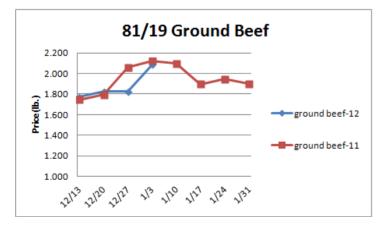
Weekly Market Updates

Volume No. 17 Issue No. 1 Date: January 3, 2013

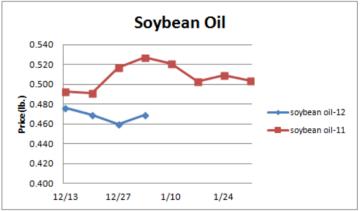
Beef- The Dec 1st U.S. cattle on feed inventory was 6.1% smaller than last year. Placements into feed lots during Nov were 5.6% less than a year ago. This data points to tight cattle supplies this winter but beef output shortfalls could be tempered by heavier cattle weights. Beef production continued to trend below year ago levels last week. The USDA is estimating Q1 beef production to be down 2.8% versus '11. Winter beef cut markets such as chucks (4.2%), briskets (3.9%) and rounds (1.8%) typically increase during the next two weeks but then peak shortly thereafter. Price USDA, FOB per pound.

| • | Price | Last Week | Difference | Price 12 |
|-----------------------------|--------------|-----------|-------------------|----------|
| Live Cattle | 1.275 | 1.252 | +.023 | 1.241 |
| Feeder Cattle Index (CME) | 1.468 | 1.484 | 016 | 1.459 |
| Ground Beef 81/19 | 2.085 | 1.823 | +.262 | 2.123 |
| Ground Chuck | 2.149 | 1.897 | +.252 | 2.083 |
| 109e Export Rib (choice) | 5.437 | 5.603 | 166 | 5.259 |
| 109e Export Rib (prime) | 9.384 | 9.430 | 046 | 10.868 |
| 112a Ribeye (choice) | 6.068 | 6.284 | 216 | 6.115 |
| 112a Ribeye (prime) | 9.800 | 9.907 | 107 | 10.885 |
| 116 Chuck (select) | 2.390 | 2.346 | +.044 | 2.428 |
| 116 Chuck (choice) | 2.425 | 2.410 | +.015 | 2.557 |
| 116b Chuck Tdnr (choice) | 2.291 | 2.291 | - | 2.228 |
| 120 Brisket (choice) | 2.092 | 2.124 | 032 | 2.206 |
| 121c Outside Skirt (ch/sel) | 4.528 | 4.589 | 061 | 4.158 |
| 121d Inside Skirt (ch/sel) | 3.513 | 3.513 | - | 3.079 |
| 167a Knckle, Trm. (ch.) | 2.330 | 2.315 | +.015 | 2.407 |
| 168 Inside Round (ch.) | 2.227 | 2.203 | +.024 | 2.419 |
| 174 Short Loin (ch. 0x1) | 5.146 | 5.202 | 056 | 4.713 |
| 174 Short Loin (prime) | 7.686 | 7.830 | 144 | 8.889 |
| 180 1x1 Strp (choice) | 4.435 | 4.587 | 152 | 4.415 |
| 180 1x1 Strp (prime) | 8.926 | 8.749 | +.177 | 9.284 |
| 180 0x1 Strp (choice) | 5.075 | 5.020 | +.055 | 4.960 |
| 184 Top Butt, bnls (ch.) | 3.230 | 3.185 | +.045 | 2.865 |
| 184 Top Butt, bnls (prime) | 3.326 | 3.280 | +.046 | 3.121 |
| 185a Sirloin Flap (choice) | 3.883 | 3.854 | +.029 | 3.247 |
| 185c Loin, Tri-Tip (choice) | 3.153 | 3.128 | +.025 | 2.825 |
| 189a Tender (select) | 8.329 | 8.126 | +.203 | 7.723 |
| 189a Tender (choice) | 10.812 | 11.185 | 373 | 9.322 |
| 189a Tender (prime) | 13.469 | 13.539 | 070 | 14.06 |
| 193 Flank Steak (choice) | 4.057 | 4.261 | 204 | 3.604 |
| 50% Trimmings | .747 | .751 | 004 | 1.000 |
| 65% Trimmings | 1.223 | 1.209 | +.014 | 1.392 |
| 75% Trimmings | 1.545 | 1.556 | 011 | 1.521 |
| 85% Trimmings | 1.867 | 1.848 | +.019 | 1.874 |
| 90% Trimmings | 2.080 | 2.073 | +.007 | 1.994 |
| 90% Imported Beef (frz.) | 2.135 | 2.155 | 020 | 2.070 |
| 95% Imported Beef (frz.) | 2.314 | 2.305 | +.009 | 2.153 |
| Veal Rack (Hotel 7 rib) | 8.165 | 8.120 | +.045 | 6.675 |
| Veal Top Rnd. (cp. off) | 14.900 | 14.900 | - | 13.450 |



Oil, Grains, Misc.- The grain markets have declined in recent weeks. Still, the drought in hard winter wheat country remains in tack which could support wheat prices in the coming months. Prices USDA, FOB.

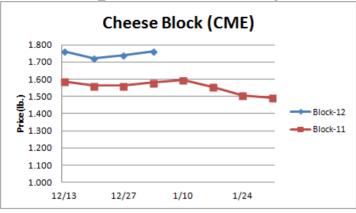
| could support wheat prices in the coming months. Thees CBD11, 1 CB. | | | | |
|---|--------------|-----------|-------------------|----------|
| | Price | Last Week | Difference | Price 12 |
| Soybeans, bushel | 14.475 | 14.398 | +.077 | 12.066 |
| Crude Soybean Oil, lb. | .469 | .460 | +.009 | .527 |
| Soybean Meal, ton | 438.100 | 448.800 | -10.700 | 305.200 |
| Corn, bushel | 7.086 | 6.995 | +.091 | 6.541 |
| Crude Corn Oil, lb. | .495 | .505 | 010 | .530 |
| High Fructose Corn Syrup | .199 | .197 | +.002 | .185 |
| Distillers Grain, Dry | 251.500 | 253.750 | -2.250 | 184.500 |
| Crude Palm Oil, lb. BMD | .354 | .325 | +.029 | .465 |
| HRW Wheat, bushel | 7.885 | 7.825 | +.060 | 6.880 |
| DNS Wheat 14%, bushel | 8.800 | 8.840 | 040 | 8.990 |
| Durum Wheat, bushel | 7.725 | 8.138 | 413 | 8.063 |
| Pinto Beans, lb. | .343 | .343 | - | .443 |
| Black Beans, lb. | .310 | .330 | 020 | .470 |
| Rice, Long Grain, lb. | .273 | .273 | - | .287 |
| Coffee, lb. NYBOT | 1.478 | 1.479 | 001 | 2.282 |
| Sugar, lb. NYBOT | .225 | .223 | +.002 | .360 |
| Honey (Clover), lb. | 1.809 | 1.809 | - | 1.675 |



Dairy- U.S. milk output during Nov was 1% more than last year due to a 1.2% rise in milk per cow yields and a .2% smaller milk cow herd. Milk farmers increased the herd in Nov by a net 7k head versus Oct. Still, milk prices have fallen since then which could temper any further herd growth this month and next. The CME butter market is trading at its lowest level since June but the winter low for this market is typically made this week. The CME cheese markets appear to be finding a base. However, in six of the last seven years cheese prices have moved downward during Jan. Prices per pound, except Class I Cream (hundred weight), from USDA.

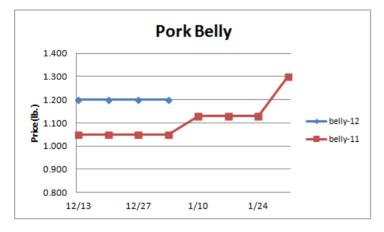
| | Price | Last Week | Difference | Price 12 |
|-------------------------|--------------|-----------|-------------------|----------|
| Cheese Barrels (CME) | 1.730 | 1.655 | +.075 | 1.578 |
| Cheese Blocks (CME) | 1.760 | 1.740 | +.020 | 1.580 |
| American Cheese | 1.873 | 1.830 | +.043 | 1.930 |
| Cheddar Cheese (40 lb.) | 2.128 | 2.118 | +.010 | 2.070 |
| Mozzarella Cheese | 1.973 | 1.963 | +.010 | 1.915 |
| Provolone Cheese | 2.323 | 2.313 | +.010 | 2.060 |
| Parmesan Cheese | 3.670 | 3.660 | +.010 | 3.140 |
| Butter (CME) | 1.495 | 1.498 | 003 | 1.600 |
| Nonfat Dry Milk | 1.591 | 1.586 | +.005 | 1.471 |
| Whey, Dry | .627 | .647 | 020 | .667 |
| Class 1 Base | 18.970 | 21.390 | -2.420 | 18.800 |
| Class II Cream, heavy | 1.498 | 1.519 | 021 | 1.850 |
| Class III Milk (CME) | 18.500 | 18.080 | +.420 | 17.400 |
| Class IV Milk (CME) | 17.750 | 18.000 | 250 | 16.820 |

Weekly Market Updates



Pork- Pork output last week trended below year ago levels. The Dec 1st hog and pig inventory was flat compared to last year. The U.S. swine breeding herd in Dec was .2% larger than a year ago. The USDA is calling for Q1 pork production to be 2.5% below '12. Still, this forecasted output decline could be overstated due to a larger swine breeding herd. The pork belly market usually increases 14.5% during the next five weeks. U.S. total pork inventories on Nov 30th were 12.7% larger than last year. Prices USDA, FOB per pound.

| | <u>Price</u> | Last Week | Difference | Price 12 |
|-------------------------------|--------------|-----------|-------------------|----------|
| Live Hogs | .596 | .589 | +.007 | .587 |
| Belly (bacon) | 1.200 | 1.200 | - | 1.050 |
| Sparerib (4.25 lb. & down) | 1.383 | 1.320 | +.063 | 1.625 |
| Ham (20-23 lb.) | .700 | .700 | - | .740 |
| Ham (23-27 lb.) | .700 | .700 | - | .740 |
| Loin (bone-in) | .896 | .877 | +.019 | .943 |
| Bbybck Rib (1.75 lb. & up) | 2.000 | 2.010 | 010 | 2.550 |
| Tenderloin (1.25 lb.) | 2.200 | 2.180 | +.020 | 2.400 |
| Boston Butt, untrmd. (4-8lb.) | .876 | .879 | 003 | .991 |
| Picnic, untrmd. | .595 | .677 | 082 | .648 |
| SS Picnic, smoker trm. bx. | .920 | .950 | 030 | .920 |
| 42% Trimmings | .341 | .320 | +.021 | .440 |
| 72% Trimmings | .570 | .610 | 040 | .720 |



Tomato Products, Canned- High raw product costs will likely keep canned tomato prices firm. Still, notably high canned tomato prices aren't anticipated from here. Prices per case (6/10) FOB, unless noted from ARA.

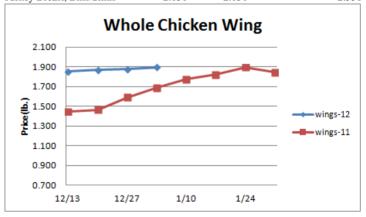
| | <u>Price</u> | Last Week | <u>Difference</u> | Price 12 |
|--------------------------------|--------------|-----------|-------------------|----------|
| Whole Peeled, Standard | 12.250 | 12.250 | - | 12.250 |
| Diced, Fancy | 12.750 | 12.750 | - | 12.750 |
| Ketchup, 33% | 13.438 | 13.438 | - | 13.438 |
| Tomato Paste- Industrial (lb.) | .398 | .398 | - | .398 |

Processed Vegetables- The Nov 30 frozen green pea (12%), cob corn (4%) and cut corn (3%) inventories were less than the prior year. The processed vegetable markets are firm. Prices FOB per case from ARA.

| | <u>Price</u> | Last Week | Difference | Price II |
|------------------------------|--------------|-----------|------------|----------|
| Corn, Fcy whl kern- can 6/10 | 19.656 | 19.656 | - | 18.406 |
| Green Beans Fcy- can 6/10 | 19.250 | 19.250 | - | 18.000 |
| Green Peas, Fcy- can 6/10 | 20.750 | 20.750 | - | 18.750 |
| Corn, Cob- froz 96 ct. | 14.750 | 14.750 | - | 14.000 |
| Corn, Kernel- froz 12/2.5# | 19.500 | 19.500 | - | 14.250 |
| Green Beans Cut- froz 12/2# | 15.300 | 15.300 | - | 12.900 |
| Green Peas- froz 12/2.5# | 26.250 | 26.250 | - | 20.250 |
| Potatoes, FF Fncy- froz 6/5# | 14.000 | 14.000 | - | 13.000 |
| | | | | |

Poultry- The broiler type chick hatch during Nov was 1% smaller than the previous year. Pullet placements, which measures new hens entering into the broiler hatchery flock, were down 2% in Nov versus '11. The hen hatchery flock during the first six months of this year is expected to be 3.8% smaller than '12 which suggests that chicken output may be curbed for the first half of '13. However, recent mixed weekly broiler egg set data and heavier bird weights are raising skepticism that chicken production will actually trend below '12. Northeast chicken wing prices have achieved new record highs in recent days. During the last five years, the average move for the jumbo cut chicken wing market in Jan is up 7.8%. Prices USDA, FOB per pound except when noted.

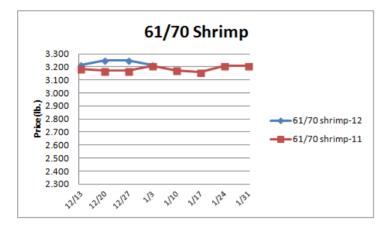
| 7.670. Thees essent for pound enterpt when noted. | | | | |
|---|--------------|-----------|-------------------|----------|
| <u>Chicken</u> | Price | Last Week | Difference | Price 12 |
| Whole Birds (2.5-3 lbGA) | .985 | .980 | +.005 | .900 |
| Whole Birds (LA) | 1.070 | 1.070 | - | .990 |
| Wings (whole) | 1.895 | 1.875 | +.020 | 1.690 |
| Wings (jumbo, cut) | 1.968 | 1.938 | +.030 | 1.624 |
| Breast, Bone In | 1.010 | .990 | +.020 | .835 |
| Breast, Bnless Skinless | 1.610 | 1.600 | +.010 | 1.470 |
| Tenderloin (random) | 1.290 | 1.240 | +.050 | 1.280 |
| Tenderloin (sized) | 1.920 | 1.870 | +.050 | 1.880 |
| Legs (whole) | .670 | .651 | +.019 | .711 |
| Leg Quarters | .540 | .530 | +.010 | .530 |
| Thighs, bone in | .777 | .757 | +.020 | .767 |
| Thighs, boneless | 1.300 | 1.306 | 006 | 1.282 |
| Eggs and Others | | | | |
| Large (dozen) | 1.273 | 1.353 | 080 | 1.550 |
| Medium (dozen) | 1.038 | 1.065 | 027 | 1.082 |
| Whole Eggs- Liquid | .700 | .700 | - | .404 |
| Egg Whites- Liquid | .459 | .465 | 006 | .520 |
| Egg Yolks- Liquid | 1.023 | 1.023 | - | .732 |
| Whole Turkeys (8-16 lb.) | .990 | 1.005 | 015 | 1.010 |
| Turkey Breast, Bnls/Sknls | 2.051 | 2.051 | - | 2.536 |



Seafood- U.S. Gulf of Mexico shrimp landings during Nov were 31% more than '11 and the second best for the month since '08. But, total '12 shrimp landings through Nov were .9% below the prior year. Fuel costs have risen as of late. If this persists, it could curb pending fishing schedules. Still, the value of the U.S. dollar will likely play the biggest role in influencing shrimp prices. The snow crab markets are steady. Prices for fresh product, unless noted, per pound from Fisheries Market News.

Weekly Market Updates

| | Price | Last Week | Difference | Price 12 |
|------------------------------|--------------|-----------|-------------------|----------|
| Salmon (wh. Atl., 10-12 lb.) | 3.000 | 3.000 | - | 3.000 |
| Catfish Filets | 4.500 | 4.500 | - | 5.400 |
| Trout (drn. 8-14 oz.) | 3.700 | 3.700 | - | 3.500 |
| Shrimp (16/20), Frz | 5.321 | 5.458 | 137 | 6.347 |
| Shrimp (61/70), Frz. | 3.216 | 3.250 | 034 | 3.208 |
| Shrimp, Tiger (26/30), Frz. | 4.300 | 4.500 | 200 | 4.900 |
| Snow Crab, Legs 5-8 oz, Frz | 5.025 | 5.025 | - | 4.975 |
| Snow Crab, Legs 8 oz/ up, Fz | 5.800 | 5.800 | - | 5.850 |
| Cod Tails, 3-7 oz., Frz. | 3.175 | 3.175 | - | 3.280 |
| Cod Loins, 3-12 oz., Frz | 3.325 | 3.325 | - | 3.680 |
| Salmon Portions, 4-8 oz, Frz | 4.817 | 4.817 | - | 6.357 |
| Pollock, Alaska, Deep Skin | 1.925 | 1.925 | - | 1.800 |



Energy & Currency-Currency US dollar is worth.

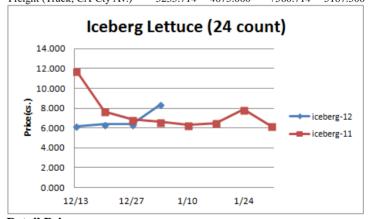
| | <u>Price</u> | Last Week | Difference | Price 12 |
|--------------------------|--------------|-----------|-------------------|----------|
| Crude Oil, barrel- nymex | 91.820 | 90.980 | +.840 | 102.96 |
| Natural Gas, mbtu- nymex | 3.351 | 3.425 | 074 | 2.993 |
| Heating Oil, gal- nymex | 3.045 | 3.036 | +.009 | 3.038 |
| Electricity, mwht- nymex | 32.500 | 35.700 | -3.200 | 28.840 |
| Gasoline, gal- nymex | 2.812 | 2.789 | +.023 | 2.749 |
| Diesel Fuel, gal- eia | 3.918 | 3.923 | 005 | 3.783 |
| Ethanol, gal- usda | 2.150 | 2.140 | +.010 | 2.150 |
| Canadian \$ | .985 | .986 | 001 | 1.012 |
| Japanese Yen | 87.024 | 84.484 | +2.570 | 76.733 |
| Mexican Peso | 12.768 | 12.704 | +.064 | 13.802 |
| Euro | .754 | .753 | +.001 | .769 |
| Brazilian Real | 2.042 | 2.080 | 038 | 1.849 |

 ${\color{red} Paper/Plastic-Provided by; resin-\underline{www.plasticsnews.com}, pulp-\underline{www.paperage.com}.}$

| Wood Pulp/ Plastic Resin | Price | Last Week | Difference | Price 12 |
|-------------------------------|--------------|-------------|-------------------|-------------|
| WP; NBSK (napkin, towel) | 870.000 | 870.000 | - | 890.000 |
| WP; 42 lb. Linerboard (corr.) | 763.816 | 763.960 | 144 | 696.340 |
| Res; PS-CHH (cup, cont.) | 1.180-1.220 | 1.180-1.220 | - | 1.100-1.140 |
| Res; PP-HIGP (hvy utensil) | .960980 | .960980 | - | .960980 |
| Res; PE-LLD (cn liner, film) | .830860 | .830860 | _ | .830860 |

Produce- Weather challenges out west have slowed lettuce crop growth rates. This factor along with improved lettuce demand is supporting the iceberg lettuce markets. History points to higher iceberg lettuce prices in Jan. Florida tomato production is solid. Plus, more available tomato supplies are coming from Mexico which is keeping U.S. tomato prices at bay. Last winter the U.S. experienced above normal temperatures which boded well for the produce crops. But, it's possible to have cold weather events during this time of year which could bring increased volatility to the produce markets. Prices USDA FOB shipping point unless noted (terminal).

| | Price | Last Week | Difference | Price 12 |
|---------------------------------|---------------------|-----------|-------------------|----------|
| Limes (150 ct.) | $1\overline{7.000}$ | 16.000 | +1.000 | 11.000 |
| Lemons (95 ct.) | 13.275 | 13.275 | - | 17.240 |
| Lemons (200 ct.) | 15.775 | 15.275 | +.500 | 19.240 |
| Honeydew (6 ct.) | 6.666 | 8.666 | -2.000 | 9.581 |
| Cantaloupe (15 ct.) | 10.000 | 10.500 | 500 | 12.450 |
| Blueberries (12 count) | 15.875 | 21.250 | -5.375 | 22.750 |
| Strawberries (12 pnts.) | 21.000 | 24.000 | -3.000 | 17.000 |
| Avocados (Hass 48 ct.) | 18.250 | 17.750 | +.500 | 26.750 |
| Bananas (40 lb.)- Term. | 14.675 | 15.024 | 349 | 14.812 |
| Pineapple (7 ct.)- Term. | 13.208 | 11.560 | +1.648 | 14.781 |
| Idaho Potato (60 ct., 50 lb.) | 4.250 | 4.250 | - | 8.250 |
| Idaho Potato (70 ct., 50 lb.) | 4.250 | 4.250 | - | 8.250 |
| Idaho Potato (70 ct.)-Term. | 10.600 | 11.037 | 437 | 14.781 |
| Idaho Potato (90 ct., 50 lb.) | 5.500 | 5.500 | - | 8.625 |
| Idaho Pot. # 2 (6 oz., 100 lb.) | 5.625 | 5.625 | - | 13.750 |
| Processing Potato (cwt.) | 6.000 | 6.000 | - | 7.500 |
| Yellow Onions (50 lb.) | 9.062 | 8.625 | +.437 | 6.208 |
| Yell Onions (50 lb.)-Term. | 15.375 | 15.000 | +.375 | 11.843 |
| Red Onions (25 lb.)- Term. | 13.312 | 11.312 | +2.000 | 8.750 |
| White Onions (50 lb.)- Term. | 15.755 | 21.562 | -5.807 | 18.500 |
| Tomatoes (large- case) | 11.950 | 13.200 | -1.250 | 8.950 |
| Tomatoes (5x6-25 lb.)-Term | 16.250 | 20.125 | -3.875 | 11.031 |
| Tomatoes (4x5 vine ripe) | 9.950 | 15.450 | -5.500 | 10.950 |
| Roma Tomatoes (large- case) | 9.950 | 15.200 | -5.250 | 10.505 |
| Roma Tomatoes (xlarge-cs) | 11.700 | 15.450 | -3.750 | 11.605 |
| Green Peppers (large- case) | 7.083 | 8.941 | -1.858 | 8.450 |
| Red Peppers (large 15lb. cs.) | 9.950 | 13.950 | -4.000 | 19.950 |
| Iceberg Lettuce (24 count) | 8.337 | 6.382 | +1.955 | 6.612 |
| Iceberg Lettuce (24)-Term. | 13.333 | 13.000 | +.333 | 13.500 |
| Leaf Lettuce (24 count) | 8.601 | 7.073 | +1.528 | 7.793 |
| Romaine Lettuce (24 cnt.) | 9.500 | 7.161 | +2.339 | 7.441 |
| Mesculin Mix (3 lb.)-Term. | 6.635 | 6.687 | 052 | 7.250 |
| Broccoli (14 ct.) | 11.571 | 7.765 | +3.806 | 9.365 |
| Squash (1/2 bushel) | 12.485 | 10.475 | +2.010 | 6.600 |
| Zucchini (1/2 bushel) | 12.187 | 10.425 | +1.762 | 13.600 |
| Green Beans (bushel) | 16.933 | 16.325 | +.608 | 13.833 |
| Spinach, Flat 24's | 13.215 | 9.100 | +4.115 | 11.850 |
| Mushrms (10 lb, lg.)-Term. | 15.145 | 15.111 | +.034 | 15.145 |
| Cucumbers (bushel) | 10.895 | 9.925 | +.970 | 14.642 |
| Pickles (200-300 ct.)- Term. | 16.802 | 22.937 | -6.135 | 23.287 |
| Asparagus (small) | 16.500 | 16.500 | - | 22.375 |
| Freight (Truck; CA-Cty Av.) | 5235.714 | 4675.000 | +560.714 | 5187.500 |



Retail Prices-CPI, Percent compared to prior month from BLS.

| | Nov-12 | Oct-12 | Sep-12 | <u>Aug-12</u> |
|------------------------|--------|--------|--------|---------------|
| Beef and Veal | +.071 | +.541 | 309 | 402 |
| Dairy | +.847 | +.823 | +.355 | +.054 |
| Pork | 129 | +.184 | -1.108 | +1.563 |
| Chicken | +.374 | +1.920 | 393 | +.481 |
| Fresh Fish and Seafood | 491 | 322 | +.289 | 206 |
| Fresh Fruits and Veg. | +.429 | +1.012 | +.769 | +.042 |