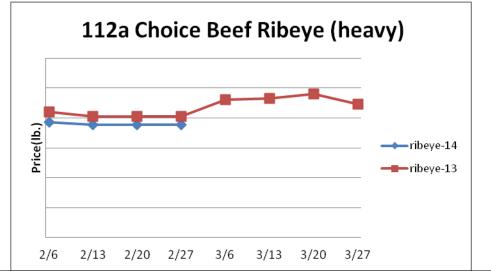
## **Beef, Veal and Lamb Report**

**Beef, Veal & Lamb** Beef production last week rose .3% but was 4.3% less than the same week a year ago. Beef output is projected to remain well below 2013 levels into the spring due to limited cattle supplies. The February 1 U.S. cattle on feed inventory was 2.8% smaller than last year. The March 1 near slaughter ready cattle herd is estimated to be down more than 6% versus the prior year. The 90% domestic beef trim market has set a new record high this week due to solid demand for the upcoming grilling season and reduced cow slaughter. Beef trim prices may remain firm in the near term. Typically the 90% beef trim market rises between \$.05 and \$.10 a pound during the next eight weeks. Price USDA, FOB per pound.



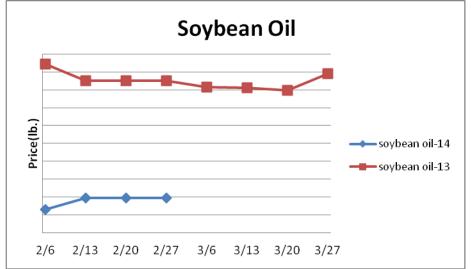
|                                 | Market Trend | <u>Supplies</u> | Price vs. Last Year |
|---------------------------------|--------------|-----------------|---------------------|
| Live Cattle (Steer)             | Increasing   | Good            | Higher              |
| Ground Beef 81/19               | Increasing   | Good            | Higher              |
| Ground Chuck                    | Decreasing   | Good            | Higher              |
| 109 Export Rib (choice)         | Increasing   | Good            | Higher              |
| 109 Export Rib (prime)          | Decreasing   | Good            | Higher              |
| 112a Ribeye (choice)            | Increasing   | Good            | Lower               |
| 112a Ribeye (prime)             | Increasing   | Good            | Higher              |
| 116 Chuck (choice)              | Increasing   | Good            | Higher              |
| 120 Brisket (choice)            | Increasing   | Good            | Higher              |
| 121c Outside Skirt (ch/sel.)    | Decreasing   | Good            | Lower               |
| 167a Knckle, Trimmed (choice)   | Increasing   | Good            | Higher              |
| 168 Inside Round (choice)       | Increasing   | Good            | Higher              |
| 174 Short Loin (choice 0x1)     | Increasing   | Good            | Lower               |
| 174 Short Loin (prime 2x3)      | Increasing   | Good            | Higher              |
| 180 1x1 Strip (choice)          | Decreasing   | Good            | Higher              |
| 180 1x1 Strip (prime)           | Increasing   | Good            | Lower               |
| 180 0x1 Strip (choice)          | Increasing   | Good            | Higher              |
| 184 Top Butt, boneless (choice) | Increasing   | Good            | Lower               |
| 184 Top Butt, boneless (prime)  | Increasing   | Good            | Lower               |
| 185a Sirloin Flap (choice)      | Increasing   | Good            | Higher              |
| 185c Loin, Tri-Tip (choice)     | Increasing   | Good            | Higher              |
| 189a Tender (select, 5 lb & up) | Increasing   | Good            | Higher              |
| 189a Tender (choice, 5 lb &up)  | Increasing   | Good            | Higher              |
| 189a Tender (prime, heavy)      | Increasing   | Good            | Higher              |
| 193 Flank Steak (choice)        | Increasing   | Good            | Higher              |
| 50% Trimmings                   | Increasing   | Good            | Higher              |
| 65% Trimmings                   | Increasing   | Good            | Higher              |
| 75% Trimmings                   | Decreasing   | Good            | Higher              |
| 85% Trimmings                   | Increasing   | Good            | Higher              |
| 90% Trimmings                   | Increasing   | Good            | Higher              |
| 90% Imported Beef (frozen)      | Increasing   | Good            | Lower               |

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| Veal Rack (Hotel 7 rib)  | Increasing | Good | Higher |
|--------------------------|------------|------|--------|
| Veal Top Round (cap off) | Increasing | Good | Higher |

#### **Oil and Grains Report**

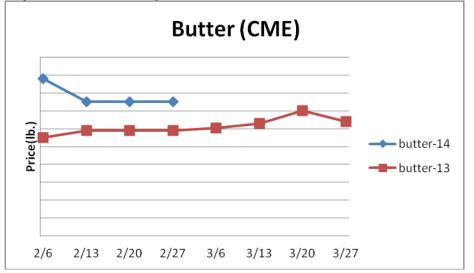
**Oil & Grains- Oil, Grains, Misc.-** The soybean and soybean meal markets remain elevated due to tight U.S. supplies. However, modestly lower soybean and soybean meal prices may be impending. Prices USDA, FOB.



|                            | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|----------------------------|--------------|-----------------|---------------------|
| Soybeans                   | Increasing   | Good            | Lower               |
| Crude Soybean Oil          | Increasing   | Good            | Lower               |
| Soymeal                    | Increasing   | Good            | Higher              |
| Corn                       | Increasing   | Good            | Lower               |
| Crude Corn Oil             | Increasing   | Good            | Lower               |
| Distillers Grain, Dry      | Increasing   | Good            | Lower               |
| Crude Palm Oil             | Increasing   | Good            | Higher              |
| Hard Red Winter Wheat      | Increasing   | Good            | Lower               |
| Dark Northern Spring Wheat | Increasing   | Good            | Lower               |
| High Fructose Corn Syrup   | Increasing   | Good            | Lower               |
| Durum Wheat                | Increasing   | Good            | Lower               |

### **Dairy Report**

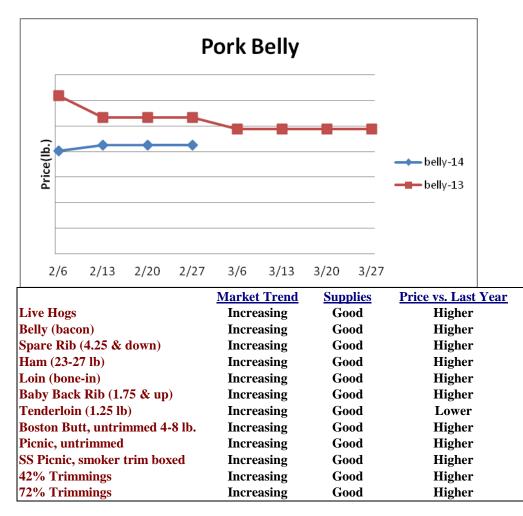
**Dairy** - U.S. milk output during January was .9% larger than last year due to a 1% rise in milk per cow yields and a .1% smaller milk cow herd. Strong margins for milk farmers have been fueling expansion plans. Milk farmers added a net 7,000 head to the herd during January marking the largest monthly build in over a year. Eventually expanding milk production should weigh on domestic dairy prices. The CME cheese markets are firming. Cheese prices may remain above 2013 levels into the spring. The butter market has risen in March each of the last seven years. Prices per pound, except Class I Cream (hundred weight), from USDA..



|                              | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------------------|--------------|-----------------|---------------------|
| Cheese Barrels- CME          | Increasing   | Good            | Higher              |
| Cheese 40 lb Blocks- CME     | Increasing   | Good            | Higher              |
| American Cheese              | Decreasing   | Good            | Higher              |
| Cheddar Cheese               | Increasing   | Good            | Higher              |
| Mozzarella Cheese            | Increasing   | Good            | Higher              |
| Provolone Cheese             | Increasing   | Good            | Higher              |
| Parmesan Cheese              | Increasing   | Good            | Higher              |
| Butter- One lb Solids        | Increasing   | Good            | Higher              |
| Nonfat Dry Milk              | Increasing   | Good            | Higher              |
| Whey, Dry                    | Increasing   | Good            | Higher              |
| Class I Milk Base            | Increasing   | Good            | Higher              |
| Class II Cream (Heavy Cream) | Decreasing   | Good            | Higher              |
| Class III Milk- CME          | Increasing   | Good            | Higher              |
| Class IV Milk- CME           | Decreasing   | Good            | Higher              |

#### **Pork Report**

**Pork-** - Pork output last week increased .9% and was 5.9% larger than the same week a year ago. Hog weights have been averaging 3% above 2013 so far this year which is contributing to pork output gains. Pork production is anticipated to trend much closer to year ago levels in the coming months due in part to PEDv. This should be supportive of the pork markets. January 31 total pork holdings were 3% larger than last year with pork belly stocks up 137%. Prices USDA, FOB per pound.



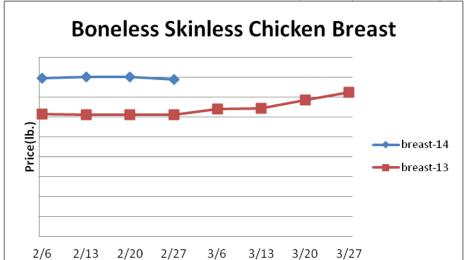
## **Canned Tomato Report**

**Tomato Products, Canned-**Inflated raw product costs for canners are expected to endure in the coming months. The canned tomato markets are likely to remain firm. Prices per case (6/10) FOB, unless noted from ARA.

|                       | Market Trend | <b>Supplies</b> | <u>Price vs. Last Year</u> |
|-----------------------|--------------|-----------------|----------------------------|
| Whole Peeled Standard | Steady       | Good            | Same                       |
| Diced, Fancy          | Steady       | Good            | Same                       |
| Ketchup, 33%          | Steady       | Good            | Same                       |
| Tomato Paste- Ind.    | Steady       | Good            | Same                       |

### **Poultry Report**

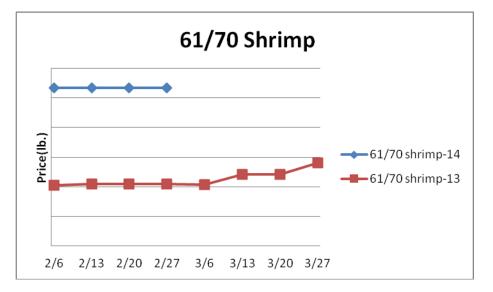
Poultry- Chicken output for the week ending February 15th was 1.3% less than the same week a year ago. 2014 chicken production to date is estimated to be down 1.1% from the previous year. The USDA is forecasting chicken output during the spring to track 3.8% above 2013. However, if chicken breast and leg quarter prices are unable to firm soon causing chicken producers margins to improve, than any pending chicken production expansion may be less than the USDA expects. The downside price risk in the chicken breast markets from here is likely only modest. Seasonally improving demand, expensive beef markets and potentially tempered chicken output expansion could all be supportive of the chicken breast markets in the coming months. Chicken wing prices may continue lower. Prices USDA, FOB except per pound when noted.



|                                | Market Trend | <b>Supplies</b> | <u>Price vs. Last Year</u> |
|--------------------------------|--------------|-----------------|----------------------------|
| Whole Chicken (2.5-3 lb-GA)    | Steady       | Good            | Higher                     |
| Chicken Wings, Whole           | Decreasing   | Good            | Lower                      |
| Chicken Wings, Jumbo Cut       | Decreasing   | Good            | Lower                      |
| Chicken Breast, Bone-In        | Decreasing   | Good            | Lower                      |
| Chicken Breast, Bnless Sknless | Decreasing   | Good            | Higher                     |
| Chicken Tender (random)        | Steady       | Good            | Higher                     |
| Chicken Tender (sized)         | Steady       | Good            | Higher                     |
| Chicken Legs (whole)           | Increasing   | Good            | Lower                      |
| Chicken Leg Quarters           | Steady       | Good            | Lower                      |
| Chicken Thighs, bone in        | Increasing   | Good            | Lower                      |
| Chicken Thighs, boneless       | Increasing   | Good            | Lower                      |
| Large Eggs                     | Increasing   | Good            | Higher                     |
| Medium Eggs                    | Increasing   | Good            | Higher                     |
| Whole Eggs- Liq                | Increasing   | Good            | Higher                     |
| Egg Whites- Liq                | Steady       | Good            | Higher                     |
| Egg Yolks- Liq                 | Steady       | Good            | Lower                      |
| Whole Turkey (8-16 lb)         | Increasing   | Good            | Higher                     |
| Turkey Breast- Bnls/Sknls      | Increasing   | Good            | Higher                     |

### **Seafood Report**

**Seafood** - January U.S. Gulf of Mexico shrimp landings were 22% less than last year and 21% smaller than the five year average for the month. Domestic shrimp prices will continue to be driven by imports as roughly 90% of the shrimp consumed in the U.S. is from abroad. Tempered imports and relatively inflated shrimp prices are expected this spring. Prices for fresh product, unless noted, per pound from Fisheries Market News.



|                               | <b>Market Trend</b> | <b>Supplies</b> | Price vs. Last Year |
|-------------------------------|---------------------|-----------------|---------------------|
| Salmon, Whole (10-12 lb)      | n/a                 | Good            | n/a                 |
| Catfish, Filets               | n/a                 | Good            | n/a                 |
| Trout, Drn. (8-14 oz)         | n/a                 | Good            | n/a                 |
| Shrimp (16-20 count)          | Decreasing          | Good            | Higher              |
| Shrimp (61-70 count)          | Increasing          | Good            | Higher              |
| Shrimp, Tiger (26-30 count)   | Decreasing          | Good            | Higher              |
| Snow Crab Legs (5-8 oz)       | Steady              | Good            | Lower               |
| Snow Crab Legs (8 oz up)      | Steady              | Good            | Higher              |
| Cod Tails, 3-7 oz. Frz.       | Steady              | Good            | Lower               |
| Cod Loins, 3-12 oz. Frz.      | Steady              | Good            | Lower               |
| Salmon Portions, 4-8 oz. Frz. | Steady              | Good            | Higher              |

#### **Bean, Rice, Coffee and Sugar Report**

|                  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------|--------------|-----------------|---------------------|
| Pinto Beans      | Decreasing   | Good            | Higher              |
| Black Beans      | Steady       | Good            | Same                |
| Rice, Long Grain | Decreasing   | Good            | Higher              |
| Coffee Beans     | Increasing   | Good            | Higher              |
| Sugar            | Increasing   | Good            | Higher              |
| Honey            | Steady       | Good            | Higher              |

#### **Paper Product Report**

| Wood Pulp (paper)  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|--|--------------|-----------------|---------------------|
| NBSK- Paper napkin   | Increasing   | Good            | Higher              |
| 42 lb. Linerboard-corrugated box<br>Plastic Resins (plastic, foam) | Decreasing   | Good            | Higher              |
| PS-CHH-utensils, cups, to-go cont.                                 | Steady       | Good            | Higher              |
| <b>PP-HIGP-</b> heavy grade utensils                               | Steady       | Good            | Higher              |
| PE-LLD-can liners, film, bags                                      | Steady       | Good            | Higher              |

#### **Retail Price Change from Prior Month**

|                             | <u>Jan-14</u> | Dec-13     | <u>Nov-13</u> |
|-----------------------------|---------------|------------|---------------|
| Beef and Veal               | Decreasing    | Increasing | Increasing    |
| Dairy                       | Increasing    | Increasing | Increasing    |
| Pork                        | Increasing    | Decreasing | Decreasing    |
| Chicken                     | Decreasing    | Increasing | Decreasing    |
| Fresh Fish and Seafood      | Increasing    | Decreasing | Increasing    |
| Fresh Fruits and Vegetables | Decreasing    | Decreasing | Decreasing    |

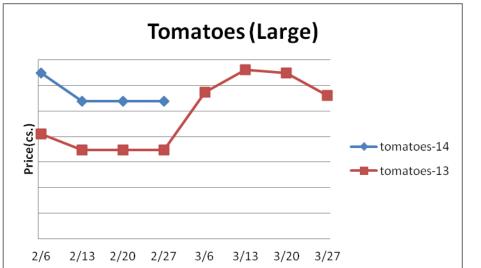
# **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables** - January 31st frozen green bean (30%) and green pea (2%) stocks were both less than last year. The downside price risk in the processed vegetable markets this spring may be nominal. Prices per case (6/10) FOB, unless noted from ARA.

| Canned 6/10                  | Market Trend | <b>Supplies</b> | Price vs. Last Year |
|------------------------------|--------------|-----------------|---------------------|
| Corn, Fancy Whole Kernel     | Steady       | Good            | Same                |
| Green Beans, Fancy 4 sv      | Steady       | Good            | Same                |
| Green Peas, Fancy 4 sv/blend | Steady       | Good            | Same                |
| Frozen                       |              |                 |                     |
| Corn, Cob 96 count           | Steady       | Good            | Same                |
| Corn, Kernel 12/2.5 lb.      | Steady       | Good            | Same                |
| Green Beans, Cut 12/2 lb.    | Steady       | Good            | Same                |
| Green Peas, 12/2.5 lb.       | Steady       | Good            | Same                |
| Potatoes, FF Fancy, 6/5 lb.  | Steady       | Good            | Same                |

#### **Produce Report**

**Produce-** Lettuce prices remain ample due to nearly ideal growing conditions and poor demand. The cold winter continues to dampen produce demand. Relatively inexpensive lettuce prices are expected to persevere during the next few weeks. That being said, the downside price risk in lettuce from here is almost certainly nominal as growers are starting to leave suspect quality product in the fields. The tomato markets have softened some due in part to a better eastern harvest. Lackluster demand may put further downward pressure on the tomato markets in the near term. Prices USDA FOB shipping point unless noted (terminal).



Limes (150 count) Lemons (95 count) Lemons (200 count) Honeydew (6 ct.) **Cantaloupe** (15 count) **Blueberries (12 count)** Strawberries (12 pints) Avocados, Hass (48 count) Bananas (40 lb)-Term. Pineapple (7 ct.)- Term. Idaho Potato (60 count) Idaho Potato (70 count) Idaho Potato (70 count)-Term. Idaho Potato (90 count) Idaho Potato #2 (6 oz. min.) **Processing Potato (100 lb)** Yellow Onions (50 lb) Yellow Onions (50 lb)-Term. Red Onions (25 lb)-Term. White Onions (50 lb)-Term. **Tomatoes**, (large- case) Tomatoes, (5x6, 25 lb.)-Term. Tomatoes, Vine Ripe, (4x5) **Roma Tomatoes (large- case)** Roma Tomatoes (xlarge- case) **Green Peppers (large- case)** 

| Market Trend | <b>Supplies</b> | <u>Price vs. Last Year</u> |
|--------------|-----------------|----------------------------|
| Increasing   | Good            | Higher                     |
| Steady       | Good            | Higher                     |
| Steady       | Good            | Higher                     |
| Decreasing   | Good            | Higher                     |
| Steady       | Good            | Lower                      |
| Decreasing   | Good            | Higher                     |
| Steady       | Good            | Lower                      |
| Increasing   | Good            | Higher                     |
| Decreasing   | Good            | Lower                      |
| Decreasing   | Good            | Lower                      |
| Increasing   | Good            | Higher                     |
| Steady       | Good            | Higher                     |
| Decreasing   | Good            | Higher                     |
| Steady       | Good            | Higher                     |
| Decreasing   | Good            | Higher                     |
| Steady       | Good            | Higher                     |
| Increasing   | Good            | Higher                     |
| Increasing   | Good            | Lower                      |
| Increasing   | Good            | Lower                      |
| Increasing   | Good            | Lower                      |
| Steady       | Good            | Lower                      |
| Decreasing   | Good            | Higher                     |
| Decreasing   | Good            | Lower                      |
| Decreasing   | Good            | Lower                      |
| Decreasing   | Good            | Lower                      |
| Increasing   | Good            | Higher                     |
|              |                 |                            |

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| Red Peppers (large- 15 lb. cs.) | Increasing | Good | Higher |
|---------------------------------|------------|------|--------|
| Iceberg Lettuce (24 count)      | Increasing | Good | Lower  |
| Iceberg Lettuce (24 cnt)-Term.  | Decreasing | Good | Lower  |

## **Produce Report (continued)**

| Leaf Lettuce (24 count)     | Increasing | Good | Lower  |
|-----------------------------|------------|------|--------|
| Romaine Lettuce (24 count)  | Decreasing | Good | Lower  |
| Mesculin Mix (3 lb)-Term.   | Decreasing | Good | Lower  |
| Broccoli (14 cnt.)          | Decreasing | Good | Lower  |
| Squash (case)               | Decreasing | Good | Lower  |
| Zucchini (case)             | Decreasing | Good | Lower  |
| Green Beans (bushel)        | Decreasing | Good | Lower  |
| Spinach, Flat 24's          | Decreasing | Good | Lower  |
| Mushrooms (large), Term.    | Decreasing | Good | Higher |
| Cucumbers, Bushel           | Increasing | Good | Lower  |
| Pickles (200-300 ct.)-Term. | Decreasing | Good | Higher |
| Asparagus (small)           | Decreasing | Good | Lower  |
| Freight (CA to City Avg.)   | Increasing | Good | Higher |