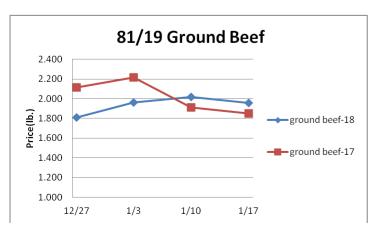
## Weekly Market Updates



Volume No. 23 Issue No. 3 Date: January 18, 2018

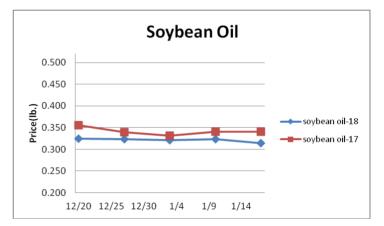
**Beef** Beef production last week increased 1.1% from the same week last year. The USDA is estimating first quarter beef output to be 3.3% better than 2016. Then, more impressive annual gains are forecasted during the second quarter which should temper seasonal prices gains this spring. Retail beef prices in December were up 3.6% from the prior year and were the costliest since August 2016. Ground beef demand continues to be solid. Retail ground beef prices last month were up 1.9% from November and 4.2% higher than in 2016. Since 2013, the average move for the 81/19 ground beef market over this week and next, was up 8.7% but down 21.3% for the three weeks thereafter. Price USDA, FOB per pound.

	<b>Price</b>	Last Week	<b>Difference</b>	Price 17
Live Cattle	1.208	1.221	013	1.195
Feeder Cattle Index (CME)	1.454	1.524	070	1.326
Ground Beef 81/19	1.959	2.015	056	1.851
Ground Chuck	2.204	2.136	+.068	1.750
109e Export Rib (choice)	6.189	5.928	+.261	5.776
109e Export Rib (prime)	9.778	10.015	237	8.769
112a Ribeye (choice)	6.262	6.403	141	6.131
112a Ribeye (prime)	10.190	10.166	+.024	9.823
116 Chuck (select)	2.066	2.143	077	2.068
116 Chuck (choice)	2.970	2.888	+.082	2.598
116b Chuck Tdnr (choice)	2.939	2.983	044	2.625
120 Brisket (choice)	2.406	2.381	+.025	2.210
121c Outside Skirt (ch/sel)	5.153	5.362	209	4.414
121d Inside Skirt (ch/sel)	3.819	3.900	081	3.261
167a Knckle, Trm. (ch.)	2.379	2.527	148	2.320
168 Inside Round (ch.)	1.929	2.127	198	1.984
174 Short Loin (ch. 0x1)	4.702	4.818	116	4.729
174 Short Loin (prime)	5.473	5.685	212	5.461
180 0x1 Strp (choice)	5.053	5.199	146	5.584
180 0x1 Strp (prime)	6.249	6.504	255	6.355
184 Top Butt, bnls (ch.)	3.386	3.402	016	2.360
184 Top Butt, bnls (prime)	3.380	3.289	+.091	2.656
184-3 Top Butt, bnls (choice)	3.498	3.529	031	2.490
185a Sirloin Flap (choice)	4.455	5.011	556	4.195
185c Loin, Tri-Tip (choice)	3.043	2.931	+.112	2.858
189a Tender (select)	9.142	9.464	322	9.689
189a Tender (choice)	9.241	9.987	746	8.867
189a Tender (prime)	14.530	14.655	125	11.597
193 Flank Steak (choice)	4.700	4.625	+.075	4.308
50% Trimmings	.790	.761	+.029	.579
65% Trimmings	1.112	1.038	+.074	.862
75% Trimmings	1.570	1.570	-	1.365
85% Trimmings	1.815	1.798	+.017	1.768
90% Trimmings	2.143	2.129	+.014	2.021
90% Imported Beef (frz.)	2.120	2.120	-	2.060
95% Imported Beef (frz.)	2.330	2.330	-	2.135
Veal Rack (Hotel 7 rib)	7.750	7.750	-	7.475
Veal Top Rnd. (cp. off)	14.125	14.125	-	12.750



**Oil, Grains, Misc-** The USDA is projecting the 2018-19 domestic winter wheat acreage at 32.6 million, down .3% from the previous crop and the smallest since 1909. The historically small plantings and adverse weather is anticipated to be supportive of the wheat markets throughout the next several months. Prices USDA, FOB

	<u>Price</u>	Last Week	<b>Difference</b>	Price 17
Soybeans, bushel	9.368	9.313	+.055	10.350
Crude Soybean Oil, lb.	.314	.323	009	.341
Soybean Meal, ton	317.300	314.200	+3.100	348.300
Corn, bushel	3.310	3.320	010	3.460
Crude Corn Oil, lb.	.303	.334	031	.381
High Fructose Corn Syrup	.123	.123	-	.126
Distillers Grain, Dry	147.958	145.250	+2.708	98.146
Crude Palm Oil, lb. BMD	.290	.295	005	.319
HRW Wheat, bushel	4.120	4.220	100	3.870
DNS Wheat 14%, bushel	6.265	6.408	143	5.680
Durum Wheat, bushel	6.116	6.176	060	5.863
Pinto Beans, lb.	.212	.212	-	.292
Black Beans, lb.	.260	.260	-	.295
R2c61 Long Grain 3 87.	.248	.248	-	.217

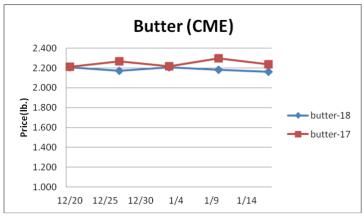


**Dairy-** The CME cheese markets have softened as of late with cheese barrel prices falling to their lowest levels since the summer of 2009. Despite cold temperatures, U.S. milk production has been more than adequate this winter. Further, world milk output and dairy supplies are expanding. This is anticipated to limit cheese export demand during the next few months which could keep a lid on cheese prices. That said, history suggests the downside price risk in the cheese markets from here is nominal. Butter prices continue to drift downward and further weakness may occur. Prices per pound, except Class I Cream (hundred weight), from USDA.

	<b>Price</b>	Last Week	<b>Difference</b>	Price 17
Cheese Barrels (CME)	1.275	1.300	025	1.638
Cheese Blocks (CME)	1.468	1.455	+.013	1.705
American Cheese	1.378	1.495	117	1.715
Cheddar Cheese (40 lb.)	1.548	1.598	050	1.815
Mozzarella Cheese	1.620	1.670	050	1.888
Provolone Cheese	2.075	2.075	-	2.075
Parmesan Cheese	3.355	3.405	050	3.623
Butter (CME)	2.160	2.180	020	2.240
Nonfat Dry Milk	.787	.779	+.008	1.075
Whey, Dry	.261	.266	005	.446
Class 1 Base	15.440	15.440	-	17.450
Class II Cream, heavy	2.333	2.391	058	2.496
Class III Milk (CME)	13.360	13.180	+.180	16.980
Class IV Milk (CME)	13.150	13.080	+.070	16.570

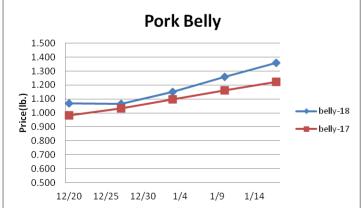
## Weekly Market Updates





0**Pork-** Last week pork output was up 14.8% from the previous holiday shortened week and was 2.9% larger than last year. Hog supplies are adequate, but cash hog prices have been firm. Pork demand appears to be strong. However, pork production this quarter is expected to be 4.1% better than the prior year. This may weigh on the pork markets, including bellies. Retail pork prices in December were 3.1% higher than in 2016 but the lowest since May. Retail bacon prices were down 1.4% from the prior month but up 10.3% from the year earlier. Prices USDA, FOB per pound

	<u>Price</u>	Last Week	Difference	Price 17
Live Hogs	.515	.472	+.043	.454
Belly (bacon)	1.360	1.258	+.102	1.332
Sparerib (4.25 lb. & down)	1.452	1.441	+.011	1.284
Ham (20-23 lb.)	.683	.618	+.065	.565
Ham (23-27 lb.)	.648	.594	+.054	.545
Loin (bone-in)	.723	.713	+.010	.823
Bbybck Rib (1.75 lb. & up)	2.106	2.074	+.032	2.260
Tenderloin (1.25 lb.)	2.129	2.045	+.084	2.192
Boston Butt, untrmd. (4-8 lb.)	.935	.999	064	.794
Picnic, untrmd.	.516	.613	097	.538
SS Picnic, smoker trm. bx.	.609	.767	158	.605
42% Trimmings	.276	.261	+.015	.256
72% Trimmings	.757	.686	+.071	.764

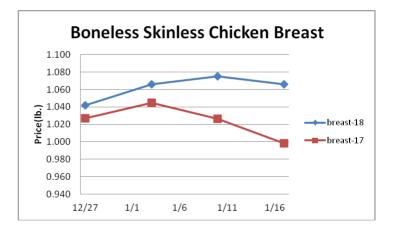


**The Kitchen Sink (Various Markets)-** Processed tomato prices continue to trend near the prior year levels. Due to the smaller harvest this past fall, the available tomato for processing supply is estimated to be modestly smaller than last year. This could underpin canned tomato prices for the better part of 2018. Price bases noted below

	<u>Price</u>	Last Week	<u>Difference</u>	<u> Price 17</u>
Whole Peeled, Stand (6/10)	12.528	12.249	+.279	12.137
Tomato Paste- Industrial (lb.)	.450	.454	004	.449
Coffee, lb., ICE	1.205	1.252	047	1.499
Sugar, lb., ICE	.267	.267	-	.293
Cocoa, mt., ICE	1932.000	1899.000	+33.000	2235.000
Orange Juice, lb., ICE	1.405	1.365	+.040	1.736
Honey (Clover), lb.	2.026	2.026	-	1.672

**Poultry-** Chicken production for the week ending January 6<sup>th</sup> fell 7.7% from the prior week and was 15.9% smaller than the same week in 2016. But, last year included an extra business day. The six-week total of chicken output was .6% better than the prior year. The lackluster year-over-year slaughter has yet to influence the chicken markets higher. The weekly ARA Chicken Wing Index last Friday was the lowest for the week in four years and 3.2% below the five-year average for the week. Yet, history hints that wing prices should firm in the near term. Since 2013, the average move for the weekly ARA Chicken Wing Index over the next three weeks was 5.6% higher. Prices USDA, FOB per pound except when noted

Chicken	<b>Price</b>	Last Week	<b>Difference</b>	Price 17
Whole Birds WOG-Nat	.961	.950	+.011	.867
Wings (jumbo, cut)	1.673	1.742	069	1.909
Breast, Bnless Skinless NE	1.033	1.108	075	1.012
Breast, Bnless Skinless SE	1.124	1.084	+.040	.998
Tenderloin Index- (ARA)	1.438	1.386	+.052	1.338
Legs (whole)	.467	.503	036	.396
Thighs, bone in	.582	.557	+.025	.565
Thighs, boneless	1.123	1.125	002	.874
Eggs and Others				
Large (dozen)	1.037	1.147	110	.730
Medium (dozen)	.895	.988	093	.528
Whole Eggs- Liquid	.850	.930	080	.480
Egg Whites- Liquid	.485	.485	-	.460
Egg Yolks- Liquid	1.833	1.878	045	.925
Whole Turkeys (8-16 lb.)	.785	.785	-	1.020
Turkey Breast, Bnls/Sknls	1.550	1.610	060	1.610

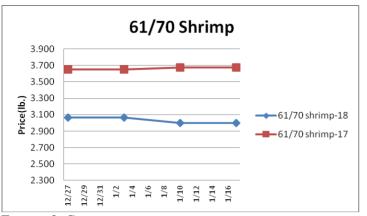


**Seafood-** Salmon prices are generally trending below year ago levels due to strong imports. During November, the U.S. imported 14% more salmon than the previous year. However, imports from Canada were down 4.2% which is underpinning product prices from that country. Still, overall the salmon markets may continue to price under 2018 levels this winter. Prices fresh product, unless noted, per pound from Fisheries Market News

	Price	Last Week	Difference	Price 17
Salmon (wh. Atl., 10-12 lb.)	n/a	n/a	-	n/a
Catfish Filets	n/a	n/a	-	n/a
Trout (drn. 8-14 oz.)	n/a	n/a	-	n/a
Shrimp (15/20), Frz.	5.372	5.372	-	5.204
Shrimp (61/70), Frz.	3.000	3.000	-	3.079
Shrimp, (26/30), Frz.	4.198	4.198	-	4.242
Snow Crab, Frz	5.957	5.957	-	5.268
Tilapia Filet, Frz	1.673	1.673	-	1.745
Cod Filet, Frz.	3.054	3.054	-	2.883
Tuna Yellowfin, Frsh	4.174	4.174	-	4.063
Salmon Atlantic Filet, Frsh	4.740	4.740	-	5.667
Pollock Filet, Alaska, Frz	1.074	1.074	-	1.186

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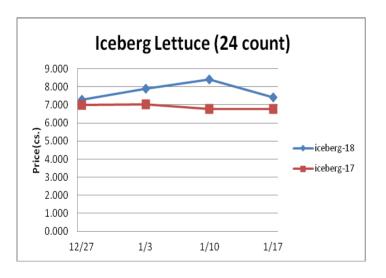


**Energy & Currency-** The crude oil market has remained relatively firm and near its highest level in over two years. Political changes possibly stirring in Iran, the world's fifth largest oil producer is one factor supporting prices. But, due in part to strong surplus global oil output capabilities, the bigger price risk from here is likely lower. Currency US dollar is worth

	<u>Price</u>	Last Week	<b>Difference</b>	Price 17
Crude Oil, barrel- nymex	63.710	63.420	+.290	51.51
Natural Gas, mbtu- nymex	3.192	2.952	+.240	3.323
Heating Oil, gal- nymex	2.060	2.081	021	1.637
Electricity, mwht- nymex	52.960	50.880	+2.08	44.66
Gasoline, gal- nymex	1.862	1.845	+.017	1.593
Diesel Fuel, gal- eia	3.028	2.996	+.032	2.585
Ethanol, gal- usda	1.250	1.275	025	1.397
Canadian \$	1.242	1.248	006	1.308
Japanese Yen	110.730	111.523	793	113.357
Mexican Peso	18.749	19.276	527	21.744
Euro	.818	.833	015	.936
Brazilian Real	3.229	3.250	021	3.221
Chinese Yuan	6.435	6.504	069	6.837

Paper/Plastic- Provided by; resin- www.plasticsnews.com, pulp- BLS index estimate.

Wood Pulp/ Plastic Resin	Price	Last Week	<b>Difference</b>	Price 17
WP; NBSK (napkin, towel)	1055.427	1053.546	+1.881	922.517
WP; 42 lb. Linerboard (corr.)	741.452	744.015	-2.563	678.216
Res; PS-CHH (cup, cont.)	1.21-1.25	1.16-1.20	+.050	1.040
Res; PP-HIGP (hvy utensil)	.760780	.750770	+.010	.690
Res: PE-LLD (cn liner, film)	.780810	.780810	-	.695



**Produce-** Tomato supplies continue to slowly improve from the Hurricane Irma damaged fields. This is influencing the tomato markets lower. The tomato (large-case) market has declined 50% since peaking in mid-December. U.S. tomato shipments are expected to build in the coming weeks which could put further downward pressure on the tomato markets. The lettuce markets remain rather range-bound with fairly adequate supplies. The 24-count iceberg lettuce market has averaged lower in February from March in five of the last six years. Price bases noted below

noted below				
	<b>Price</b>	Last Week	<b>Difference</b>	Price 17
Limes (150 ct.)	19.000	19.225	225	19.500
Lemons (95 ct.)	34.415	34.415	-	22.030
Lemons (200 ct.)	32.375	31.300	+1.075	25.030
Honeydew (6 ct.)	9.188	10.425	-1.237	11.063
Cantaloupe (15 ct.)	9.950	13.450	-3.500	15.500
Blueberries (12 count)	15.375	16.375	-1.000	10.500
Strawberries (12 pnts.)	15.225	17.475	-2.250	14.475
Avocados (Hass 48 ct.)	31.250	33.250	-2.000	35.250
Bananas (40 lb.)- Term.	16.763	15.015	+1.748	11.125
Pineapple (7 ct.)- Term.	11.313	11.563	250	10.250
Idaho Potato (60 ct., 50 lb.)	11.625	11.500	+.125	6.125
Idaho Potato (70 ct., 50 lb.)	11.750	11.750	-	6.250
Idaho Potato (70 ct.)-Term.	19.000	19.240	240	13.448
Idaho Potato (90 ct., 50 lb.)	11.750	11.750	-	6.250
Idaho Pot. # 2 (6 oz., 100 lb.)	17.000	17.000	-	9.000
Processing Potato (cwt.)	8.160	8.160	-	7.680
Yellow Onions (50 lb.)	6.333	6.333	-	9.150
Yell Onions (50 lb.)-Term.	17.740	17.073	+.667	14.375
Red Onions (25 lb.)- Term.	13.573	13.781	208	9.917
White Onions (50 lb.)- Term.	29.000	29.063	063	25.000
Tomatoes (large- case)	11.950	19.950	-8.000	7.900
Tomatoes (5x6-25 lb.)-Term	18.875	25.700	-6.825	10.208
Tomatoes (4x5 vine ripe)	9.630	16.450	-6.820	7.683
Roma Tomatoes (large- case)	8.960	13.550	-4.590	8.430
Roma Tomatoes (xlarge-cs)	9.160	14.750	-5.590	8.530
Green Peppers (large- case)	12.250	13.833	-1.583	5.900
Red Peppers (large 15lb. cs.)	15.475	18.400	-2.925	9.700
Iceberg Lettuce (24 count)	7.413	8.400	987	6.950
Iceberg Lettuce (24)-Term.	15.542	15.417	+.125	13.750
Leaf Lettuce (24 count)	7.417	8.642	-1.225	7.550
Romaine Lettuce (24 cnt.)	7.050	8.583	-1.533	8.367
Mesculin Mix (3 lb.)-Term.	6.500	6.500	-	6.422
Broccoli (14 ct.)	10.408	15.267	-4.859	15.133
Squash (1/2 bushel)	12.350	13.350	-1.000	18.350
Zucchini (1/2 bushel)	13.350	13.350	-	18.350
Green Beans (bushel)	27.050	27.383	333	10.038
Spinach, Flat 24's	20.000	19.000	+1.000	21.550
Mushrms (10 lb, lg.)-Term.	16.389	16.389	-	16.375
Cucumbers (bushel)	12.050	13.255	-1.205	10.713
Pickles (200-300 ct.)- Term.	23.500	23.500	-	22.250
Asparagus (small)	21.000	33.000	-12.000	24.000
Freight (Truck; CA-Cty Av.)	7775.000	7775.000	-	5080.000

Retail Prices- CPI, % compared to prior month from BLS.

	Dec-17	Nov-17	Oct-17	Sep -17
Beef and Veal	+.506	+.301	975	-1.092
Dairy	373	134	+.280	+.013
Pork	-1.530	-2.128	015	+.402
Chicken	-1.374	181	+.107	329
Fresh Fish and Seafood	+.490	+1.406	586	777
Fresh Fruits and Veg.	101	776	+1.341	114