Weekly Market Updates

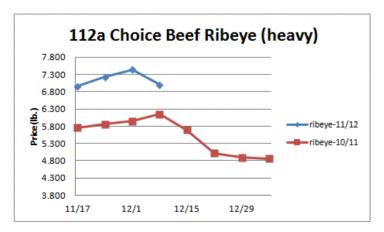




Volume No. 4 Issue No. 49 Date: December 9, 2011

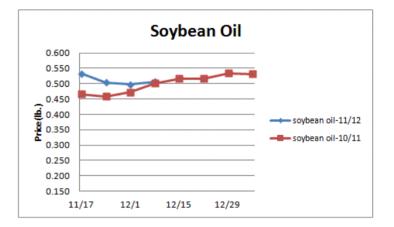
Beef - Beef production last week was 3.1% less than last year. Beef packers continue to face poor margins which could discourage potential beef output. The beef markets have been bearish in recent days due in a large part to abating US beef demand. Retail beef clearance has been reported weak. Forward beef sales have also been light. In fact, the 6 week moving average for 21 day forward choice beef sales is near its lowest level since Feb. Beef prices may continue to trend lower. In the past 3 years, the beef tenderloin and ribeye markets have declined more than 10% during the last 3 weeks of the year. Price USDA, FOB per pound.

		J		
	Price	Last Week	<u>Difference</u>	Price 10
Live Cattle	1.261	1.257	+.004	1.035
Feeder Cattle Index (CME)	1.444	1.439	+.005	1.176
Ground Beef 81/19	1.702	1.872	170	1.410
Ground Chuck	1.738	1.870	132	1.369
109e Export Rib (choice)	6.833	6.853	020	5.630
109e Export Rib (prime)	10.226	10.886	660	8.527
112a Ribeye (choice)	6.998	7.434	436	6.148
112a Ribeye (prime)	11.372	11.357	+.015	8.930
116 Chuck (select)	2.218	2.206	+.012	1.900
116 Chuck (choice)	2.187	2.265	078	2.149
116b Chuck Tdnr (choice)	2.186	2.353	167	1.870
120 Brisket (choice)	2.126	2.113	+.013	1.747
121c Outside Skirt (ch/sel)	4.012	3.651	+.361	2.837
121d Inside Skirt (ch/sel)	3.089	3.084	+.005	2.666
167a Knckle, Trm. (ch.)	2.118	2.146	028	1.970
168 Inside Round (ch.)	2.067	2.054	+.013	1.779
174 Short Loin (ch. 0x1)	4.438	4.389	+.049	4.043
174 Short Loin (prime)	9.134	9.185	051	7.689
180 1x1 Strp (choice)	4.326	4.411	085	3.610
180 1x1 Strp (prime)	9.533	9.366	+.167	8.941
180 0x1 Strp (choice)	4.858	4.800	+.058	3.922
184 Top Butt, bnls (ch.)	2.857	2.911	054	2.528
184 Top Butt, bnls (prime)	2.976	3.351	375	2.419
185a Sirloin Flap (choice)	2.936	3.047	111	2.584
185c Loin, Tri-Tip (choice)	2.698	2.828	130	2.177
189a Tender (select)	8.142	7.748	+.394	8.449
189a Tender (choice)	10.452	10.333	+.119	9.995
189a Tender (prime)	13.790	14.322	532	11.702
193 Flank Steak (choice)	3.323	3.595	272	3.077
50% Trimmings	1.044	1.160	116	.751
65% Trimmings	1.457	1.433	+.024	1.077
75% Trimmings	1.496	1.539	043	1.229
85% Trimmings	1.789	1.750	+.039	1.432
90% Trimmings	1.870	1.850	+.020	1.572
90% Imported Beef (frz.)	2.040	2.050	010	1.739
95% Imported Beef (frz.)	2.145	2.155	010	1.850
Veal Rack (Hotel 7 rib)	6.675	6.675	-	5.075
Veal Top Rnd. (cp. off)	13.575	13.575	-	12.525
r (.r. /				



Oil, Grains, Misc.- Overall demand for grains has been sluggish and grain prices have fallen. Still, existing grain supplies are limited which may eventually move grain prices higher. Prices USDA, FOB.

, , , , , , , , , , , , , , , , , , ,			,	
	Price	Last Week	Difference	Price 10
Soybeans, bushel	11.298	11.295	+.003	12.713
Crude Soybean Oil, lb.	.506	.497	+.009	.501
Soybean Meal, ton	272.600	278.100	-5.500	345.300
Corn, bushel	5.993	6.093	100	5.387
Crude Corn Oil, lb.	.540	.540	-	.535
High Fructose Corn Syrup	.183	.183	-	.161
Distillers Grain, Dry	198.250	211.250	-13.000	156.000
Crude Palm Oil, lb. BMD	.446	.425	+.021	.523
HRW Wheat, bushel	6.510	6.340	+.170	7.455
DNS Wheat 14%, bushel	8.870	8.800	+.070	8.500
Durum Wheat, bushel	9.837	9.900	063	7.050
Pinto Beans, lb.	.443	.442	+.001	.198
Black Beans, lb.	.470	.470	-	.260
Rice, Long Grain, lb.	.290	.290	-	.300
Coffee, lb. NYBOT	2.304	2.320	016	2.087
Sugar, lb. NYBOT	.370	.379	009	.382
Honey (Clover), lb.	1.675	1.675	-	1.528



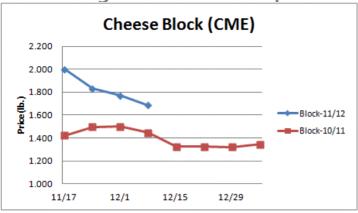
Dairy- The international cheese markets have been trending modestly higher since Oct but remain at a discount to the domestic US cheese markets. New Zealand milk production may have seasonally peaked which could be a sign that global cheese prices may have bottomed. Still, history suggests that further US cheese market declines may be pending. The butter market is finding support but seasonal charts indicate that further butter price decreases may be forthcoming. However, the downside risk for the butter markets this Dec may only be modest at best. Prices per pound, except Class I Cream (hundred weight), from USDA.

	Price	Last Week	Difference	Price 10
Cheese Barrels (CME)	1.600	1.720	120	1.403
Cheese Blocks (CME)	1.685	1.770	085	1.445
American Cheese	2.115	2.200	085	1.825
Cheddar Cheese (40 lb.)	2.270	2.270	-	2.025
Mozzarella Cheese	2.133	2.168	035	1.840
Provolone Cheese	2.278	2.313	035	2.000
Parmesan Cheese	3.358	3.393	035	3.298
Butter (CME)	1.640	1.658	018	1.610
Nonfat Dry Milk	1.494	1.494	-	1.273
Whey, Dry	.641	.636	+.005	.380
Class 1 Base	18.470	18.470	-	16.960
Class II Cream, heavy	2.155	2.183	028	2.025
Class III Milk (CME)	17.250	18.480	-1.230	13.220
Class IV Milk (CME)	16.880	17.100	220	14.750

Weekly Market Updates PERFORMANC

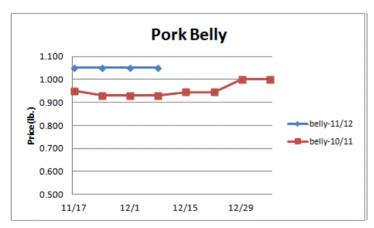






Pork- Pork output last week was 1.3% better than a year ago. Hog supplies remain adequate and pork producer margins are positive which should encourage pork output. Pork production is forecasted to rise in '12. Higher feed prices from here could temper any output gain. The ham markets usually peak in early Dec and then fall come year's end. Last year ham prices declined 15% during the next 3 weeks. The downside risk for other pork markets may be limited. Prices USDA, FOB per pound.

<u>]</u>	<u>Price</u>	Last Week	<u>Difference</u>	Price 10
Live Hogs	.615	.615	-	.476
Belly (bacon)	1.050	1.050	-	.930
Sparerib (4.25 lb. & down)	1.548	1.604	056	1.368
Ham (20-23 lb.)	.880	.880	-	.900
Ham (23-27 lb.)	.820	.820	-	.800
Loin (bone-in)	.962	.970	008	.828
Bbybck Rib (1.75 lb. & up) 2	2.580	2.600	020	2.456
Tenderloin (1.25 lb.)	2.476	2.480	004	2.117
Boston Butt, untrmd. (4-8	.995	.979	+.016	.842
lb.)				
Picnic, untrmd.	.772	.771	+.001	.632
SS Picnic, smoker trm. bx.	1.020	1.043	023	.940
42% Trimmings	.490	.420	+.070	.300
72% Trimmings	.835	.830	+.005	.690



Tomato Products, Canned- The canned tomato markets are fairly steady with adequate supplies. Steady to firm canned tomato prices may persist. Prices per case (6/10) FOB, unless noted from ARA.

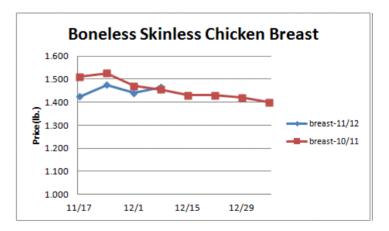
	<u>Price</u>	<u>Last Week</u>	<u>Difference</u>	<u> Price 10</u>
Whole Peeled, Standard	12.250	12.250	-	11.750
Diced, Fancy	12.750	12.750	-	12.250
Ketchup, 33%	13.438	13.438	-	13.000
Tomato Paste- Industrial (lb.)	.398	.398	-	.370

Processed Vegetables- 2012 vegetable for processing planted acreage could be limited if competing grain markets strengthen into '12. The vegetable markets are firm. Prices FOB per case from ARA.

	<u>Price</u>	Last Week	<u>Difference</u>	Price 10
Corn, Fcy whl kern- can 6/10	18.651	18.651	-	16.906
Green Beans Fcy- can 6/10	18.250	18.250	-	16.563
Green Peas, Fcy- can 6/10	18.750	18.750	-	17.750
Corn, Cob- froz 96 ct.	14.500	14.500	-	14.000
Corn, Kernel- froz 12/2.5#	14.250	14.250	-	14.250
Green Beans Cut- froz 12/2#	12.900	12.900	-	12.900
Green Peas- froz 12/2.5#	20.250	20.250	-	20.250
Potatoes, FF Fncy- froz 6/5#	14.000	14.000	-	13.000

Poultry- The chicken markets remain steady to firm. The chicken wing market has been the strongest with the weekly ARA chicken wing index priced at its highest level since Apr '10. Chicken producers continue to limit pending chicken production growth. Since Oct, weekly chicken slaughter has trended 8% below the same time period a year ago. Historically, the chicken breast markets trend higher in the first half of the year. During an analog year of '09 when aggressive production cutbacks were being implemented, the chicken breast market rose 32% in the first 6 months. The chicken wing and chicken leg quarter markets were up 17% and 50% respectively in that same time frame during '09. Higher chicken prices are anticipated in '12. Prices USDA, FOB per pound except when

<u>Chicken</u>	Price	Last Week	Difference	Price 10
Whole Birds (2.5-3 lbGA)	.898	.898	-	.855
Whole Birds (LA)	.990	.990	-	.950
Wings (whole)	1.395	1.365	+.030	1.195
Wings (jumbo, cut)	1.413	1.333	+.008	1.395
Breast, Bone In	.830	.825	+.005	.765
Breast, Bnless Skinless	1.465	1.440	+.025	1.455
Tenderloin (random)	1.280	1.180	+.100	1.500
Tenderloin (sized)	1.880	1.780	+.100	1.700
Legs (whole)	.624	.651	027	.505
Leg Quarters	.530	.530	-	395
Thighs, bone in	.768	.761	+.007	.544
Thighs, boneless	1.272	1.272	-	1.000
Eggs and Others				
Large (dozen)	1.200	1.200	-	1.355
Medium (dozen)	.988	.988	-	.958
Whole Eggs- Liquid	.580	.580	-	.443
Egg Whites- Liquid	.550	.564	014	.470
Egg Yolks- Liquid	.732	.696	+.036	.743
Whole Turkeys (8-16 lb.)	1.120	1.120	-	1.000
Turkey Breast, Bnls/Sknls	2.680	2.680	-	2.761



Seafood-The snow crab leg markets remain steady. The Alaskan Bearing Sea snow crab fishing season is expected to pick up after the holidays. The 2011/12 snow crab quota for fisherman is 64% larger than last year and is the biggest quota in 7 years. Still, the overall availability of snow crab leg supplies for '12 will be influenced greatly by the pending Canadian harvest. Some snow crab price relief is expected next year. Prices for fresh product, unless noted, per pound from Fisheries Market News.

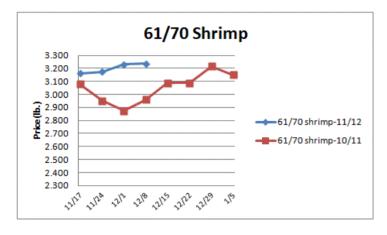
Price Last Week Difference Price 10

Weekly Market Updates PERFORMANCE = FOODSERVICE





Salmon (wh. Atl., 10-12 lb.)	2.750	2.750	-	3.550
Catfish Filets	5.400	5.400	-	3.500
Trout (drn. 8-14 oz.)	3.500	3.500	-	3.100
Shrimp (16/20), Frz	6.475	6.409	+.066	7.603
Shrimp (61/70), Frz.	3.237	3.230	+.007	2.960
Shrimp, Tiger (26/30), Frz.	4.970	4.950	+.020	4.567
Snow Crab, Legs 5-8 oz, Frz	5.350	5.462	112	5.725
Snow Crab, Legs 8 oz/ up, Fz	6.100	6.275	175	5.925
Cod Tails, 3-7 oz., Frz.	3.280	3.280	-	3.088
Cod Loins, 3-12 oz., Frz	3.680	3.680	-	3.794
Salmon Portions, 4-8 oz, Frz	6.354	6.354	-	6.092
Pollock, Alaska, Deep Skin	1.800	1.800	-	2.075



Energy & Currency-Currency US dollar is worth.

—					
	Price	Last Week	Difference	Price 10	
Crude Oil, barrel- nymex	101.280	99.790	+1.490	88.690	
Natural Gas, mbtu- nymex	3.487	3.633	146	4.393	
Heating Oil, gal- nymex	3.022	3.021	+.001	2.470	
Electricity, mwht- nymex	42.640	40.840	+1.800	49.940	
Gasoline, gal- nymex	2.645	2.539	+.106	2.323	
Diesel Fuel, gal- eia	3.931	3.964	033	3.197	
Ethanol, gal- usda	2.695	2.935	240	2.095	
Canadian \$	1.018	1.029	011	1.002	
Japanese Yen	77.759	77.849	090	82.639	
Mexican Peso	13.517	13.958	441	12.329	
Euro	.747	.750	003	0.748	
Brazilian Real	1.791	1.846	055	1.672	
Chinese Yuan	6.335	6.357	022	6.645	

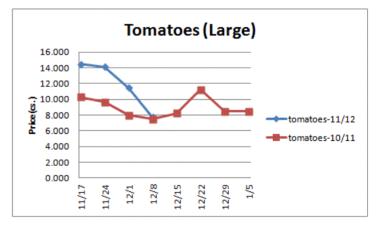
 ${\color{red} \textbf{Paper/Plastic}\text{-}Provided by; resin-} \underline{www.plasticsnews.com}, \text{pulp-} \underline{www.paperage.com}.$

Wood Pulp/ Plastic Resin	Price	Last Week	Difference	Price 10
WP; NBSK (napkin, towel)	920.000	920.000	-	967.350
WP; 42 lb. Linerboard (corr.)	738.464	735.267	+3.197	803.312
Res; PS-CHH (cup, cont.)	1.100-1.140	1.100-1.140	-	.950990
Res; PP-HIGP (hvy utensil)	.960980	1.020-1.040	060	.950970
Res; PE-LLD (cn liner, film)	.830860	.830860	-	.830860

Produce- Warm temperatures in Florida have aided the various tomato harvest regions within the state and have pressured tomato prices lower. Tomato supplies out west are limited right now but should improve in the coming weeks when tomato imports from Mexico escalate. Relatively engaging tomato prices could persist into Jan. Lettuce shipments continue to improve as the Yuma/Imperial Valley harvest builds. The lettuce markets are trending lower. Moderate lettuce price depreciation may occur over the next few weeks. The potato markets remain relatively steady. Prices USDA FOB shipping point unless noted (terminal).

	Price	Last Week	Difference	Price 10
Limes (150 ct.)	6.000	7.500	-1.500	17.000
Lemons (95 ct.)	15.740	16.240	500	15.640
Lemons (200 ct.)	16.740	15.740	+1.000	11.640
Honeydew (6 ct.)	7.875	7.852	+.023	11.475
Cantaloupe (15 ct.)	11.450	11.650	200	13.475

Blueberries (12 count)	21.000	21.000	_	19.500
Strawberries (12 pnts.)	24.000	24.000	-	25.900
Avocados (Hass 48 ct.)	24.250	24.750	500	25.750
Bananas (40 lb.)- Term.	14.442	15.520	-1.078	15.683
Pineapple (7 ct.)- Term.	9.525	12.906	-3.381	11.313
Idaho Potato (60 ct., 50 lb.)	9.000	9.000	-	14.500
Idaho Potato (70 ct., 50 lb.)	8.875	8.875	-	13.375
Idaho Potato (70 ct.)-Term.	10.524	14.675	-4.151	18.600
Idaho Potato (90 ct., 50 lb.)	8.625	8.500	+.125	9.125
Idaho Pot. # 2 (6 oz., 100 lb.)	14.000	14.000	-	15.500
Processing Potato (cwt.)	7.500	7.000	+.500	7.750
Yellow Onions (50 lb.)	6.666	6.200	+.466	9.375
Yell Onions (50 lb.)-Term.	11.000	11.268	268	11.833
Red Onions (25 lb.)- Term.	9.140	9.125	+.015	9.703
White Onions (50 lb.)- Term.	18.500	16.937	+1.563	16.594
Tomatoes (large- case)	7.700	11.450	-3.750	7.450
Tomatoes (5x6-25 lb.)-Term	10.833	15.833	-5.000	10.625
Tomatoes (4x5 vine ripe)	10.000	10.225	225	11.975
Roma Tomatoes (large- case)	7.960	7.850	+.110	11.617
Roma Tomatoes (xlarge-cs)	8.750	8.750	-	11.950
Green Peppers (large- case)	8.675	4.500	+4.175	5.900
Red Peppers (large 15lb. cs.)	16.950	16.950	-	18.950
Iceberg Lettuce (24 count)	8.952	9.725	773	9.625
Iceberg Lettuce (24)-Term.	15.000	19.166	-4.166	17.500
Leaf Lettuce (24 count)	8.108	9.770	-1.662	12.275
Romaine Lettuce (24 cnt.)	8.183	10.162	-1.979	12.858
Mesculin Mix (3 lb.)-Term.	7.000	7.812	812	6.766
Broccoli (14 ct.)	12.475	9.466	+3.009	19.270
Squash (1/2 bushel)	6.425	6.425	-	14.600
Zucchini (1/2 bushel)	5.850	5.350	+.500	10.850
Green Beans (bushel)	18.356	22.518	-4.162	21.900
Spinach, Flat 24's	11.200	11.355	155	15.050
Mushrms (10 lb, lg.)-Term.	15.111	15.145	034	13.422
Cucumbers (bushel)	8.675	8.250	+.425	13.710
Pickles (200-300 ct.)- Term.	19.406	20.239	833	19.917
Asparagus (small)	19.500	12.750	+6.750	19.500
Freight (Truck; CA-Cty Av.)	5393.750	5900.000	-506.250	4830.000



Retail Prices-CPI, Percent compared to prior month from BLS.

Oct-11	<u>Sep-11</u>	<u> Aug-11</u>	<u>Jul-11</u>
+.514	+.025	+.405	+.900
+.051	+1.228	+.903	+1.200
421	+1.478	+.674	+.500
+.994	+.341	251	+.100
-1.107	+.512	072	+.300
-1.473	+1.592	+.394	126
	+.514 +.051 421 +.994 -1.107	+.514 +.025 +.051 +1.228 421 +1.478 +.994 +.341 -1.107 +.512	+.514 +.025 +.405 +.051 +1.228 +.903 421 +1.478 +.674 +.994 +.341251 -1.107 +.512072