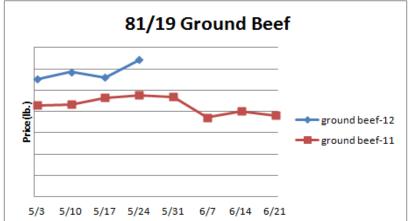
## **Beef, Veal and Lamb Report**

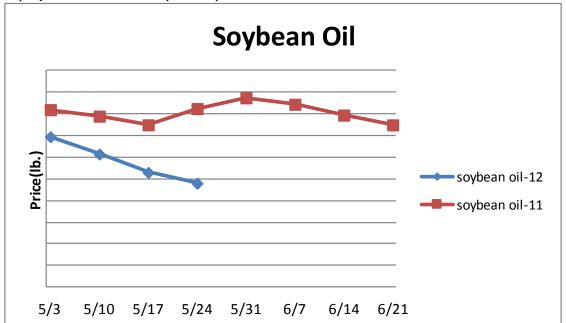
**Beef, Veal & Lamb**-Beef output last week increased .2% but was .8% less than '11. The May 1st US cattle on feed inventory was .6% smaller than a year ago. Cattle placements into feedlots during April were 14.8% less than last year and were the smallest for any month since July '09. These statistics suggest that cattle numbers and beef output will be notably below '11 levels this fall. Retail beef demand has improved over the last 2 weeks and beef prices are moving higher. Still, the upside price risk for beef from current levels should be modest. The USDA boxed beef cutout usually declines 5% during the next 3 weeks.



	Market Trend	Supplies	Price vs. Last Year
Live Cattle (Steer)	Increasing	Good	Higher
Ground Beef 81/19	Increasing	Good	Higher
Ground Chuck	Increasing	Good	Higher
109 Export Rib (choice)	Decreasing	Good	Higher
109 Export Rib (prime)	Decreasing	Good	Higher
112a Ribeye (choice)	Increasing	Good	Higher
112a Ribeye (prime)	Decreasing	Good	Higher
116 Chuck (choice)	Increasing	Good	Higher
120 Brisket (choice)	Increasing	Good	Higher
121c Outside Skirt (ch/sel.)	Increasing	Good	Higher
167a Knckle, Trimmed (choice)	Increasing	Good	Higher
168 Inside Round (choice)	Decreasing	Good	Higher
174 Short Loin (choice 0x1)	Decreasing	Good	Higher
174 Short Loin (prime 2x3)	Decreasing	Good	Higher
180 1x1 Strip (choice)	Increasing	Good	Higher
180 1x1 Strip (prime)	Decreasing	Good	Higher
180 0x1 Strip (choice)	Increasing	Good	Higher
184 Top Butt, boneless (choice)	Increasing	Good	Higher
184 Top Butt, boneless (prime)	Decreasing	Good	Higher
185a Sirloin Flap (choice)	Increasing	Good	Higher
185c Loin, Tri-Tip (choice)	Increasing	Good	Higher
189a Tender (select, 5 lb & up)	Decreasing	Good	Higher
189a Tender (choice, 5 lb &up)	Increasing	Good	Higher
189a Tender (prime, heavy)	Decreasing	Good	Higher
193 Flank Steak (choice)	Increasing	Good	Higher
50% Trimmings	Decreasing	Good	Lower
65% Trimmings	Steady	Good	Lower
75% Trimmings	Increasing	Good	Higher
85% Trimmings	Increasing	Good	Higher
90% Trimmings	Increasing	Good	Higher
90% Imported Beef (frozen)	Decreasing	Good	Higher
Veal Rack (Hotel 7 rib)	Steady	Good	Higher
Veal Top Round (cap off)	Increasing	Good	Higher

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## **Oil and Grains Report**

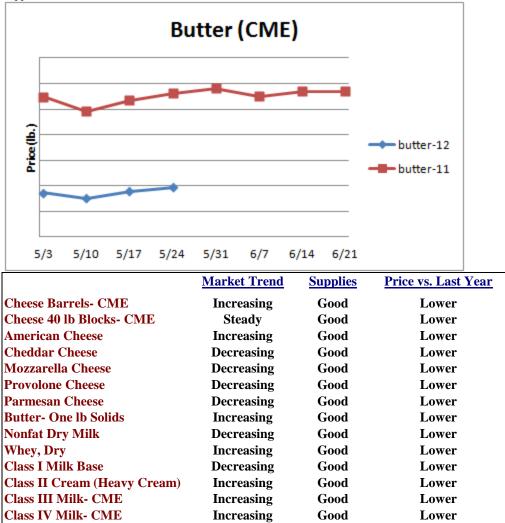


**Oil & Grains-** US corn and soybean plantings are well ahead of schedule and crops are reported to be in good shape by the USDA. Lower corn prices are possible this fall.

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Soybeans	Decreasing	Good	Higher
Crude Soybean Oil	Decreasing	Good	Lower
Soymeal	Decreasing	Good	Higher
Corn	Increasing	Good	Lower
Crude Corn Oil	Decreasing	Good	Lower
Distillers Grain, Dry	Increasing	Good	Higher
Crude Palm Oil	Decreasing	Good	Lower
Hard Red Winter Wheat	Increasing	Good	Lower
Dark Northern Spring Wheat	Increasing	Good	Lower
High Fructose Corn Syrup	Increasing	Good	Lower
Durum Wheat	Increasing	Good	Lower

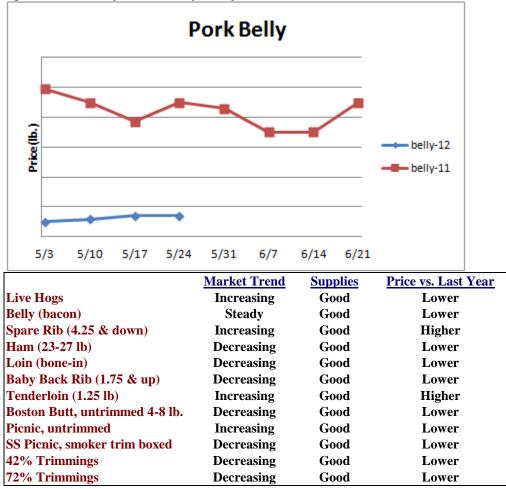
## **Dairy Report**

**Dairy**- April US milk output was 3.2% more than '11 due to a 1% larger milk cow herd and a 2.2% gain in milk per cow yields. The gain in milk cow yields was due in part to favorable spring weather. Farmers added a net 5k head to the dairy cow herd during April which made it the largest since May '09. Still, milk cow herd growth may slow soon if milk farmer profitability remains poor. The butter markets have firmed. The cheese markets are steady. History points to higher butter and cheese prices this summer but any price increases this year may be tempered by ample supplies.



## **Pork Report**

**Pork**- Pork production last week increased 1.2% and was 5.4% above the same week a year ago. Pork output continues to run well above year ago levels due to an expanding US hog herd. Summer US pork production is projected by the USDA to rise 2.4% from the previous year. This is likely to dull any pending seasonal pork market price increases. Pork exports from the US have been solid. If strong US pork exports aren't sustained it could place significant downward pressure on many of the pork markets.



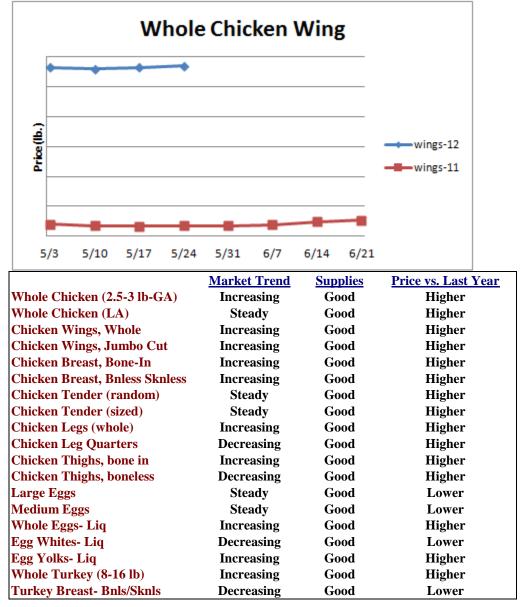
## **Canned Tomato Report**

**Tomato Products, Canned**- Existing canned tomato supplies are adequate. The canned tomato markets could firm with the new harvest this summer.

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Whole Peeled Standard	Steady	Good	Higher
Diced, Fancy	Steady	Good	Higher
Ketchup, 33%	Steady	Good	Higher
Tomato Paste- Ind.	Steady	Good	Higher

## **Poultry Report**

**Poultry**- The April broiler type chick hatch was 4% smaller than last year which has been the norm for several months. Pullet placements into the broiler hatchery flock during April were 7% lower than a year ago. The broiler hatchery flock is projected to trend 4% below the prior year through the fall. This should support chicken prices in the coming months. Still, history points to modest price relief for chicken breasts during June. Chicken wing prices have recently found support but remain roughly 8% below record high levels set in February. Chicken leg quarter prices have been steady. If chicken producer profitability doesn't continue to improve, record high chicken leg quarter prices are possible later this year.



#### **Seafood Report**

Snow Crab Legs (5-8 oz)

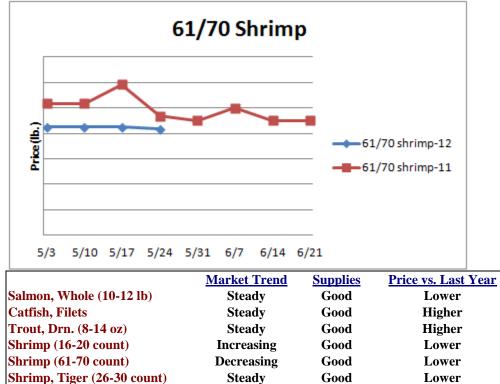
Cod Tails, 3-7 oz. Frz.

Cod Loins, 3-12 oz. Frz.

Salmon Portions, 4-8 oz. Frz.

Snow Crab Legs (8 oz up)

**Seafood**-Gulf of Mexico shrimp landings in April were 8% higher than the prior year and were the best for the month in 5 years. 2011 through April shrimp landings were 13% above last year. Shrimp prices mostly remain below year ago levels. A rising US dollar and solid seafood imports may continue to cause shrimp prices to track under 2011. US retail fresh fish and seafood prices in April were 2% above last year.



Increasing

Decreasing

Steady

Increasing

Steady

Good

Good

Good

Good

Good

Lower

Lower

Higher

Lower

Lower

#### **Bean, Rice, Coffee and Sugar Report**

	Market Trend	<b>Supplies</b>	Price vs. Last Year
Pinto Beans	Steady	Good	Higher
Black Beans	Increasing	Good	Higher
Rice, Long Grain	Steady	Good	Same
Coffee Beans	Decreasing	Good	Lower
Sugar	Steady	Good	Lower
Honey	Increasing	Good	Higher

#### **Paper Product Report**

Wood Pulp (paper)	Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
NBSK- Paper napkin	Increasing	Good	Lower
42 lb. Linerboard-corrugated box	Decreasing	Good	Lower
Plastic Resins (plastic, foam)			
PS-CHH-utensils, cups, to-go cont.	Steady	Good	Higher
<b>PP-HIGP-</b> heavy grade utensils	Steady	Good	Higher
<b>PE-LLD-</b> can liners, film, bags	Steady	Good	Higher

## **Retail Price Change from Prior Month**

	Feb-12	Jan-12	Dec-11
Beef and Veal	Increasing	Increasing	Increasing
Dairy	Decreasing	Increasing	Decreasing
Pork	Decreasing	Decreasing	Decreasing
Chicken	Increasing	Increasing	Increasing
Fresh Fish and Seafood	Decreasing	Increasing	Increasing
Fresh Fruits and Vegetables	Decreasing	Increasing	Increasing

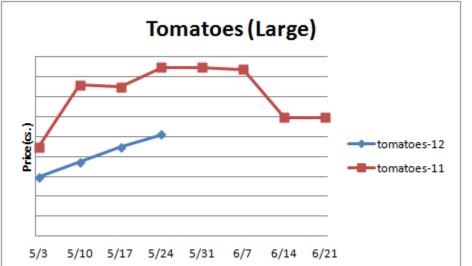
## **Processed Fruits and Vegetables Report**

**Processed Fruits and Vegetables-** April 30th frozen cut corn (12%), corn cob (13%), regular cut green bean (16%) and green pea (17%) stocks were all less than '11. The markets are firm.

Canned 6/10	Market Trend	<b>Supplies</b>	Price vs. Last Year
Corn, Fancy Whole Kernel	Steady	Good	Higher
Green Beans, Fancy 4 sv	Steady	Good	Higher
Green Peas, Fancy 4 sv/blend	Steady	Good	Higher
Frozen			
Corn, Cob 96 count	Steady	Good	Higher
Corn, Kernel 12/2.5 lb.	Steady	Good	Higher
Green Beans, Cut 12/2 lb.	Steady	Good	Same
Green Peas, 12/2.5 lb.	Steady	Good	Same
Potatoes, FF Fancy, 6/5 lb.	Steady	Good	Higher

## **Produce Report**

**Produce** US tomato supplies remain adequate with a solid ongoing Florida tomato harvest. Tomato prices have edged higher in May due partly to improving demand. Still, mature green tomato prices are currently 5% lower than the 3 year price average. Lettuce supplies are expected to improve from California in the coming weeks. The lettuce crops experienced weather challenges earlier this month. Iceberg lettuce prices are moderately lower this week. Potato stocks are seasonally declining but fall US potato acreage this year could be the largest since '07. Idaho potato prices tend to move higher during the next several months.



Limes (150 count) Lemons (95 count) Lemons (200 count) Honeydew (6 ct.) **Cantaloupe** (15 count) **Blueberries (12 count)** Strawberries (12 pints) Avocados, Hass (48 count) Bananas (40 lb)-Term. Pineapple (7 ct.)- Term. Idaho Potato (60 count) Idaho Potato (70 count) Idaho Potato (70 count)-Term. Idaho Potato (90 count) Idaho Potato #2 (6 oz. min.) **Processing Potato (100 lb)** Yellow Onions (50 lb) Yellow Onions (50 lb)-Term. Red Onions (25 lb)-Term. White Onions (50 lb)-Term. Tomatoes, (large- case) Tomatoes, (5x6, 25 lb.)-Term. Tomatoes, Vine Ripe, (4x5) Roma Tomatoes (large- case) Roma Tomatoes (xlarge- case) **Green Peppers (large- case)** 

Market Trend	<b>Supplies</b>	<u>Price vs. Last Year</u>
Steady	Good	Lower
Steady	Good	Higher
Steady	Good	Higher
Decreasing	Good	Higher
Decreasing	Good	Higher
Increasing	Good	Higher
Steady	Good	Higher
Steady	Good	Lower
Decreasing	Good	Lower
Decreasing	Good	Higher
Steady	Good	Lower
Steady	Good	Lower
Increasing	Good	Lower
Steady	Good	Lower
Decreasing	Good	Lower
Steady	Good	Higher
Decreasing	Good	Lower
Increasing	Good	Higher
Increasing	Good	Higher
Decreasing	Good	Higher
Increasing	Good	Lower
Increasing	Good	Lower
Increasing	Good	Lower
Increasing	Good	Higher
Increasing	Good	Higher
Steady	Good	Lower

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Red Peppers (large- 15 lb. cs.)	Increasing	Good	Higher
Iceberg Lettuce (24 count)	Decreasing	Good	Lower
Iceberg Lettuce (24 cnt)-Term.	Increasing	Good	Lower

# **Produce Report (continued)**

Leaf Lettuce (24 count)	Decreasing	Good	Higher
Romaine Lettuce (24 count)	Increasing	Good	Higher
Mesculin Mix (3 lb)-Term.	Increasing	Good	Higher
Broccoli (14 cnt.)	Increasing	Good	Lower
Squash (case)	Increasing	Good	Higher
Zucchini (case)	Increasing	Good	Higher
Green Beans (bushel)	Increasing	Good	Lower
Spinach, Flat 24's	Increasing	Good	Higher
Mushrooms (large), Term.	Increasing	Good	Higher
Cucumbers, Bushel	Increasing	Good	Higher
Pickles (200-300 ct.)-Term.	Decreasing	Good	Higher
Asparagus (small)	Steady	Good	Higher
Freight (CA to City Avg.)	Increasing	Good	Higher