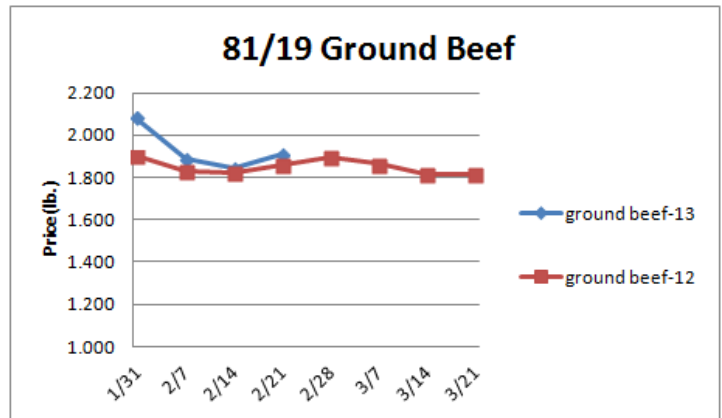


# Weekly Market Updates

Volume No. 18 Issue No. 8 Date: February 21, 2013

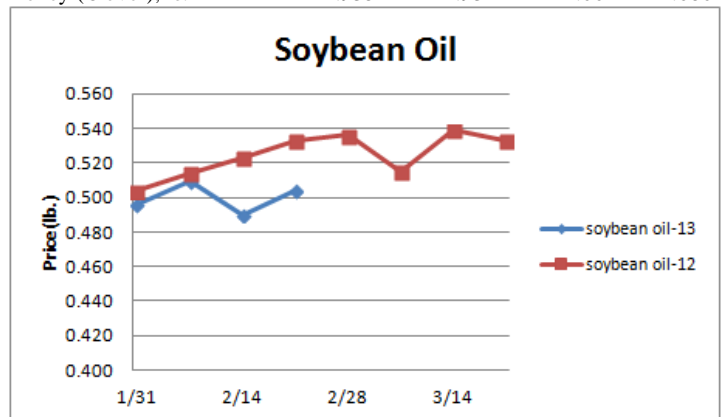
**Beef-** Beef output last week rose .8% but was .7% less than '12. Last week cattle slaughter fell below 600k head for the second consecutive week, marking only the second such occurrence for two non-holiday weeks since Feb '06. This is adding support to some beef markets. The USDA is forecasting U.S. beef production in Q2 to be 1.8% less than the prior year. This is likely to keep beef prices relatively firm. Beef middle meat prices usually rise in anticipation of the spring grilling season. Since '08, the average price moves over the next eight weeks are 22% higher for the 0x1 strip and 13.6% higher for top butts. Price USDA, FOB per pound.

|                             | Price  | Last Week | Difference | Price 12 |
|-----------------------------|--------|-----------|------------|----------|
| Live Cattle                 | 1.258  | 1.258     | -          | 1.283    |
| Feeder Cattle Index (CME)   | 1.410  | 1.439     | -.029      | 1.557    |
| Ground Beef 81/19           | 1.909  | 1.845     | +.064      | 1.860    |
| Ground Chuck                | 2.023  | 1.883     | +.140      | 1.922    |
| 109e Export Rib (choice)    | 5.196  | 5.366     | -.170      | 5.379    |
| 109e Export Rib (prime)     | 8.596  | 8.904     | -.308      | 11.638   |
| 112a Ribeye (choice)        | 5.717  | 5.822     | -.105      | 6.093    |
| 112a Ribeye (prime)         | 9.065  | 9.276     | -.211      | 11.990   |
| 116 Chuck (select)          | 2.331  | 2.299     | +.032      | 2.334    |
| 116 Chuck (choice)          | 2.348  | 2.411     | -.063      | 2.351    |
| 116b Chuck T dnr (choice)   | 2.264  | 2.243     | +.021      | 2.348    |
| 120 Brisket (choice)        | 1.864  | 1.872     | -.008      | 2.145    |
| 121c Outside Skirt (ch/sel) | 4.591  | 4.695     | -.104      | 4.780    |
| 121d Inside Skirt (ch/sel)  | 3.569  | 3.482     | +.087      | 3.468    |
| 167a Knuckle, Trm. (ch.)    | 2.143  | 2.125     | +.018      | 2.515    |
| 168 Inside Round (ch.)      | 1.837  | 1.843     | -.006      | 2.134    |
| 174 Short Loin (ch. 0x1)    | 4.550  | 4.674     | -.124      | 5.291    |
| 174 Short Loin (prime)      | 6.537  | 7.703     | -1.166     | 9.688    |
| 180 1x1 Strp (choice)       | 4.142  | 4.240     | -.098      | 4.989    |
| 180 1x1 Strp (prime)        | 8.071  | 8.114     | -.043      | 10.905   |
| 180 0x1 Strp (choice)       | 4.597  | 4.682     | -.085      | 5.687    |
| 184 Top Butt, bnl (ch.)     | 3.139  | 3.038     | +.101      | 3.339    |
| 184 Top Butt, bnl (prime)   | 3.481  | 3.447     | +.034      | 3.461    |
| 185a Sirloin Flap (choice)  | 3.665  | 3.610     | +.055      | 4.163    |
| 185c Loin, Tri-Tip (choice) | 2.897  | 2.821     | +.076      | 3.225    |
| 189a Tender (select)        | 8.872  | 8.898     | -.026      | 8.745    |
| 189a Tender (choice)        | 8.900  | 8.760     | +.140      | 9.136    |
| 189a Tender (prime)         | 12.107 | 12.420    | -.313      | 14.741   |
| 193 Flank Steak (choice)    | 4.223  | 4.239     | -.016      | 4.319    |
| 50% Trimmings               | .660   | .658      | +.002      | .996     |
| 65% Trimmings               | 1.192  | 1.183     | +.009      | 1.384    |
| 75% Trimmings               | 1.555  | 1.648     | -.093      | 1.630    |
| 85% Trimmings               | 1.942  | 1.921     | +.021      | 2.006    |
| 90% Trimmings               | 2.136  | 2.134     | +.002      | 2.175    |
| 90% Imported Beef (frz.)    | 2.145  | 2.138     | +.007      | 2.135    |
| 95% Imported Beef (frz.)    | 2.315  | 2.285     | +.030      | 2.230    |
| Veal Rack (Hotel 7 rib)     | 8.275  | 8.275     | -          | 7.425    |
| Veal Top Rnd. (cp. off)     | 14.925 | 14.925    | -          | 13.575   |



**Oil, Grains, Misc.-** The grain markets have declined as of late which has encouraged U.S. grain export demand. Steady to higher grain prices could surface in the near term. Prices USDA, FOB.

|                          | Price   | Last Week | Difference | Price 12 |
|--------------------------|---------|-----------|------------|----------|
| Soybeans, bushel         | 14.941  | 14.431    | +.510      | 12.709   |
| Crude Soybean Oil, lb.   | .504    | .490      | +.014      | .533     |
| Soybean Meal, ton        | 440.800 | 425.800   | +15.00     | 329.700  |
| Corn, bushel             | 7.325   | 7.098     | +.227      | 6.364    |
| Crude Corn Oil, lb.      | .525    | .530      | -.005      | .575     |
| High Fructose Corn Syrup | .203    | .198      | +.005      | .181     |
| Distillers Grain, Dry    | 261.500 | 268.000   | -6.500     | 198.250  |
| Crude Palm Oil, lb. BMD  | .367    | .365      | +.002      | .482     |
| HRW Wheat, bushel        | 7.360   | 7.405     | -.045      | 6.530    |
| DNS Wheat 14%, bushel    | 8.400   | 8.360     | +.040      | 8.660    |
| Durum Wheat, bushel      | 7.888   | 7.963     | -.075      | 8.163    |
| Pinto Beans, lb.         | .331    | .337      | -.006      | .494     |
| Black Beans, lb.         | .320    | .320      | -          | .450     |
| Rice, Long Grain, lb.    | .280    | .278      | +.002      | .265     |
| Coffee, lb. NYBOT        | 1.395   | 1.406     | -.011      | 2.014    |
| Sugar, lb. NYBOT         | .207    | .205      | +.002      | .328     |
| Honey (Clover), lb.      | 1.935   | 1.931     | +.004      | 1.680    |

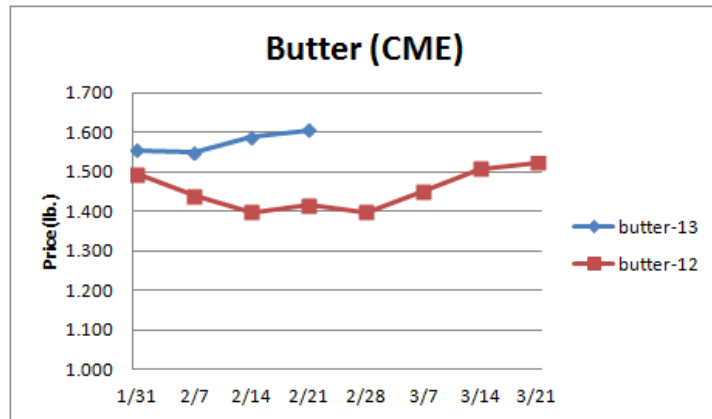


**Dairy-** U.S. milk production during Jan was .5% more than last year due to a .7% gain in milk per cow yields and a .2% smaller milk cow herd. Dairy farmers added a net 7k head to the milk cow herd during the month. The USDA is estimating milk output in Q2 to be .4% larger than '12. The CME cheese markets are steady but tend to be erratic during Mar. Still, given the improved export picture higher cheese prices may be more likely next month. The CME butter market is firm. Since '08, the average price move for CME butter over the next four weeks is 8% higher. Prices per

# Weekly Market Updates

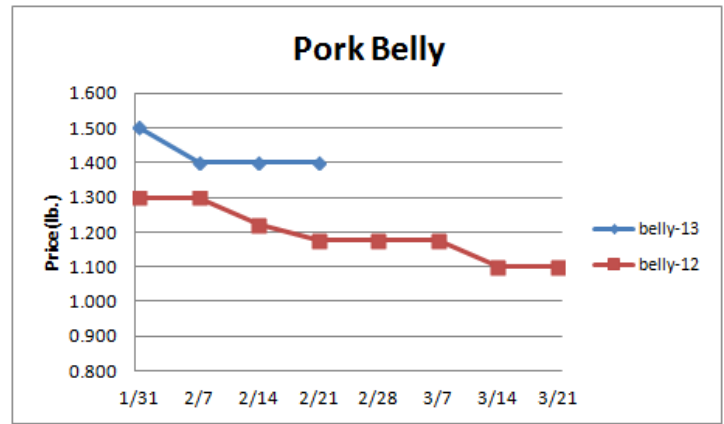
pound, except Class I Cream (hundred weight), from USDA.

|                         | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|-------------------------|--------------|------------------|-------------------|-----------------|
| Cheese Barrels (CME)    | 1.630        | 1.630            | -                 | 1.475           |
| Cheese Blocks (CME)     | 1.645        | 1.675            | -.030             | 1.480           |
| American Cheese         | 1.800        | 1.740            | +.060             | 1.838           |
| Cheddar Cheese (40 lb.) | 2.055        | 2.035            | +.020             | 1.988           |
| Mozzarella Cheese       | 1.900        | 1.880            | +.020             | 1.834           |
| Provolone Cheese        | 2.250        | 2.230            | +.020             | 2.068           |
| Parmesan Cheese         | 3.598        | 3.578            | +.020             | 3.148           |
| Butter (CME)            | 1.605        | 1.588            | +.017             | 1.415           |
| Nonfat Dry Milk         | 1.588        | 1.595            | -.007             | 1.411           |
| Whey, Dry               | .612         | .614             | -.002             | .648            |
| Class I Base            | 18.210       | 18.210           | -                 | 17.030          |
| Class II Cream, heavy   | 1.739        | 1.749            | -.010             | 1.681           |
| Class III Milk (CME)    | 17.050       | 17.450           | -.400             | 15.370          |
| Class IV Milk (CME)     | 17.750       | 17.870           | -.120             | 15.640          |



**Pork-** Pork output last week rose .2% but was .8% less than the same week a year ago. Curbed output this week due in part to the President's Day Holiday could bring support to the pork markets. Sow slaughter has been modest as of late which suggests that production should expand later in '13. China may join Russia in placing further restrictions on imports of U.S. pork beginning May 1 which could temper any seasonal pork market increases this spring. U.S. pork exports to China and Russia accounted for 18% of U.S. pork exports during '12. Prices USDA, FOB per pound.

|                               | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|-------------------------------|--------------|------------------|-------------------|-----------------|
| Live Hogs                     | .588         | .619             | -.031             | .621            |
| Belly (bacon)                 | 1.400        | 1.400            | -                 | 1.175           |
| Sparerib (4.25 lb. & down)    | 1.400        | 1.349            | +.051             | 1.599           |
| Ham (20-23 lb.)               | .760         | .746             | +.014             | .760            |
| Ham (23-27 lb.)               | .747         | .747             | -                 | .720            |
| Loin (bone-in)                | .913         | .904             | +.009             | .981            |
| Bbybck Rib (1.75 lb. & up)    | 2.005        | 2.002            | +.003             | 2.845           |
| Tenderloin (1.25 lb.)         | 2.625        | 2.563            | +.062             | 2.612           |
| Boston Butt, untrmd. (4-8lb.) | .775         | .779             | -.004             | .964            |
| Picnic, untrmd.               | .465         | .481             | -.016             | .558            |
| SS Picnic, smoker trm. bx.    | .780         | .720             | +.060             | .750            |
| 42% Trimmings                 | .440         | .376             | +.064             | .420            |
| 72% Trimmings                 | .583         | .583             | -                 | .730            |



**Tomato Products, Canned-** Tomatoes designated for the canned tomato processing industry are historically adequate. The canned tomato markets remain firm. Prices per case (6/10) FOB, unless noted from ARA.

|                                | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|--------------------------------|--------------|------------------|-------------------|-----------------|
| Whole Peeled, Standard         | 12.250       | 12.250           | -                 | 12.250          |
| Diced, Fancy                   | 12.750       | 12.750           | -                 | 12.750          |
| Ketchup, 33%                   | 13.438       | 13.438           | -                 | 13.438          |
| Tomato Paste- Industrial (lb.) | .398         | .398             | -                 | .398            |

**Processed Vegetables-** Vegetable crop acres this year are expected to be historically small due in part to competing grain crops. The processed vegetable markets are firm. Prices FOB per case from ARA.

|                              | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|------------------------------|--------------|------------------|-------------------|-----------------|
| Corn, Fcy whl kern- can 6/10 | 19.656       | 19.656           | -                 | 18.406          |
| Green Beans Fcy- can 6/10    | 19.250       | 19.250           | -                 | 18.000          |
| Green Peas, Fcy- can 6/10    | 20.750       | 20.750           | -                 | 18.750          |
| Corn, Cob- froz 96 ct.       | 14.750       | 14.750           | -                 | 14.000          |
| Corn, Kernel- froz 12/2.5#   | 19.500       | 19.500           | -                 | 14.250          |
| Green Beans Cut- froz 12/2#  | 15.300       | 15.300           | -                 | 12.900          |
| Green Peas- froz 12/2.5#     | 26.250       | 26.250           | -                 | 20.250          |
| Potatoes, FF Fncy- froz 6/5# | 14.000       | 14.000           | -                 | 13.000          |

**Poultry-** As of last week, year-to-date chicken slaughter was 1.3% more than the prior year. Bird weights are heavier this year versus '12 which is supporting solid chicken supplies. Chicken producers continue to plan for expanded chicken production. The six-week moving average for broiler egg sets is trending 1.5% above a year ago. The USDA is projecting Q2 chicken output to be .2% more than '12. The ARA chicken wing index has fallen 12.8% this month. The jumbo cut chicken wing market usually declines 8.2% over the next six weeks. The ARA chicken breast index is at its highest price level since Sept. Since '08, the average price move for the boneless skinless chicken breast market during the next six weeks is 8.5% higher. Prices USDA, FOB per pound except when noted.

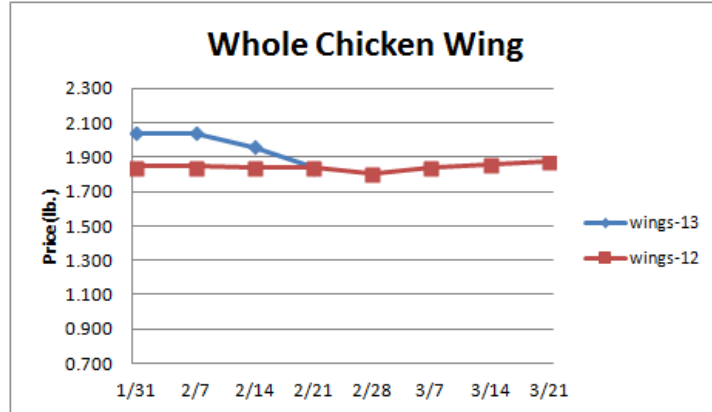
|                            | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|----------------------------|--------------|------------------|-------------------|-----------------|
| Whole Birds (2.5-3 lb.-GA) | 1.005        | 1.003            | +.002             | .915            |
| Wings (whole)              | 1.835        | 1.960            | -.125             | 1.840           |
| Wings (jumbo, cut)         | 1.659        | 1.820            | -.161             | 1.790           |
| Breast, Bone In            | 1.085        | 1.070            | +.015             | .910            |
| Breast, Bnless Skinless    | 1.635        | 1.610            | +.025             | 1.465           |
| Tenderloin (random)        | 1.360        | 1.360            | -                 | 1.310           |
| Tenderloin (sized)         | 1.500        | 1.500            | -                 | 1.920           |
| Legs (whole)               | .690         | .665             | +.025             | .736            |
| Leg Quarters               | .540         | .545             | -.005             | .540            |

# Weekly Market Updates

|                  |       |       |       |       |
|------------------|-------|-------|-------|-------|
| Thighs, bone in  | .752  | .815  | -.063 | .803  |
| Thighs, boneless | 1.313 | 1.293 | +.020 | 1.265 |

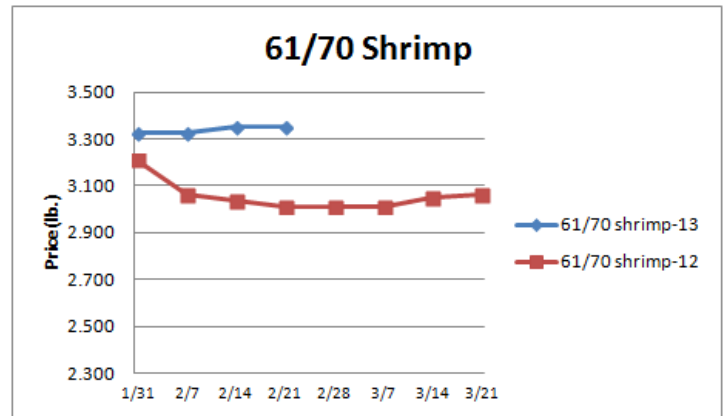
## Eggs and Others

|                          |       |       |       |       |
|--------------------------|-------|-------|-------|-------|
| Large (dozen)            | 1.203 | 1.443 | -.240 | .977  |
| Medium (dozen)           | .872  | 1.098 | -.226 | .762  |
| Whole Eggs- Liquid       | .526  | .573  | -.047 | .437  |
| Egg Whites- Liquid       | .517  | .533  | -.016 | .426  |
| Egg Yolks- Liquid        | .885  | .885  | -     | .686  |
| Whole Turkeys (8-16 lb.) | .960  | .950  | +.010 | 1.010 |
| Turkey Breast, Bnls/Sknl | 1.710 | 1.776 | -.066 | 2.035 |



**Seafood-** Snow crab prices are steady. The Alaskan snow crab catch is progressing with roughly 55% of the quota landed to date. Some minor ice challenges have created some fishing delays but weather this year is much improved from last winter. This year's Alaskan snow crab quota could be met on or before schedule. Still, relatively high snow crab prices may persist until the Newfoundland snow crab season begins this spring. Prices for fresh product, unless noted, per pound from Fisheries Market News.

|                               | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|-------------------------------|--------------|------------------|-------------------|-----------------|
| Salmon (wh. Atl., 10-12 lb.)  | 3.000        | 3.000            | -                 | 3.000           |
| Catfish Filets                | 4.500        | 4.500            | -                 | 5.400           |
| Trout (drn. 8-14 oz.)         | 3.700        | 3.700            | -                 | 3.500           |
| Shrimp (16/20), Frz           | 5.978        | 5.955            | +.023             | 5.969           |
| Shrimp (61/70), Frz.          | 3.350        | 3.350            | -                 | 3.010           |
| Shrimp, Tiger (26/30), Frz.   | 4.700        | 4.683            | +.017             | 4.913           |
| Snow Crab, Legs 5-8 oz, Frz   | 5.650        | 5.550            | +.100             | 5.750           |
| Snow Crab, Legs 8 oz/ up, Frz | 5.800        | 5.800            | -                 | 5.913           |
| Cod Tails, 3-7 oz., Frz.      | 3.175        | 3.175            | -                 | 3.488           |
| Cod Loins, 3-12 oz., Frz      | 3.350        | 3.350            | -                 | 3.600           |
| Salmon Portions, 4-8 oz, Frz  | 4.854        | 4.854            | -                 | 6.067           |
| Pollock, Alaska, Deep Skin    | 1.925        | 1.925            | -                 | 1.775           |



## Energy & Currency-Currency US dollar is worth.

|                          | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|--------------------------|--------------|------------------|-------------------|-----------------|
| Crude Oil, barrel- nymex | 96.660       | 97.510           | -.850             | 105.840         |
| Natural Gas, mbtu- nymex | 3.272        | 3.230            | +.042             | 2.626           |
| Heating Oil, gal- nymex  | 3.181        | 3.236            | -.055             | 3.239           |
| Electricity, mwht- nymex | 40.570       | 38.660           | +1.910            | 33.580          |
| Gasoline, gal- nymex     | 3.121        | 3.050            | +.071             | 3.070           |
| Diesel Fuel, gal- eia    | 4.157        | 4.104            | +.053             | 3.960           |
| Ethanol, gal- usda       | 2.295        | 2.365            | -.070             | 2.090           |
| Canadian \$              | 1.014        | 1.004            | +.010             | .996            |
| Japanese Yen             | 93.547       | 93.604           | -.057             | 79.701          |
| Mexican Peso             | 12.657       | 12.673           | -.016             | 12.728          |
| Euro                     | .747         | .742             | +.005             | .756            |
| Brazilian Real           | 1.956        | 1.970            | -.014             | 1.715           |

## Paper/Plastic-Provided by; resin- [www.plasticsnews.com](http://www.plasticsnews.com) pulp- [www.paperage.com](http://www.paperage.com).

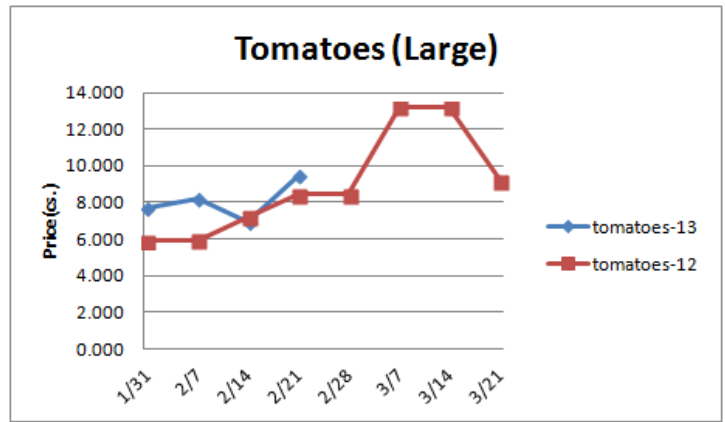
| <u>Wood Pulp/ Plastic</u>     | <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|-------------------------------|--------------|------------------|-------------------|-----------------|
| <u>Resin</u>                  |              |                  |                   |                 |
| WP; NBSK (napkin, towel)      | 894.440      | 892.630          | +1.810            | 869.940         |
| WP; 42 lb. Linerboard (corr.) | 775.230      | 784.559          | -9.329            | 673.544         |
| Res; PS-CHH (cup, cont.)      | 1.210-       | 1.210-           | -                 | 1.100-          |
|                               | 1.250        | 1.250            |                   | 1.140           |
| Res; PP-HIGP (hvy utensil)    | 1.120-       | 1.120-           | -                 | 1.110-          |
|                               | 1.140        | 1.140            |                   | 1.130           |
| Res; PE-LLD (cn liner, film)  | .880-.910    | .880-.910        | -                 | .880-.910       |

**Produce-** Potato prices remain historically depressed. Feb 1 U.S. potato inventories were 14% above last year and the largest for-the-date in at least eleven years. Still, the downside price risk for the ID potato markets from current levels is likely nominal. The iceberg lettuce markets have fallen sharply from inflated levels earlier this month. Still, iceberg lettuce prices are likely to remain above '12 levels in the near term. The yellow onion market has declined in recent weeks. However, yellow onion stocks remain relatively tight which could continue to support yellow onion prices. Prices USDA FOB shipping point unless noted (terminal).

| <u>Price</u> | <u>Last Week</u> | <u>Difference</u> | <u>Price 12</u> |
|--------------|------------------|-------------------|-----------------|
|--------------|------------------|-------------------|-----------------|

# Weekly Market Updates

|                                 |          |          |         |          |
|---------------------------------|----------|----------|---------|----------|
| Limes (150 ct.)                 | 22.000   | 17.500   | +4.500  | 16.000   |
| Lemons (95 ct.)                 | 11.775   | 12.775   | -1.000  | 17.740   |
| Lemons (200 ct.)                | 16.025   | 16.025   | -       | 16.740   |
| Honeydew (6 ct.)                | 7.285    | 10.918   | -3.633  | 19.500   |
| Cantaloupe (15 ct.)             | 12.462   | 10.816   | +1.646  | 15.450   |
| Blueberries (12 count)          | 12.000   | 24.800   | -12.800 | 15.750   |
| Strawberries (12 pnts.)         | 17.000   | 14.500   | +2.500  | 16.000   |
| Avocados (Hass 48 ct.)          | 18.750   | 17.250   | +1.500  | 28.750   |
| Bananas (40 lb.)- Term.         | 15.452   | 15.431   | +0.021  | 18.928   |
| Pineapple (7 ct.)- Term.        | 13.937   | 13.875   | +0.062  | 10.646   |
| Idaho Potato (60 ct., 50 lb.)   | 4.625    | 4.625    | -       | 8.813    |
| Idaho Potato (70 ct., 50 lb.)   | 4.625    | 4.750    | -.125   | 8.813    |
| Idaho Potato (70 ct.)- Term.    | 12.150   | 14.262   | -2.112  | 14.813   |
| Idaho Potato (90 ct., 50 lb.)   | 5.625    | 5.625    | -       | 8.813    |
| Idaho Pot. # 2 (6 oz., 100 lb.) | 6.000    | 6.000    | -       | 12.750   |
| Processing Potato (cwt.)        | 6.500    | 6.500    | -       | 8.500    |
| Yellow Onions (50 lb.)          | 13.500   | 13.500   | -       | 4.375    |
| Yell Onions (50 lb.)-Term.      | 20.575   | 21.229   | -.654   | 8.438    |
| Red Onions (25 lb.)- Term.      | 23.500   | 23.166   | +0.334  | 7.680    |
| White Onions (50 lb.)- Term.    | 30.104   | 22.895   | +7.209  | 23.613   |
| Tomatoes (large- case)          | 9.450    | 6.950    | +2.500  | 8.450    |
| Tomatoes (5x6-25 lb.)- Term     | 10.266   | 10.611   | -.345   | 10.758   |
| Tomatoes (4x5 vine ripe)        | 8.475    | 5.585    | +2.890  | 5.185    |
| Roma Tomatoes (large-case)      | 8.956    | 6.791    | +2.165  | 6.310    |
| Roma Tomatoes (xlarge-cs)       | 9.206    | 7.041    | +2.165  | 6.530    |
| Green Peppers (large- case)     | 12.000   | 7.418    | +4.582  | 7.334    |
| Red Peppers (large 15lb. cs.)   | 11.950   | 13.950   | -2.000  | 13.950   |
| Iceberg Lettuce (24 count)      | 12.530   | 9.777    | +2.753  | 6.083    |
| Iceberg Lettuce (24)-Term.      | 16.250   | 18.500   | -2.250  | 17.334   |
| Leaf Lettuce (24 count)         | 9.063    | 12.283   | -3.220  | 6.150    |
| Romaine Lettuce (24 cnt.)       | 22.660   | 27.716   | -5.056  | 6.125    |
| Mesculin Mix (3 lb.)-Term.      | 7.125    | 7.250    | -.125   | 7.000    |
| Broccoli (14 ct.)               | 11.005   | 6.925    | +4.080  | 5.549    |
| Squash (1/2 bushel)             | 13.000   | 14.175   | -1.175  | 8.600    |
| Zucchini (1/2 bushel)           | 18.000   | 14.175   | +3.825  | 8.600    |
| Green Beans (bushel)            | 18.737   | 19.958   | -1.221  | 19.550   |
| Spinach, Flat 24's              | 8.000    | 9.650    | -1.650  | 9.460    |
| Mushrms (10 lb. lg.)-Term.      | 15.145   | 15.145   | -       | 15.146   |
| Cucumbers (bushel)              | 17.175   | 8.570    | +8.605  | 7.967    |
| Pickles (200-300 ct.)- Term.    | 22.562   | 23.875   | -1.313  | 28.825   |
| Asparagus (small)               | 16.500   | 16.500   | -       | 13.500   |
| Freight (Truck; CA-Cty Av.)     | 4155.000 | 4155.000 | -       | 4500.000 |



**Retail Prices-CPI, Percent compared to prior month from BLS.**

|                        | <u>Dec-13</u> | <u>Nov-13</u> | <u>Oct-13</u> | <u>Sep-13</u> |
|------------------------|---------------|---------------|---------------|---------------|
| Beef and Veal          | +.344         | +.071         | +.541         | -.309         |
| Dairy                  | +.238         | +.847         | +.823         | +.355         |
| Pork                   | -1.469        | -.129         | +.184         | -1.108        |
| Chicken                | +.643         | +.374         | +1.920        | -.393         |
| Fresh Fish and Seafood | -.990         | -.491         | -.322         | +.289         |
| Fresh Fruits and Veg.  | +2.114        | +.429         | +1.012        | +.769         |