

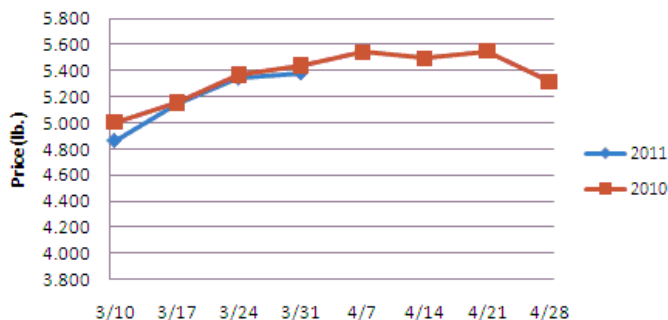
# Weekly Market Updates

Volume No. 4 Issue No. 13 Date: March 31, 2011

**Beef** - Beef production last week expanded 2.2% from the previous week and was 2.3% more than the same week a year ago. Beef output could be slowed some during the next week or two due to the recent turn higher in spot cattle and cattle futures. Usually some key beef grill item markets including the strip and top butt markets as well as the USDA choice beef cutout market top sometime in the mid spring as demand peaks for the grill season. Due to the relatively inflated beef prices and rising gasoline prices we would not be surprised to see these appropriate markets peak early this year. Price USDA, FOB per pound.

	Price	Last Week	Difference	Price 10
Live Cattle	1.191	1.136	+.055	.955
Feeder Cattle Index (CME)	1.313	1.294	+.019	1.064
Ground Beef 81/19	1.920	1.962	-.042	1.496
Ground Chuck	1.948	1.942	+.007	1.481
109e Export Rib (choice)	5.016	4.961	+.055	4.775
109e Export Rib (prime)	7.646	8.145	-.499	6.632
112a Ribeye (choice)	5.385	5.345	+.040	5.438
112a Ribeye (prime)	8.162	7.615	+.547	7.399
116 Chuck (select)	2.313	2.500	-.187	1.854
116 Chuck (choice)	2.260	2.548	-.288	1.834
116b Chuck Tdnr (choice)	2.230	2.262	-.032	1.622
120 Brisket (choice)	1.711	1.737	-.026	1.826
121c Outside Skirt (ch/sel)	4.643	4.382	+.261	3.239
121d Inside Skirt (ch/sel)	3.394	3.347	+.047	2.942
167a Knuckle, Trm. (ch.)	2.295	2.328	-.033	2.089
168 Inside Round (ch.)	2.210	2.167	+.043	1.845
174 Short Loin (ch. 0x1)	5.244	5.091	+.153	5.317
174 Short Loin (prime)	7.255	7.523	-.268	5.941
180 1x1 Strp (choice)	4.634	4.670	-.036	4.691
180 1x1 Strp (prime)	8.167	8.775	-.608	6.762
180 0x1 Strp (choice)	5.324	5.344	-.020	5.358
184 Top Butt, bnls (ch.)	2.717	2.753	-.036	2.879
184 Top Butt, bnls (prime)	2.780	2.711	+.069	2.903
185a Sirloin Flap (choice)	4.028	3.990	+.038	3.629
185c Loin, Tri-Tip (choice)	2.939	2.928	+.011	2.955
189a Tender (select)	8.152	8.235	-.083	7.608
189a Tender (choice)	8.592	8.788	-.196	8.118
189a Tender (prime)	11.289	11.316	-.027	9.895
193 Flank Steak (choice)	4.204	4.055	+.149	3.469
50% Trimmings	1.110	1.100	+.010	.855
65% Trimmings	1.348	1.336	+.012	1.064
75% Trimmings	1.550	1.449	+.101	1.178
85% Trimmings	1.918	1.873	+.045	1.495
90% Trimmings	2.005	1.994	+.011	1.586
90% Imported Beef (frz.)	2.053	2.010	+.043	1.648
95% Imported Beef (frz.)	2.165	2.133	+.032	1.773
Veal Rack (Hotel 7 rib)	5.300	5.300	-	4.200
Veal Top Rnd. (cp. Off)	12.625	12.625	-	9.500

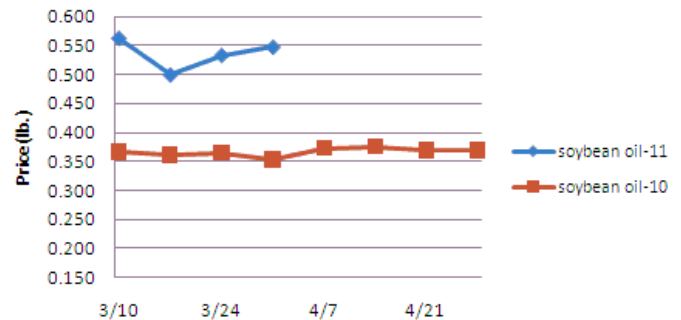
## 112a Choice Beef Ribeye (heavy)



**Oil, Grains, Misc.**-The US winter wheat crop continues to deteriorate in key wheat producing states Texas and Oklahoma. Wheat prices may remain volatile. Prices USDA, FOB.

	Price	Last Week	Difference	Price 10
Soybeans, bushel	13.273	13.398	-.125	9.728
Crude Soybean Oil, lb.	.547	.533	+.014	.353
Soybean Meal, ton	337.600	351.400	-13.800	294.600
Corn, bushel	6.399	6.597	-.198	3.364
Crude Corn Oil, lb.	.693	.680	+.013	.385
Distillers Grain, Dry	195.500	181.250	+14.250	95.000
Crude Palm Oil, lb. BMD	.501	.503	-.002	.360
HRW Wheat, bushel	7.695	7.665	+.030	4.150
DNS Wheat 14%, bushel	9.300	9.210	+.090	5.450
Canola, lb.	.258	.257	+.001	.165
Canola Oil, SD, (Tor.), lb.	.630	.624	+.006	.456
Pinto Beans, lb.	.276	.276	-	.291
Black Beans, lb.	.325	.325	-	.346
Rice, Long Grain, lb.	.261	.266	-.005	.249
Coffee, lb. NYBOT	2.640	2.770	-.130	1.382
Sugar, lb. NYBOT	.398	.394	+.004	.323
Honey (Clover), lb.	1.625	1.625	-	1.505

## Soybean Oil

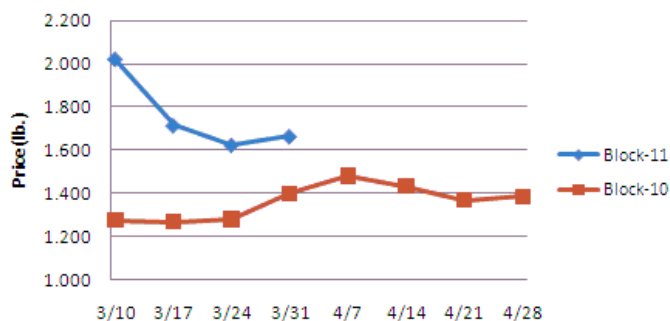


**Dairy**-The CME cheese markets are mixed as buyers attempt to secure product for the coming months. Futures markets are suggesting that cheese could settle in the high \$160's. Unless we get a notable uptick in international cheese prices the low \$170's could put a lid on this rally. The butter market remains firm. Butter supplies could slowly improve during the next few months which eventually could put some modestly downward pressure on the butter market. Feed prices for milk farmers are projected to be a record high this year which could temper dairy supply growth. Prices per pound, except Class I Cream (hundred weight), from USDA.

	Price	Last Week	Difference	Price 10
Cheese Barrels (CME)	1.625	1.685	-.060	1.370
Cheese Blocks (CME)	1.665	1.625	+.040	1.400
American Cheese	2.140	2.140	-	1.640
Cheddar Cheese (40 lb.)	2.150	2.150	-	1.800
Mozzarella Cheese	2.103	2.103	-	1.633
Provolone Cheese	2.260	2.260	-	1.798
Parmesan Cheese	3.335	3.335	-	3.163
Butter (CME)	2.080	2.060	+.020	1.493
Nonfat Dry Milk	1.664	1.636	+.028	1.151
Whey, Dry	.525	.462	+.063	.385
Class I Base	19.430	19.430	-	13.220
Class II Cream, heavy	2.710	2.710	-	1.983
Class III Milk (CME)	17.100	16.330	+.770	12.630
Class IV Milk (CME)	20.210	20.050	+.160	13.410

# Weekly Market Updates

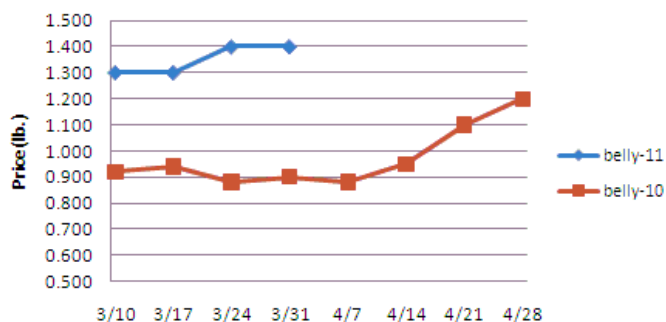
## Cheese Block (CME)



**Pork**-Pork output last week declined .9% and was 1.1% less than the same week a year ago. The March USDA hog and pigs inventory was .6% larger than last year while the breeding herd was .5% bigger than 2010. The swine breeding herd increased from December to March marking the first such occurrence since 2007. These statistics point toward pork production gains compared to 2010 later this year. Strong exports continue to support pork prices. The ham markets may correct lower soon. Prices USDA, FOB per pound.

	Price	Last Week	Difference	Price 10
Live Hogs	.622	.600	+.022	.494
Belly (bacon)	1.400	1.400	-	.900
Sparerib (4.25 lb. & down)	1.537	1.528	+.009	1.288
Ham (20-23 lb.)	.860	.820	+.040	.670
Ham (23-27 lb.)	.834	.800	+.034	.670
Loin (bone-in)	.991	.998	-.007	.840
Bbybck Rib (1.75 lb. & up)	2.591	2.585	+.006	2.490
Tenderloin (1.25 lb.)	2.610	2.620	-.010	2.056
Boston Butt, untrmd. (4-8 lb.)	.987	1.000	-.013	.761
Picnic, untrmd.	.684	.701	-.017	.531
SS Picnic, smoker trm. bx.	.920	.920	-	.680
42% Trimmings	.550	.500	-	.370
72% Trimmings	.858	.900	-.042	.732

## Pork Belly



**Tomato Products, Canned**-Raw product prices for Italian tomato canners will rise 27% this year. US tomato canners will experience a raw product increase as well. Prices per case (6/10) FOB, unless noted from ARA.

	Price	Last Week	Difference	Price 10
Whole Peeled, Standard	11.750	11.750	-	12.750
Diced, Fancy	12.250	12.250	-	13.250
Ketchup, 33%	13.000	13.000	-	13.875
Tomato Paste- Industrial (lb.)	.390	.390	-	0.395

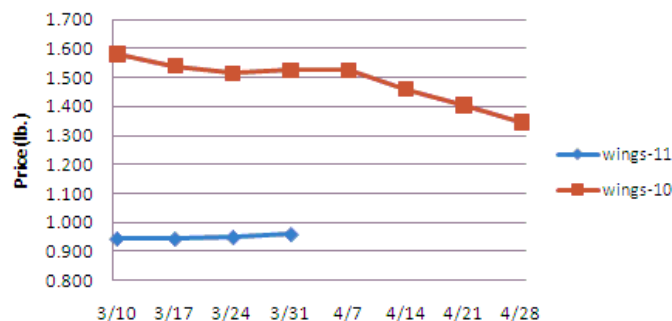
**Processed Vegetables**-The markets remain fairly steady to firm. Higher canned and frozen vegetable markets are anticipated in the coming months. Prices FOB per case from ARA.

	Price	Last Week	Difference	Price 10
Corn, Fcy whl kern- can 6/10	17.406	17.406	-	16.906
Green Beans Fcy- can 6/10	17.000	17.000	-	16.563
Green Peas, Fcy- can 6/10	17.750	17.750	-	17.750
Corn, Cob- froz 96 ct.	14.500	14.500	-	14.000
Corn, Kernel- froz 12/2.5#	14.250	14.250	-	17.625
Green Beans Cut- froz 12/2#	12.900	12.900	-	15.300
Green Peas- froz 12/2.5#	20.250	20.250	-	17.625
Potatoes, FF Fncy- froz 6/5#	13.000	13.000	-	12.750

**Poultry**-Chicken production in recent weeks has been trending about 1% better than a year ago. Chicken output in April is anticipated to track 2 to 3% above 2010 which could temper any pending seasonal chicken market increases. Usually in April, the boneless skinless chicken breast (4%) and chicken leg quarter (9%) markets appreciate. Conversely, the chicken wing markets typically decline about 5% during April. The chicken wing markets are trading at some of the lowest price levels for this time of the year since 2003. We believe chicken wings are a value here and look for higher price levels later this year. We also believe the chicken breast markets may be a value here as well although not to the same extent as wings. Prices USDA, FOB per pound except when noted.

Chicken	Price	Last Week	Difference	Price 10
Whole Birds (2.5-3 lb.-GA)	.863	.863	-	.850
Whole Birds (LA)	.950	.950	-	.940
Wings (whole)	.960	.950	+.010	1.525
Wings (jumbo, cut)	1.136	1.136	-	1.399
Breast, Bone In	.900	.900	-	.940
Breast, Bnless Skinless	1.615	1.585	+.030	1.740
Tenderloin (random)	1.390	1.450	-.060	1.490
Tenderloin (sized)	2.250	2.300	-.050	2.110
Legs (whole)	.674	.653	+.021	.474
Leg Quarters	.465	.460	+.005	.375
Thighs, bone in	.692	.655	+.037	.488
Thighs, boneless	1.203	1.190	+.013	.926
Eggs and Others				
Large (dozen)	.877	.877	-	1.320
Medium (dozen)	.792	.778	+.014	1.077
Whole Eggs- Liquid	.510	.484	+.026	.609
Egg Whites- Liquid	.511	.473	+.038	.460
Egg Yolks- Liquid	.688	.673	+.015	.694
Whole Turkeys (8-16 lb.)	.930	.925	+.005	.800
Turkey Breast, Bnls/Sknl	2.280	2.252	+.028	1.661

## Whole Chicken Wing

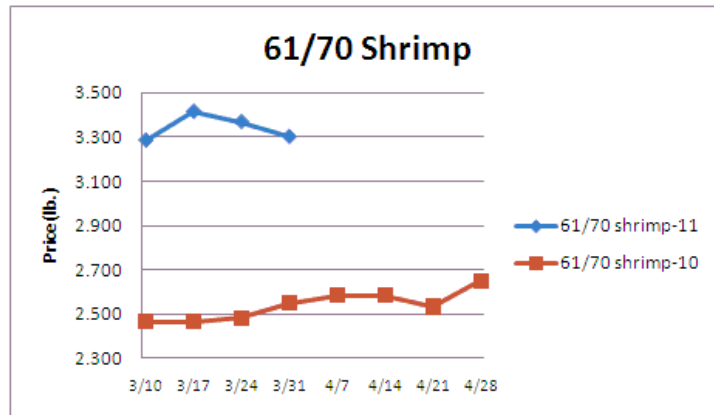


**Seafood**-Seafood demand in Japan has declined considerably since the earthquake/tsunami which was anticipated. Consequently, shrimp prices in the country have declined by 30%. We would not be surprised to see some pending weakness in US wholesale seafood prices in general. Shrimp prices could soften some. Still, once Japan's demand starts to rebound look for this to add upward pressure to many seafood markets.

# Weekly Market Updates

Prices for fresh product, unless noted, per pound from Fisheries Market News.

	Price	Last Week	Difference	Price 10
Salmon (wh. Atl., 10-12 lb.)	4.700	4.700	-	3.850
Catfish Filets	4.700	4.700	-	3.500
Trout (dm. 8-14 oz.)	3.100	3.100	-	3.000
Shrimp (16/20), Frz	7.497	7.408	+.089	4.996
Shrimp (61/70), Frz.	3.300	3.367	-.067	2.550
Shrimp, Tiger (26/30), Frz.	4.600	4.600	-	4.217
Snow Crab, Legs 5-8 oz, Frz	5.800	5.800	-	3.825
Snow Crab, Legs 8 oz/ up, Fz	6.050	6.050	-	4.275
Cod Tails, 3-7 oz., Frz.	3.125	3.125	-	2.950
Cod Loins, 3-12 oz., Frz	3.819	3.819	-	3.525
Salmon Portions, 4-8 oz, Frz	6.283	6.283	-	5.461
Pollock, Alaska, Deep Skin	1.925	1.925	-	2.075



## Energy & Currency-Currency US dollar is worth.

	Price	Last Week	Difference	Price 10
Crude Oil, barrel- nymex	103.980	104.000	-.020	82.370
Natural Gas, mbtu- nymex	4.374	4.254	+.120	3.973
Heating Oil, gal- nymex	3.025	3.076	-.051	2.125
Electricity, mwh- nymex	48.080	50.050	-1.970	38.630
Gasoline, gal- nymex	3.027	3.005	+.022	2.275
Diesel Fuel, gal- eia	3.932	3.907	+.025	2.939
Ethanol, gal- usda	2.440	2.355	+.085	1.440
Canadian \$	.979	.979	-	1.018
Japanese Yen	81.663	81.029	+.634	92.568
Mexican Peso	11.993	11.977	+.016	12.412
Euro	.713	.704	+.009	.742
Brazilian Real	1.659	1.665	-.006	1.791
Chinese Yuan	6.563	6.547	+.016	6.826

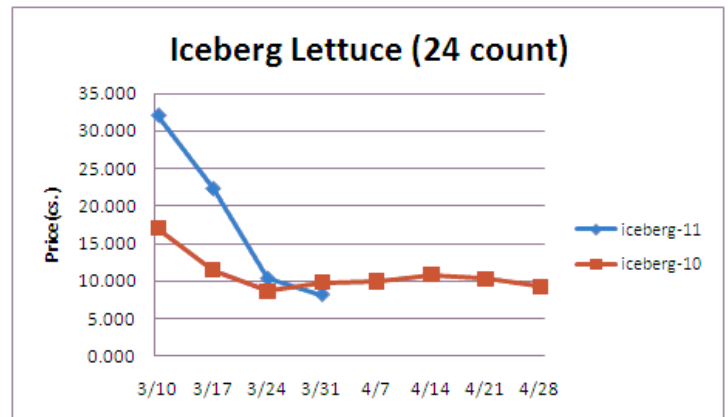
## Paper/Plastic-Provided by; resin- [www.plasticsnews.com](http://www.plasticsnews.com), pulp- [www.paperage.com](http://www.paperage.com).

Wood Pulp/ Plastic Resin	Price	Last Week	Difference	Price 10
WP; NBSK (napkin, towel)	984.360	984.360	-	902.330
WP; 42 lb. Linerboard (corr.)	849.963	849.963	-	600.144
Res; PS-CHH (cup, cont.)	1.030-1.070	1.030-1.070	-	.940-.980
Res; PP-HIGP (hvy utensil)	1.150-1.170	1.150-1.170	-	1.0501.070
Res; PE-LLD (cn liner, film)	.860-.890	.860-.890	-	.880-.910

**Produce**-Heavy rain has caused some flooding in the Salinas produce fields in California. The weather is forecasted to improve this week in the area, however, the crops there could be delayed. This could cause some significant supply gaps for certain produce items including lettuce next month. Lettuce supplies for today's business are relatively adequate. Still, the downside risk in the lettuce markets from here may be nominal. The tomato markets continue to trade at inflated levels. Modestly lower tomato prices are anticipated as April progresses. The avocado market is firm. Prices USDA FOB shipping point unless noted (terminal).

	Price	Last Week	Difference	Price 10
Limes (150 ct.)	46.000	46.000	-	37.000
Lemons (95 ct.)	12.640	12.640	-	18.540
Lemons (200 ct.)	15.640	15.640	-	19.040

Honeydew (6 ct.)	13.250	12.750	+.500	12.475
Cantaloupe (15 ct.)	12.117	13.450	-1.333	13.750
Blueberries (12 count)	19.000	16.000	+3.000	21.000
Strwbrires (12 pnts.)	13.500	13.500	-	10.000
Avocds (Hass 48 ct.)	48.750	47.750	+1.000	26.750
Bananas (40 lb.)- Term.	18.401	16.450	+1.951	18.625
Pineapple (7 ct.)- Term.	12.229	12.042	+.187	14.531
Idaho Potato (60 ct., 50 lb.)	24.000	23.750	+.250	6.750
Idaho Potato (70 ct., 50 lb.)	23.000	22.750	+.250	6.563
Idaho Potato (70 ct.)-Term.	27.638	27.354	+.284	10.097
Idaho Potato (90 ct., 50 lb.)	13.750	13.750	-	4.375
Idaho Pot. # 2 (6 oz., 100 lb.)	16.500	16.500	-	5.750
Processing Potato (cwt.)	9.000	9.000	-	7.900
Yellow Onions (50 lb.)	6.350	7.625	-1.275	23.625
Yell Onions (50 lb.)-Term.	9.656	10.813	-1.157	20.334
Red Onions (25 lb.)- Term.	6.469	8.063	-1.594	19.834
White Onions (50 lb.)- Term.	12.479	9.938	+2.541	76.042
Tomatoes (large- case)	26.117	26.117	-	32.950
Tomatoes (5x6-25 lb.)-Term	30.417	29.063	+1.354	26.083
Tomatoes (4x5 vine ripe)	24.963	23.963	+1.000	23.950
Roma Tomatoes (large- case)	26.633	26.625	+.008	17.125
Roma Tomatoes (xlarge-cs)	26.633	26.625	+.008	17.723
Green Peppers (large- case)	14.900	22.400	-7.500	38.275
Red Peppers (large 15lb. cs.)	18.950	23.950	-5.000	23.950
Iceberg Lettuce (24 count)	8.127	10.270	-2.143	9.813
Iceberg Lettuce (24)-Term.	12.667	18.000	-5.333	16.375
Leaf Lettuce (24 count)	6.971	7.442	-.467	6.938
Romaine Lettuce (24 cnt.)	7.279	9.118	-1.839	6.569
Mesculin Mix (3 lb.)-Term.	7.115	7.426	-.311	6.531
Broccoli (14 ct.)	10.475	8.454	+2.021	7.484
Squash (1/2 bushel)	5.350	9.850	-4.500	9.425
Zucchini (1/2 bushel)	5.350	11.850	-6.500	6.188
Green Beans (bushel)	12.350	13.100	-.750	21.150
Spinach, Flat 24's	11.560	11.100	+.460	17.713
Mushrms (10 lb, lg.)-Term.	13.313	13.313	-	11.360
Cucumbers (bushel)	34.522	37.475	-2.953	15.284
Pickles (200-300 ct.)- Term.	50.667	55.750	-5.083	31.625
Asparagus (small)	13.000	13.000	-	38.084
Freight (Truck; CA-Cty Av.)	4243.750	4356.250	-112.500	4668.750



## Retail Prices-CPI, Percent compared to prior month from BLS.

	Feb-11	Jan-11	Dec-10	Nov-10
Beef and Veal	+1.910	+2.259	-.595	+.168
Dairy	+.574	+.145	+.372	-.006
Pork	+.959	+1.538	-2.092	-1.875
Chicken	+.460	-.981	-.773	+.357
Fresh Fish and Seafood	+.420	+1.516	+.251	+2.026
Fresh Fruits and Veg.	+.486	+3.253	+3.090	+.698