEP   |
| OK    | 450       | 700        | CH ENG X        | 194.50      | OCT   |
| OK    | 450       | 700        | CH ENG X        | 194.50      | NOV   |
| WEST  |           |            | STEERS          |             |       |
| ID    | 170       | 650        | CH Eng/Exot X W |             | NOV   |
| ID    | 190       | 530        | CH Eng/Exot X W |             | DEC   |
| ID    | 170       | 610        | CH Eng/Exot X W | /nd 223.00  | NOV   |
| SOUT  |           |            | STEERS          |             |       |
| GA    | 100       | 775        | CH ENG X        | 193.90      | IMM   |
| SOUT  |           |            | HEIFERS         |             |       |
| GA    | 150       | 775        | CH ENG X        | 177.25      | IMM   |
|       | Live C    | attle Impo | orts, Year-to-D | ate Total   | S     |
|       |           | 31-May-14  | 4 14-YTD        | 13-Y1       | ٢D    |
| Cana  |           |            |                 |             |       |
| Feede | ers       | 4,607      | 213,902         | 147,8       | 81    |
| Slaug | hter      | 11,757     | 336,295         | 352,2       |       |
|       |           | 07-Jun-14  | 4 14-YTD        | 13-Y1       | D     |
| Mexic | :0        | 12,030     | 468,326         | 466,3       | 14    |

### **Feeder Cattle Outlook**

of those cattle and turning them out to grass. There is just enough competition for that weight of feeder cattle that it is impacting the heavier feeders as well. In most years, the overall lack of feeder cattle supply for t



market and this year is no exception. However, demand for cattle is increasing along with available grass supplies, which is having an even bigger influence on cattle values. The other two factors driving the spot feeder cattle market is declining corn values and sustained fed cattle values in the mid-\$140's.

The late summer/fall delivery yearling and calf market are following the lead of the spot market with some of the same factors driving the market. Deferred live cattle continue to trend higher and corn continues to trend lower. Concerns surrounding supply are magnified as supplies for fall delivery calves could shrink for the buyer going to the feedyard and/or grower/grazer sector as more heifers are retained for breeding purposes, which is a likely scenario due to the improved forage conditions. All of this points to a forward contract market that so far has been very well supported.

What does this mean for prices, at this point the trends are up. The spot market the CME feeder index is trading the mid-to-upper \$190's and the fall feeder cattle futures are trading on top of \$200/cwt. The CME index is on track to move toward those levels, unless corn has an unexpected turn higher. The fall delivery calf market is churning out 550 pound steer calves at a \$225-235/ cwt. price tag as well, basis the central plains. This market is more concerned about supply as demand is solid due to the very positive feeding margins.

Bottom Line: Feeder cattle and calf market is well supported through the summer and fall. *Michael Murphy* 

Feeder Cattle Prices Sponsored by:

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> 8-9 7-6 6-7 5-6

cn/c bul



### Feeder Cattle Price 13-Jun-2014

|        |         | 1163    | ιαι     | VUIL    |         | 31      |      |
|--------|---------|---------|---------|---------|---------|---------|------|
|        |         |         |         |         |         | WA/OR   |      |
|        | со      | MT/WY   | CA      | NV/UT   | AZ/NM   | /ID     |      |
| wts    | STE     | ER      |         |         |         |         | wts  |
| 9-10   | 177-181 | 170-182 | 169-174 | 169-174 | 168-175 | 168-175 | 9-1  |
| 8-9    | 188-192 | 182-193 | 180-185 | 180-185 | 179-185 | 179-186 | 8-9  |
| 7-8    | 200-205 | 195-207 | 194-200 | 193-200 | 193-200 | 192-200 | 7-8  |
| 6-7    | 224-231 | 220-232 | 218-227 | 217-227 | 216-228 | 216-227 | 6-7  |
| 5-6    | 244-254 | 240-256 | 234-245 | 234-245 | 232-252 | 233-246 | 5-6  |
| 4-5    | 264-276 | 260-278 | 252-264 | 252-265 | 250-270 | 250-266 | 4-5  |
|        | HEIF    | ER      |         |         |         |         |      |
| 8-9    | 174-178 | 171-180 | 170-175 | 170-176 | 168-174 | 169-177 | 8-9  |
| 7-8    | 186-190 | 182-192 | 183-189 | 183-189 | 180-188 | 181-190 | 7-8  |
| 6-7    | 201-208 | 198-210 | 201-210 | 201-211 | 193-208 | 200-212 | 6-7  |
| 5-6    | 214-224 | 212-226 | 216-227 | 216-227 | 212-225 | 214-228 | 5-6  |
| 4-5    | 226-238 | 225-240 | 233-245 | 232-245 | 228-243 | 230-245 | 4-5  |
|        | COM     | /S      |         |         |         |         |      |
| util   | 95-105  | 95-106  | 97-105  | 98-150  | 95-104  | 97-106  | util |
| cn/cut | 90-100  | 90-100  | 89-97   | 88-97   | 87-100  | 86-99   | cn/c |
| bulls  | 115-125 | 115-125 | 107-120 | 105-124 | 105-126 | 105-128 | bull |
|        |         |         |         |         |         |         |      |

West & Northwest

West — Feeder cattle prices were mostly \$5 to \$6 higher. Calf prices were mostly \$4 to \$9 higher. Slaughter cow values mostly \$2 higher. — Chad Spearman

|   | Cell  | uai |
|---|-------|-----|
| ) | ND/SD | NE  |

ТΧ

KS/MC

|   | _       |                  |           |           |         |         |
|---|---------|------------------|-----------|-----------|---------|---------|
|   | STEE    | ER               |           |           |         |         |
|   | 186-190 | 186-193          | 186-190   | 185-189   | 188-192 | 185-189 |
|   | 194-198 | 191-199          | 198-202   | 202-206   | 195-199 | 196-200 |
|   | 200-205 | 203-210          | 211-216   | 211-216   | 200-205 | 211-216 |
|   | 216-223 | 220-229          | 228-235   | 235-240   | 218-225 | 229-236 |
|   | 236-246 | 232-246          | 246-256   | 245-255   | 235-245 | 245-255 |
|   | 258-270 | 258-275          | 278-290   | 263-275   | 268-280 | 268-280 |
|   | HEIF    | ER               |           |           |         |         |
|   | 176-180 | 174-182          | 178-182   | 184-188   | 178-182 | 178-182 |
|   | 181-186 | 185-191          | 191-195   | 192-197   | 186-191 | 188-193 |
|   | 195-202 | 198-210          | 203-210   | 208-215   | 200-207 | 199-206 |
|   | 212-222 | 212-225          | 220-230   | 225-235   | 220-230 | 220-230 |
|   | 226-238 | 228-240          | 245-257   | 246-258   | 231-243 | 241-253 |
|   | COW     | S                |           |           |         |         |
|   | 98-108  | 101-108          | 96-106    | 96-106    | 105-113 | 95-105  |
| t | 97-103  | 94-106           | 94-100    | 92-100    | 95-103  | 92-100  |
|   | 118-128 | 119-128          | 115-122   | 122-130   | 123-131 | 111-121 |
|   | Centra  | <b>I —</b> All ( | classes ( | of cattle | e range | d from  |
|   |         |                  |           |           | igher.  |         |

**Central** — All classes of cattle ranged from steady to mostly sharply higher. Prices increased as much as \$10/cwt on all weight categories. Market cows were steady to \$3 higher. — Troy Applehans

|     |                  |          | 50u      | liica                       | ວເ                                       |                    |
|-----|------------------|----------|----------|-----------------------------|--|--------------------|
|     | AL               | AR       | FL       | GA                          | LA/MS                                    | KY/TN              |
| ts  | STEE             | R        |          |                             |  |                    |
| 10  | 164-168          | 166-170  | 158-162  | 162-166                     | 164-168                                  | 177-181            |
| .9  | 180-184          | 186-190  | 174-178  | 178-182                     | 180-184                                  | 184-188            |
| -8  | 189-194          | 197-202  | 185-190  | 188-193                     | 189-194                                  | 194-199            |
| 7   | 207-214          | 209-216  | 201-208  | 203-210                     | 207-214                                  | 213-220            |
| -6  | 220-230          | 224-234  | 215-225  | 217-227                     | 222-232                                  | 225-235            |
| -5  | 236-248          | 240-252  | 235-247  | 236-248                     | 234-236                                  | 238-250            |
|     | HEIF             | ER       |          |                             |  |                    |
| .9  | 167-171          | 169-173  | 161-165  | 165-169                     | 167-171                                  | 173-177            |
| -8  | 176-181          | 179-184  | 171-176  | 174-179                     | 176-181                                  | 182-187            |
| -7  | 188-195          | 188-195  | 183-190  | 185-192                     | 187-194                                  | 189-196            |
| 6   | 200-210          | 208-218  | 195-205  | 197-207                     | 197-207                                  | 207-217            |
| -5  | 216-228          | 223-235  | 214-226  | 215-227                     | 215-227                                  | 216-228            |
|     | COW              | S        |          |                             |  |                    |
| til | 102-108          | 94-104   | 96-106   | 97-107                      | 97-107                                   | 98-104             |
| cut | 95-100           | 90-100   | 94-100   | 95-101                      | 85-95                                    | 89-94              |
| lls | 122-127          | 115-125  | 116-123  | 117-124                     | 117-127                                  | 117-122            |
|     | higher<br>cwt or | . Prices | s increa | sed as<br>egories.<br>gher. | e were s<br>much c<br>. Marke<br>oy Appl | is \$10/<br>t cows |



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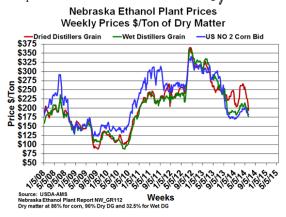
9110 East Nichols Avenue, Ste. 301 Englewood, Colorado 80112 1-800-825-7525

# **Lower Distillers Grain Prices**

Distillers grain prices have trended lower since the record highs set in summer 2012, despite the spike higher that occurred in April. Prices are already cheaper than year-ago levels, and this trend is expected to continue, which will be supportive to the livestock feeding sector.

DDG prices have continued to find support from historically high prices for protein feeds, such as soybean meal, since summer 2012. Prices for DDGs have remained quite competitive with soybean meal on a price per pound of protein basis since summer 2013. As a result, U.S. DDG exports rose to recordhigh levels, and many feedyards scaled back on their usage of DDGs – seeking out cheaper ration alternatives. However, this week Reuters reported that China, the largest importer of U.S. DDGs, has stopped issuing permits for U.S. DDG imports on concerns the product might contain an unapproved geneticallymodified organism (GMO). In April, U.S. DDG exports totaled 950 million metric tons, down from the record high set in March at 1.161 million metric tons.

Average ethanol production levels from April to June reached record-high levels. The combination of increased DDG production, faltering export demand from China, expectations for more ample soybean supplies and cheaper soybean meal prices should pressure on DDG prices in the months ahead. *Chad Spearman* 



### F.I. Slaughter Mix (000 head)

|            | Week Ending |        |         |      | Year To Date |       |         |  |
|------------|-------------|--------|---------|------|--------------|-------|---------|--|
|            | 31-May      | /-2014 | 01-Jun- | 2013 | 2014         | 2013  | Pct Chg |  |
| Total Sltr | 5           | 40     | 595     |      | 12635        | 13327 | DN 5.2  |  |
|            | Pct         | No     | Pct     | No   |              |       |         |  |
| Steers     | 56.3        | 304    | 52.4    | 312  | 6463         | 6561  | DN 1.5  |  |
| Heifers    | 25.4        | 137    | 27.7    | 165  | 3560         | 3836  | DN 7.2  |  |
| Cows       | 16.7        | 90     | 18.3    | 109  | 2388         | 2710  | DN 11.9 |  |
| Bulls      | 1.7         | 9      | 1.5     | 9    | 224          | 220   | UP 1.8  |  |

### Summary of Activity Sponsored by:



FULL VALUE BEEF

| Summary of Activity                            | This Week<br>13-Jun-14 | Last Week<br>6-Jun-14      | <b>Year Ago</b><br>14-Jun-13 |
|--|------------------------|----------------------------|------------------------------|
| CattleFax Data                                 |                        |                            |                              |
| Placements                                     | 102,649                | 152,902                    | 129,517                      |
| Shipments                                      | 126,358                | 173,305                    | 135,891                      |
| Avg In-Weights                                 | 746                    | 738                        | 729                          |
| USDA Sltr Wgts                                 | 1,301                  | 1,302                      | 1,301                        |
| USDA Str Carc Wgt*                             | 844                    | 843                        | 850                          |
| Days on Feed<br>Carryover Pct                  | 137<br>31              | 141<br>31                  | 133<br>32                    |
| Weekly Supply                                  | 370,900                | 409,100                    | 396,700                      |
| Percent Grade Choice & Hi                      |                        | 67.10                      | 65.88                        |
| Prime Grade Pct                                | 3.18                   | 3.49                       | 2.98                         |
| Choice Grade Pct                               | 65.18                  | 63.61                      | 62.90                        |
| Select Grade Pct                               | 27.34                  | 28.11                      | 29.38                        |
| Live Prices (\$/cwt)                           |                        |                            |                              |
| Slaughter Steers                               | 148.64                 | 145.55                     | 120.34                       |
| Steer Calf (450#)                              | 262.55                 | 252.32                     | 166.64                       |
| Steer Calf (550#)                              | 240.14                 | 233.58                     | 153.14                       |
| Yearling Steer (650#)<br>Yearling Steer (750#) | 222.61<br>202.11       | 216.68<br>196.62           | 144.43<br>135.82             |
| Yearling Steer (850#)                          | 190.93                 | 184.41                     | 129.43                       |
| Utility and Commercial Cow                     |                        | 100.64                     | 76.30                        |
| Canner and Cutter Cows                         | 96.49                  | 95.50                      | 72.05                        |
| Lean Hogs                                      | 113.71                 | 109.36                     | 100.56                       |
| Omaha Čorn (\$/bu)                             | 4.46                   | 4.48                       | 7.11                         |
| 12-City Broiler                                | 113.08                 | 115.89                     | 109.20                       |
| Dollar Index                                   | 80.68                  | 80.48                      | 80.92                        |
| Meat Prices (\$/cwt)                           |                        | 000 57                     | 000.00                       |
| Certified Angus Beef Cutour<br>Choice Cutout   | 230.89                 | 236.57<br>230.99           | 209.06<br>200.63             |
| Select Cutout                                  | 230.89                 | 230.99                     | 184.37                       |
| Choice/Select Price Spread                     |                        | 9.10                       | 16.26                        |
| Cow Cutout                                     | 198.36                 | 196.95                     | 157.60                       |
| Hide and Offal                                 | 15.70                  | 15.73                      | 14.49                        |
| Pork Cutout                                    | 123.45                 | 118.21                     | 101.01                       |
| Slaughter (000 hd) and M                       | eat Productio          | n (Mil Ibs)                |                              |
| Cattle   | 605.0                  | 614.0                      | 644.0                        |
| Hogs   | 1,915.0                | 1,930.0                    | 1,949.0                      |
| Total Red Meat Production                      | 894.8                  |                            | 911.0                        |
| Beef Production                                | 477.0<br>413.2         | 483.6<br>416.2             | 504.4                        |
| Pork Production<br>Poultry Production          | 413.2<br>N/A           |                            | 401.7<br>775.0               |
|  |                        | 6 STATE FED                | KS-TX-OK                     |
|  | FDR PRICE              | STR PRICE**                | FED STR**                    |
| Thu 06/12                                      | N/A                    | 146.85                     | 146.19                       |
| Wed 06/11                                      | 198.18                 |                            | 145.11                       |
| Tue 06/10                                      | 196.40                 | 145.56<br>145.56<br>145.56 | 145.11                       |
| Mon 06/09                                      | 196.09                 | 145.56                     | 145.11                       |
| Fri 06/06                                      | 195.71                 | 145.56                     | 145.11                       |
| * USDA steer carcass weights a                 |                        |                            |                              |
| ** 5-Day weighted average fed                  | steer price (CO,I      | A,KS,NE,TX,UK), (          | KS, TX, UK)                  |