MARKETS

PRODUCE

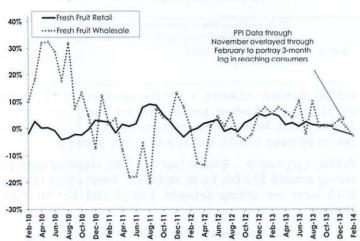
Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

FRESH FRUIT

(Source: Food Institute analysis of Bureau of Labor Statistics data)



USDA NEWS...

USDA plans to purchase up to \$126.4 million worth of fruit and vegetable products to distribute to needy families. The products include tart cherries, processed apples, cranberries, fresh tomatoes, wild blueberries and raisins. This purchase will expand efforts to provide support to low-income families in need of emergency food assistance (Jan. 6). In 2013, USDA purchased a total of \$311.34 million of product for these programs.

SELECTED U.S. IMPORTS OF FRESH FRUITS. IAN 1 - NOV 30 2013

(Source: Bureau of Census) % Cha Commodity (1,000) Last Yr. 397,759 1,087,605 Apples Avocados, Hass Cantaloupes Cultivated Blueberries 830,135 19.9% 185,464 Grapefruit Kiwi Fruit 6 690 254 0% -24.9% 84.533 Lemons 64,320 Mand., Sats., Clem., Will 76,469 Melons, NESOI Nectarines 272.183 42,612 Oranges, NESOI 299,980 319,999 Peaches Pineapples 1.935.349 3.4% Raspherries 59 642 16.7% 169,290 284,494

Strawberries

146.6% Pineapple had the highest volume in the fresh fruit category, while grapefruits saw the largest increase in volume compared to 2012.

75,494

WASHINGTON APPLES AND CALIFORNIA CITRUS -

Progress is being made in negotiations to reopen China's market for Washington apples and California citrus since the U.S. stopped shipping there after the country expressed concern that U.S. agricultural diseases may affect its orchards, reported The Produce News (Dec. 31).

CALIFORNIA FREEZES - It's been one month since the freezing temperatures hit California oranges, mandarins and lemons and Inspectors are still working to assess damage. Farmers stated damage varies significantly, with some fruit groves suffering badly while others had little or no damage, reported CALIFORNIA FARM BUREAU FEDERATION (Jan. 8). "Each shipper is coming up with their own estimates, but some are seeing 30% to 50% losses," stated Alyssa Houtby, director of public affairs at Exeter-based CALIFORNIA CITRUS MUTUAL, reported The Packer (Jan. 2).

FLORIDA STRAWBERRIES - Florida strawberry growers still anticipate a good year, despite weather and disease problems

					But national filter intended to the con-y
Commodity	Source	Movement	Trading	Prices	Details
Avocados	Mexico Crossing Thru Texas District	Same	Fairly active	•	Cartons 2 layer Hass 32s \$31.25-\$32.25, 36s \$32.25-\$33.25, 40s mostly \$32.25, 48s \$30.25-\$32.25, 60s mostly \$24.25, 70s mostly \$20.25, 84s mostly \$16.25.
Cucumbers	Mexico Crossing Thru Nogales, AZ	•	Moderate	Medium, 36s and pickles higher; Persian lower; others unchanged	1 1/9 bushel cartons medium mostly \$12.00-\$12.95, fair quality mostly \$9.95-\$10.95, ordinary quality mostly \$7.95-\$8.95; small mostly \$7.95-\$9.00; large mostly \$8.95-\$10.00. Cartons 24s mostly \$4.95-\$5.95, 36s mostly \$6.95-\$7.00. 1 1/9 bushel crates pickles 200-300s and 300-400s \$12.95-\$14.35, 150-200s \$10.95-\$12.35. GREENHOUSE cartons film-wrapped long seedless 12s mostly \$7.95-\$8.00; 22-lb. cartons Persian small and small-medium mostly \$16.95-\$18.00. Quality and condition variable.
Lettuce, Romaine	Western Arizona	Same	Hearts active, 24s fairly active	•	Cartons 24s mostly \$7.35-\$8.65; Hearts 12-3 count packages mostly \$11.45-\$12.85, film lined 48s mostly \$12.4.\$14.05. Quality variable.

Commodity	Source	Movement	Trading	Prices	Details
Mangoes	Ecuador and Peru	•	Slow	Same	PORTS OF ENTRY SOUTH FLORIDA. Flat one layer Kent 7-8s mostly \$5.00-\$5.50, 9s \$5.00-\$5.50, 10s mostly \$4.50-\$5.00, 12s \$4.00-\$4.50. Tommy Atkins 7-8s \$5.00-\$6.00, 9s \$5.00-\$5.50, 10s mostly 4.50, 12s mostly \$3.50-\$4.00.
Strawberries	Oxnard, CA District	•	Active	Same	Flats 12 1-pint baskets medium-large \$22.00-\$24.00. Flats 8 1-lb. containers with lids large \$18.00-\$20.00, medium-large \$16.00. ORGANIC: Flats 8 1-lb. containers with lids medium-large mostly \$38.00-\$40.00.
Tomatoes	Central and South Florida		Moderate	Same	25-lb. cartons loose mature sreens 85% U.S. one or better 5x6 size \$7.95, 6x6 size mostly\$ 6.95, 6x7 size mostly \$5.95. Quality generally good.

hampering production at the start of the 2013-14 strawberry season. Florida provides most of the nation's domestically grown strawberries during the winter months from more than 10,000 acres of fields, reported *The Lakeland Ledger* (Jan. 2).

BUTTERNUT SQUASH - CENTRAL AMERICAN PRODUCE received its first shipment of **MAYAN PRIDE** butternut squash from its farms in Guatemala. Shipments of spaghetti squash will start arriving in the U.S. by Jan. 7, reported *The Produce News* (Jan. 2).

GOURMET TRADING RELOCATES - GOURMET TRADING CO. relocated its headquarters and warehouse to a site in Redondo Beach, CA. The company will provide customers fresh blueberries and green, white and purple asparagus with expanded loading capacity from the 53,000-sq. ft. facility, reported *The Packer* (Jan. 3).

LOUISIANA CITRUS - The freeze on Jan. 7 had Louisiana citrus farmers picking as much fruit as possible. Most citrus farmers already picked the majority of their satsumas and navel oranges for the season, but many scrambled to grab the remainder of the fruit, which makes up the majority of Louisiana's citrus crop, reported *BayouBuzz* (Jan. 7).

FLORIDA ORANGES – Orange groves in Florida escaped cold weather damage overnight as frigid air set records across the Midwest. The coldest spots in Florida citrus groves were near freezing, but oranges aren't damaged unless temperatures are below 28 degrees for several hours, reported the *Bradenton Herald* (Jan. 8).

CANNED VEGETABLES

Analyst: Joe DeSarno

201-791-5570 ext. 227

joe.desarno@foodinstitute.com

BEETS, SLICED - Private label 24/300 cases of sliced canned beets are selling around \$12.00, f.o.b. Midwest. Foodservice 6/10 cases are being seen at \$21.00 and up due to several processors using allocation, f.o.b. Midwest. Foodservice pickled beets are around \$24.50.

CARROTS - Private label cases of canned 24/300 cases of sliced carrots are selling around \$12.00, f.o.b. Midwest. Foodservice 6/10 cases of sliced or diced are selling between \$18.50 and \$19.50, f.o.b. Midwest.

CORN, WHOLE KERNEL - Private label prices of canned 24/300 cases of whole kernel corn are being seen around \$12.00, f.o.b. Midwest. Foodservice cases of 6/10 sizes are selling between \$20.50 and \$22.50, f.o.b. Midwest.

CORN, CREAMED - Private label 24/300 creamed corn are selling around \$12.00, f.o.b. Midwest. Foodservice cases of 6/10 sizes are selling between \$20.50 and \$21.50, f.o.b. Midwest.

SELECTED CANNED/GLASS VEGETABLE IMPORTS JANUARY 1 - NOVEMBER 30, 2013

Pounds % Cha Dollars % Chg. (\$1,000) (1,000)Last Yr. Last Yr. Mush., NESOI, Under 225g 26,177 -73 0% \$8 774 6.761 Mush., NESOI, Over 225a 26.664 -20.7% \$27.646 -14.9% 2,401 \$2,511 -84.1% China -85.8% Potatoes 60,484 \$77,601 34.413 -7 9% \$61.054 A 991 Mexico 2.0% Peas 25,418 4.6% \$19,887 Ecuador 8,434 38.4% \$4.883 38.8% Beans, Shelled 71,251 9.8% \$41,111 Canada 19,624 28.3% \$10.792 26.1% Beans, Not Shelled 24,794 21.1% \$13,910 8.2% Canada 9,994 87.1% \$3,475 60.4% 21,927 -12.9% \$31,150 5.5% Asparagus 21,290 \$30,404 -12.5% Sweet Corn 16.682 -25.6% \$7,592 -17.3% Thailand 10,621 -44.9% \$4,661 -39.0% -73.9% 7,582 \$3,049 -26.7% Sauerkraut -72.8% Poland 1.820 -93.0% \$738 **Bamboo Shoots** 52,589 6.7% \$22,706 -3.4% China 44,590 11.1% \$16,489 -1.8% 39,924 \$31,581 -7.3% **Pimentos** -12.7% 21,532 -18.5% \$15,072 -18.8% Artichokes 60,974 -10.4% \$71,207 -17.9% 32,065 -6.7% \$38,359 -15.0% Mixed Vegetables 20,383 -0.2% \$35,584 -4.1% Greece 9,292 -30.4% \$3,166 -29.1% Carrots Onlons 18,707 10.6% \$25,283 16.0% Waterchestnuts, Sliced 14.9% 29.9% 8.078 \$3,316 \$296 Waterchestnuts, Whole 17,446 \$12,282 -9.2% -1.5% Chickpeas (Garbanzos) 25.954 \$25,031

Canned Vegetable import volume declined a modest 8.2%, when compared with the first 11 months of 2012; unshelled Canadian bean volume increased 87.1%, when compared with the same period in 2012.

534.894

GREEN BEANS - Private label pricing for 24/300 Fancy Cut 4s and French-cut is between \$11.75 and \$12.00, f.o.b. Midwest. For 6/10 cases, fancy cut 4s are selling between \$19.50 and \$20.50, f.o.b. Midwest.

MIXED VEGETABLES - Private label prices of canned 24/300 mixed vegetables are around \$12.50, f.o.b. Midwest. Prices

for foodservice 6/10 cases of mixed vegetables are between \$22.00 and \$24.00, f.o.b. Midwest.

MUSHROOMS - Domestic cans of mushroom pieces and stems in 68-oz. 6/10 cases are around \$40.00 to \$45.00, f.o.b. California, while imports are between \$38.00 and \$40.00.

PEAS - Private label 24/300 cases of fancy canned peas are selling between \$12.50 and \$13.00, f.o.b. Midwest. Prices for foodservice 6/10 cases of canned peas are between \$26.50 and \$27.50, f.o.b. Midwest.

PEAS AND CARROTS - Private label cases of 24/300 cases of canned peas and carrots are selling between \$15.00 and \$16.00, f.o.b. Midwest. Foodservice sizes are around \$22.00, f.o.b. Midwest.

POTATOES – Retail sizes of whole canned potatoes are selling between \$12.00 and \$13.00, f.o.b. Midwest, while sliced and diced are around \$12.00. Foodservice sizes of sliced and diced potatoes are between \$20.50 and \$21.50, while 90-110 whole are between \$28.00 and \$29.50, f.o.b. Midwest.

PUMPKIN - Private label 24/300 cases of canned pumpkin are between \$15.00-15.25, f.o.b. Midwest. Foodservice 6/10 cases are around \$33.00.

SAUERKRAUT - Private label 24/300 cases of sauerkraut are priced between \$12.75 and \$13.00, f.o.b. Midwest. Foodservice 6/10 cases are around \$21.75, f.o.b. Midwest.

SPINACH - Retail 24/300 chopped and whole spinach are selling between \$11.00 and \$11.25, f.o.b. Midwest. Foodservice 6/10 cases of chopped spinach are between \$18.50 and \$19.50, f.o.b. Midwest.

DRY-PACK BEANS – Retail 24/300 sizes of beans such as black-eyed, pinto and kidney are around \$12.00, with refried beans being around the \$12.25 mark, f.o.b. Midwest. The 6/10 sizes of dark red kidney beans are between \$19.50 and \$20.50 while garbanzos are between \$18.50 and \$19.50, f.o.b. Midwest.

TOMATO PRODUCTS

Analyst: Joe DeSarno

201-791-5570 ext. 227

joe.desarno@foodinstitute.com

PTAB REPORT...

The **PROCESSING TOMATO ADVISORY BOARD** (PTAB) reported that the final loads have been delivered to the processors. While the USDA will release the official final report later in January, PTAB reported the final 2013 tonnage to be 12,113,017. This is well below the USDA's Jan. 2013 estimate of 13-million tons.

CANNED TOMATOES - Foodservice 6/10 standard whole peeled canned tomatoes are between \$15.25 and \$16.00, while choice 6/10 cans are between \$15.75 and \$16.50, f.o.b. Midwest.

Retail 24/300 size of whole tomatoes are selling between \$10.75 and \$11.25, while 12/2.5 cans are selling between \$9.00 and \$9.50, f.o.b. Midwest.

CANNED TOMATO IMPORTS MARKETING YEAR 2013/14 JUNE 1 - NOVEMBER 30

(Source: Bureau of Census)

	Pounds (1,000)	% Chg. Last Yr.	Dollars (\$1,000)	% Chg. Last Yr.
Containers 1.4 kg	or more			
Israel	31	412.2%	\$37	117.6%
Canada	2.890	102.1%	\$1,153	104.1%
Italy	4,569	38.5%	\$2,130	63.0%
Turkey	3,142	110.4%	\$1,079	496.1%
TOTAL	11,069	43.4%	\$4,303	34.7%
Containers less the	an 1.4 kg	200		
Canada	2,382	-42.7%	\$614	-53.2%
Mexico	1,529	-25.0%	\$722	11.8%
Italy	1,815	116.9%	\$730	151.7%
TOTAL	7,224	-17.3%	\$2,465	-16.8%
Other Canned Tor	natoes	CT WILL BOOK		
Italy	71	-62.5%	\$118	-56.6%
Canada	287	-64.5%	\$141	-57.9%
TOTAL	1,909	24.6%	\$1,053	11.0%
GRAND TOTAL	20,203	12.3%	\$7,821	10.1%

Canned tomato import volume rose 12.3%, when compared with the first five months of the 2012/13 marketing year, with most of the increase attributed to increased imports of larger foodservice containers.

SAUCE - Foodservice 6/10 canned tomato sauce is selling between \$16.00 and \$16.50, f.o.b. Midwest. Retail 48/8-oz. sizes are selling between \$10.00 and \$11.00, f.o.b. Midwest.

PASTE - Retail size of canned tomato paste, 48-pack of 6 oz., is selling between \$17.50 and \$18.50, f.o.b. Midwest. Foodservice sized cans of tomato paste, 6/10, is selling between \$22.50 and \$24.00, f.o.b. California.

Hot break 31% NTSS (Brix) paste in 300-gal. bins are between 42 and 44 cents per pound. Product in 55-gal. drums are between 45 and 48 cents, f.o.b. California.

PUREE - Foodservice 6/10 canned tomato puree is selling between \$15.00 and \$16.00, f.o.b. California and a Midwest source is seeing their product mostly around \$17.50.

TOMATO JUICE – Foodservice 12/46-oz. juice is selling around \$14.50, f.o.b. Midwest.

DICED TOMATOES – Foodservice sizes of diced tomatoes are between \$16.50 and \$17.50, f.o.b. Midwest. Retail 24/300 size of diced tomatoes are selling between \$10.75 and \$11.25, while 12/2.5 cans are selling between \$9.00 and \$9.50, f.o.b. Midwest.

Fifty-five-gal. drums are selling between 19 and 21 cents per pound and 300-gal.bins are between 17 and 19 cents per pound, both f.o.b. California.

STEWED - Foodservice 6/10 stewed tomatoes are selling between \$19.25 and \$20.00, f.o.b. Midwest. Retail size 24/300 stewed tomatoes are selling between \$11.00 to \$11.50, while 12/2.5 sizes are selling for between \$9.50 and \$10.00, f.o.b. Midwest.

PIZZA SAUCE - Foodservice 6/10 pizza sauce is selling

JAN. 13, 2014 firePort

around \$17.50, f.o.b. Midwest. Retail 24/300 size pizza sauce is selling around \$10.00, f.o.b. Mid-Atlantic.

KETCHUP - Foodservice 6/10 Fancy ketchup is between \$18.00 and \$18.75, f.o.b. Midwest. A 16-pack case of 24-oz. size ketchup is selling between \$11.00 and \$11.50, f.o.b. Midwest.

TOMATO PRODUCT IMPORTS MARKETING YEAR 2013/14 JUNE 1 - NOVEMBER 30

(Source: Bureau of Census)

	Pounds (1,000)	% Chg. Last Yr.	Dollars (\$1,000)	% Chg. Last Yr.
Sauce. Conto	ainers 1.4 kg	or more	3.0	
Canada	1.717	8.0%	\$1,615	-2.2%
Mexico	520	10.9%	\$279	22.9%
TOTAL	3,448	4.0%	\$3,230	-5.2%
Sauce Conto	ainers less the	an 1.4 ka		
Mexico	11,484	-3.5%	\$6,449	4.1%
Dom. Rep.	3,534	12.2%	\$1,245	13.9%
TOTAL	17,732	-4.3%	\$10,847	-0.4%
Tomato-Base	d Prep. For S	auce less the	n 1.4 kg	
Italy	33,889	-13.9%	\$8,704	-11.0%
Canada	217	-10.6%	\$229	0.0%
TOTAL	35,720	-12.9%	\$10,276	-6.5%
Tomato-Base	d Prep. For S	auce, NESOI		
Italy	79,211	11.4%	\$28,447	20.8%
Canada	853	-25.3%	\$913	-1.8%
TOTAL	83,461	10.3%	\$30,574	18.0%
Ketchup				
Canada	29,307	23.6%	\$16,715	-19.9%
TOTAL	30,521	22.3%	\$17,485	-19.2%
Tomato Pure	e. Containers	1.4 kg or mo	ore	
Chile	250	0.4%	\$85	136.1%
TOTAL	398	-68.6%	\$145	-67.6%
Tomato Pure	e. Containers	less than 1.4	ka	
Italy	2.896	24.0%	\$1,382	29.2%
TOTAL	2,954	23.2%	\$1,405	26.2%
Paste, Contai	iners 1.4 kg c	or more		
China	833	-11.9%	\$364	1.7%
Chile	128		\$102	***
TOTAL	1,409	-31.9%	\$1,245	3.4%
Paste, Conta	iners less tha	n 1.4 kg		
Italy	941	100.6%	\$707	44.0%
TOTAL	2,826	2.1%	\$1,741	-6.0%

Total ketchup import volume increased 22.3% when compared with the first five months of the 2012/13 marketing year, while volume dropped 19.2%, indicating lower prices.

FROZEN VEGETABLES

Analyst: Joe DeSarno

201-791-5570 ext. 227

joe.desarno@foodinstitute.com

BROCCOLI - Twenty-pound cases of frozen broccoli cuts are selling around 78 cents per pound, with most product falling slightly under that amount, f.o.b. Midwest.

BRUSSELS SPROUTS - Foodservice 12/2.5-lb. cases of frozen Brussels sprouts are selling around \$1.00 per pound, f.o.b. East Coast.

CAULIFLOWER - Foodservice sizes of domestic cauliflower florets are selling between 90 and 95 cents per pound, f.o.b. Northwest, with a Midwest source seeing 95 cents per pound.

CARROTS - Retail 12/16-oz. size of sliced carrots can be found around \$8.50, f.o.b. Midwest. Foodservice 12/2.5-lb. diced and sliced carrots are in the mid-60s, with 20-lb. sliced and diced being seen in the low-60s, f.o.b. Midwest. Some totes are being seen in the mid-30s, f.o.b. Northwest.

COLLARDS - Domestic IQF collard greens have been stable around 72 cents per pound for foodservice sizes, f.o.b. East Coast.

CORN - Cut corn in 12/16-oz. packs are priced around \$9.50 to \$10.00, f.o.b. Midwest. Product in 12/2.5-lb. cases are being seen around 76 cents per pound, f.o.b. Midwest. Twenty-pound cartons are between around 72 cents, while 1,600-lb. totes are in the mid- to high-50s, f.o.b. Midwest.

SELECTED FROZEN VEGETABLE IMPORTS JANUARY 1 - NOVEMBER 30, 2013

	2,123,624	2.5%	\$1,019,015	4.3%
Beans, Prepared	9,871	0.1%	\$6,479	-4.8%
Bamboo Shoots	2,884	-3.6%	\$2,146	9.6%
Frozen Potatoes Canada	233,617 226,015	42.4% 48.8%	\$106,878 \$102,843	31.9% 35.9%
Canada	1,352,910	4.2%	\$606,455	6.3%
Mexico French Fries	83,301 1,376,942	12.6% 1.8%	\$51,886 \$615,218	16.3% 4.8%
Mixed Vegetables	156,012	3.3%	\$93,790	4.8%
Mexico	48,914	3.4%	\$23,731	5.2%
Cauliflower	60,336	-1.9%	\$28,026	0.1%
Broccoli Spears Guatemala	30,547 9,055	-45.6% -70.4%	\$16,374 \$4,065	-36.0% -67.4%
Peru	8,296	17.7%	\$8,971	-7.5%
Asparagus	12,211	-4.0%	\$12,560	-13.8%
Guatemala	15,376	-22.9%	\$5,086	-17.3%
Belgium Okra	23,074 19,541	-3.8% -22.3%	\$9,875 \$7,075	-3.0% -19.3%
Brussels Sprouts	31,564	-13.9%	\$14,303	-14.9%
Netherlands	30,446	-12.2%	\$13,630	-14.4%
Mushrooms	33,237	-15.2%	\$17,735	-17.2%
Sweet Corn Canada	42,783 32,271	-0.5% -2.6%	\$24,724 \$17,298	- 4.2 % -6.6%
Canada	27,216	-1.7%	\$16,052	-9.5%
Cut Green Beans	30,501	-12.6%	\$17,440	-14.9%
Whole Green Beans China	38,841 8,077	-4.4% -20.7%	\$30,098 \$5,080	16.6% -26.9%
Canada	17,610	51.3%	\$11,425	50.0%
Peas	44,740	5.7%	\$26,171	12.5%
Item	(1,000)	Last Yr.	(\$1,000)	Last Yr.
	Pounds	% Chg.	Dollars	% Chg.

Frozen vegetable import volume increased 2.5% when compared with the first 11 months of 2012.

COB CORN - Packs of 12/4 cob corn are in the low \$14.00 range, f.o.b. Northwest. 12/6 packs are selling between \$14.70 and \$15.00, f.o.b. Midwest. Ninety-six-ear grade A cob corn is selling between \$16.00 and \$17.00, f.o.b. Midwest.

GREEN BEANS – Retail size 12/16-oz. cut and French cut green bean packs are priced around \$9.75, f.o.b. Midwest. Retail whole green beans are around \$14.00, f.o.b. Midwest. Foodservice 12/2-lb. sizes are between 75 and 78 cents per pound while 20-lb. cartons are being seen between 73 and 76 cents, f.o.b. Midwest. Totes are being seen in the 48 to 50 cent range, f.o.b. Northwest.

LIMA BEANS – Retail size 12/16-oz. frozen lima beans are being seen between \$14.10 and \$14.85, f.o.b. Midwest. Foodservice packages are being seen around \$1.16 per pound, while 20-lb. cases are between \$1.10 and \$1.12 per pound, f.o.b. Midwest.

MIXED VEGETABLES – Retail size 12/16-oz. 5-way mixed vegetables are being seen between \$9.40 and \$9.50, f.o.b. Midwest. Foodservice 12/2.5-lb. sizes are around 85 cents for one processor, although most product is under that amount, f.o.b. Midwest.

OKRA – Foodservice sizes of IQF cut okra are between 78 and 80 cents, f.o.b. Midwest. Product in 1/20-lb. cases of cut okra are selling around 90 cents per pound, f.o.b. East Coast. Industrial sizes are being seen in the upper 40s and supplies are not as tight as other items, f.o.b. South.

ONIONS – Thirty-pound cases of 3/8-in. frozen onions are selling in the low-50 cents per pound, while 12/2.5-lb. sizes of pearl onions are selling around \$1.00 per pound, both f.o.b. East Coast. Product in 12/12-oz. bags of chopped onions are stable between \$5.40 and \$5.80, f.o.b. Midwest.

PEAS – Frozen peas in 12/16-oz. poly bags are priced around \$14.00, f.o.b. Midwest. Some 12/2.5-lb. cases and 20-lb. cases are being seen north of \$1.00 per pound, f.o.b. Midwest. Peas in totes are being seen between the upper 50s and low 60s. f.o.b. Northwest.

PEAS AND CARROTS - Product in 20-lb. cases are around 84 cents per pound, according to one Midwest processor, with most falling slightly under that amount.

PEPPERS – Frozen pepper strips in totes are being seen in the low 60s, f.o.b. South.

POTATOES - Diced redskin potatoes in 4/5-lb. sizes and diced all purpose potatoes in 6/5-lb. sizes are between 71 and 75 cents, f.o.b. Northwest.

SQUASH - Foodservice sizes of sliced/crinkle cut yellow squash is going between 78 and 80 cents, f.o.b. Midwest. Industrial size of crinkle-cut frozen yellow squash are selling for between 45 and 49 cents per pound, with a penny more per pound for sliced yellow squash, f.o.b. Southwest. Industrial sizes of frozen zucchini are between 42 and 45 cents per pound, while foodservice is around 82 cents, f.o.b. Midwest.

SPINACH - Retail 12/16 packs are being seen around \$12.50, f.o.b. Midwest. IQF chopped spinach in 12/2-lb. cases are being seen between 75 and 78 cents per pound, while 12/3-lb. wet pack chopped spinach is being seen between 65 and 68 cents per pound, f.o.b. East Coast.

CANNED FRUITS

Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

APRICOTS - Foodservice sizes of apricot halves unpeeled in light syrup are around \$34.50, f.o.b. California. Unpeeled halves in pear juice concentrate are priced around \$35.00, f.o.b. California. Peeled apricot halves in pear juice concentrate are priced at \$36.00, f.o.b. California.

CRANBERRY SAUCE – Sauce is priced at \$17.50 for 24/300 size. Cranberry sauce with whole berries is priced at \$19.00, f.o.b. plant.

FRUIT COCKTAIL - Foodservice sizes of fruit cocktail in light syrup are around \$31.50, f.o.b. California. Fruit cocktail in heavy syrup is priced at \$32.00 and fruit cocktail in pear juice concentrate is \$32.00, f.o.b. California. 24/300 size fruit cocktail was last seen priced at \$17.00, f.o.b. plant.

SELECTED CANNED/GLASS FRUIT IMPORTS JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	Pounds (1,000)			% Chg. Last Yr.
Apricots - NE	SOI			
China	4.675	277.7%	\$1,843	290.8%
TOTAL	5,312	231.8%	\$2,597	151.6%
Satsumas- Su	gared			
China	52,820	23.5%	\$34,498	12.6%
TOTAL	52,921	23.6%	\$34,588	12.7%
Satsumas- NE	SOI			
China	38,048	-14.2%	\$26,182	-19.9%
TOTAL	38,129	-14.0%	\$26,213	-19.8%
Mandarins &	Satsumas - I	NESOI		
China	251,467	4.4%	\$154,936	-13.0%
TOTAL	251,913	4.4%	\$155,322	-13.0%
Mandarins &	Tangerines-	NESOI		
China	25,614	4.2%	\$10,362	-18.3%
TOTAL	27,321	10.9%	\$10,985	-13.9%
Pears - NESO	- Less Than	1.4 Kg		
China	26,584	52.4%	\$18,062	26.7%
TOTAL	28,882	37.8%	\$20,346	18.9%
Pears - NESO	- 1.4 Kg Or	More		
China	33,869	28.8%	\$11,520	19.9%
TOTAL	35,403	32.5%	\$12,395	26.1%
Pineapples -	Sugared			
Thailand	42.056	16.4%	\$21,933	33.2%
TOTAL	89,463	13.2%	\$41,389	15.9%
Pineapples -	NESOI			
Thailand	295,854	7.1%	\$128,313	4.6%
TOTAL	612,483	6.4%	\$257,237	3.7%

Total import volumes for canned fruit rose 6.4% compared with the first 11 months of 2012. Total import value rose 3.7% however, indicative of lower prices. Increased imports of pears and apricots from China were major factors.

FRUIT MIX - Foodservice sizes of fruit mix in light syrup are around \$29.50, f.o.b. California. Fruit mix in pear juice concentrate is priced at \$30.00.

PEACHES – Foodservice sliced peaches in light syrup are around \$28.25, f.o.b. California. Sliced peaches in pear juice concentrate are priced at \$28.75. Canned peaches 24/300 size were last priced at \$17.00, f.o.b. plant.

U.S. IMPORTS OF CANNED PEACHES, JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	Pounds (1,000)	% Chg. Last Yr.	Dollars (\$1,000)	% Chg. Last Yr.
Peaches, Less Tha			(4.,555)	
China	68,199	61.8%	\$45,906	28.9%
Greece	14,235	34.2%	\$14,985	27.9%
Mexico	2,583	85.2%	\$2,176	21.9%
Total	99,441	61.7%	\$75,730	34.5%
Peaches, More Th	an 1.4 kg.			
China	65,229	46.5%	\$26,085	50.4%
Greece	21,382	103.0%	\$8,378	107.3%
Chile	400	6.2%	\$284	23.8%
Total	91,055	57.8%	\$37,089	61.5%
GRAND TOTAL	190,496	59.8%	\$112,819	42.3%

Canned peach imports were up sharply in Jan. 1-Nov. 30 period compared with 2012, with China accounting for 70% of the volume.

PEARS - Foodservice sliced pears in light syrup are priced at \$27.50, f.o.b. California. Pears in pear juice concentrate are priced at \$28.00.

PINEAPPLE - Prices for 6/10 standard Tidbit in natural juice

JAN. 13, 2014 firePort

is around \$19.15 while price of 24/20-oz. in natural juice is at \$17.65 a case, ex-dock East Coast.

APPLES – Sliced apples in 6/10 containers are priced around \$40.00, f.o.b. Michigan. Canned applesauce in 6/10 sizes is around \$27.00, f.o.b. Michigan. Prices are higher than a year ago.

APPLES UTILIZED FOR PROCESSING

(Source: AMS)						
			Total To Date			
2,000-lb. Units	Dec. 21	Dec. 28	2012	2013		
Appalachian	8,047	676	126,317	133,764		
California	2,807	133	56,255	64,673		
Washington	11,355	4.861	187,586	150,252		
Total	22,209	5,670	370,158	348,689		
*Supplies in too few ha	nds to report.					

PROCESSED FISH

Analyst: Joe DeSarno

201-791-5570 ext. 227

ioe.desarno@foodinstitute.com

SALMON – Prices for private label canned salmon are between \$55.00 - \$60.00 for red, 24/halves (7.5-oz.), \$85.00 - \$95.00 for red, 24/talls (14.75-oz.), \$25.00 - \$30.00 for pink, 24/halves (7.5-oz.) and \$45.00 - \$50.00 for pink, 24/talls (14.75-oz.), f.o.b. Seattle, WA.

TUNA – Prices for chunk white tuna in 48/5-oz. containers are between \$55.00-\$60.00 per case, \$55.00-\$65.00 for Solid White, \$36.00-\$40.00 for Skipjack, all prices are delivered private label imported.

U.S. IMPORTS OF CANNED TUNA JANUARY 1 - NOVEMBER 30, 2013

	(Source: Bure	eau of Cen	sus)	
	Pounds		Dollars	
	(1,000)	% Chg.	(\$1,000)	% Chg.
Tuna & Skipjack	In Oil, In Foil/C	ther Flexible	e Containers,	<6.8-kg.
Ecuador	5,592	15.2%	\$17,007	28.4%
Total	6,048	16.6%	\$18,357	29.3%
Tuna & Skipjack	In Oil, NESOI			
Mexico	3,319	-23.7%	\$6,775	-10.9%
Total	7,098	-17.3%	\$16,082	-5.1%
Tuna, Albacore,	Not In Oil, In Fo	il/Other Fle	xible Cont., <	6.8-kg.
Thailand	3,172	25.8%	\$9,795	11.2%
Total	5,730	12.2%	\$17,174	5.8%
Tuna, Albacore,	Not In Oil, NES	OI		
Thailand	13,162	-10.3%	\$32,936	-21.8%
Total	32,806	-15.4%	\$80,784	-23.8%
Other Tuna & Ski	pjack, Not In C	il, In Airligh	t Containers	
Thailand	103,274	-4.1%	\$194,050	-4.5%
Total	180,593	-9.4%	\$331,321	-9.2%
Grand Total	232,275	-9.6%	\$463,718	-10.5%

Total U.S. imports of canned tuna declined 9.6%, compared with the first 11 months of 2012. Only imports of tuna in flexible containers increased.

SHRIMP - Canned shrimp prices for tiny shrimp are between \$20.00 - \$24.00, \$32.00 - \$36.00 for imported medium and \$38.00 - \$43.00 for imported medium deveined, while small deveined are around \$33.00-\$35.00, ex-warehouse New York.

CRABMEAT - Prices for 12/6-oz. canned crabmeat is around \$33.00 - \$38.00 for Lump. White crabmeat is priced around \$18.00 - \$22.00 and pink crabmeat is \$15.00 - \$17.00, exwarehouse New York.

CLAMS - Whole baby clams in 12/10-oz. cases are priced between \$16.00- \$18.00, ex-warehouse New York.

MACKEREL - Mackerel is now only coming to the U.S. from China. The production that used to come from Chile and Ecuador is now non-existent due to no fish available for canning, only fish meal.

OYSTERS – Prices for 12/8-oz. whole oysters are around \$19.00-\$20.00, while 24/3.75-oz. smoked oysters are between \$28.00-\$32.00, ex-warehouse New York.

DRIED VEGETABLES

Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

PEAS AND LENTILS - IDAHO/WASHINGTON: Trading activity was slow on moderate buyer demand. Dealer: whole green peas and brewer lentils had no recent comparison. Pardina lentils were mostly steady. Green split peas, yellow split peas, yellow whole peas and Austrian winter peas were not established. Grower: whole green peas, whole yellow peas, brewer lentils and pardina lentils traded mostly steady. Austrian winter peas were not established. NORTH DAKOTA/MONTANA: Trading activity was slow on moderate buyer demand. Dealer: whole green peas and richlea lentils had no recent comparison. Yellow peas were not established. Grower: whole green peas were mostly steady to weak. Whole yellow peas and richlea lentils traded steady.

DRIED PEA AND LENTIL PRICES

	Current Week	Year Ago
Per cwt. (f.o.b.)		
Green Split Peas	Not Established	Not Established
Green Whole Peas	V Ltd \$23.00 - \$25.00	Not Established
Yellow Split Peas	Not Established	Not Established
Yellow Whole Peas	Not Established	Not Established
Pardina	Ltd. \$28.00 - \$28.50	V Ltd \$32.00 - 35.00
Lentils, Richlea	V Ltd \$21.00	Not Established

CALIFORNIA BEANS – Trading activity was slow on moderate buyer demand. Dealer: baby limas, large limas, Blackeye beans and garbanzo beans were not established. Grower: blackeyes and canner quality large limas traded mostly steady. Baby limas had no recent comparison and garbanzo beans were not established.

DRIED BEANS - Prices remain steady on very light demand and slow to inactive trading activity. Snow and frigid temperatures have blanketed the majority of the bean producing and processing regions, which hindered or completely stopped processing operations in fear of compromising the integrity of the beans. Heavy snow and ice along with cooler weather have caused power outages in Michigan. The cold weather and snow in the northern portions of the U.S. have also delayed railroad shipments and deliveries of beans.

Visit FI's Updated Website for more Market information at http://www.foodinstitute.com/market-info-center

DRIED BEAN PRICES

Per cwt. f.o.b. area indicated

	Current Week	Year Ago
Pinto		MAN OF SELECT STATES
Colorado	\$46.00 - \$48.00	Ltd \$42.00 - \$45.00
North Dakota	\$42.00 - \$43.00	\$40.00 - \$42.00
Great Northern		Dept hover by the
Nebraska	Not Established	\$50.00 - \$52.00
North Dakota	Not Established	Not Established
Light Red Kidney	-Variety	AND REAL PROPERTY OF A
Nebraska	V Ltd \$68.00 - \$70.00	\$62.00 - \$63.00
Michigan	Not Established	Ltd \$60.00 - \$63.00
Wisconsin	Not Established	\$60.00 - \$64.00
Dark Red Kidney		
Michigan	Not Established	Not Established
Minnesota	Not Established	M \$63.00 - \$66.00
Pink		
Idaho	Not Established	\$52.00 - \$55.00
Small Red		
Idaho	Not Established	M \$52.00 - \$55.00
Black		
Michigan	\$50.00 - \$52.00	\$44.00 - \$46.00
North Dakota	\$46.00 - \$49.00	M \$40.00 - \$41.00
Pea Beans		COLOR DE LA COLOR
Michigan	\$54.00 - \$55.00	\$44.00 - \$41.00
Garbanzos		FA DE PROPERTY OF
Washington	\$38.00 - \$40.00	V Ltd \$52.00 - \$54.00

DRIED FRUITS & NUTS

Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

U.S. IMPORTS OF NUTS AND NUTMEATS, JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	Pounds	% Chg.	Dollars	% Chg.	
	(1,000)	Last Yr.	(\$1,000)	Last Yr.	
Coconuts, Desiccated	79,691	-8.7%	\$60,245	-30.4%	
Philippines	67,045	-8.3%	\$50,691	-32.8%	
Brazil Nuts, Shelled	16,789	30.6%	\$49,012	15.5%	
Bolivia	8,636	8.2%	\$23,902	-10.2%	
Cashews, Shelled	263,143	18.9%	\$830,142	11.6%	
Vietnam	149,345	32.1%	\$457,093	28.1%	
Cashews, Inshell	607	-62.3%	\$1,884	-70.5%	
Brazil	226	-72.6%	\$808	-76.9%	
Hazelnuts, Shelled	8,611	33.3%	\$24,912	36.1%	
Turkey	8,325	30.4%	\$23,958	32.8%	
Pecans, Shelled	51,975	22.9%	\$153,969	-12.2%	
Mexico	51,820	22.7%	\$153,559	-12.3%	
Pecans, Inshell	31,675	-14.6%	\$48,525	-22.7%	
Mexico	31,675	-14.4%	\$48,525	-22.5%	
Pignolia, Shelled	485	4.7%	\$5,750	18.5%	
Turkey	60	-15.6%	\$1,499	45.2%	

Import volumes for in-shell cashews from Brazil through Dec. 1 declined 72.6%, but it is a small market. Shelled cashew imports rose 18.9% as imports from Vietnam jumped 32.1% accounting for more than half of the total.

BRAZIL NUTS - Brazil nuts are priced at \$5.30 per pound, f.o.b. California.

CASHEWS - Prices for 240s are around \$5.25-\$5.40 per pound, while 320s are priced at \$4.75 per pound, f.o.b. California.

HAZELNUTS - Hazelnuts are being seen priced at \$4.65 per pound, f.o.b. California.

MACADAMIAS - Macadamia nuts style 1 are priced at \$9.75 per pound. Style 4 macadamia nuts are priced at \$9.25 per pound, f.o.b. California.

PEANUTS - Blanched runner peanuts are priced at \$1.25 per pound, and raw Spanish peanuts are priced at \$1.50 per pound, f.o.b. California.

PEANUT PRICES AND MARKETINGS

(Source: NASS)

	Nov.	Dec.	Dec.	Dec.	Dec.
Туре	30	7	14	21	28
Price (Per lb.)					
Runners	0.239	0.220	0.203	0.229	0.270
Spanish	0.331	0.251	0.338	0.453	0.113
Valencias	(X)	(X)	(X)	(X)	(X)
Virginias	0.296	0.243	0.266	0.305	0.326
All	\$0.280	\$0.222	\$0.226	\$0.254	\$0.276
Marketings (1,00	0 lbs.) *				
Runners	2,316	11,076	20,183	53,360	7,992
Spanish	1,145	493	4,148	6,411	7
Valencias	Office (see			-	
Virginias	2,224	496	41	1,559	906
All	5,685	12,065	24,372	61,330	8,905
· Ownellt was about	end from the		C toda (at	The same of the sa	

Quantity purchased from farmers.

PEANUT PRICES...

Peanut prices received by farmers for all farmer stock peanuts averaged 27.6 cents per pound for the week ending Dec. 28, 2013, up 2.2 cents from the previous week. Marketings of all farmer stock peanuts for the week ending Dec. 28 totaled 8.91 million-lbs., down 52.4 million-lbs. from the previous week.

Runner-type peanut prices averaged 27.0 cents per pound for the week ending Dec. 28, up 4.1 cents from the previous week. Marketings of runner-type peanuts were 7.99 million-lbs., down 45.4 million-lbs. from the previous week.

PEANUT STOCKS AND PROCESSING

(Source: NASS)

Farmer Stock Equivalent

Month Ending	Farmer Stock	Shelled Peanuts*	Stock (in shell)**	Shelled Peanuts	Total***
2012		VIII 1			5 5 1
January	2,239,420	498,785	35,870	663,384	2,938,674
February	1,888,496	546,535	37,540	726,892	2,652,928
March	1,514,162	584,590	41,324	777,505	2,332,991
April	1,145,248	583,989	44,509	776,705	1,966,462
May	772,322	553,762	44,267	736,503	1,553,092
June	507,908	533,062	44,891	708,972	1,261,771
July	272,838	519,193	39,966	690.527	1,003,331
August	98,162	405,174	32,582	538,881	669,625
September	1,164,796	328,709	21,131	437,183	1,623,110
October	4,442,130	431,236	34,439	573,544	5,050,113
November	5,098,602	465,591	40,386	619,236	5,758,224
December	4,865,492	497,245	43,893	661,866	5,182,281
2013	"LOUP DE LA CONTRACTION DE LA	3 70 000	STOCKEN	Ph 18 71	
January	4,447,022	520,458	45,682	692,212	5,184,916
February	4,032,118	537,085	45.737	714,323	4,792,178
March	3,548,038	588,331	52,066	782,480	4,382,584
April	3,073,436	620,045	54,999	824,660	3,953,095
May	2,629,048	651,121	64,009	867,004	3,559,048
June	2.266,414	651,883	69.252	867,004	3,202,670
July	1,924,996	581.848	71,895	773.858	2,770,749
August	1.527.628	625,303	67,767	831,653	2,427,048
September	1,296,546	611,977	61,951	813,929	2,172,426
October	2.894.498	605,152	62,156	804,852	3,761,506
November	3,776,240	597,304	54,193	794,414	4,624,847

^{*}Includes shelled edible grades, shelled oil stock, and shelled seed (untreated).

1.000-lbs

PECANS - Fancy junior mammoths pecan halves are priced around \$5.80 per pound f.o.b. California.

⁽D) = Withheld to avoid disclosing data for individual operations

⁽X) = Not applicable.

[&]quot;Cleaned and unshelled.

^{***}Farmer stock + roasting stock + (actual peanuts X 1,33).

PECAN UPDATE ...

The U.S. pecan industry now has its sight set on shipping to India, after a rising middle class in China drove growth in U.S. pecan exports. Currently, U.S. shippers can export to India, but they face a stiff tariff close to 40%, reported *The Packer* (Jan. 3).

PINE NUTS - Chinese pine nuts are priced at \$13.75 per pound for medium and \$15.50 per pound for large, f.o.b. exwarehouse New Jersey.

ALMONDS - Prices for Nonpareil Supreme almonds are priced around \$4.50 per pound, f.o.b. California - more than double prices reported here a year ago.

ALMOND INDUSTRY NOVEMBER POSITION REPORT

	(Source: Califor	nia Almond Boa	rd)	
Kernel Wt.	Forecast Million-lbs.	2013-2014	2012-2013	% Chg.
Salable				
Carryin Aug. 1, 2013	317.2	317,225,517	335,233,061	-5.37%
Crop Receipts to Date	1,850.0	1,737,018,999	1,576,524,788	10.18%
Reserve	N/A	0	0	
Total Supply	2,111.7	2,002,133,946	1,864,462,105	7.38%
Shipments by Handlers				
Domestic	536.5	218,584,563	201,118,745	8.68%
Export	1,313.5	533,511,396	499,401,154	6.83%
Total Shipments	1,850.0	752,095,959	700,519,899	7.36%
Computed Inventory		1,250,037,987	1,163,942,206	7.40%

PISTACHIOS - In-shell 25-lb. pistachios are priced at \$5.95 per pound, and shelled whole pistachios are priced at \$9.75 per pound, f.o.b. California.

PISTACHIO INDUSTRY INVENTORY SHIPMENT REPORT

(Source: Administrative Committee for Pistachios)

Pounds	Open Inshell	Closed Shell	Total*
8/31/13 Carryover	85.083.781	15,691,139	109,113,269
2013 Crop Receipts	382,746,840	70,456,788	475,658,585
Gross Inventory	467,830,621	86,147,927	584,771,854
Domestic Shipments	33,219,214	59,000	39,024,369
Export Shipments	118,776,446	5,407,139	127,148,577
Total Shipments	151,998,660	5,466,139	166,172,946
Estimated Marketable Inventory as of 11/30/13	289,039,682	66,908,237	383,055,726

*Total also includes AO, shelling stock and kernels.

PUMPKIN SEEDS - Pumpkin seeds, Chinese peeled, Grade AAA and cleaned, are priced at \$2.65 per pound, ex-warehouse New Jersey.

WALNUTS - Walnut halves and pieces are priced at \$5.80 per pound, for 25-lb. containers, f.o.b. California - about 25% higher than a year ago at this time.

APPLES – Chinese apple dices 3/8" are priced at \$2.65 per pound, ex-warehouse New Jersey. Fuji dried apple rings are priced at \$2.65 per pound, ex-warehouse New Jersey. USA apple rings, no SO2, are priced at \$4.75 per pound, ex-warehouse New Jersey.

APRICOTS - Whole Turkish apricots No. 1 is priced at \$2.40 per pound, No. 4 is \$1.75 per pound, and No. 6 is \$1.40 per pound. Dried and diced Turkish apricots are \$1.50 per pound, ex-warehouse New Jersey.

BANANAS - Philippine sweetened banana chips are priced at

\$1.35 per pound, f.o.b. ex-warehouse New Jersey. Unsweetened Philippine banana chips are priced at \$1.40 per pound, f.o.b. ex-warehouse New Jersey. Whole banana chips are priced at \$2.10 per pound, f.o.b. ex-warehouse New Jersey.

BLUEBERRIES - Dried U.S. blueberries are priced at around \$7.00 per pound, f.o.b. ex-warehouse New Jersey.

CHERRIES – Dried U.S. cherries are priced at \$6.95 per pound, f.o.b. ex-warehouse New Jersey.

CRANBERRIES - Dried U.S. cranberries are priced \$2.50 per pound, f.o.b. ex-warehouse New Jersey.

DATES - Dried loose pack pitted dates are priced at \$1.95 per pound, and diced dried dates are priced at \$1.70 per pound, f.o.b. ex-warehouse New Jersey.

GINGER – Sliced dried crystallized ginger is priced at \$1.95 per pound, f.o.b. ex-warehouse New Jersey. Diced dried crystalized ginger is priced at \$2.00 per pound. Scientists are looking to ginger to ease asthma symptoms due to the root's capacity to open constricted airways. It was demonstrated in studies on animals and human cells tested in a lab but would need human tests to show its efficacy, reported *The Wall Street Journal* (Jan. 6).

GUAVA - Dehydrated sliced guava is priced at \$2.05 per pound, f.o.b. ex-warehouse New Jersey.

U.S. IMPORTS OF DRIED FRUITS JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

ltem	Pounds (1,000)	% Chg. Last Yr.	Dollars (\$1,000)	% Chg. Last Yr.
Apples	10,279	3.1%	\$30,974	2.0%
Apricots	32,558	16.1%	\$42,888	-0.6%
Cherries	654	-64.7%	\$974	-31.7%
Currants	3,299	10.9%	\$3,183	22.9%
Papayas	2,833	-37.9%	\$2,960	-32.5%
Peaches	8,696	87.2%	\$1,886	65.3%
Raisins, Seedless	26,639	-4.0%	\$28,606	4.5%
Sultanas	992	-12.2%	\$589	-26.3%
Tamarinds	6,090	-5.0%	\$3,462	-18.6%

Dried fruit imports fell for cherries, papayas, raisins, sultanas and tamarinds from 2012 during the Jan 1.- Nov. 30, 2013 period.

MANGO - Dried sweet dice and slice cut mangoes are priced at \$2.20 per pound, ex-warehouse New Jersey.

ORANGE PEEL - Dried orange peel strips are priced at \$2.75 per pound, f.o.b. ex-warehouse New Jersey.

PAPAYA - All cuts of dried papaya are priced at \$1.60 per pound, ex-warehouse New Jersey.

PINEAPPLE - Thai sweet pineapple rings, dices and tidbits are priced at \$1.70 per pound, f.o.b. ex-warehouse New Jersey.

PRUNES – Pitted Chilean jumbo prunes 10/20 ct. are priced at \$2.95 per pound. Pricing for unpitted Chilean jumbo prunes 10/20 ct. is unavailable at this time. Dried golden prunes are priced at \$5.00 per pound, f.o.b. ex-warehouse New Jersey.

RAISINS - Imported Chilean Thompson seedless raisins are priced at \$1.40 per pound, f.o.b. ex-warehouse New Jersey.

RAISIN DELIVERIES

(Source: Raisin	Administrativo	Committaal
13001CE. KUISIII	Marrillandine	Commineer

	Dec. 15-	Seasonal to	
Sweatbox Ton	Dec. 21	Dec. 21	
Natural Seedless	6,692.64	271,630.16	
Dipped Seedless	136.40	3,663.39	
Golden Seedless	502.81	19,420.86	
Zante Currants	5.01	2,130.55	
Sultanas	0.00	50.41	
Muscats	0.00	0.42	
Monukkas	9.07	48.73	
Other Seedless*	256.49	8,607.26	
Other Seedless Sulfured	0.00	170.22	
Total	7,602.42	305,722.00	
Total Comparative Period		5.4	
Last Season	11,276.98	284,067.66	

^{*} Other seedless includes 7,832 tons of Flame Seedless.

FROZEN FRUITS

Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

U.S. FROZEN FRUIT IMPORTS JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	Pounds (1,000)	% Chg. Last Yr.	Dollars (\$1,000)	% Chg. Last Yr.
Bananas & Plantains	29,580	-2.3%	1. 1	-1.1%
Blackberries	15,759	-19.7%	\$18,407	-7.2%
Cranberries	32,307	52.9%	\$18,900	39.6%
Cult. Blueberries	79,920	22.9%	\$98,884	-0.4%
Loganberries*	6,239	5.1%		1.2%
Mangoes	126,644	40.6%	\$79,793	48.9%
Melons	1,375	-27.3%	\$881	-11.3%
Mulberries**	2,292	46.3%	\$2,249	18.0%
Papayas	11,924	55.3%	\$2,543	66.7%
Pineapples	44,031	28.7%	\$30,725	48.5%
Raspberries	39,661	1.8%	\$56,678	35.1%
Sweet Cherries	6,736	-18.3%	\$6,891	-42.7%
Tart Cherries	6,784	-86.7%	\$6,137	-87.6%
Wild Blueberries	41,267	-5.2%	\$72,169	-5.4%
GRAND TOTAL	442,227	5.9%	The state of the s	0.6%

includes black Currants and Gooseberries

Frozen fruit import volumes increased 5.9%, largely due to papaya, mango and cranberry volumes increasing over 40% each compared to 2012.

APPLES - West coast apples are priced at \$0.45 per pound, meanwhile East coast apples are priced at \$0.50 per pound.

BLACKBERRIES – IQF whole Marion blackberries are priced at around \$1.40 per pound, f.o.b. Northwest. Packing of Brazzo blackberries is just started being packed in Mexico in the \$0.90 per pound range.

BLUEBERRIES – The cultivated blueberry market is up to \$0.98 to \$1.10 per pound for 30-lb. cartons, f.o.b. Michigan/Abbotsford. Wild lowbush blueberries are priced at \$1.75 per pound, f.o.b. Maine. Highbush grade A prices range from \$0.80 to \$1.15, dependent on the specific specification, variety and freezing method.

CHERRIES - Frozen tart cherry prices are priced as follows: 5+1 at \$0.91 per pound; and IQF at \$0.97 per pound, f.o.b. Michigan.

CRANBERRIES – IQF whole cranberries are seen priced around \$0.58 to \$0.60 per pound, f.o.b. Wisconsin. IQF sliced cranberries are seen priced at \$0.60-\$0.62 f.o.b. Oregon.

PEACHES - Domestic peach markets remain nonexistent, stated a source. Imported IQF peaches out of China seem to be the only product available.

RASPBERRIES – IQF raspberries are very short. Chile should start packing in the next few weeks and pricing is expected to be over \$2.00 per pound. Straight pack is priced at \$1.26 per pound.

STRAWBERRIES - California strawberry prices are have been seen around \$0.95 per pound and up for IQF.

U.S. FROZEN STRAWBERRY IMPORTS JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	13001Ce. bule	do of Ceris	USJ	
	1,000	% Chg.	\$1,000	% Chg.
	Pounds	Last Yr.	Dollars	Last Yr.
Containers Not (Over 1.2 Liters			
Mexico	14,775	18.1%	\$5,921	17.9%
Chile	5,034	16.2%	\$4,920	3.0%
TOTAL	22,038	12.3%	\$12,488	4.8%
Container Over	1.2 Liters Not	Over 25%	Sugar	35.3-6.2
Argentina	1,247	-31.4%	\$649	-55.1%
Mexico	74,243	12.0%	\$49,097	11.8%
TOTAL	75,648	10.6%	\$49,858	9.6%
Containers Over	1.2 Liters, NE	IOS	* 183 * 5 5 5	
Mexico	76,459	-25.7%	\$49,452	-31.0%
China	1,267	-70.2%	\$679	-56.0%
Chile	3,281	32.6%	\$3,088	64.8%
TOTAL	90,717	-23.5%	\$60,323	-27.0%
GRAND TOTAL	188,403	-8.8%	\$122,670	-12.4%

Frozen strawberry import volumes decreased a total of 8.8% through Nov. 30, largely due to containers of more than 1.2 liters dropping in volume.

JUICES & CONCENTRATES

Analyst: Mike Rizzo

201-791-5570 ext. 218

mike.rizzo@foodinstitute.com

CRANBERRY CONCENTRATE - At a cranberry concentrate auction, the price for 50 degree Brix concentrate was \$27.52 per gallon, f.o.b. Massachusetts.

GRAPE – White grape juice imported from Argentina is being seen around \$9.50 per gallon with very low activity in the market. Argentina reportedly has an excessive amount of product available as raw material pack was reportedly up 30% this year while exports are down 25%. A large Concord grape juice carryover has led to lower prices, with 68 brix dropping to \$15.00 per gallon, down from \$19.00 per gallon for East and West Coast product.

GRAPEFRUIT - White grapefruit juice offers were being seen at \$2.15 per pound solid in drums with very limited offers. Pink grapefruit is being seen priced at \$1.45 per pound solid in drums.

^{**}includes White or Red currants

LEMON - Imported 400 gpl lemon juice is being seen at \$13.50/gal. for new crop from South Africa and South America.

APPLE - Apple juice from China is at around \$8.50 per gallon. Prices reportedly may drop in spring 2014, but it is still unclear if this will happen. Domestic apple juice production was priced \$8.00 to \$9.00 per gallon earlier this year.

APPLE CONCENTRATE IMPORTS, UNFERMENTED, NOT FROZEN 70/71 BRIX EQUIVALENT* JAN.1 - NOV. 30, 2013

(Source: Bureau of Census)

	Gallons	% Chg.	Dollars	% Chg.
	(1,000)	Last Yr.	(\$1,000)	Last Yr.
TOTAL	51,311	3.3%	\$502,373	-15.5%
China	42,321	1.6%	\$401,754	-18.3%
Argentina	3,948	-3.7%	\$34,790	-22.1%
Chile	3,668	17.9%	\$32,630	-7.2%

^{*} Based on the Bureau of Census data for Single Strength Equivalent

Apple juice import volumes rose 3.3% from 2012, largely due to increases from Chile. The value dropped 15.5% from 2012, largely due to a drop in prices in China, Argentina and Chile.

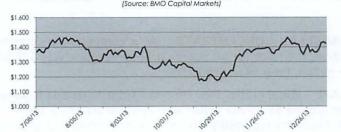
LIME - Imported lime concentrate is being seen at \$7.50/gal. for new crop from Mexico in addition to South American offers.

PEAR - Imported pear concentrate from China is priced between \$8.50 and \$8.00 per gallon. Domestic pear supply is seen around \$11.00.

PINEAPPLE - Aseptic pineapple concentrate, 60 degree Brix, is being seen priced around \$8.95 per gallon dock east coast U.S. ports.

ORANGE JUICE - Futures market prices are being seen in the \$1.35 range. Orange juice pricing out of Florida is around \$1.70 - \$1.75 per pound solids.

ORANGE JUICE FUTURES



Get the latest Economic Information by visiting FI's Economic Benchmarking page at:

https://foodinstitute.com/Economic-Articles

FROZEN CONCENTRATE OJ IMPORTS 65 BRIX EQUIVALENT* JAN. 1 - NOV. 30, 2013

(Source: Bureau of Census)

	Gallons	% Chg.	Dollars	% Chg.	
	(1,000)	Last Yr.	(\$1,000)	Last Yr.	
FCOJ, Conto	iners over 3	3.785 liters		1	
TOTAL	32,910	46.4%	\$334,474	12.1%	
Brazil	12,264	52.1%	\$150,495	9.7%	
Mexico	14,839	56.0%	\$119,208	21.0%	
Costa Rica	4,824	21.2%	\$55,115	-99.9%	
FCOJ, Conta	iners under	.946 liters	NAME OF THE PARTY	WHEE P	
TOTAL	740	-24.8%	\$15,773	-26.6%	
Canada	695	-17.8%	\$15,161	-22.6%	
Mexico	43	-61.7%	\$510	-68.5%	
The second secon	Charles on the second state of the land				

^{*} Based on the Bureau of Census data for Single Strength Equivalent Gallons

MEMBERS!

Looking for more in-depth, current information on the markets that are important to you? The Food Institute's online **Market Info Centers** offer five years of data on categories such as:

- Imports/Exports
- Supermarket Sales
- Per Capita Consumption
- Price Trends

To find out more, go to:

www.foodinstitute.com/market-infocenter