

BROILER MARKET NEWS REPORT

ISSN 1522-0567

FRIDAY SEPTEMBER 28, 2012 VOL. 59 NO. 117

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis

NATIONAL BROILER MARKET AT-A-GLANCE



Whole broiler/fryer prices are steady in all areas with offers light to moderate for current trade needs. Preliminary majority prices were unchanged overall. Retail demand is light to good, mostly moderate to good. Food service demand is light to good, mostly moderate entering the weekend. Some industry members are finding increased activity for the weekend with best interest into retail channels. Floor stocks are closely balanced to light. Market activity is slow to moderate. In the parts structure, buying activity improved slightly under normal weekend demand and is noted as light to moderate overall. Prices are steady to weak for dark meat items and breast items, steady to firm for wings. Offerings are at least sufficient for b/s breast and tenders, light to moderate for wings and moderate for most dark meat cuts with the exception of drums and thighs which are available and slow to clear. Market activity for parts is slow to moderate. In production areas, live supplies are moderate; weights are mixed at mostly desirable weights.

Preliminary Report

Prices negotiated for truck lot sales of ready-to-cook broiler/fryers FOB Dock and delivered to first receivers at major market areas week of 01-Oct-2012 (cents per lb)

AREAS Delivered to First I	US GRADE A MAJORITY Receivers	RANGE	AVG	WTD LOADS
New York Los Angeles Whole Body 2/	80.00-83.00 105.00	65 00 06 00	75 20	24
Chicago FOB Dock Equival	67.00-78.00 ent 3/:	65.00-96.00	75.29	34
Mississippi	82.00-86.00	71.00-89.00	83.55	20

^{1/:} Includes branded product.

GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 95.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR

		= = = = = = = = = = = = = = = = = = = =	ZUIVALENI	
LOADS	RANGE	PREI	IM. WTD. AVG	<u>;</u>
800	89.48 - 100.60		95.50	_
0	b. dock confirmed prelimina	ary weighted aver	rage price on ice	-
packed part		NTD AVG	VOI	

IIEW	(CENTS PER LB)	(000 LBS)
	,	•
LINE RUN TENDERS	203.00	1,108
BREASTS - B/S	162.00	4,364
BREASTS - WHOLE	102.00	949
THIGH MEAT - B/S	132.00	886
THIGHS	73.50	1,019
DRUMSTICKS	65.00	858
LEG QUARTERS	52.50	7,041
WINGS	182.00	2,841

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

<u>MIDWEST BROILER/FRYER</u> The preliminary majority price in Chicago for next week is unchanged. Whole bird prices are steady with offers mostly moderate. Retail and food service demand is light to moderate at best approaching the end of September. Floor stocks are balanced to light. Sizes are desirable. Whole bird market activity is slow. Supplies of wings are light and on the balance of parts moderate. Parts prices trended steady to weak on breast cuts and steady on the remainder of parts. Market activity on parts is slow.

NORTHEAST BROILER/FRYER Prices are trending steady for all sizes. Trucklot buying activity on ready-to-cook whole broiler/fryers is light to moderate entering the weekend. Offerings of all sizes are sufficient for current needs. Market activity is slow to moderate. In the parts complex, thighs and drums are heavy and slow to clear. Tenders and boneless skinless breast are moderate to heavy. Wings, bone-in breast and other dark meat cuts are sufficient for current needs.

<u>SOUTHERN BROILER/FRYER</u> Prices are holding steady for whole broiler/fryers. Offerings of all sizes are sufficient for current trade needs. Demand into retail and food service channels is moderate for late week business. Market activity is light to moderate. In the parts structure, movement is light to moderate entering the weekend. Prices are steady to instances firm for wings. Dark meat, breast items, and tenders are mostly steady. Supplies of wings are light with good movement. Breast items and dark meat items are mostly moderate. Market activity for parts is slow to moderate. In production areas, live supplies are moderate at mixed, but mostly desirable weights.

WESTERN BROILER/FRYER The Los Angeles preliminary majority is 105 cents, unchanged from last week. The market on whole fryers is steady. The WOG market is steady to weak with prices unchanged to lower for next week. Offerings light to moderate. Retail demand light to good, mostly moderate. Food service demand light to good, mostly light to moderate with continued improvement continuing to be found for the weekend. Weights desirable. Floor stocks mostly adequate. Whole fryer and WOG movement is moderate. The market on boneless skinless and bone-in breast is steady to weak with prices unchanged to lower, tenderloins and wings steady. The market on bone-in dark items is steady to weak with prices unchanged to lower while boneless dark items are steady at best with some spot discounting found on leg meat. Parts demand is light to good, mostly light to moderate. Offerings of breast items are generally moderate and wings are light. Offerings of dark items mostly moderate, instances moderately heavy on bone-in items. Market activity for parts is light to good, mostly light to moderate.

DELMARVA BROILER/FRYERS Less-than-trucklot asking prices remained unchanged at 83 to 92 cents with a steady trending undertone. Movement of ready-to-cook whole birds is light to moderate entering the weekend. Offerings are moderate for present trade needs. Live supplies are moderate; weights are noted in a desirable range. Processing schedules are moderate. Market activity is slow to moderate. In the parts complex, b/s breasts and tenders ranged moderate to heavy. Wings are light to moderate and the balance of parts are moderate.

*Broiler/Fryer current negotiated prices for immediate delivery includes mostly multiple-drop shipments of branded and wing tagged to New York City from Delmarva.

BRANDED U.S.GRADE A

	-	J. () (1 1 D D D 1 0 1 0 1 0 1
RANGE		68-104
WEIGHTED AVERA	GE	(A)
NO. OF BOXES		(A)
CUMULATIVE	09/24/12 - 09/28/12	(A)
	09/26/11 - 09/30/11	(A)
NO. OF BOXES	09/24/12 - 09/28/12	(A)
	09/26/11 - 09/30/11	(A)

(A) Not reported to avoid disclosing individual operations.

^{2/:} Whole Body category includes whole body birds with or without giblets, all grades, brands, and packaging.

^{3/:} Southeast area

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Sep 27, 2012		/,			Sep 28, 2012	, , -			WEEKLY	WEEKLY
PO	UNDS			WTD	POUNDS			WTD	POUNDS	WTD
ITEM	(000)	RANGE	MAJ	AVG	(000)	RANGE	MAJ	AVG	(000)	AVG
BREAST - B/S	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			545	124.83
TENDERLOINS	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			435	158.93
BREAST - LINE RUN	TOO FE	EW TO REPOR	RT		TOO F	EW TO REPORT			77	85.37
FRONT HALVES	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			221	80.81
LEGS	TOO FE	EW TO REPOR	RT		TOO F	EW TO REPORT			TFEWR	
LEG QUARTERS (BULK	() 315 4	16.00-49.00	-	47.21	315	46.00-49.00	-	47.22	1,233	47.13
LEG QUARTERS (4/10)	183 4	18.00-51.00	-	48.68	299	48.00-51.00	-	48.99	1,296	48.79
WINGS (WHOLE)	TOO FE	EW TO REPOR	RT		TOO F	EW TO REPORT			TFEWR	
WINGS (CUT)	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			TFEWR	
DRUMSTICKS	TOO FE	EW TO REPOR	RT		TOO F	EW TO REPORT			TFEWR	
THIGHS	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			TFEWR	
B/S THIGHS	TOO FE	EW TO REPOR	RT.		TOO F	EW TO REPORT			TFEWR	
**************************************	n Southern Stat	**************** tes Parts Trading	for Sep 2	********* 7, 2012	**************************************	dex Based on South	ern State	********* es Parts T	rading for Se	ep 28, 2012

Whole Body Index Based on Southern States Parts Trading for Sep 27, 2012 -f.o.b. dock.

TODAY'S AVERAGE RANGE RANGE TODAY'S AVERAGE 5-DAY AVERAGE 63.00 - 65.50 63.98 63.00 - 65.50 64.11 63.96

f.o.b. dock.

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER PARTS Prices are trending at least steady for wings and bone-in breast; steady for boneless skinless breast, tenders and most dark meat cuts. Thighs and drums are weak to lower. Trucklot buying activity improved slightly under normal weekend demand and is noted as light to moderate overall. Offerings are at least sufficient for boneless skinless breast and tenders; light to moderate for wings and moderate for most dark meat cuts with the exception of drums and thighs which are available and slow to clear. Movement is slow to instances

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND. Sep 27, 2012 Sep 28, 2012

	CURRENT NEG	WTD	VOL	CURRENT NEG	WTD	VOL	WEEKLY	WEEKLY
ITEM	TRADING*	AVG**	/LBS.	TRADING*	AVG**	/LBS.	WTD AVG	VOL/LBS.
BREAST - B/S	140-145	130.21	869,120	140-145	130.23	796,200	131.73	4,174,080
TENDERLOINS	165-170	168.41	176,600	165-170	167.50	191,040	168.37	925,800
BREAST - WITH RIBS	95-96	108.82	38,592	95-96	112.56	32,367	108.37	223,840
BREAST - LINE RUN	95	98.18	67,094	95	98.37	67,237	98.09	338,589
LEGS	68-69	74.10	38,120	68-69	71.66	80,720	71.03	350,010
LEG QUARTERS (BULK	() 47-48	52.17	293,185	47-48	51.35	159,480	51.80	1,174,938
DRUMSTICKS	61-62	71.57	54,680	60-61	73.03	52,080	70.99	278,260
THIGHS	72-73	78.27	36,240	71-72	80.22	62,560	80.58	257,189
B/S THIGHS	127-128	129.73	97,760	127-128	127.65	88,080	128.84	471,480
WINGS (WHOLE)	185-186	189.81	209,440	185-186	189.51	204,480	190.45	999,240
BACKS AND NECKS (ST	TRIPPED) 16-18	16.00	104,369	16-18	16.00	139,237	16.00	586,027
LIVERS (5 POUND TUB	S) 50-55	53.17	10,750	50-55	51.02	16,460	52.77	63,510
GIZZARDS (HEARTS)	70-75	74.44	20,640	70-75	73.69	22,360	74.55	102,820

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG). *TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

E	STIMATE	D	ACTUA	L	AVG	WT	ACTUAL	AVG
	(1,000)		(1,000))			(1,000)	WT
	09/28	09/27	09/26	09/25	09/26	09/25	09/21	09/19
Alabama	3,907	3,760	3,667	3,719	5.91	5.79	3,473	5.76
Arkansas	3,856	4,807	4,625	4,965	5.56	5.58	3,101	5.41
Delmarva	2,070	2,145	2,072	1,911	6.36	6.49	2,018	6.48
Ky-LA-TN	2,447	2,481	2,454	2,535	5.27	5.34	3,094	5.36
Mississippi	2,863	2,849	2,830	2,878	6.11	6.16	2,998	6.07
North Carolin	a 2,599	2,597	2,559	2,569	7.43	7.44	2,892	7.36
Texas	2,405	2,423	2,411	2,462	6.14	6.22	2,606	6.15
Total	20,147	21,062	20,618	21,039	6.04	6.05	20,182	5.99
Mon-Friday	104,192	(A)					102,637(١)
Saturday	660	(include	d in total	for date	shown)		1.353	•

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 28-Sep-12 and 29-Sep-12 is estimated to be 30,142,000 head down 0.47 percent from a week ago and down 2.66 percent from a year ago. (Last week 31,023,000, last year 30,965,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 29-Sep-12 is estimated to be 155,883,000 head up 1.07 percent from a week ago, and down 0.35 percent from a year ago. (Last week 154,230,000, last year 156,437,000) Actual data incorporated when available.

CALIFORNIA PROCESSED POULTRY (cents per pound)

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

RANGE FRESH FRYERS 108-123 **ROASTERS 4# & UP** 128-140 **DUCKS RABBITS-WHOLE**

RABBITS-CUT UP

DELIVERED TO RESTAURANTS AND INSTITUTIONS IN SAN FRANCISCO

DANCE

		KANGE
FRESH FRYERS	DRY PACK	126-190
	ICE PACK	
ROASTERS 4# & UP	DRY PACK	126
	ICE PACK	
DUCKS		217-295

YOUNG CHICKENS SLAUGHTERED UNDER FEDERAL INSPECTION						
	We	eek ending 22	2-Sep-2012		<u> </u>	
(Preliminary)			-Thousands			
	(A) 4.25 lbs.	(B) 4.26 -	(C) 6.26 -	(D) 7.76 lb:	s.	
	& down	6.25 lbs.	7.75 lbs.	& up	Total	
Head	41,481	55,097	29,145	28,507	154,230	
Avg Live Wgt	3.69	5.47	6.72	8.35	5.76	
% of total /1	27%	36%	19%	18%	100%	
Comparisons						
Last week	37,174	61,852	35,886	19,973	154,885	
Avg Live Wgt	3.86	5.56	6.74	8.42	5.79	
% of total /1	24%	40%	23%	13%	100%	
Year Ago 2/	33,735	61,135	40,271	25,055	160,196	
Avg Live Wgt	3.58	5.30	6.73	8.51	5.80	
% of total /1	21%	38%	25%	16%	100%	
To date/2012*	1,420,826	2,434,524	1,064,033	873,374	5,792,757	
To date/2011*	1,389,962	2,620,833	1,139,108	890,823	6,040,726	
% Change YTD	2%	-7%	-7%	-2%	-4%	

^{1/} May not total to 100% due to rounding. 2/ Comparable week.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens. (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms. (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors. (D) This size product is normally marketed deboned or as roasters or roasting chicken.

WEEKLY POULTRY SLAUGHTERED UNDER FEDERAL INSPECTION

(Preliminary) Week ending 22-Sep -2012

(Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
		Th	ousands		
Head	154,230	1,507	2,046	3,553	401
Avg Wt	5.76	2.95	7.95	5.83	6.31
Last week	154,885	1,227	1,758	2,985	395
Same wk yr ago	160,196	1,187	1,685	2,872	414
Avg Wt	5.80	3.14	8.04	6.01	6.87
To-date/2012*	5,792,757	58,285	61,817	120,102	15,730
To-date/2011*	6,040,726	51,870	58,723	110,593	16,423
% Change YTD	-4%	12%	5%	9%	-4%
Ready-to-Cook We	ight and Dressin	g Percentag	ge		
Current week	670,715	2,401	11,142	13,543	1,834
Last week	677,072	2,014	9,658	11,672	1,959
Same wk yr ago	692,207	1,975	8,670	10,645	2,048
To-date/2012*	24,959,523	98,063	328,298	426,361	75,811
To-date/2011*	25,760,036	88,687	304,585	393,272	79,879
% Change YTD	-3%	11%	8%	8%	-5%
Dressina %	75.5%	54.0%	68.5%		72.5%

⁽A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 153.5 million head. Estimated U.S. slaughter for this period was 156.1 million head, or 2.6 million more than estimated available. (B) Dressing % adjustments reflect quarterly update. *Note: Year to-date totals reflect comparable time periods.

EASTERN REGION MISC. POULTRY

For delivery the week of SEPTEMBER 24, 2012

*Based on chick placements 6 to 7 weeks earlier.

DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 LBS, DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, CENTS/LB

ORIGIN	FROZEN	FRESH
LONG ISLAND	221-225	226-232
MIDWEST	195-212	200-216

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 LBS & UP, DELIVERED, CENTS/LB

RANGE MOSTLY

ICE PACKED (12/BOX) 77.00-89.00 79.00-84.00 VACUUM PACKED (6-9/ BOX) 82.00-90.00 82.00-86.00

SQUABS: NY AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS/DOZ, 1-10 BOXES

11 oz. 13 oz. 15 oz. 90.00-120.34 74.88-99.79 82.80-114.54

EASTERN REGION: CT,DE FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT& WV

CENTRAL REGION DUCKLINGS

Prices are steady with a fully steady undertone. Demand is reported as moderate to good. Supplies are light to moderate. Market activity is moderate to instances active. Processing schedules remain full-time. Prices paid, first receivers for 10-18 oz boneless breast at \$7.70-8.80, bone in legs at \$3.05-3.55, gizzards at \$1.20-1.75, wings at \$.75-.90, livers at \$1.25-2.05, and feet at \$.75-1.45 cents per lb.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT & POOL TRUCKLOT QUANTITIES, 4-5 LBS, CENTS/LB. WEEK OF 24-SEP-2012

ORIGIN	FROZEN	FRESH
MIDWEST & OTHERS	192-218	194-223

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

under Fed	erai inspectio	n (in thousan	as)		
W/E	09/29/12	09/22/12	%chg	10/01/11	%chg
Broilers	155,883	154,230 ¹	+1.07	156,437 ¹	-0.35
Cattle	651	626	+04	679 ²	-04
Hoas	2.345	2.401	-02	2.253^{2}	+04

¹ Actual data incorporated when available.

² Totals adjusted to reflect USDA, NASS revisions.

GRAYSTONE SMALL ANIMAL AUCTION ***AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY***							
DATE OF AUCTION: 09-25-12 - PRICES PAID PER LB., EXCEPT AS NOTED							
	RANGE		RANGE	RANGE			
Muscovy Ducks - Drakes	1.60 - 2.20 lbs.	Geese 9-14LBS	1.40 - 1.50 lbs. Parakeets	11.00 - 13.00 ea.			
Cockatiels	- 23.00 ea.	Pigeons	3.60 - 3.70 ea. Broilers	.90 - 1.00 lbs.			
Pekin Ducks	4.75 - 6.00 ea.	White Pigeons	3.90 - 4.10 ea. Peacocks	- 36.00 ea.			
Pullets 4-6LBS	 0.95 lbs. 	Rabbits 6-9LBS	1.40 - 1.50 lbs. Canaries	- 48.00 ea.			
Red Fowl 5-6LBS	.50 - 0.60 lbs.	Rabbits 4-6LBS	1.60 - 1.75 lbs. Finch	- 5.00 ea.			
Red Fowl 4-5LBS	.30 - 0.45 lbs.	Leghorn Hens	3.00 - 4.00 ea. Pheasants	8.00 - 18.00 ea.			
Crossbred Roosters 7-11LBS	.80 - 1.00 lbs.	Bunnies	2.00 - 6.00 ea. Laying Pullets	5.00 - 6.00 ea.			
Crossbred Roosters 4-6LBS	1.10 - 1.20 lbs.	Doves	2.50 - 4.00 ea. Fancy Bantams	4.00 - 6.00 ea.			
Crossbred Fowl 5-9LBS	.55 - 0.80 lbs.	Silkies	- 4.00 ea. Fancy Pigeons	3.00 - 6.00 ea.			
Banty Roosters	3.00 - 4.00 ea.	Goats	130.00 - 145.00 ea. Diamond Doves	4.50 - 5.00 ea.			
Banty Hens	2.50 - 3.00 ea.	Turkeys	18.00 - 20.00 ea. Parrots	- 500.00 ea.			
Guinea Pigs	2.50 - 9.75 ea.	Call Ducks	4.50 - 6.00 ea. Muscovy Ducks	- Hens 1.80 - 2.30 lbs.			
Guinea Fowl	 2.00 lbs. 	Guinea Keets	2.00 - 3.00 ea.				
Kid Goats	40.00 - 60.00 ea.	Chicks	1.00 - 1.30 ea. Total Coops So	ld 4096			

^{*}Note: Year to-date totals reflect comparable time periods.

EST. U.S. FRYER SLAUGHTER/FRYER AVAILABILITY COMPARISON Million Head Million Head Week Available* Pct Wt **Ending** Slaughtered 159.8 155.0 103% 5.63 Aua 18 159.7 104% 25 153.8 5.79 103% Sep 158.7 153.9 5.73 1 8 140.9 153.0 92% 5.74 103% 5.79 15 156.8 152.9 156.1 102% 22 153.5 5.76 Year to date 5863.3 5853.9 100% 152.9 Sep Oct 6 152.9

NATIONAL FOWL MARKETS

LIVE SPENT HEAVY FOWL

Prices are trending at least steady. Supplies are sufficient for the moderate demand. Processing schedules are mostly normal. Retail feature activity is good entering the weekend with bulk of the interest being in the Northeast regions. Finished product supplies are moderate. Market activity is moderate.

Final prices at Farm Buyer Loading: Price Range Wtd Avg 9.5 – 21.0 13.73

(Southeast Region broiler breeder hens generally for processing, 7 lbs. and up; under 7 lbs. subject to discount.)

LIVE SPENT LIGHT FOWL

Prices are trending steady for the generally light to fair demand. Offerings of light type hens are moderate for current needs. Processing schedules are mostly normal to less than normal. Movement of finished product was fair. Market activity is light to moderate. The majority price for removal costs remains unchanged at 0-7 cents per head.

(live hens are predominately egg-layers averaging about 3.5 lbs. live weight per bird.)

Eastern region = AL, CT, DE, GA, KY, MA, MD, ME, MS, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, and WV; North Central = IA, IL, IN, MI, MN, ND, NE, OH, SD, WI; South Central = AR, CO, KS, LA, MO, NM, OK, TX.

USDA, AMS, POULTRY PROGRAMS, MARKET NEWS & ANALYSIS

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