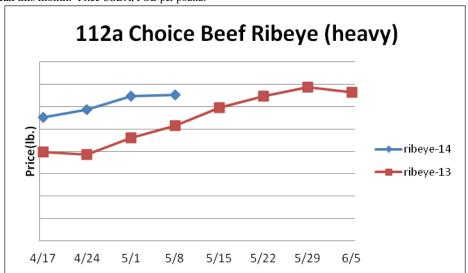
#### Beef, Veal and Lamb Report

**Beef, Veal & Lamb-** Beef production last week rose 3.9% and was just .5% less than the same week a year ago. Beef output is expected to remain limited due to the tight cattle supply situation but could trend closer to 2013 levels this summer than what was experienced during March. Beef production during March was 5% less than the prior year. Beef exports during March were 6.1% bigger than last year while beef imports were up 12.9%. The U.S. beef trade during the month was a net import of 43.8 million pounds or roughly 2.1% of output. If this net import trade trend continues in beef, it could limit the upside in the lean beef trim markets. Many beef steak cut and trim markets usually peak this month. Price USDA, FOB per pound.

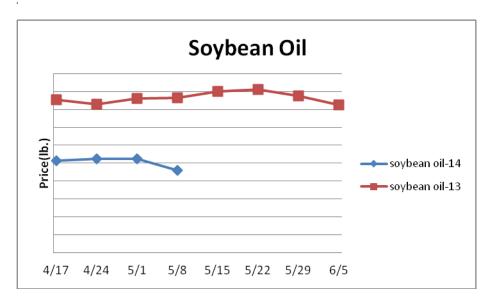


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T: G (1) (G( )	Market Trend	<u>Supplies</u>	Price vs. Last Year
Live Cattle (Steer)	Increasing	Good	Higher
Ground Beef 81/19	Decreasing	Good	Lower
Ground Chuck	Increasing	Good	Higher
109 Export Rib (choice)	Increasing	Good	Higher
109 Export Rib (prime)	Decreasing	Good	Higher
112a Ribeye (choice)	Increasing	Good	Higher
112a Ribeye (prime)	Increasing	Good	Higher
116 Chuck (choice)	Decreasing	Good	Higher
120 Brisket (choice)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel.)	Decreasing	Good	Higher
167a Knckle, Trimmed (choice)	Decreasing	Good	Higher
168 Inside Round (choice)	Decreasing	Good	Higher
174 Short Loin (choice 0x1)	Increasing	Good	Lower
174 Short Loin (prime 2x3)	Decreasing	Good	Higher
180 1x1 Strip (choice)	Decreasing	Good	Higher
180 1x1 Strip (prime)	Steady	Good	Higher
180 0x1 Strip (choice)	Decreasing	Good	Lower
184 Top Butt, boneless (choice)	Increasing	Good	Higher
184 Top Butt, boneless (prime)	Decreasing	Good	Higher
185a Sirloin Flap (choice)	Decreasing	Good	Higher
185c Loin, Tri-Tip (choice)	Decreasing	Good	Higher
189a Tender (select, 5 lb & up)	Decreasing	Good	Higher
189a Tender (choice, 5 lb &up)	Decreasing	Good	Higher
189a Tender (prime, heavy)	Decreasing	Good	Higher
193 Flank Steak (choice)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Higher
65% Trimmings	Decreasing	Good	Higher
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Decreasing	Good	Higher
90% Trimmings	Increasing	Good	Higher
90% Imported Beef (frozen)	Increasing	Good	Higher
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Veal Rack (Hotel 7 rib)	Increasing	Good	Higher
Veal Top Round (cap off)	Increasing	Good	Higher

### **Oil and Grains Report**

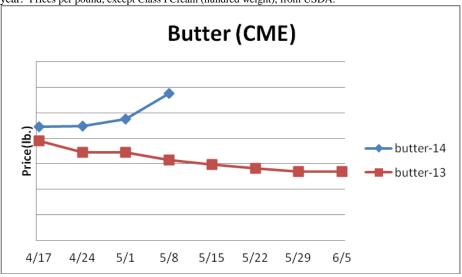
Oil & Grains & Misc.- The U.S. winter wheat crop continues to struggle with temperatures in Kansas reaching 102 degrees this week. The wheat markets could remain firm. Prices USDA, FOB.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Soybeans	Decreasing	Good	Higher
Crude Soybean Oil	Decreasing	Good	Lower
Soymeal	Decreasing	Good	Higher
Corn	Decreasing	Good	Lower
Crude Corn Oil	Steady	Good	Lower
Distillers Grain, Dry	Decreasing	Good	Lower
Crude Palm Oil	Decreasing	Good	Higher
Hard Red Winter Wheat	Increasing	Good	Higher
Dark Northern Spring Wheat	Increasing	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Lower
Durum Wheat	Increasing	Good	Lower

### **Dairy Report**

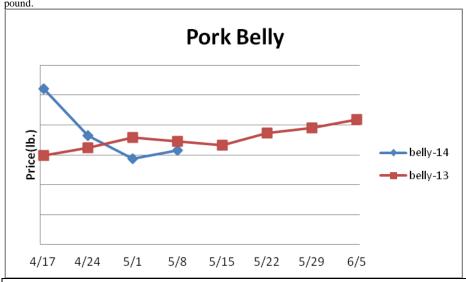
**Dairy**- The butter market is firming due to limited supplies. Some panic butter buying has occurred during the last week also helping pressure the market upward. Butter prices have now climbed to levels where export demand is fading which suggests a top is near. U.S. butter exports during March were a record large. The CME cheese markets continue to trend downward. However, the lower CME cheese prices may encourage better export demand which could limit the downside market risk in the near term. U.S. cheese exports in March were 37% larger than the prior year. Prices per pound, except Class I Cream (hundred weight), from USDA.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Cheese Barrels- CME	Decreasing	Good	Higher
Cheese 40 lb Blocks- CME	Decreasing	Good	Higher
American Cheese	Decreasing	Good	Higher
Cheddar Cheese	Decreasing	Good	Lower
Mozzarella Cheese	Decreasing	Good	Higher
Provolone Cheese	Decreasing	Good	Higher
Parmesan Cheese	Decreasing	Good	Higher
<b>Butter- One lb Solids</b>	Increasing	Good	Higher
Nonfat Dry Milk	Decreasing	Good	Higher
Whey, Dry	Increasing	Good	Higher
Class I Milk Base	Steady	Good	Higher
Class II Cream (Heavy Cream)	Increasing	Good	Higher
Class III Milk- CME	Decreasing	Good	Higher
Class IV Milk- CME	Decreasing	Good	Higher

### **Pork Report**

Pork - Pork output last week rose 1.3% and was .7% larger than the same week a year ago. Hog supplies are expected to be better than initially anticipated during the next few weeks but are projected to tighten considerably in June due to PEDv. This could be especially supportive of the pork markets during the next several months. U.S. pork exports in March were 27% bigger than last year and the second most for the month on record. Prices USDA, FOB per



	Market Trend	<b>Supplies</b>	Price vs. Last Year
Live Hogs	Increasing	Good	Higher
Belly (bacon)	Increasing	Good	Lower
Spare Rib (4.25 & down)	Decreasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone-in)	Decreasing	Good	Higher
Baby Back Rib (1.75 & up)	Increasing	Good	Higher
Tenderloin (1.25 lb)	Decreasing	Good	Higher
Boston Butt, untrimmed 4-8 lb.	Decreasing	Good	Higher
Picnic, untrimmed	Increasing	Good	Higher
SS Picnic, smoker trim boxed	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Decreasing	Good	Higher

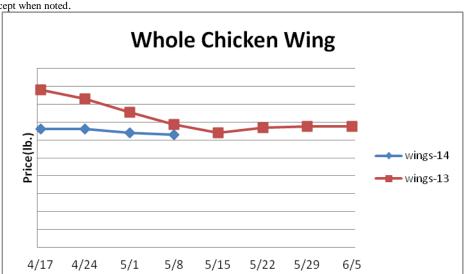
# **Canned Tomato Report**

**Tomato Products, Canned** – The March tomato for canning inventory was 13% less than last year and the smallest for the month in the last five years. The canned tomato markets could be firm into the summer. Prices per case (6/10) FOB, unless noted from ARA.

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Whole Peeled Standard	Steady	Good	Same
Diced, Fancy	Steady	Good	Same
Ketchup, 33%	Steady	Good	Same
<b>Tomato Paste- Ind.</b>	Steady	Good	Same

#### **Poultry Report**

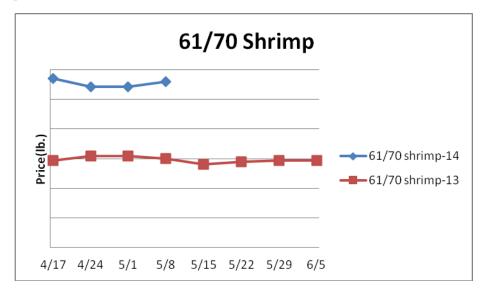
**Poultry**- Chicken output for the week ending April 27th was 1.1% larger than a year ago. Good chicken producer margins are expected to influence better chicken production gains versus 2013 in the coming months. The USDA is forecasting chicken output this summer to be 1.5% larger than the previous year but this could be understated. The chicken wing markets have softened as of late with the ARA weekly ARA Chicken Wing Index declining to a one month low. Typically, the chicken wing markets bottom soon before beginning an upward trek that carries into October. Last year the ARA Chicken Wing Index climbed 15% during the next ten weeks. U.S. chicken exports during March were 3.4% less than last year but the largest for any month since November. Prices USDA, FOB per pound except when noted.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Whole Chicken (2.5-3 lb-GA)	Increasing	Good	Higher
Chicken Wings, Whole	Decreasing	Good	Lower
Chicken Wings, Jumbo Cut	Decreasing	Good	Lower
Chicken Breast, Bone-In	Increasing	Good	Lower
Chicken Breast, Bnless Sknless	Increasing	Good	Lower
Chicken Tender (random)	Steady	Good	Higher
Chicken Tender (sized)	Steady	Good	Higher
Chicken Legs (whole)	Steady	Good	Lower
Chicken Leg Quarters	Steady	Good	Lower
Chicken Thighs, bone in	Decreasing	Good	Lower
Chicken Thighs, boneless	Increasing	Good	Lower
Large Eggs	Steady	Good	Higher
Medium Eggs	Steady	Good	Higher
Whole Eggs- Liq	Decreasing	Good	Higher
Egg Whites- Liq	Steady	Good	Higher
Egg Yolks- Liq	Steady	Good	Higher
Whole Turkey (8-16 lb)	Increasing	Good	Higher
Turkey Breast- Bnls/Sknls	Increasing	Good	Higher

#### **Seafood Report**

**Seafood** - Inflated prices are encouraging better shrimp trade. U.S. shrimp imports during March were 26% larger than a year ago and were the largest for the month in eight years. However, shrimp imports from the world's largest exporter Thailand were about half of the norm for March. Better world shrimp supplies could lead to lower shrimp prices. Prices for fresh product, unless noted, per pound from Fisheries Market News.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Salmon, Whole (10-12 lb)	n/a	Good	n/a
Catfish, Filets	n/a	Good	n/a
Trout, Drn. (8-14 oz)	n/a	Good	n/a
Shrimp (16-20 count)	Decreasing	Good	Higher
Shrimp (61-70 count)	Increasing	Good	Higher
Shrimp, Tiger (26-30 count)	Decreasing	Good	Higher
Snow Crab Legs (5-8 oz)	Decreasing	Good	Higher
Snow Crab Legs (8 oz up)	Decreasing	Good	Lower
Cod Tails, 3-7 oz. Frz.	Steady	Good	Lower
Cod Loins, 3-12 oz. Frz.	Steady	Good	Lower
Salmon Portions, 4-8 oz. Frz.	Steady	Good	Higher

#### Bean, Rice, Coffee and Sugar Report

	Market Trend	Supplies	Price vs. Last Year
Pinto Beans	Steady	Good	Lower
Black Beans	Steady	Good	Higher
Rice, Long Grain	Decreasing	Good	Lower
Coffee Beans	Decreasing	Good	Higher
Sugar	Increasing	Good	Higher
Honey	Steady	Good	Higher

## **Paper Product Report**

Wood Pulp (paper)	Market Trend	<b>Supplies</b>	Price vs. Last Year
NBSK- Paper napkin	Steady	Good	Higher
42 lb. Linerboard-corrugated box	Steady	Good	Lower
Plastic Resins (plastic, foam)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
PP-HIGP-heavy grade utensils	Decreasing	Good	Same
PE-LLD-can liners, film, bags	Steady	Good	Higher

### **Retail Price Change from Prior Month**

	<u>Mar-14</u>	Feb-14	<u>Jan-14</u>
Beef and Veal	Increasing	Increasing	Decreasing
Dairy	Increasing	Increasing	Increasing
Pork	Increasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Decreasing
Fresh Fish and Seafood	Decreasing	Increasing	Increasing
Fresh Fruits and Vegetables	Increasing	Increasing	Decreasing

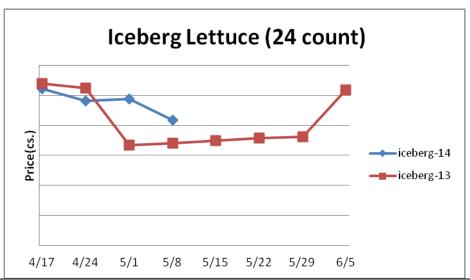
## **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables-**Weather has improved for the vegetable for processing planting regions of the US. The processed vegetable markets are likely to remain firm. Prices FOB per case from ARA.

<b>Canned 6/10</b>	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Corn, Fancy Whole Kernel	Steady	Good	Same
Green Beans, Fancy 4 sv	Steady	Good	Same
Green Peas, Fancy 4 sv/blend	Steady	Good	Same
<u>Frozen</u>			
Corn, Cob 96 count	Steady	Good	Same
Corn, Kernel 12/2.5 lb.	Steady	Good	Same
Green Beans, Cut 12/2 lb.	Steady	Good	Same
Green Peas, 12/2.5 lb.	Steady	Good	Same
Potatoes, FF Fancy, 6/5 lb.	Steady	Good	Same

#### **Produce Report**

**Produce-** Overall lettuce supplies remain adequate with iceberg lettuce shipments last week climbing 6%. However, better demand as May progresses could bring some support to lettuce prices. The five year average move for the iceberg lettuce market during the next four weeks is 13% higher. Florida tomato supplies have been ample as of late keeping a lid on tomato prices. History suggests that some modest firmness could develop in the tomato markets over the next few months. Lime demand is slowing but lime prices may remain well above 2013 levels through the spring. Prices USDA FOB shipping point unless noted (terminal).



	Market Trend	<b>Supplies</b>	Price vs. Last Year
Limes (150 count)	Decreasing	Good	Higher
Lemons (95 count)	Steady	Good	Higher
Lemons (200 count)	Steady	Good	Higher
Honeydew (6 ct.)	Decreasing	Good	Lower
Cantaloupe (15 count)	Decreasing	Good	Lower
Blueberries (12 count)	Increasing	Good	Higher
Strawberries (12 pints)	Increasing	Good	Higher
Avocados, Hass (48 count)	Decreasing	Good	Higher
Bananas (40 lb)-Term.	Increasing	Good	Higher
Pineapple (7 ct.)- Term.	Increasing	Good	Lower
Idaho Potato (60 count)	Increasing	Good	Higher
Idaho Potato (70 count)	Increasing	Good	Higher
Idaho Potato (70 count)-Term.	Increasing	Good	Higher
Idaho Potato (90 count)	Increasing	Good	Higher
Idaho Potato #2 (6 oz. min.)	Increasing	Good	Higher
Processing Potato (100 lb)	Steady	Good	Higher
Yellow Onions (50 lb)	Decreasing	Good	Lower
Yellow Onions (50 lb)-Term.	Decreasing	Good	Higher
Red Onions (25 lb)-Term.	Decreasing	Good	Lower
White Onions (50 lb)-Term.	Decreasing	Good	Lower
Tomatoes, (large- case)	Decreasing	Good	Lower
Tomatoes, (5x6, 25 lb.)-Term.	Decreasing	Good	Lower
Tomatoes, Vine Ripe, (4x5)	Decreasing	Good	Lower

Roma Tomatoes (large- case)	Decreasing	Good	Lower
Roma Tomatoes (xlarge- case)	Decreasing	Good	Lower
Green Peppers (large- case)	Steady	Good	Higher
Red Peppers (large- 15 lb. cs.)	Steady	Good	Same
Iceberg Lettuce (24 count)	Decreasing	Good	Higher
Iceberg Lettuce (24 cnt)-Term.	Decreasing	Good	Higher

# **Produce Report (continued)**

Leaf Lettuce (24 count)	Decreasing	Good	Higher
Romaine Lettuce (24 count)	Decreasing	Good	Higher
Mesculin Mix (3 lb)-Term.	Increasing	Good	Lower
Broccoli (14 cnt.)	Increasing	Good	Higher
Squash (case)	Increasing	Good	Higher
Zucchini (case)	Increasing	Good	Higher
Green Beans (bushel)	Decreasing	Good	Lower
Spinach, Flat 24's	Decreasing	Good	Lower
Mushrooms (large), Term.	Increasing	Good	Higher
Cucumbers, Bushel	Increasing	Good	Higher
Pickles (200-300 ct.)-Term.	Decreasing	Good	Lower
Asparagus (small)	Steady	Good	Lower
Freight (CA to City Avg.)	Increasing	Good	Higher