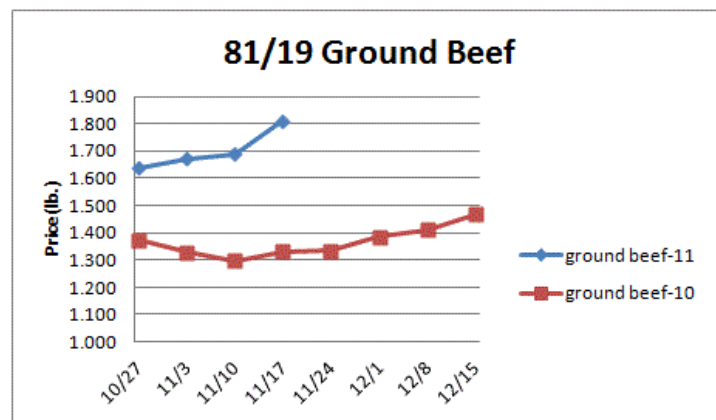


Weekly Market Updates

Volume No. 4 Issue No. 46 Date: November 18, 2011

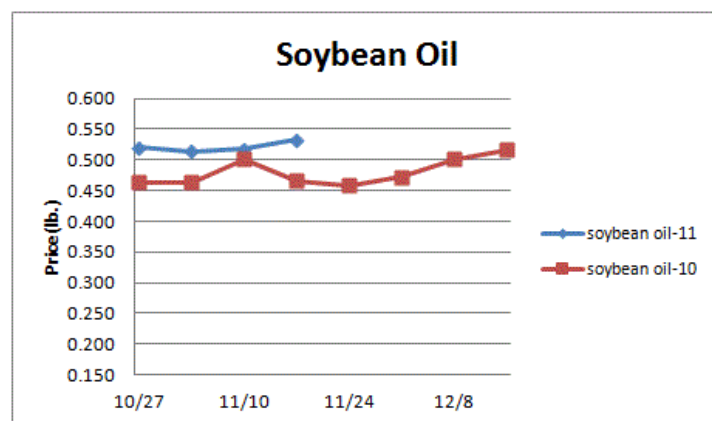
Beef - Beef output last week fell 3.6% and was 5.4% smaller than last year. Beef production may have slowed in response to poor beef packer margins. September US beef exports were 27% greater than last year but were the smallest for any month since February. September US beef imports were up 3% compared to last year. Total US beef supplies are estimated to be down 2% this year compared to '10. If the US dollar continues upward especially versus the Euro and the Australian dollar, any beef price inflation in 2012 brought on by the expected smaller production could be tempered. Price USDA, FOB per pound.

| | Price | Last Week | Difference | Price 10 |
|-----------------------------|--------|-----------|------------|----------|
| Live Cattle | 1.260 | 1.243 | +.017 | .988 |
| Feeder Cattle Index (CME) | 1.431 | 1.420 | +.011 | 1.117 |
| Ground Beef 81/19 | 1.811 | 1.689 | +.122 | 1.332 |
| Ground Chuck | 1.850 | 1.700 | +.150 | 1.358 |
| 109e Export Rib (choice) | 6.545 | 6.272 | +.273 | 5.289 |
| 109e Export Rib (prime) | 10.549 | 10.168 | +.381 | 8.156 |
| 112a Ribeye (choice) | 6.960 | 7.088 | -.128 | 5.759 |
| 112a Ribeye (prime) | 10.221 | 9.964 | +.257 | 8.262 |
| 116 Chuck (select) | 2.292 | 2.240 | +.052 | 2.040 |
| 116 Chuck (choice) | 2.370 | 2.411 | -.041 | 2.119 |
| 116b Chuck Tdnr (choice) | 2.360 | 2.317 | +.043 | 1.809 |
| 120 Brisket (choice) | 2.016 | 1.966 | +.050 | 1.633 |
| 121c Outside Skirt (ch/sel) | 3.692 | 3.686 | +.006 | 2.823 |
| 121d Inside Skirt (ch/sel) | 2.981 | 2.976 | +.005 | 2.772 |
| 167a Knuckle, Trm. (ch.) | 2.259 | 2.305 | -.046 | 1.939 |
| 168 Inside Round (ch.) | 2.096 | 1.995 | +.101 | 1.701 |
| 174 Short Loin (ch. 0x1) | 4.544 | 4.479 | +.065 | 3.862 |
| 174 Short Loin (prime) | 9.026 | 9.034 | -.008 | 8.001 |
| 180 1x1 Strp (choice) | 4.322 | 4.214 | +.108 | 3.620 |
| 180 1x1 Strp (prime) | 10.363 | 9.901 | +.462 | 9.022 |
| 180 0x1 Strp (choice) | 4.873 | 4.818 | +.055 | 3.904 |
| 184 Top Butt, bnls (ch.) | 2.691 | 2.660 | +.031 | 2.207 |
| 184 Top Butt, bnls (prime) | 3.254 | 3.324 | -.070 | 2.375 |
| 185a Sirloin Flap (choice) | 3.090 | 3.145 | -.055 | 2.620 |
| 185c Loin, Tri-Tip (choice) | 2.855 | 2.890 | -.035 | 2.126 |
| 189a Tender (select) | 7.918 | 7.836 | +.082 | 8.369 |
| 189a Tender (choice) | 10.044 | 10.176 | -.132 | 9.844 |
| 189a Tender (prime) | 13.608 | 13.463 | +.145 | 11.403 |
| 193 Flank Steak (choice) | 3.360 | 3.616 | -.256 | 3.037 |
| 50% Trimmings | 1.275 | 1.198 | +.077 | .705 |
| 65% Trimmings | 1.449 | 1.361 | +.088 | .992 |
| 75% Trimmings | 1.482 | 1.474 | +.008 | 1.224 |
| 85% Trimmings | 1.711 | 1.688 | +.023 | 1.380 |
| 90% Trimmings | 1.829 | 1.791 | +.038 | 1.473 |
| 90% Imported Beef (frz.) | 1.985 | 2.003 | -.018 | 1.690 |
| 95% Imported Beef (frz.) | 2.138 | 2.108 | +.030 | 1.805 |
| Veal Rack (Hotel 7 rib) | 6.575 | 6.450 | +.125 | 5.100 |
| Veal Top Rnd. (cp. off) | 13.375 | 13.375 | - | 12.500 |



Oil, Grains, Misc.- According to the latest USDA reports, the US 2011/12 corn supply is still projected to be the tightest in 15 years. This could support corn prices into 2012. Prices USDA, FOB.

| | Price | Last Week | Difference | Price 10 |
|--------------------------|---------|-----------|------------|----------|
| Soybeans, bushel | 11.845 | 11.783 | +.062 | 12.045 |
| Crude Soybean Oil, lb. | .533 | .518 | +.015 | .466 |
| Soybean Meal, ton | 292.400 | 300.800 | -8.400 | 329.800 |
| Corn, bushel | 6.467 | 6.457 | +.010 | 5.077 |
| Crude Corn Oil, lb. | .540 | .540 | - | .525 |
| High Fructose Corn Syrup | .183 | .184 | -.001 | .156 |
| Distillers Grain, Dry | 216.750 | 216.580 | +.170 | 151.250 |
| Crude Palm Oil, lb. BMD | .466 | .443 | +.023 | .473 |
| HRW Wheat, bushel | 6.825 | 7.025 | -.200 | 6.025 |
| DNS Wheat 14%, bushel | 9.570 | 9.380 | +.190 | 6.900 |
| Durum Wheat, bushel | 11.625 | 11.875 | -.250 | 7.030 |
| Pinto Beans, lb. | .438 | .445 | -.007 | .197 |
| Black Beans, lb. | .470 | .470 | - | .225 |
| Rice, Long Grain, lb. | .291 | .291 | - | .286 |
| Coffee, lb. NYBOT | 2.369 | 2.341 | +.028 | 2.045 |
| Sugar, lb. NYBOT | .383 | .387 | -.004 | .385 |
| Honey (Clover), lb. | 1.675 | 1.675 | - | 1.518 |

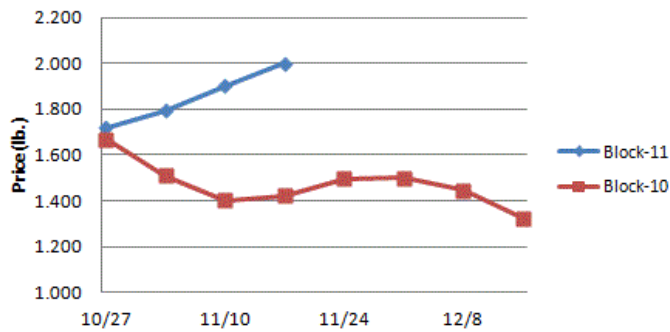


Dairy- The CME cheese markets continue to trade at inflated levels due to healthy seasonal holiday demand for cheese. Cheese exports in Sept were up 22% versus a year ago but were the 2nd smallest since Nov. US cheese markets are currently priced at their largest premium to US butter since Dec '09 which should encourage cheese production. CME cheese block prices have fallen in each of the last 5 Decembers with the average decline being 11%. Sept butter exports were down 38% from last year and the smallest for any month since February. The butter market is weak. Prices per pound, except Class I Cream (hundred weight), from USDA.

| | Price | Last Week | Difference | Price 10 |
|-------------------------|--------|-----------|------------|----------|
| Cheese Barrels (CME) | 2.048 | 1.930 | +.118 | 1.390 |
| Cheese Blocks (CME) | 2.000 | 1.900 | +.100 | 1.423 |
| American Cheese | 2.300 | 2.100 | +.200 | 1.765 |
| Cheddar Cheese (40 lb.) | 2.270 | 2.235 | +.035 | 1.928 |
| Mozzarella Cheese | 2.248 | 2.070 | +.178 | 1.743 |
| Provolone Cheese | 2.403 | 2.225 | +.178 | 1.903 |
| Parmesan Cheese | 3.483 | 3.305 | +.178 | 3.200 |
| Butter (CME) | 1.710 | 1.808 | -.098 | 1.950 |
| Nonfat Dry Milk | 1.505 | 1.498 | +.007 | 1.280 |
| Whey, Dry | .594 | .615 | -.021 | .376 |
| Class I Base | 18.450 | 18.450 | - | 17.240 |
| Class II Cream, heavy | 2.391 | 2.406 | -.015 | 2.638 |
| Class III Milk (CME) | 18.970 | 18.410 | +.560 | 13.820 |
| Class IV Milk (CME) | 17.500 | 17.300 | +.200 | 15.460 |

Weekly Market Updates

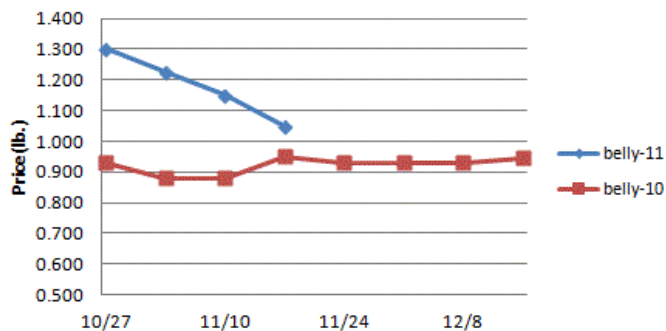
Cheese Block (CME)



Pork- Pork production last week decreased 2% and was 1.8% smaller than 2010. September US pork exports were 43% greater than last year due in large part to China importing the most US pork since June '08. Reports are that US pork exports to China have declined in November. Ham exports in September were the smallest for any month since June '09 due in part to a depreciating Mexican Peso. In 2010 Mexico accounted for 67% of US ham exports. If the US dollar continues to firm, the ham markets could face pressure. Prices USDA, FOB per pound.

| | Price | Last Week | Difference | Price 10 |
|--------------------------------|-------|-----------|------------|----------|
| Live Hogs | .600 | .631 | -.031 | .450 |
| Belly (bacon) | 1.050 | 1.150 | -.100 | .950 |
| Sparerib (4.25 lb. & down) | 1.560 | 1.550 | +.010 | 1.400 |
| Ham (20-23 lb.) | .880 | .880 | - | .830 |
| Ham (23-27 lb.) | .820 | .820 | - | .716 |
| Loin (bone-in) | .956 | .990 | -.034 | .848 |
| Babyback Rib (1.75 lb. & up) | 2.590 | 2.620 | -.030 | 2.372 |
| Tenderloin (1.25 lb.) | 2.495 | 2.570 | -.075 | 2.150 |
| Boston Butt, untrmd. (4-8 lb.) | .949 | .965 | -.016 | .801 |
| Picnic, untrmd. | .778 | .844 | -.066 | .665 |
| SS Picnic, smoker trm. bx. | 1.143 | 1.143 | - | .900 |
| 42% Trimmings | .500 | .550 | -.050 | .380 |
| 72% Trimmings | .830 | .833 | -.003 | .740 |

Pork Belly



Tomato Products, Canned- Tomatoes for canning supplies are adequate with the harvest culminating. Steady to higher canned tomato prices are anticipated. Prices per case (6/10) FOB, unless noted from ARA.

| | Price | Last Week | Difference | Price 10 |
|--------------------------------|--------|-----------|------------|----------|
| Whole Peeled, Standard | 12.250 | 12.250 | - | 12.250 |
| Diced, Fancy | 12.750 | 12.750 | - | 12.750 |
| Ketchup, 33% | 13.438 | 13.438 | - | 13.500 |
| Tomato Paste- Industrial (lb.) | .398 | .398 | - | .380 |

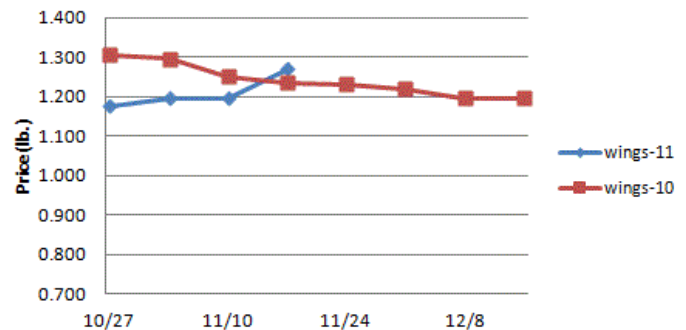
Processed Vegetables- Higher raw product costs for potato processors this year are influencing French fry potato prices higher. Elevated French fry prices may persist. Prices FOB per case from ARA.

| | Price | Last Week | Difference | Price 10 |
|------------------------------|--------|-----------|------------|----------|
| Corn, Fcy whl kern- can 6/10 | 18.651 | 18.651 | - | 16.906 |
| Green Beans Fcy- can 6/10 | 18.250 | 18.250 | - | 16.563 |
| Green Peas, Fcy- can 6/10 | 18.750 | 18.750 | - | 17.750 |
| Corn, Cob- froz 96 ct. | 14.500 | 14.500 | - | 14.000 |
| Corn, Kernel- froz 12/2.5# | 14.250 | 14.250 | - | 14.250 |
| Green Beans Cut- froz 12/2# | 12.900 | 12.900 | - | 12.900 |
| Green Peas- froz 12/2.5# | 20.250 | 20.250 | - | 20.250 |
| Potatoes, FF Fncy- froz 6/5# | 14.000 | 14.000 | - | 13.000 |

Poultry- US chicken exports during Sept were 4% more than last year. Chicken exports to Russia in Sept were the largest since Dec '10 but still more than 50% below their all time peak level. Solid exports may continue to support chicken leg quarter prices. Broiler-type egg sets continue to be curbed with the existing 6 week moving average 7.2% below '10. Chicken production should remain below year ago levels this winter. The chicken breast markets have strengthened in recent days and are anticipated to remain supported through the winter. The chicken wing markets usually remain inflated deep into Jan. Any seasonal wing price declines thereafter may be mitigated by reduced chicken production. Prices USDA, FOB per pound except when noted.

| Chicken | Price | Last Week | Difference | Price 10 |
|----------------------------|-------|-----------|------------|----------|
| Whole Birds (2.5-3 lb.-GA) | .893 | .890 | +.003 | .855 |
| Whole Birds (LA) | .980 | .980 | - | .950 |
| Wings (whole) | 1.270 | 1.195 | +.075 | 1.235 |
| Wings (jumbo, cut) | 1.293 | 1.294 | -.001 | 1.413 |
| Breast, Bone In | .800 | .795 | +.005 | .760 |
| Breast, Bnless Skinless | 1.425 | 1.435 | -.010 | 1.510 |
| Tenderloin (random) | 1.180 | 1.180 | - | 1.500 |
| Tenderloin (sized) | 1.780 | 1.780 | - | 1.700 |
| Legs (whole) | .639 | .689 | -.050 | .531 |
| Leg Quarters | .535 | .530 | +.005 | .410 |
| Thighs, bone in | .756 | .802 | -.046 | .526 |
| Thighs, boneless | 1.273 | 1.301 | -.028 | 1.007 |
| Eggs and Others | | | | |
| Large (dozen) | 1.200 | 1.200 | - | 1.307 |
| Medium (dozen) | 1.048 | 1.048 | - | .958 |
| Whole Eggs- Liquid | .607 | .638 | -.031 | .658 |
| Egg Whites- Liquid | .574 | .574 | - | .533 |
| Egg Yolks- Liquid | .831 | .831 | - | .758 |
| Whole Turkeys (8-16 lb.) | 1.145 | 1.150 | -.005 | 1.050 |
| Turkey Breast, Bnls/Sknl | 2.690 | 2.697 | -.007 | 2.750 |

Whole Chicken Wing

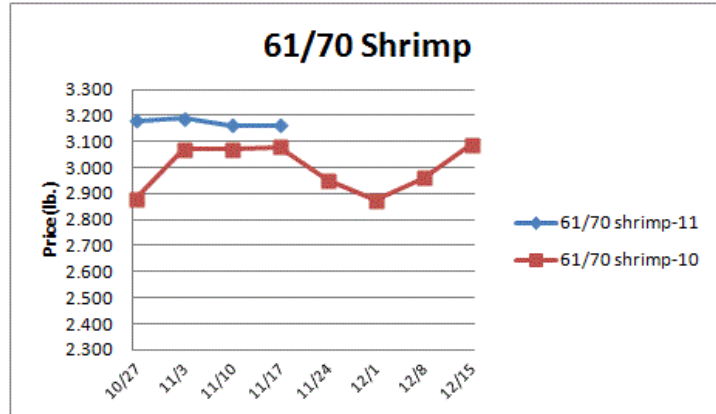


Seafood-September total US shrimp imports were 11% more than last year while shell-on shrimp imports were 15% larger than '10. Favorable currency valuations could help shrimp imports in the coming months. Still, Thailand's ability to recover shrimp output from challenging weather this year will be key to monitor. US salmon fillet steak imports were 22% greater than 2010. Salmon prices could trend below '11 levels next year.

Weekly Market Updates

Prices for fresh product, unless noted, per pound from Fisheries Market News.

| | Price | Last Week | Difference | Price 10 |
|------------------------------|-------|-----------|------------|----------|
| Salmon (wh. Atl., 10-12 lb.) | 2.750 | 2.750 | - | 3.550 |
| Catfish Filets | 5.250 | 5.250 | - | 3.500 |
| Trout (drn. 8-14 oz.) | 3.500 | 3.500 | - | 3.100 |
| Shrimp (16/20), Frz. | 6.433 | 6.433 | - | 7.432 |
| Shrimp (61/70), Frz. | 3.163 | 3.163 | - | 3.080 |
| Shrimp, Tiger (26/30), Frz. | 4.988 | 4.988 | - | 4.575 |
| Snow Crab, Legs 5-8 oz, Frz | 5.513 | 5.513 | - | 5.425 |
| Snow Crab, Legs 8 oz/ up, Fz | 6.275 | 6.275 | - | 5.800 |
| Cod Tails, 3-7 oz., Frz. | 3.280 | 3.220 | +.060 | 3.088 |
| Cod Loins, 3-12 oz., Frz | 3.680 | 3.680 | - | 3.731 |
| Salmon Portions, 4-8 oz, Frz | 6.354 | 6.354 | - | 5.975 |
| Pollock, Alaska, Deep Skin | 1.800 | 1.800 | - | 2.075 |



Energy & Currency-Currency US dollar is worth.

| | Price | Last Week | Difference | Price 10 |
|--------------------------|--------|-----------|------------|----------|
| Crude Oil, barrel- nymex | 99.370 | 95.520 | +3.850 | 82.340 |
| Natural Gas, mbtu- nymex | 3.404 | 3.696 | -.292 | 3.818 |
| Heating Oil, gal- nymex | 3.171 | 3.120 | +.051 | 2.309 |
| Electricity, mwht- nymex | 39.910 | 42.230 | -2.320 | 41.070 |
| Gasoline, gal- nymex | 2.586 | 2.728 | -.142 | 2.156 |
| Diesel Fuel, gal- eia | 3.987 | 3.887 | +.100 | 3.184 |
| Ethanol, gal- usda | 2.795 | 2.800 | -.005 | 2.415 |
| Canadian \$ | 1.025 | 1.017 | +.008 | 1.015 |
| Japanese Yen | 79.973 | 78.082 | +1.891 | 83.169 |
| Mexican Peso | 13.580 | 13.500 | +.080 | 12.296 |
| Euro | .740 | .728 | +.012 | .735 |
| Brazilian Real | 1.767 | 1.748 | +.019 | 1.727 |
| Chinese Yuan | 6.344 | 6.351 | -.007 | 6.638 |

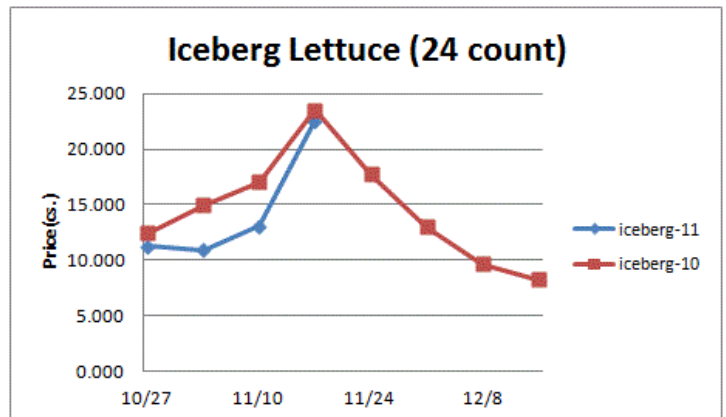
Paper/Plastic-Provided by; resin- www.plasticsnews.com, pulp- www.paperage.com.

| Wood Pulp/ Plastic Resin | Price | Last Week | Difference | Price 10 |
|-------------------------------|-------------|-------------|------------|-----------|
| WP; NBSK (napkin, towel) | 920.000 | 920.000 | - | 967.910 |
| WP; 42 lb. Linerboard (corr.) | 751.026 | 768.782 | -17.756 | 803.894 |
| Res; PS-CHH (cup, cont.) | 1.100-1.140 | 1.100-1.140 | - | .880-.92 |
| Res; PP-HIGP (hvy utensil) | 1.020-1.040 | 1.020-1.040 | - | .900-.940 |
| Res; PE-LLD (cn liner, film) | .830-.860 | .830-.860 | - | .800-.840 |

Produce- The main lettuce harvest region is transitioning to the Yuma/Imperial Valley. Challenged quality and lighter weights have limited the lettuce supply as of late. Iceberg lettuce shipments fell 7% last week. Lettuce prices could remain elevated over the next few weeks. The tomato harvest in California is seasonally declining. The Florida tomato harvest is progressing with good supplies and quality. Still, tomato prices have firmed due to tighter supplies in the west. Avocado supplies are adequate. Last year the avocado market rose 12% during Dec. Prices USDA FOB shipping point unless noted (terminal).

| | Price | Last Week | Difference | Price 10 |
|------------------|--------|-----------|------------|----------|
| Limes (150 ct.) | 7.500 | 6.000 | +1.500 | 8.000 |
| Lemons (95 ct.) | 17.740 | 17.740 | - | 23.640 |
| Lemons (200 ct.) | 13.740 | 13.190 | +.550 | 15.140 |

| | | | | |
|---------------------------------|----------|----------|----------|----------|
| Honeydew (6 ct.) | 5.875 | 5.000 | +.875 | 6.338 |
| Cantaloupe (15 ct.) | 6.838 | 6.725 | +.113 | 17.725 |
| Blueberries (12 count) | 19.500 | 16.000 | +3.500 | 16.500 |
| Strawberries (12 pnts.) | 19.000 | 10.500 | +8.500 | 23.500 |
| Avocados (Hass 48 ct.) | 25.750 | 26.250 | -.500 | 27.000 |
| Bananas (40 lb.)- Term. | 14.884 | 14.730 | +.154 | 15.638 |
| Pineapple (7 ct.)- Term. | 11.834 | 11.500 | +.334 | 12.188 |
| Idaho Potato (60 ct., 50 lb.) | 9.000 | 9.000 | - | 14.375 |
| Idaho Potato (70 ct., 50 lb.) | 8.875 | 8.875 | - | 13.375 |
| Idaho Potato (70 ct.)-Term. | 14.594 | 14.725 | -.131 | 17.396 |
| Idaho Potato (90 ct., 50 lb.) | 8.500 | 8.375 | +.125 | 9.125 |
| Idaho Pot. # 2 (6 oz., 100 lb.) | 14.000 | 13.750 | +.250 | 16.000 |
| Processing Potato (cwt.) | 7.000 | 6.500 | +.500 | 5.000 |
| Yellow Onions (50 lb.) | 6.300 | 6.750 | -.450 | 9.208 |
| Yell Onions (50 lb.)-Term. | 11.032 | 10.730 | +.302 | 11.781 |
| Red Onions (25 lb.)- Term. | 9.032 | 9.032 | - | 9.063 |
| White Onions (50 lb.)- Term. | 17.251 | 16.730 | +.521 | 15.353 |
| Tomatoes (large- case) | 14.450 | 12.200 | +2.250 | 10.283 |
| Tomatoes (5x6-25 lb.)-Term | 14.134 | 13.313 | +.821 | 8.333 |
| Tomatoes (4x5 vine ripe) | 14.950 | 10.950 | +4.000 | 11.225 |
| Roma Tomatoes (large- case) | 11.959 | 8.700 | +3.259 | 14.706 |
| Roma Tomatoes (xlarge-cs) | 12.450 | 9.200 | +3.250 | 14.956 |
| Green Peppers (large- case) | 10.050 | 11.434 | -1.384 | 8.383 |
| Red Peppers (large 15lb. cs.) | 13.950 | 14.950 | -1.000 | 16.950 |
| Iceberg Lettuce (24 count) | 22.572 | 13.079 | +9.493 | 23.508 |
| Iceberg Lettuce (24)-Term. | 25.750 | 16.000 | +9.750 | 28.500 |
| Leaf Lettuce (24 count) | 15.374 | 8.350 | +7.024 | 13.225 |
| Romaine Lettuce (24 cnt.) | 19.574 | 13.650 | +5.924 | 18.233 |
| Mesculin Mix (3 lb.)-Term. | 7.084 | 5.615 | +1.469 | 6.969 |
| Broccoli (14 ct.) | 18.413 | 8.618 | +9.795 | 15.383 |
| Squash (1/2 bushel) | 6.000 | 6.888 | -.888 | 8.850 |
| Zucchini (1/2 bushel) | 6.175 | 4.888 | +1.287 | 10.425 |
| Green Beans (bushel) | 19.850 | 12.668 | +7.182 | 13.438 |
| Spinach, Flat 24's | 12.900 | 11.475 | +1.425 | 12.363 |
| Mushrms (10 lb, lg.)-Term. | 11.077 | 11.084 | -.007 | 12.401 |
| Cucumbers (bushel) | 15.625 | 11.187 | +4.438 | 8.719 |
| Pickles (200-300 ct.)- Term. | 17.693 | 29.792 | -12.099 | 21.888 |
| Asparagus (small) | 14.500 | 13.500 | +1.000 | 11.500 |
| Freight (Truck; CA-Cty Av.) | 5628.571 | 5735.714 | -107.143 | 5083.333 |



Retail Prices-CPI, Percent compared to prior month from BLS.

| | Oct-11 | Sep-11 | Aug-11 | Jul-11 |
|------------------------|--------|--------|--------|--------|
| Beef and Veal | +.514 | +.025 | +.405 | +.900 |
| Dairy | +.051 | +1.228 | +.903 | +1.200 |
| Pork | -.421 | +1.478 | +.674 | +.500 |
| Chicken | +.994 | +.341 | -.251 | +.100 |
| Fresh Fish and Seafood | -1.107 | +.512 | -.072 | +.300 |
| Fresh Fruits and Veg. | -1.473 | +1.592 | +.394 | -.126 |