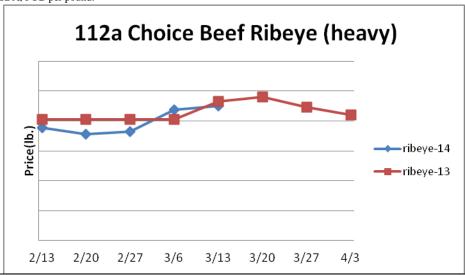
#### Beef, Veal and Lamb Report

**Beef, Veal & Lamb** Beef production last week declined 4.2% and was 7.5% less than the same week a year ago. Tight cattle supplies and herd rebuilding by beef and dairy farmers are anticipated to limit cattle and cow slaughter for the next several months. Strong ground beef demand is pressuring the grind and beef trim markets upward. Beef trim shipments last week, however, were some of their smallest for any non-holiday week in the last ten years. This suggests that a top may be near in the beef trim markets. Typically, however, the 90 percent and 50 percent domestic beef trim markets don't peak until May. Beef strips and top butts usually remain firm deep into the spring as well. Price USDA, FOB per pound.

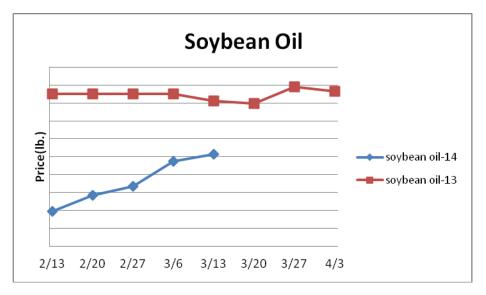


	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Decreasing	Good	Higher
Ground Beef 81/19	Decreasing	Good	Higher
<b>Ground Chuck</b>	Decreasing	Good	Higher
109 Export Rib (choice)	Increasing	Good	Higher
109 Export Rib (prime)	Increasing	Good	Higher
112a Ribeye (choice)	Increasing	Good	Lower
112a Ribeye (prime)	Increasing	Good	Higher
116 Chuck (choice)	Decreasing	Good	Higher
120 Brisket (choice)	Decreasing	Good	Higher
121c Outside Skirt (ch/sel.)	Increasing	Good	Higher
167a Knckle, Trimmed (choice)	Decreasing	Good	Higher
168 Inside Round (choice)	Increasing	Good	Higher
174 Short Loin (choice 0x1)	Increasing	Good	Higher
174 Short Loin (prime 2x3)	Decreasing	Good	Higher
180 1x1 Strip (choice)	Increasing	Good	Higher
180 1x1 Strip (prime)	Increasing	Good	Higher
180 0x1 Strip (choice)	Increasing	Good	Higher
184 Top Butt, boneless (choice)	Increasing	Good	Higher
184 Top Butt, boneless (prime)	Increasing	Good	Higher
185a Sirloin Flap (choice)	Increasing	Good	Higher
185c Loin, Tri-Tip (choice)	Increasing	Good	Higher
189a Tender (select, 5 lb & up)	Increasing	Good	Higher
189a Tender (choice, 5 lb &up)	Increasing	Good	Higher
189a Tender (prime, heavy)	Increasing	Good	Higher
193 Flank Steak (choice)	Increasing	Good	Higher
50% Trimmings	Increasing	Good	Higher
65% Trimmings	Increasing	Good	Higher
75% Trimmings	Decreasing	Good	Higher
85% Trimmings	Increasing	Good	Higher
90% Trimmings	Increasing	Good	Higher
90% Imported Beef (frozen)	Increasing	Good	Higher

Veal Rack (Hotel 7 rib)	Steady	Good	Higher	
Veal Top Round (cap off)	Steady	Good	Higher	

## Oil and Grains Report

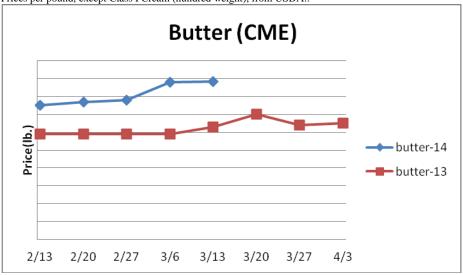
Oil & Grains- Oil, Grains, Misc.- .- The soybean oil market has firmed as of late due to rising world palm oil prices. Modestly lower soybean oil prices may occur for the near term. Prices USDA, FOB.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Soybeans	Decreasing	Good	Lower
Crude Soybean Oil	Increasing	Good	Lower
Soymeal	Decreasing	Good	Higher
Corn	Decreasing	Good	Lower
Crude Corn Oil	Increasing	Good	Lower
Distillers Grain, Dry	Increasing	Good	Lower
Crude Palm Oil	Increasing	Good	Higher
Hard Red Winter Wheat	Increasing	Good	Higher
Dark Northern Spring Wheat	Increasing	Good	Lower
High Fructose Corn Syrup	Decreasing	Good	Lower
Durum Wheat	Increasing	Good	Lower

### **Dairy Report**

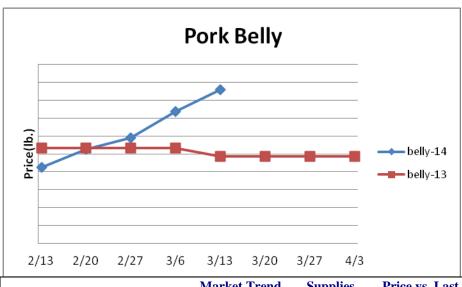
**Dairy** The cheese markets continue to trade at historically inflated levels. Cheese exports during January were 46% larger than the previous year and were a record. However, the rising domestic cheese prices are tempering existing cheese exports. Further, milk production is beginning to seasonally build. The downside price risk in the cheese markets from here is much greater than the upside. Butter exports during January were 136% bigger than 2013 and the fourth largest for any month on record. Solid butter exports may be supportive of butter prices through the spring. Prices per pound, except Class I Cream (hundred weight), from USDA..



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Cheese Barrels- CME	Increasing	Good	Higher
Cheese 40 lb Blocks- CME	Increasing	Good	Higher
American Cheese	Increasing	Good	Higher
Cheddar Cheese	Increasing	Good	Higher
Mozzarella Cheese	Increasing	Good	Higher
Provolone Cheese	Increasing	Good	Higher
Parmesan Cheese	Increasing	Good	Higher
<b>Butter- One lb Solids</b>	Increasing	Good	Higher
Nonfat Dry Milk	Increasing	Good	Higher
Whey, Dry	Increasing	Good	Higher
Class I Milk Base	Steady	Good	Higher
Class II Cream (Heavy Cream)	Increasing	Good	Higher
Class III Milk- CME	Increasing	Good	Higher
Class IV Milk- CME	Increasing	Good	Higher

## **Pork Report**

**Pork** - Pork production last week declined 3.8% and was 3.3% less than a year ago. Porcine Epidemic Diarrhea virus (PEDv) is limiting the existing hog supply. This may continue through the spring although heavier hog weights should temper some of the impact on overall pork output. The USDA is projecting Q2 pork production to be .2% larger than last year but private sources are indicating that output may even be less. Firm pork prices could persist. Prices USDA, FOB per pound.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Live Hogs	Increasing	Good	Higher
Belly (bacon)	Increasing	Good	Higher
Spare Rib (4.25 & down)	Increasing	Good	Higher
Ham (23-27 lb)	Increasing	Good	Higher
Loin (bone-in)	Increasing	Good	Higher
Baby Back Rib (1.75 & up)	Increasing	Good	Higher
Tenderloin (1.25 lb)	Increasing	Good	Higher
Boston Butt, untrimmed 4-8 lb.	Increasing	Good	Higher
Picnic, untrimmed	Increasing	Good	Higher
SS Picnic, smoker trim boxed	Increasing	Good	Higher
42% Trimmings	Increasing	Good	Higher
72% Trimmings	Increasing	Good	Higher

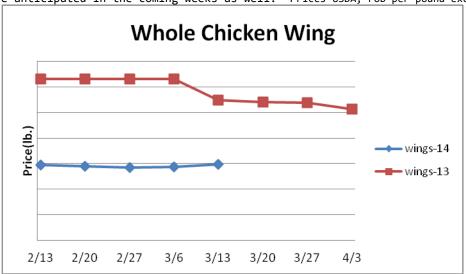
# **Canned Tomato Report**

**Tomato Products, Canned-** The canned tomato markets are firm. An 18% increase in raw product costs for canners with the upcoming crop is expected to lead to higher processed tomato prices. Prices per case (6/10) FOB, unless noted from ARA.

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Whole Peeled Standard	Steady	Good	Same
Diced, Fancy	Steady	Good	Same
Ketchup, 33%	Steady	Good	Same
Tomato Paste- Ind.	Steady	Good	Same

#### **Poultry Report**

**Poultry**-Chicken output for the week ending March 1 declined 1.9% but was 2.9% larger than last year. Disappointing winter margins for chicken producers have propelled them to slow output expansion. The six week moving average for chick placements is tracking .1% below last year suggesting much more disciplined chicken production growth this spring. This factor and inflated alternative protein prices including beef and pork appear to be starting to drive the chicken breast markets upward. The ARA daily Boneless Skinless Chicken Breast Index has risen 8.8% in the last week and further price increases are likely. Usually the boneless skinless chicken breast markets appreciate near 13% from now until peaking in mid-May. Higher dark meat chicken prices are anticipated in the coming weeks as well. Prices USDA, FOB per pound except when noted.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Whole Chicken (2.5-3 lb-GA)	Increasing	Good	Higher
Chicken Wings, Whole	Increasing	Good	Lower
Chicken Wings, Jumbo Cut	Increasing	Good	Lower
Chicken Breast, Bone-In	Increasing	Good	Lower
Chicken Breast, Bnless Sknless	Increasing	Good	Higher
Chicken Tender (random)	Increasing	Good	Higher
Chicken Tender (sized)	Decreasing	Good	Higher
Chicken Legs (whole)	Increasing	Good	Lower
Chicken Leg Quarters	Increasing	Good	Lower
Chicken Thighs, bone in	Decreasing	Good	Lower
Chicken Thighs, boneless	Decreasing	Good	Lower
Large Eggs	Decreasing	Good	Higher
Medium Eggs	Decreasing	Good	Higher
Whole Eggs- Liq	Decreasing	Good	Higher
Egg Whites- Liq	Steady	Good	Higher
Egg Yolks- Liq	Steady	Good	Lower
Whole Turkey (8-16 lb)	Increasing	Good	Higher
Turkey Breast- Bnls/Sknls	Increasing	Good	Higher

#### **Seafood Report**

**Seafood** - U.S. shrimp imports during January were 4.2% larger than the previous year however, disease challenges in Thailand, the world's largest shrimp exporter, continue to limit the overall supply. U.S. shrimp imports from Thailand during the month were down 43% from 2013 and the least for any month since July. Inflated shrimp prices may persist this spring. Prices for fresh product, unless noted, per pound from Fisheries Market News.



	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Salmon, Whole (10-12 lb)	n/a	Good	n/a
Catfish, Filets	n/a	Good	n/a
Trout, Drn. (8-14 oz)	n/a	Good	n/a
Shrimp (16-20 count)	Increasing	Good	Higher
Shrimp (61-70 count)	Increasing	Good	Higher
Shrimp, Tiger (26-30 count)	Decreasing	Good	Higher
Snow Crab Legs (5-8 oz)	Steady	Good	Lower
Snow Crab Legs (8 oz up)	Decreasing	Good	Higher
Cod Tails, 3-7 oz. Frz.	Steady	Good	Lower
Cod Loins, 3-12 oz. Frz.	Decreasing	Good	Lower
Salmon Portions, 4-8 oz. Frz.	Decreasing	Good	Higher

### Bean, Rice, Coffee and Sugar Report

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Pinto Beans	Decreasing	Good	Higher
Black Beans	Steady	Good	Same
Rice, Long Grain	Steady	Good	Higher
Coffee Beans	Increasing	Good	Higher
Sugar	Steady	Good	Higher
Honey	Steady	Good	Higher

## **Paper Product Report**

Wood Pulp (paper)	Market Trend	<b>Supplies</b>	Price vs. Last Year
NBSK- Paper napkin	Increasing	Good	Higher
42 lb. Linerboard-corrugated box	Increasing	Good	Higher
Plastic Resins (plastic, foam)			
PS-CHH-utensils, cups, to-go cont.	Increasing	Good	Higher
PP-HIGP-heavy grade utensils	Steady	Good	Lower
PE-LLD-can liners, film, bags	Steady	Good	Higher

## **Retail Price Change from Prior Month**

	<u>Jan-14</u>	<u>Dec-13</u>	<u>Nov-13</u>
Beef and Veal	Decreasing	Increasing	Increasing
Dairy	Increasing	Increasing	Increasing
Pork	Increasing	Decreasing	Decreasing
Chicken	Decreasing	Increasing	Decreasing
Fresh Fish and Seafood	Increasing	Decreasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Decreasing	Decreasing

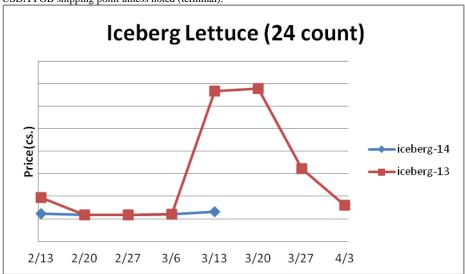
# **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables-** Vegetable plantings for vegetable processors this year may be limited due to acreage competition from the grain sector. Processed vegetable prices are firm. Prices FOB per case from ARA.

<b>Canned 6/10</b>	Market Trend	<b>Supplies</b>	Price vs. Last Year
Corn, Fancy Whole Kernel	Steady	Good	Same
Green Beans, Fancy 4 sv	Steady	Good	Same
Green Peas, Fancy 4 sv/blend	Steady	Good	Same
<u>Frozen</u>			
Corn, Cob 96 count	Steady	Good	Same
Corn, Kernel 12/2.5 lb.	Steady	Good	Same
Green Beans, Cut 12/2 lb.	Steady	Good	Same
Green Peas, 12/2.5 lb.	Steady	Good	Same
Potatoes, FF Fancy, 6/5 lb.	Steady	Good	Same

#### **Produce Report**

**Produce-** The avocado market remains firm. Adverse weather in California is expected to shorten the avocado harvest in the coming months which is anticipated to underpin avocado prices. Avocado case prices in the \$50's are likely later this year. The five year average move for the avocado market during the next fifteen weeks is an increase of 19%. Lettuce supplies remain adequate with historically low prices persevering. However, better lettuce demand is likely to occur in the coming weeks as the weather warms which could bring a modest lift to the lettuce markets. Prices USDA FOB shipping point unless noted (terminal).



	<b>Market Trend</b>	Supplies	Price vs. Last Year
Limes (150 count)	Increasing	Good	Higher
Lemons (95 count)	Steady	Good	Higher
Lemons (200 count)	Steady	Good	Higher
Honeydew (6 ct.)	Increasing	Good	Lower
Cantaloupe (15 count)	Decreasing	Good	Lower
Blueberries (12 count)	Increasing	Good	Higher
Strawberries (12 pints)	Decreasing	Good	Lower
Avocados, Hass (48 count)	Increasing	Good	Higher
Bananas (40 lb)-Term.	Increasing	Good	Higher
Pineapple (7 ct.)- Term.	Increasing	Good	Lower
Idaho Potato (60 count)	Increasing	Good	Higher
Idaho Potato (70 count)	Increasing	Good	Higher
Idaho Potato (70 count)-Term.	Increasing	Good	Higher
Idaho Potato (90 count)	Increasing	Good	Higher
Idaho Potato #2 (6 oz. min.)	Decreasing	Good	Higher
Processing Potato (100 lb)	Steady	Good	Higher
Yellow Onions (50 lb)	Increasing	Good	Higher
Yellow Onions (50 lb)-Term.	Increasing	Good	Higher
Red Onions (25 lb)-Term.	Increasing	Good	Lower
White Onions (50 lb)-Term.	Increasing	Good	Higher
Tomatoes, (large- case)	Steady	Good	Same
Tomatoes, (5x6, 25 lb.)-Term.	Decreasing	Good	Lower
Tomatoes, Vine Ripe, (4x5)	Decreasing	Good	Lower
Roma Tomatoes (large- case)	Steady	Good	Lower
Roma Tomatoes (xlarge- case)	Steady	Good	Lower
Green Peppers (large- case)	Decreasing	Good	Higher
Red Peppers (large- 15 lb. cs.)	Decreasing	Good	Lower

<b>Iceberg Lettuce (24 count)</b>	Increasing	Good	Lower	
Iceberg Lettuce (24 cnt)-Term.	Increasing	Good	Lower	

# **Produce Report (continued)**

Leaf Lettuce (24 count)	Decreasing	Good	Lower
Romaine Lettuce (24 count)	Decreasing	Good	Lower
Mesculin Mix (3 lb)-Term.	Increasing	Good	Higher
Broccoli (14 cnt.)	Increasing	Good	Higher
Squash (case)	Increasing	Good	Lower
Zucchini (case)	Steady	Good	Lower
Green Beans (bushel)	Increasing	Good	Lower
Spinach, Flat 24's	Increasing	Good	Lower
Mushrooms (large), Term.	Increasing	Good	Lower
Cucumbers, Bushel	Decreasing	Good	Lower
Pickles (200-300 ct.)-Term.	Increasing	Good	Lower
Asparagus (small)	Stead	Good	Lower
Freight (CA to City Avg.)	Increasing	Good	Higher