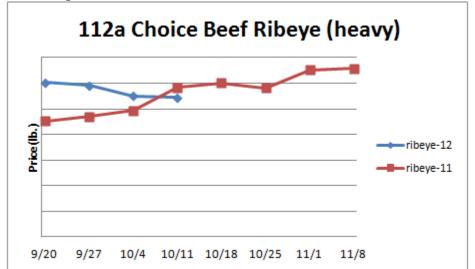
#### **Beef, Veal and Lamb Report**

Beef, Veal & Lamb- Beef output last week fell 4.5% and was 5.4% smaller than a year ago. Cattle supplies should remain limited in the coming months which may temper beef output. The beef markets are likely to be supported this fall. The beef tenderloin, a typical holiday beef item, is currently priced 15% above its five-year average for the week. Tenderloin prices usually appreciate 20% over the next eight weeks. Japan is expected to ease restrictions on imports of U.S. beef this fall. This could provide added support to the U.S. beef end cut markets. The chuck markets usually decline in the coming months.



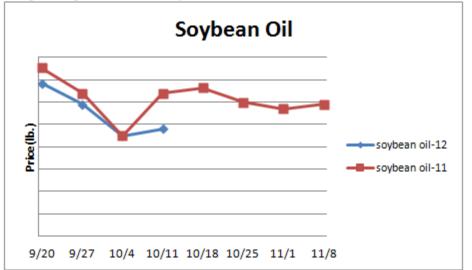
<u>-</u>	Market Trend	<b>Supplies</b>	Price vs. Last Year
Live Cattle (Steer)	Increasing	Good	Higher
Ground Beef 81/19	Decreasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (choice)	Increasing	Good	Higher
109 Export Rib (prime)	Decreasing	Good	Higher
112a Ribeye (choice)	Decreasing	Good	Lower
112a Ribeye (prime)	Increasing	Good	Higher
116 Chuck (choice)	Increasing	Good	Higher
120 Brisket (choice)	Increasing	Good	Higher
121c Outside Skirt (ch/sel.)	Decreasing	Good	Higher
167a Knckle, Trimmed (choice)	Decreasing	Good	Lower
168 Inside Round (choice)	Increasing	Good	Lower
174 Short Loin (choice 0x1)	Decreasing	Good	Higher
174 Short Loin (prime 2x3)	Decreasing	Good	Higher
180 1x1 Strip (choice)	Increasing	Good	Higher
180 1x1 Strip (prime)	Decreasing	Good	Lower
180 0x1 Strip (choice)	Increasing	Good	Higher
184 Top Butt, boneless (choice)	Decreasing	Good	Higher
184 Top Butt, boneless (prime)	Increasing	Good	Higher
185a Sirloin Flap (choice)	Decreasing	Good	Higher
185c Loin, Tri-Tip (choice)	Increasing	Good	Lower
189a Tender (select, 5 lb & up)	Increasing	Good	Higher
189a Tender (choice, 5 lb &up)	Increasing	Good	Lower
189a Tender (prime, heavy)	Decreasing	Good	Higher
193 Flank Steak (choice)	Decreasing	Good	Higher
50% Trimmings	Increasing	Good	Lower
65% Trimmings	Decreasing	Good	Lower
75% Trimmings	Decreasing	Good	Higher
85% Trimmings	Increasing	Good	Higher
90% Trimmings	Decreasing	Good	Higher

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90% Imported Beef (frozen)	Steady	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Steady	Good	Higher

# **Oil and Grains Report**

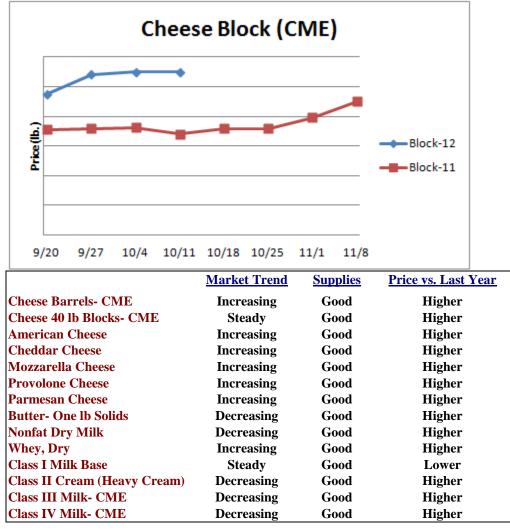
**Oil & Grains-** Relatively tight grain supplies are expected to persist well into next year. Elevated grain markets are anticipated to preserve in the coming months.



	Market Trend	<b>Supplies</b>	Price vs. Last Year
Soybeans	Increasing	Good	Higher
Crude Soybean Oil	Increasing	Good	Lower
Soymeal	Increasing	Good	Higher
Corn	Decreasing	Good	Higher
Crude Corn Oil	Decreasing	Good	Same
Distillers Grain, Dry	Increasing	Good	Higher
Crude Palm Oil	Increasing	Good	Lower
Hard Red Winter Wheat	Increasing	Good	Higher
Dark Northern Spring Wheat	Increasing	Good	Higher
High Fructose Corn Syrup	Decreasing	Good	Higher
Durum Wheat	Decreasing	Good	Lower

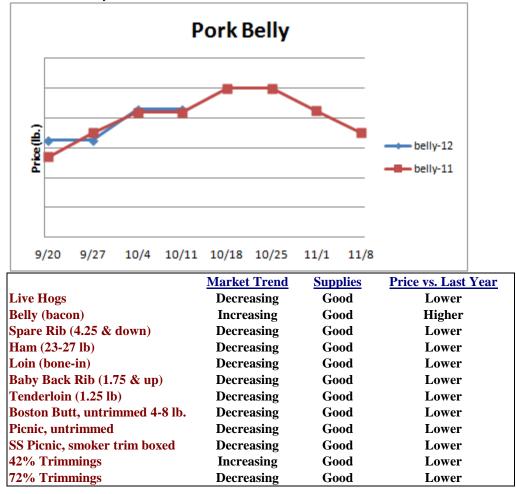
# **Dairy Report**

**Dairy**- The CME butter market has become erratic during the last week. History points to butter prices trending 3.7% higher during the next four weeks due to seasonally rising demand. The CME cheese markets are firm. Typically, the cheese block market declines 3.2% from now until early November before rising 8% into the Thanksgiving holiday. The existing inflated class III milk prices suggest the upside price risk in dairy products from here may be nominal. The last time front month class III milk prices traded this high the cheese markets fell 30% over the next six months. Prices per pound, except Class I Cream (hundred weight), from USDA.



#### **Pork Report**

**Pork**- Pork production last week increased .6% but was .1% smaller than '11. Recently, hog weights have declined below last year and the five year average levels. This suggests hog supplies are tightening. Further, below average seasonal hog weight gains during the last two months indicates that the USDA pork cutout may have already formed a bottom this fall. Still, modestly lower prices from here for various pork products could occur in the near term. Pork retail feature activity should wane in November.



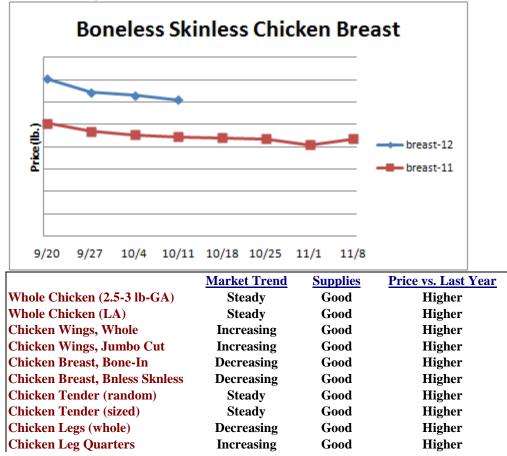
## **Canned Tomato Report**

**Tomato Products, Canned**- The U.S. tomato for canning harvest is winding down. The canned tomato markets should remain above year ago levels this fall.

	Market Trend	Supplies	<u>Price vs. Last Year</u>
Whole Peeled Standard	Steady	Good	Higher
Diced, Fancy	Steady	Good	Higher
Ketchup, 33%	Steady	Good	Higher
Tomato Paste- Ind.	Steady	Good	Higher

# **Poultry Report**

**Poultry**- Chicken producer margins remain poor but further chicken output cutbacks have failed to materialize. The six-week moving average for broiler egg sets is .8% larger than last year. Still, chicken output could wane in '13 if feed costs remain inflated. The ARA daily chicken wing index recently priced at its second highest level since February. Since '07, the average move for the jumbo cut chicken wing market during the next five weeks is 4.5% higher. Any wing price appreciation this year may be less intense due to chicken production gains. The ARA daily chicken breast index has declined 15.8% since August 30th. History points to boneless skinless chicken breast prices falling another 7.2% into mid November.

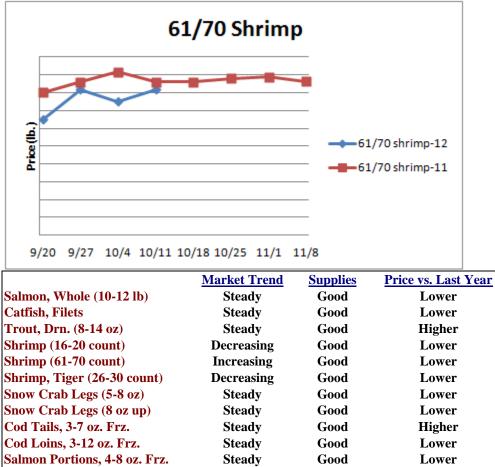


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Chicken Thighs, bone in	Decreasing	Good	Higher
Chicken Thighs, boneless	Increasing	Good	Lower
Large Eggs	Increasing	Good	Higher
Medium Eggs	Steady	Good	Higher
Whole Eggs- Liq	Decreasing	Good	Higher
Egg Whites- Liq	Decreasing	Good	Lower
Egg Yolks- Liq	Decreasing	Good	Higher
Whole Turkey (8-16 lb)	Steady	Good	Same
Turkey Breast- Bnls/Sknls	Decreasing	Good	Lower

#### **Seafood Report**

**Seafood**- The Alaskan Bearing Sea snow crab fishing season will officially start next week. This year's snow crab quota is 66.35 million pounds versus last year's 88.89 million pounds. Still, this season's quota is the second largest in seven years. The snow crab leg market (5-8 oz) is 6.4% above the five year average for the week. Seasonal charts suggest that snow crab leg prices could remain relatively flat during the fall.



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#### **Bean, Rice, Coffee and Sugar Report**

	<b>Market Trend</b>	<b>Supplies</b>	Price vs. Last Year
Pinto Beans	Steady	Good	Lower
Black Beans	Steady	Good	Lower
Rice, Long Grain	Increasing	Good	Lower
Coffee Beans	Decreasing	Good	Lower
Sugar	Increasing	Good	Lower
Honey	Steady	Good	Higher

## **Paper Product Report**

Wood Pulp (paper)	Market Trend	<b>Supplies</b>	Price vs. Last Year
NBSK- Paper napkin	Increasing	Good	Lower
42 lb. Linerboard-corrugated box	Increasing	Good	Lower
Plastic Resins (plastic, foam)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
<b>PP-HIGP-</b> heavy grade utensils	Steady	Good	Lower
<b>PE-LLD-</b> can liners, film, bags	Steady	Good	Lower

#### **Retail Price Change from Prior Month**

	<u>Apr-11</u>	<u>Mar-11</u>	<u>Feb-11</u>
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Increasing	Increasing	Increasing
Pork	Decreasing	Increasing	Increasing
Chicken	Increasing	Decreasing	Increasing
Fresh Fish and Seafood	Increasing	Increasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Increasing	Increasing

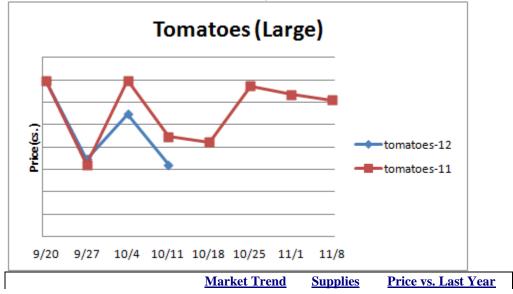
#### **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables-** 2012 U.S. sweet corn production is expected to be slightly bigger than last year due in part to larger acreage. The canned corn markets remain firm.

<b>Canned 6/10</b>	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
Corn, Fancy Whole Kernel	Steady	Good	Higher
Green Beans, Fancy 4 sv	Steady	Good	Higher
Green Peas, Fancy 4 sv/blend	Steady	Good	Higher
Frozen			
Corn, Cob 96 count	Steady	Good	Higher
Corn, Kernel 12/2.5 lb.	Steady	Good	Higher
Green Beans, Cut 12/2 lb.	Steady	Good	Higher
Green Peas, 12/2.5 lb.	Steady	Good	Higher
Potatoes, FF Fancy, 6/5 lb.	Steady	Good	Higher

## **Produce Report**

**Produce**-Mature green tomato prices are lower. The western tomato harvest will soon be transitioning south. The chief eastern tomato crop is now beginning in Florida. These regional tomato crop shifts can create tomato price instability during the fall. The Hass avocado market is 9% below its three year average for the week. The California avocado season is winding down as the Mexican avocado harvest becomes an important supply source. Since '07, the average move for the Hass avocado market is 14.3% lower over the next eleven weeks. The iceberg lettuce market remains deflated.



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Limes (150 count)	Decreasing	Good	Lower
Lemons (95 count)	Steady	Good	Lower
Lemons (200 count)	Steady	Good	Higher
Honeydew (6 ct.)	Increasing	Good	Higher
Cantaloupe (15 count)	Increasing	Good	Higher
Blueberries (12 count)	Increasing	Good	Lower
Strawberries (12 pints)	Steady	Good	Higher
Avocados, Hass (48 count)	Decreasing	Good	Lower
Bananas (40 lb)-Term.	Decreasing	Good	Lower
Pineapple (7 ct.)- Term.	Decreasing	Good	Lower
Idaho Potato (60 count)	Decreasing	Good	Lower
Idaho Potato (70 count)	Decreasing	Good	Lower
Idaho Potato (70 count)-Term.	Decreasing	Good	Lower
Idaho Potato (90 count)	Steady	Good	Lower
Idaho Potato #2 (6 oz. min.)	Decreasing	Good	Lower
Processing Potato (100 lb)	Steady	Good	Lower
Yellow Onions (50 lb)	Increasing	Good	Higher
Yellow Onions (50 lb)-Term.	Decreasing	Good	Higher
Red Onions (25 lb)-Term.	Decreasing	Good	Higher
White Onions (50 lb)-Term.	Decreasing	Good	Lower
Tomatoes, (large- case)	Decreasing	Good	Lower
Tomatoes, (5x6, 25 lb.)-Term.	Decreasing	Good	Lower
Tomatoes, Vine Ripe, (4x5)	Increasing	Good	Lower
Roma Tomatoes (large- case)	Increasing	Good	Higher
Roma Tomatoes (xlarge- case)	Increasing	Good	Higher
Green Peppers (large- case)	Increasing	Good	Lower
Red Peppers (large- 15 lb. cs.)	Increasing	Good	Lower
Iceberg Lettuce (24 count)	Increasing	Good	Higher
Iceberg Lettuce (24 cnt)-Term.	Decreasing	Good	Higher

# **Produce Report (continued)**

Leaf Lettuce (24 count)	Decreasing	Good	Lower
Romaine Lettuce (24 count)	Decreasing	Good	Lower
Mesculin Mix (3 lb)-Term.	Increasing	Good	Lower
Broccoli (14 cnt.)	Decreasing	Good	Lower
Squash (case)	Decreasing	Good	Lower
Zucchini (case)	Decreasing	Good	Higher
Green Beans (bushel)	Increasing	Good	Higher
Spinach, Flat 24's	Decreasing	Good	Lower
Mushrooms (large), Term.	Steady	Good	Higher
Cucumbers, Bushel	Increasing	Good	Lower
Pickles (200-300 ct.)-Term.	Increasing	Good	Higher
Asparagus (small)	Decreasing	Good	Higher
Freight (CA to City Avg.)	Decreasing	Good	Higher